

SNAPSHOT YTD NOV 2025/2024



HOW MANY ARRIVALS?

1,368,587

5.8%



HOW MANY CRUISE TOURISM?

810,383

5.0%

Compared to 2024



HOW LONG DID THEY STAY?

9,216,036

4.3%



WHAT DID THEY SPEND?** Central Bank Aruba (Q1 2025)

Awg. 1,624.50 min

2.4%

Q1 2024: Awg. 1,587.20 min

**Tourism Credits: In the new presentation of the Balance of Payments, the Central Bank of Aruba reclassified maintenance fee arising from Timeshare arrangement from "Other Services" to "Travel Services" (Tourism). With this reclassification it should be noted that the term Tourism Receipts has changed to Tourism Credits in the new presentation of Balance of Payments. This reclassification resulted in an upward adjustment of the previously used term Tourism Receipts.

WHERE DID THEY STAY?

EP



1,999,105

21.7%

% Share

ALL INCLUSIVE



1,204,149

13.1%

% Share

TIMESHARE



2,474,835

26.9%

% Share

OTHERS

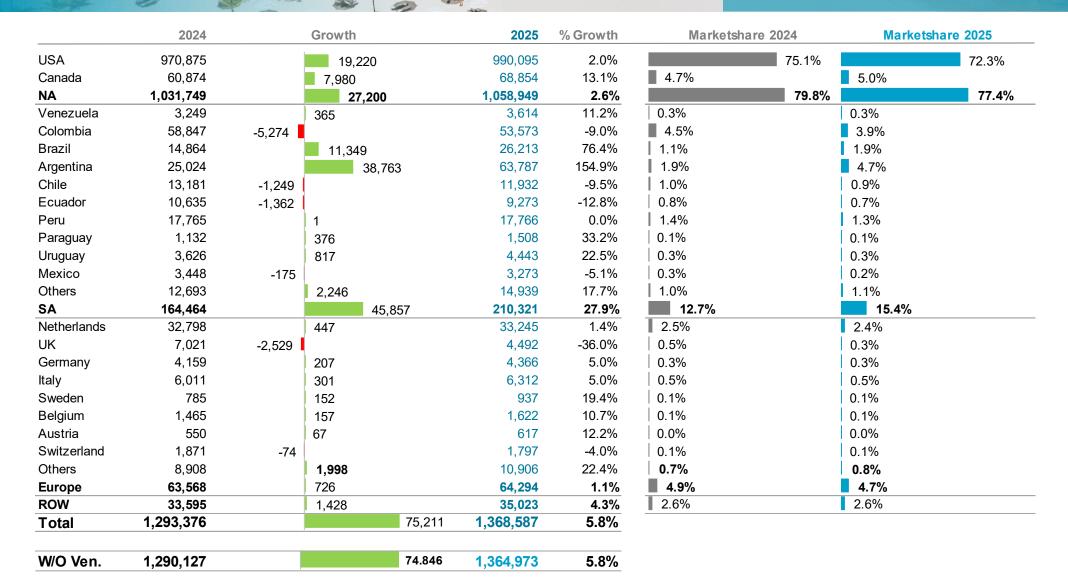


3,537,947

38.4%

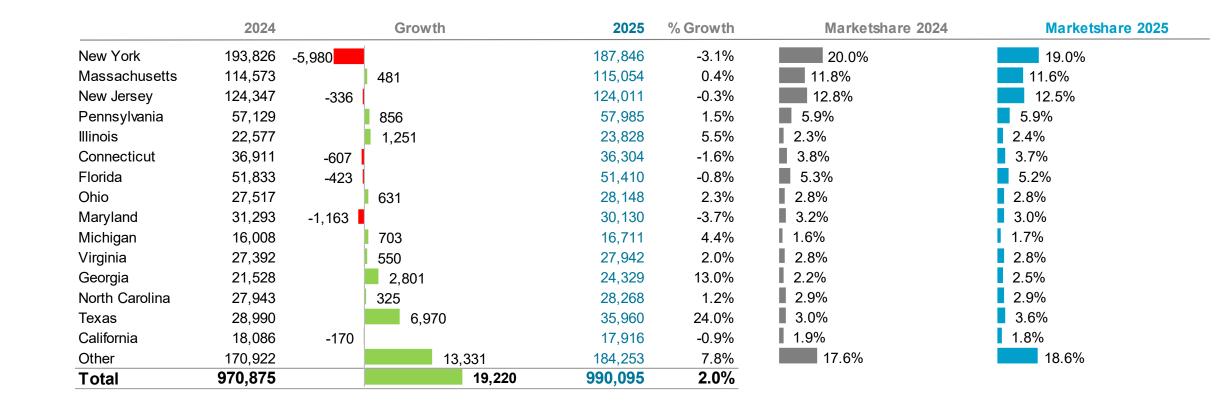
% Share

1,368,587
ARRIVALS



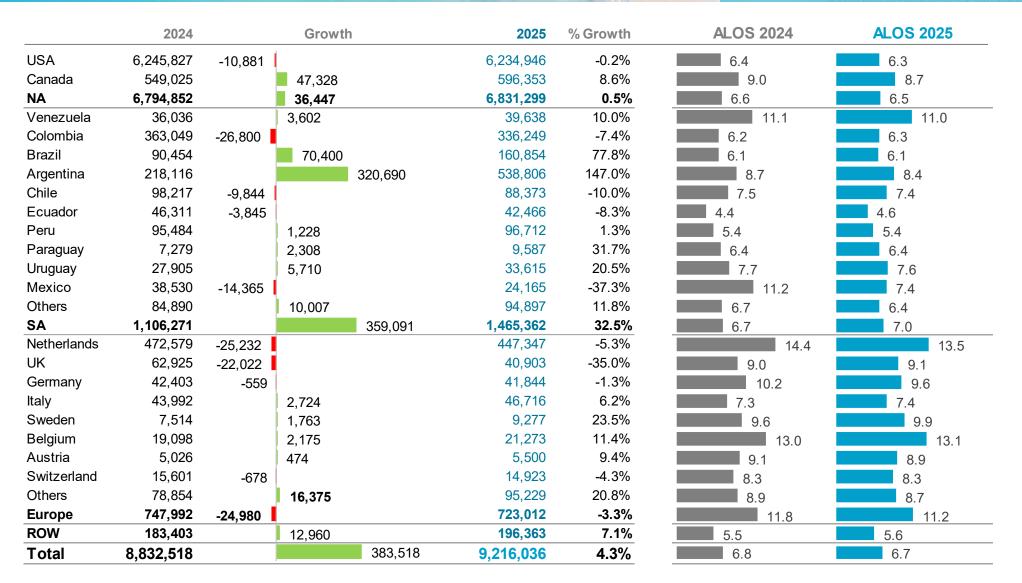
990,095
ARRIVALS

2.0% GROWTH



4.3% GROWTH

ARRIVALS





5.8% GROWTH

ARRIVALS BY ACCOMMODATION

	2024		Growth	2025	% Growth	Marketshare 2024	Marketshare 2025
EP	336,566		30,433	366,999	9.0%	26.0%	26.8%
All Inclusive	209,751	-3,808		205,943	-1.8%	16.2%	15.0%
Timeshare	326,973	-6,714		320,259	-2.1%	25.3%	23.4%
Others	420,086		55,300	475,386	13.2%	32.5%	34.7%
Total	1,293,376		75,211	1,368,587	5.8%		

NIGHTS BY ACCOMMODATION



Note: The European Plan, sometimes abbreviated as EP in hotel listings, indicates that the quoted rate is strictly for lodging and does not include any meals.



VISITORS BY AGE YTD NOVEMBER 2025/2024

	2024		Growth		2025	% Growth
0 - 11	90,322		7,380		97,702	8.2%
12-19	89,591		7,154		96,745	8.0%
20 - 29	157,107		7,609		164,716	4.8%
30 - 39	207,905		6,681		214,586	3.2%
40 - 49	215,336		15,867		231,203	7.4%
50 - 59	236,800		9,766		246,566	4.1%
60 - 69	194,323		12,321		206,644	6.3%
70 +	101,961		8,444		110,405	8.3%
