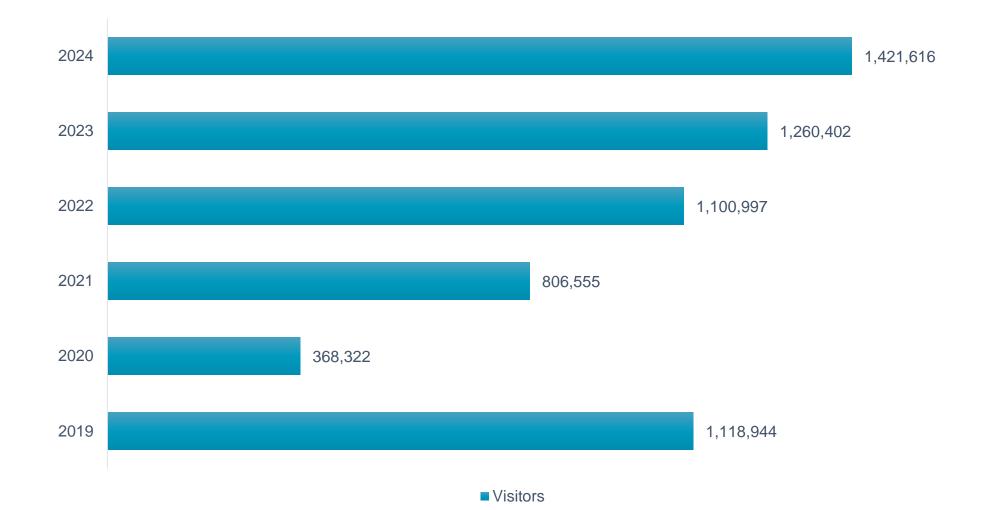
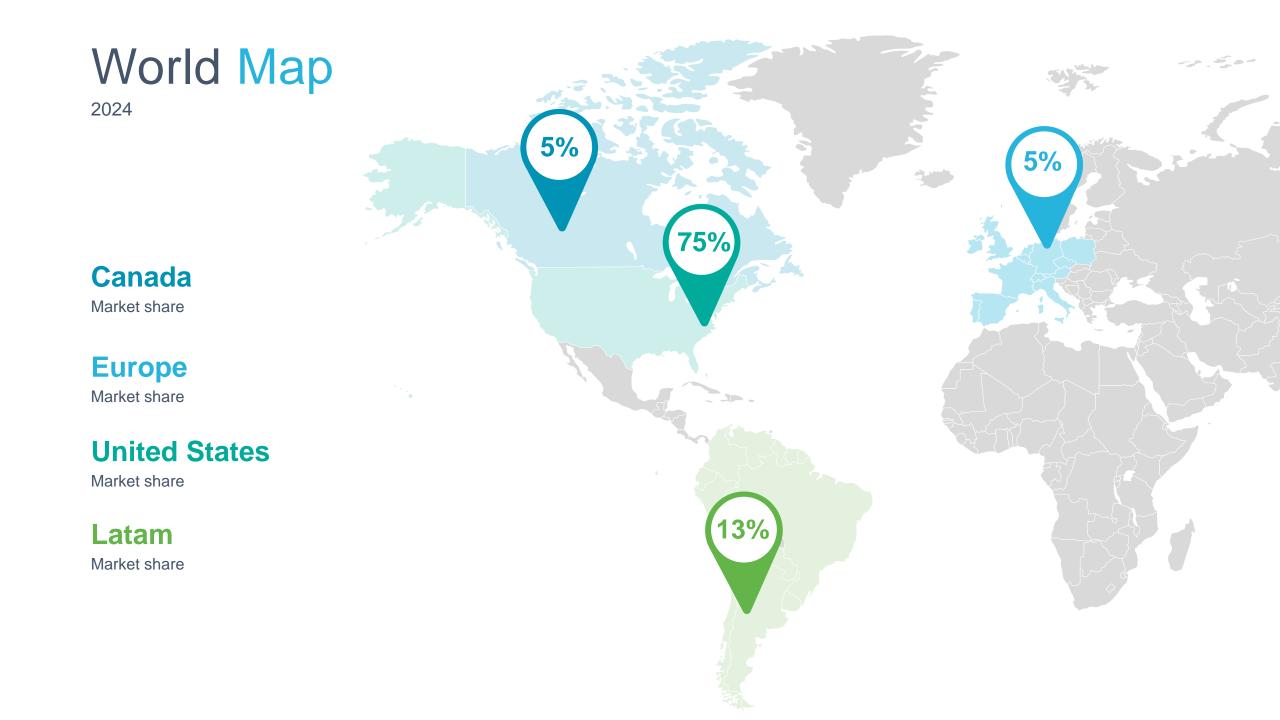
# DECEMBER 2024 Monthly Report