Not Stated	31	-11			20	-35.5%
Total	1,293,376			75,211	1,368,587	5.8%

1,368,587

	2024		Growth	2025	% Growth	Marketshare 2024	Marketshare 2025
Gen A	71,144		5,872	77,016	8.3%	5.5%	5.6%
Gen Z	192,178		14,454	206,632	7.5%	14.9%	15.1%
Millennials	327,048		11,476	338,524	3.5%	25.3%	24.7%
Gen X	339,248		19,931	359,179	5.9%	26.2%	26.2%
Baby Boomers	327,081		19,571	346,652	6.0%	25.3%	25.3%
Silent Generations	36,646		3,918	40,564	10.7%	2.8%	3.0%
Age not specified	31	-11		20	-35.5%	0.0%	0.0%
Total	1,293,376		75,211	1,368,587	5.8%		

CARRIERS YTD NOVEMBER 2025/2024

1,368,587
VISITORS

	2024		Growth	2025	% Growth	Marketshare 2024	Marketshare 2025
JETBLUE	321,455	-10,045		311,410	-3.1%	24.9%	22.8%
AMERICAN AIRLINES	245,615		4,720	250,335	1.9%	19.0%	18.3%
UNITED AIRLINES	171,765		14,665	186,430	8.5%	13.3%	13.6%
DELTA AIRLINES	146,612		5,473	152,085	3.7%	11.3%	11.1%
AVIANCA	59,154		8,863	68,017	15.0%	4.6%	5.0%
COPA AIRLINES	57,971		5,227	63,198	9.0%	4.5%	4.6%
SOUTHWEST AIRLINES	60,602		2,491	63,093	4.1%	4.7%	4.6%
WESTJET AIRLINES	28,591		13,182	41,773	46.1%	2.2%	3.1%
LATAM AIRLINES PERU	20,388		14,005	34,393	68.7%	1.6%	2.5%
KLM	27,612		5,695	33,307	20.6%	2.1%	2.4%
WINGO	28,001	-553		27,448	-2.0%	2.2%	2.0%
DIVI DIVI AIR	17,309		2,037	19,346	11.8%	1.3%	1.4%
SPIRIT AIRLINES	27,395	-11,212		16,183	-40.9%	2.1%	1.2%
AIR CANADA	12,485		1,246	13,731	10.0%	1.0%	1.0%
GOL	0		13,480	13,480	-	0.0%	1.0%
EZAIR	10,685		1,436	12,121	13.4%	0.8%	0.9%
TUI FLY NL	12,085	-1,754		10,331	-14.5%	0.9%	0.8%
PRIVATE	8,407		1,923	10,330	22.9%	0.7%	0.8%
WINAIR	5,111		4,728	9,839	92.5%	0.4%	0.7%
CHARTER/NON-SCHEDULED	2,737		6,615	9,352	241.7%	0.2%	0.7%
SURINAM AIRWAYS	5,432		915	6,347	16.8%	0.4%	0.5%
SUNWING AIRLINES	11,522	-6,295		5,227	-54.6%	0.9%	0.4%
SUN COUNTRY AIRLINES	2,888		1,475	4,363	51.1%	0.2%	0.3%
FRONTIER AIRLINES	0		2,371	2,371	-	0.0%	0.2%
ARAJET	1,820		175	1,995	9.6%	0.1%	0.1%
AIR CENTURY	828	-115		713	-13.9%	0.1%	0.1%
Others	6,906	-5,537		1,369	-80.2%	0.5%	0.1%
Total	1,293,376			75,211 1,368,587	5.8%		

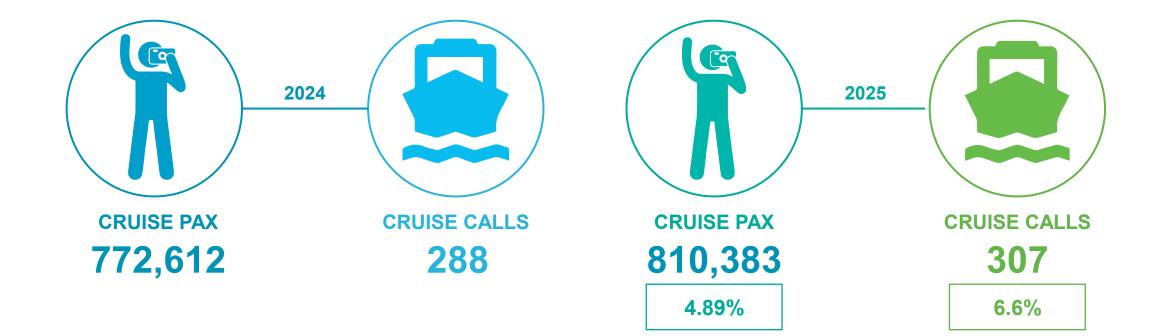
1,368,587
VISITORS

City	APO Code	YTD JAN-NOV'25	Mkt Share	YTD JAN-NOV'24	Mkt Share	25 vs 24
JFK NY	JFK	206,225	15.1%	214,100	16.6%	-3.7%
Boston	BOS	157,206	11.5%	147,468	11.4%	6.6%
Newark	EWR	143,987	10.5%	148,318	11.5%	-2.9%
Miami	MIA	96,019	7.0%	96,281	7.4%	-0.3%
Charlotte	CLT	89,788	6.6%	89,528	6.9%	0.3%
Bogota	BOG	78,497	5.7%	65,838	5.1%	19.2%
Atlanta	ATL	74,801	5.5%	69,283	5.4%	8.0%
Panama City	PTY	63,331	4.6%	58,053	4.5%	9.1%
Toronto	YYZ	60,775	4.4%	52,649	4.1%	15.4%
Philadelphia	PHL	55,691	4.1%	48,863	3.8%	14.0%
Orlando	MCO	45,909	3.4%	43,951	3.4%	4.5%
Amsterdam	AMS	43,574	3.2%	39,632	3.1%	9.9%
G.Bush DC	IAD	39,621	2.9%	38,865	3.0%	1.9%
Curacao	CUR	38,045	2.8%	33,096	2.6%	15.0%
Lima, Peru	LIM	34,396	2.5%	20,388	1.6%	68.7%
Houston International	IAH	18,635	1.4%	8,814	0.7%	111.4%
Baltimore	BWI	17,208	1.3%	16,790	1.3%	2.5%
Fort Lauderdale	FLL	16,562	1.2%	27,949	2.2%	-40.7%
Chicago	ORD	16,455	1.2%	15,828	1.2%	4.0%
Sao Paolo	GRU	13,480	1.0%	21	0.0%	64090.5%
Medellin	MDE	13,215	1.0%	15,865	1.2%	-16.7%
Sint Maarten	SXM	9639	0.7%	5,115	0.4%	88.4%
Minneapolis St. Paul Inter Airp	MSP	8,857	0.6%	2,544	0.2%	248.2%
Johan A. Pengel Int Airport, Suriname	PBM	6,171	0.5%	5,018	0.4%	23.0%
Dallas Fort Worth Int Airport	DFW	5,534	0.4%	4,850	0.4%	14.1%
	Others	14,966	1.1%	24,269	1.9%	-38.3%
Total		1,368,587	100.0%	1,293,376	100.0%	5.8%





CRUISE YTD NOVEMBER



ABSOLUTE GROWTH PAX YTD NOVEMBER

37,771

ABSOLUTE GROWTH CALLS YTD NOVEMBER

19 6.6%

NOVEMBER RESULT 2025

NORTH AMERICA



93,825 75.8% **SOUTH AMERICA**



19,809

EUROPE



6,646 5.4% **OTHERS**

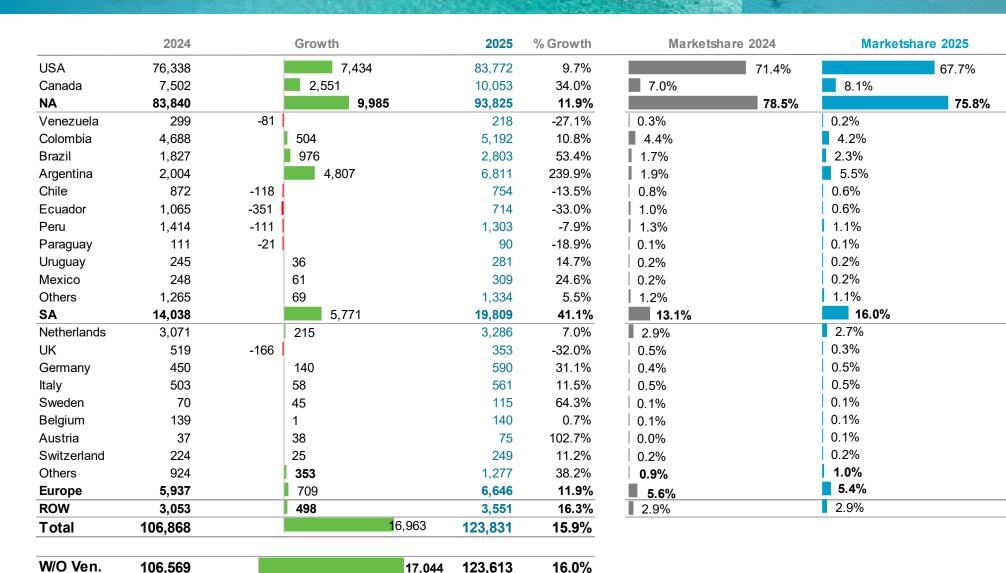


3,551

TOTAL ARRIVALS

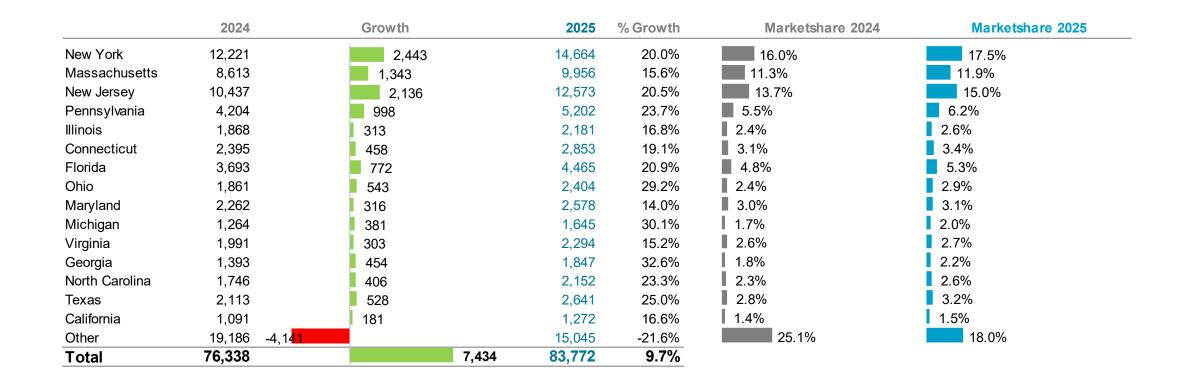
123,831

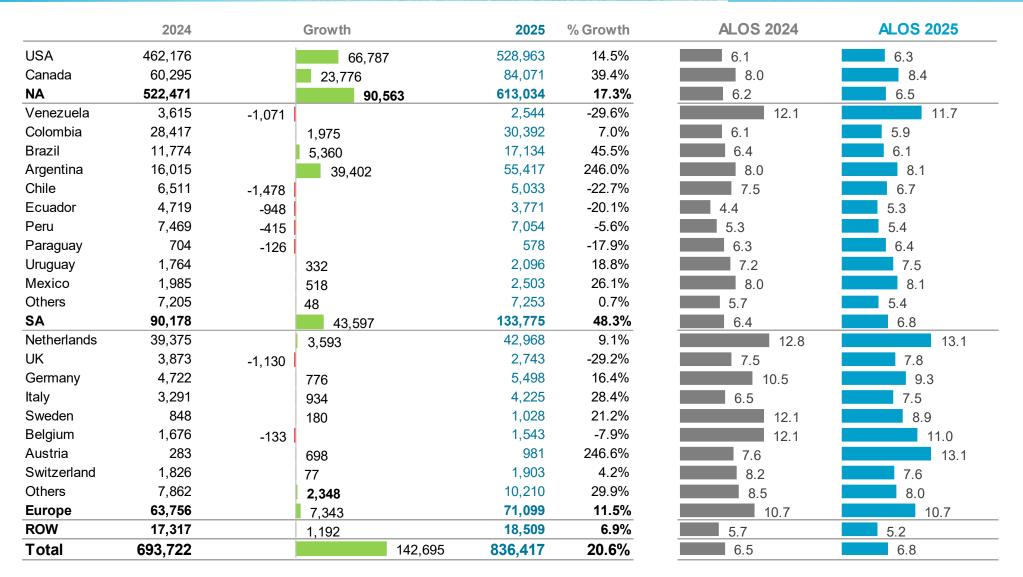
123,831



83,772
ARRIVALS

9.7% GROWTH





123,831
ARRIVALS

15.9% GROWTH

ARRIVALS BY ACCOMMODATION

	2024	Growth		2025	% Growth	Marketshare 2024	Marketshare 2025
EP	26,111	6,727		32,838	25.8%	24.4%	26.5%
All Inclusive	17,355	2,653		20,008	15.3%	16.2%	16.2%
Timeshare	28,261	987		29,248	3.5%	26.4%	23.6%
Others	35,141	6,596		41,737	18.8%	32.9%	33.7%
Total	106,868		16,963	123,831	15.9%		

NIGHTS BY ACCOMMODATION

	2024	Growth	2025	% Growth	Marketshare 2024	Marketshare 2025
EP	134,066	43,068	177,134	32.1%	19.3%	21.2%
All Inclusive	96,856	19,687	116,543	20.3%	14.0%	13.9%
Timeshare	210,039	20,163	230,202	9.6%	30.3%	27.5%
Others	252,761	59,777	312,538	23.6%	36.4%	37.4%
Total	693,722	142,6	95 836,417	20.6%		

Note: The European Plan, sometimes abbreviated as EP in hotel listings, indicates that the quoted rate is strictly for lodging and does not include any meals.

123,831 ARRIVALS

	2024	Growth		2025	% Growth
0 - 11	7,163	1,422		8,585	19.9%
12-19	4,984	576		5,560	11.6%
20 - 29	10,546	2,112		12,658	20.0%
30 - 39	17,597	3,112		20,709	17.7%
40 - 49	18,228	3,492		21,720	19.2%
50 - 59	19,753	2,662		22,415	13.5%
60 - 69	18,372	2,484		20,856	13.5%
70 +	10,222	1,102		11,324	10.8%
Not Stated	3	1		4	33.3%
Total	106,868		16,963	123,831	15.9%

123,831
ARRIVALS





CARRIERS NOVEMBER 2025/2024

123,831 ARRIVALS

	2024		Growth	2025	% Growth	Marketshare 2024	Marketshare 2025
JETBLUE	25,087		2,479	27,566	9.9%	23.5%	22.3%
AMERICAN AIRLINES	19,647		2,864	22,511	14.6%	18.4%	18.2%
UNITED AIRLINES	15,448		699	16,147	4.5%	14.5%	13.0%
DELTA AIRLINES	9,672		911	10,583	9.4%	9.1%	8.5%
AVIANCA	4,014		2,851	6,865	71.0%	3.8%	5.5%
WESTJET AIRLINES	4,276		2,138	6,414	50.0%	4.0%	5.2%
COPA AIRLINES	5,189		276	5,465	5.3%	4.9%	4.4%
SOUTHWEST AIRLINES	4,239		906	5,145	21.4%	4.0%	4.2%
KLM	3,297		192	3,489	5.8%	3.1%	2.8%
LATAM AIRLINES PERU	2,710		628	3,338	23.2%	2.5%	2.7%
AIR CANADA	2,097		977	3,074	46.6%	2.0%	2.5%
WINGO	2,147		601	2,748	28.0%	2.0%	2.2%
DIVI DIVI AIR	1,677		192	1,869	11.4%	1.6%	1.5%
SPIRIT AIRLINES	1,893	-362		1,531	-19.1%	1.8%	1.2%
PRIVATE	1,034		337	1,371	32.6%	1.0%	1.1%
GOL	0		1,160	1,160	-	0.0%	0.9%
EZAIR	996		146	1,142	14.7%	0.9%	0.9%
TUI FLY NL	848		194	1,042	22.9%	0.8%	0.8%
WINAIR	423		430	853	101.7%	0.4%	0.7%
CHARTER/NON-SCHEDULED	312		256	568	82.1%	0.3%	0.5%
SURINAM AIRWAYS	550	-56		494	-10.2%	0.5%	0.4%
ARAJET	184		24	208	13.0%	0.2%	0.2%
AIR CENTURY	23		65	88	282.6%	0.0%	0.1%
FRONTIER AIRLINES	0		88	88	-	0.0%	0.1%
SKY HIGH AVIATION	86	-14		72	-16.3%	0.1%	0.1%
ARUBA AIRLINES	1	-1		0	-100.0%	0.0%	0.0%
OTHERS	1,018	-1,018		0	-100.0%	1.0%	0.0%
Total	106,868			1 6,963 123,831	15.9%		

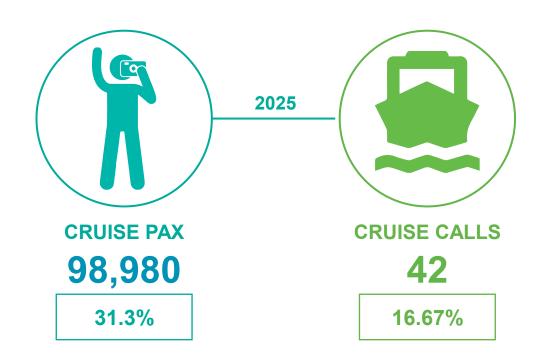
City	APO Code	YTD NOV'25	Mkt Share	YTD NOV'24	Mkt Share	25 vs 24
JFK NY	JFK	19,069	15.4%	17,709	16.6%	7.7%
Boston	BOS	12,837	10.4%	11,777	11.0%	9.0%
Newark	EWR	10,834	8.7%	10,317	9.7%	5.0%
Toronto	YYZ	9,525	7.7%	7,106	6.6%	34.0%
Miami	MIA	8,340	6.7%	8,285	7.8%	0.7%
Bogota	BOG	7,841	6.3%	4,842	4.5%	61.9%
Charlotte	CLT	7,695	6.2%	6,009	5.6%	28.1%
Atlanta	ATL	5,584	4.5%	4,723	4.4%	18.2%
Panama City	PTY	5,489	4.4%	5,193	4.9%	5.7%
Philadelphia	PHL	5,432	4.4%	4,470	4.2%	21.5%
Curacao	CUR	4,663	3.8%	3,505	3.3%	33.0%
G.Bush DC	IAD	4,630	3.7%	4,338	4.1%	6.7%
Amsterdam	AMS	4,531	3.7%	4,145	3.9%	9.3%
Orlando	MCO	4,015	3.2%	3,565	3.3%	12.6%
Lima, Peru	LIM	3,340	2.7%	2,710	2.5%	23.2%
Fort Lauderdale	FLL	1,595	1.3%	1,933	1.8%	-17.5%
Chicago	ORD	1,365	1.1%	1,493	1.4%	-8.6%
Sao Paolo	GRU	1,160	0.9%	12	0.0%	9566.7%
Baltimore	BWI	1,130	0.9%	674	0.6%	67.7%
Cali, Alfonso Bonilla Aragon	CLO	906	0.7%	0	0.0%	_
Medellin	MDE	878	0.7%	1,326	1.2%	-33.8%
Sint Maarten	SXM	658	0.5%	423	0.4%	55.6%
Houston International	IAH	654	0.5%	609	0.6%	7.4%
Dallas Fort Worth Int Airport	DFW	559	0.5%	339	0.3%	64.9%
Johan A. Pengel Int Airport, Suriname	PBM	479	0.4%	495	0.5%	-3.2%
	Others	622	0.5%	870	0.8%	-28.5%
Total		123,831	100.0%	106,868	100.0%	15.9%





CRUISE NOVEMBER





ABSOLUTE GROWTH PAX NOVEMBER

23,597

ABSOLUTE GROWTH CALLS NOVEMBER

6 16.67%

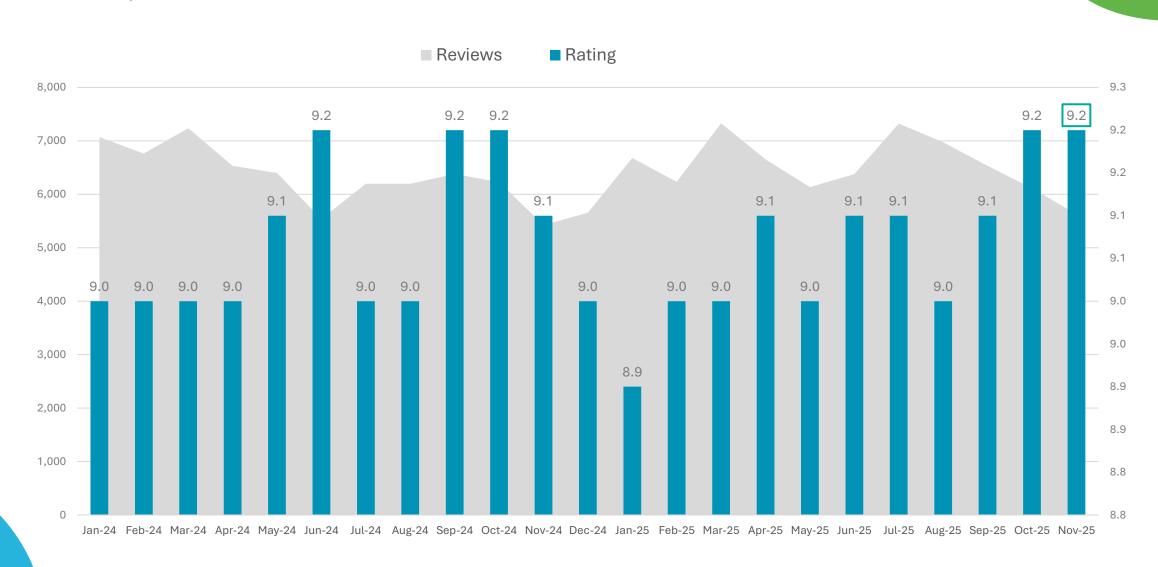






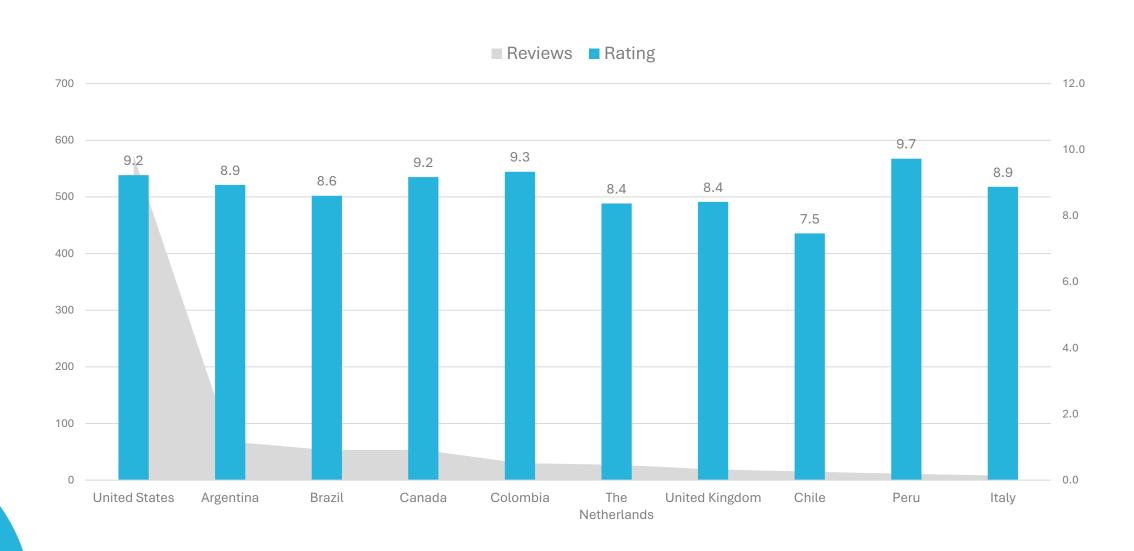
GUEST EXPERIENCE INDEX (GEI)

Monthly results





Results by market

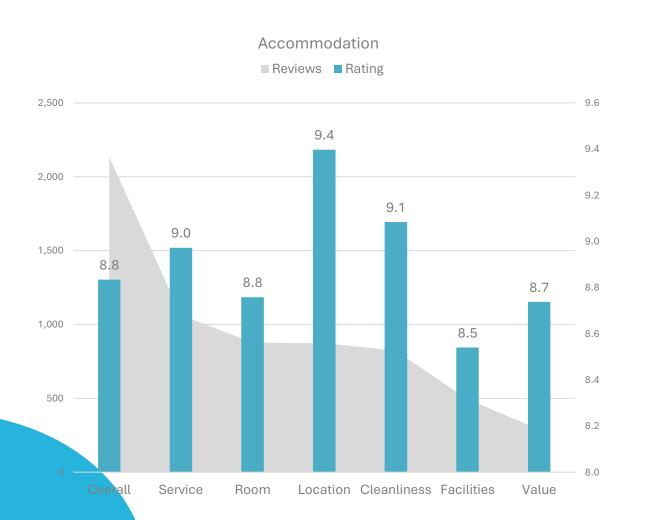


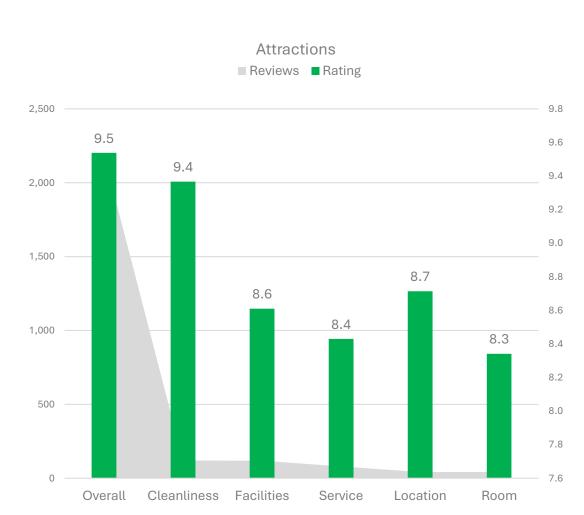
Results by Category





Results by Category







Results by Category









VACATIONS RENTALS

Transparent

INTRODUCTION

- In 2023, A.T.A. started working with Lighthouse, formerly Transparent Insights. Lighthouse tracks short-term rentals at the property level through their dashboard.
- With Lighthouse, A.T.A. is able to do the following:
 - Measure the economic impact of short-term rental, track (ADR) and occupancy and analyse the booking window.
 - The above data points are also forward-looking making it possible to make demand and revenue predictions based on the current status of property calendars and advertised rates.
 - Track visitors' origin and accommodation size.
 - The dashboard also provides the ability to make a direct comparison with similar, contrasting, or competing markets to compare data on occupancy rates, ADR, and booking window.



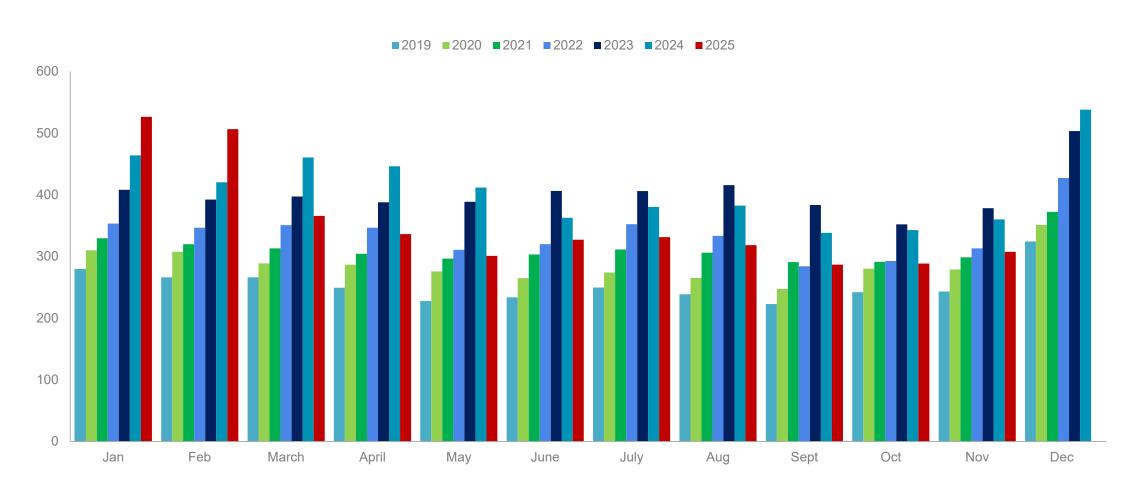
OCCUPANCY

Nov 2024 Occupancy: 55% | Nov 2025 Occupancy: 60%



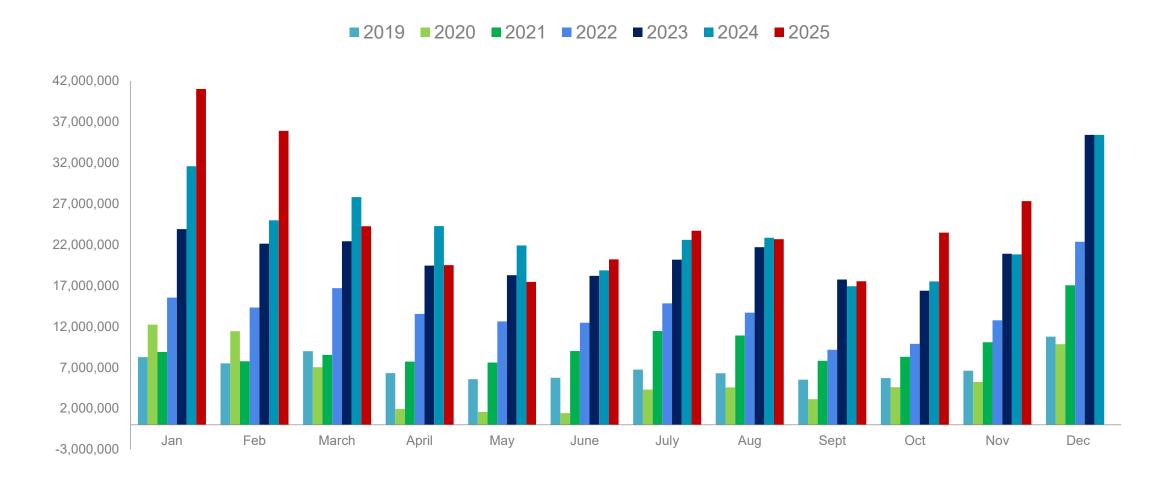
ADR

Nov 2024 ADR: \$360 | Nov 2025 ADR: \$307



REVENUE

Total Revenue YTD NOV 2024: USD\$ 229,271,934 | Total Revenue YTD NOV 2025: USD\$ 273,025,865





Metrics Definition & Scope

METHODOLOGICAL OVERVIEW

Data scope definition

- The Visa Destination Insights reports sales volume for international Visa Cardholders visiting Aruba.
- The data is sourced from VisaNet. which contains all transactions conducted using Visa-branded cards and settled through Visa's network "physically" present on Aruba. Visa

 Destination Insights data is empirical. based on verified transaction data from VisaNet. includes all Visa credit. debit. prepaid. commercial and small business transactions. as well as ATM cash transactions processed through Visa's PLUS ATM Network on Aruba.
- Data are selected with the following criteria:
 - ✓ The Visa card was issued by a **foreign bank**.
 - √ The transaction was conducted in Aruba during Q3 2025.
 - ✓ The transaction was **conducted face-to-face**. <u>not through the Internet</u> or as a telephone transaction. *Online booking* of accommodations. travel packages and attractions are not included in the data.
 - ✓ The transaction **excluded the following merchant categories**: *Direct Marketing. Catalog Marketing. Telemarketing. Airlines. Schools. colleges and universities.*
- Any cardholder whose purchase history indicates that they are a **long-term resident** rather than a tourist will have all their transactions excluded (based on consecutive spending on the last 3 months and/or in specific categories such as electrical. phone. water. self storage or insurance...).
- No individual cardholder or merchant data is ever displayed or analyzed.

Metrics Definition & Scope

METHODOLOGICAL OVERVIEW

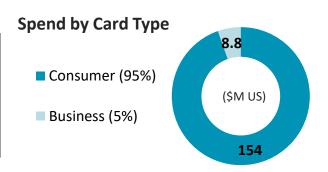
Metrics Definition

- Consumer / Commercial: based on the type of Visa card used in the transaction All business cards are aggregated as "Commercial"; all personal cards are aggregated as "Consumer".
- **Originating Country:** the home of the cardholder of the Visa card used in the transaction.
- Quarter: the calendar quarter, based on the date of the transaction.
- Cardholder Count: the number of distinct Visa cards used Note that this is a count of cards, not persons One person using multiple cards will be counted for each different card used If there were fewer than 10 distinct cardholders from a given Country, the value for that Country is shown as "< 10".
- Sales Amount / Total Spend Amount: the value (\$US) of purchases at the point of sale.
- Transaction Count: the number of Visa transactions.
- Avg Ticket: the average dollar value of each transaction (Total Spend Amount / Transaction Count).
- Cash withdrawal: the total value (\$US) of cash withdrawn using a Visa card at an ATM or bank Spend categories with cash are not tracked.

Spending Trends

OVERALL SPENDING & Y/Y EVOLUTIONS

Sales transactions	# of Issuer Total Spend Countries Amount		Y/Y Growth	Average Ticket / transaction	Spend / Cardholder
Q3 2025	129	\$ 163 045 346	12.3%	\$ 107	\$ 641



	Q	3 2025 – Car	d transaction	าร		Y/Y Growth					
	Cardholder Count (Net)	Total Spend Amount	Spend per Cardholder	Trans Count	Avg Ticket	Cardholder Count (Net)	Total Spend Amount	Spend per Cardholder	Trans Count	Avg Ticket	
Consumer	245 178	\$154 207 277	\$629	1 500 471	\$103	12.9%	12.3%	-0.6%	15.7%	-3.0%	
Business	9 083	\$8 838 069	\$973	50 403	\$175	9.2%	13.2%	3.6%	13.3%	-0.1%	
Total	254 261	\$163 045 346	\$641	1 550 874	\$105	12.8%	12.3%	-0.4%	15.7%	-2.9%	

Cash withdrawal \$14 707 145

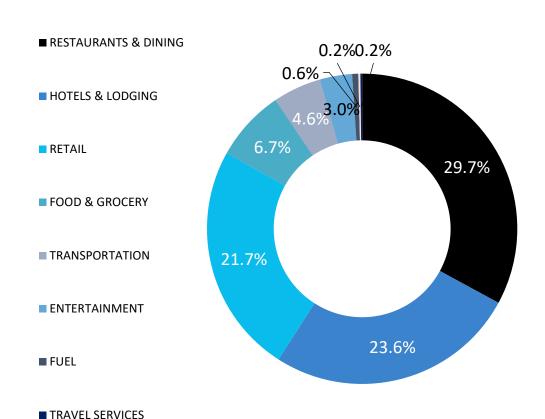


In Q3 2025, Aruba welcomed **254 261** VISA cardholders from **129** issuing countries, who spent a total of **\$163 million** (+12.3% YoY). Growth was supported by a **12.8%** increase in **cardholders** and a **15.7%** rise in **transactions**, while **cash withdrawals reached US\$15 million**. Despite this strong performance, the **average ticket fell by 2.9%** and **spend per cardholder declined slightly** (-0.4%) compared with Q3 2024.

Top Spend Categories

(% OF TOTAL SPEND AMOUNT)

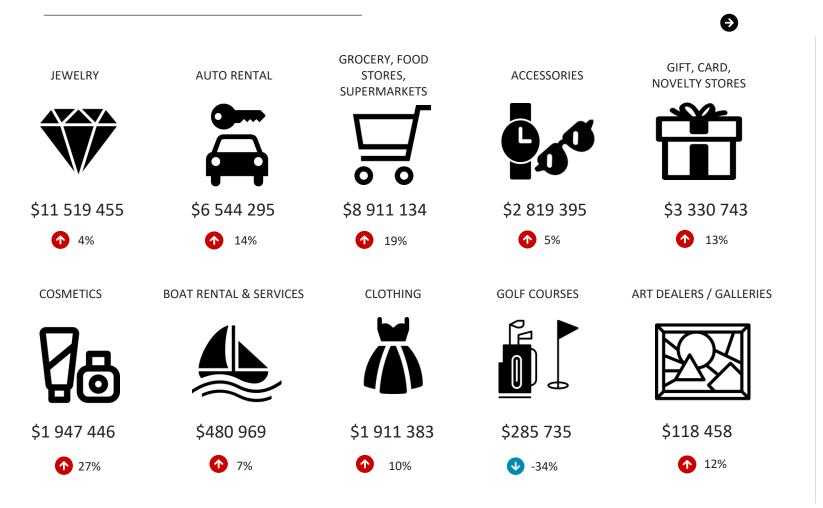
In Q3 2025, **Restaurants & Dining** remained the top spending category in Aruba, with a year-over-year increase of 16.1%. The strongest growth was observed in **Food & Grocery** (+19.3%), followed by **Drug Stores & Pharmacies** (+19.1%), **Transportation** (+14.4%), **Hotels & Lodging** (+13.2%), and **Fuel** (+10.2%). In contrast, spending in **Travel Services** dropped sharply, down 32.3% compared to Q3 2024.



TOP 10 Categories	Spend Amount (US \$)	\$ Y/Y Growth	Cardholder Count	Spend per Cardholder
RESTAURANTS & DINING	\$48 434 617	16.1%	172 247	\$281
HOTELS & LODGING	\$38 466 452	13.2%	39 698	\$969
RETAIL	\$35 388 187	10.2%	146 746	\$241
FOOD & GROCERY	\$10 959 830	19.3%	88 894	\$123
TRANSPORTATION	\$7 426 888	14.4%	33 581	\$221
ENTERTAINMENT	\$4 946 688	-5.2%	28 508	\$174
FUEL	\$943 604	10.2%	26 311	\$36
DRUG STORES & PHARMACIES	\$307 699	19.1%	10 373	\$30
TRAVEL SERVICES	\$270 952	-32.3%	1 567	\$173

Focus on Sub-Categories

SPECIFIC MERCHANT CATEGORIES - ZOOM AMONG KEY CATEGORIES SELECTED BY Aruba



Top Sub-Categories \$ Y/Y Growth (based on all individual Visa Merchant Codes with min \$ 100k spend) SHOE STORES 56% AUTO RENTAL 53% BEAUTY/BARBER SHOPS 36% TAXICABS/LIMOUSINES 35% COSMETIC STORES 27% HOTELS/MOTELS/RESORTS 25% TOURIST ATTRACTIONS AND... □ 20% DRUG STORES & PHARMACIES 20% -34% **PUBLIC GOLF COURSES** -32% TRAVEL AGENCIES -16% WHOLESALE CLUBS -15% **FURNITURE/EQUIP STORES** MOTION PICTURE THEATRES **DUTY FREE STORES** WOMENS READY TO WEAR STORES -5% FAST FOOD RESTAURANTS -2% ☐ AUTOMOBILE RENTAL AGENCY



MASHA DANKI Thank You

For any questions related to the report and/or additional information requests, please contact

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Disclaimer:

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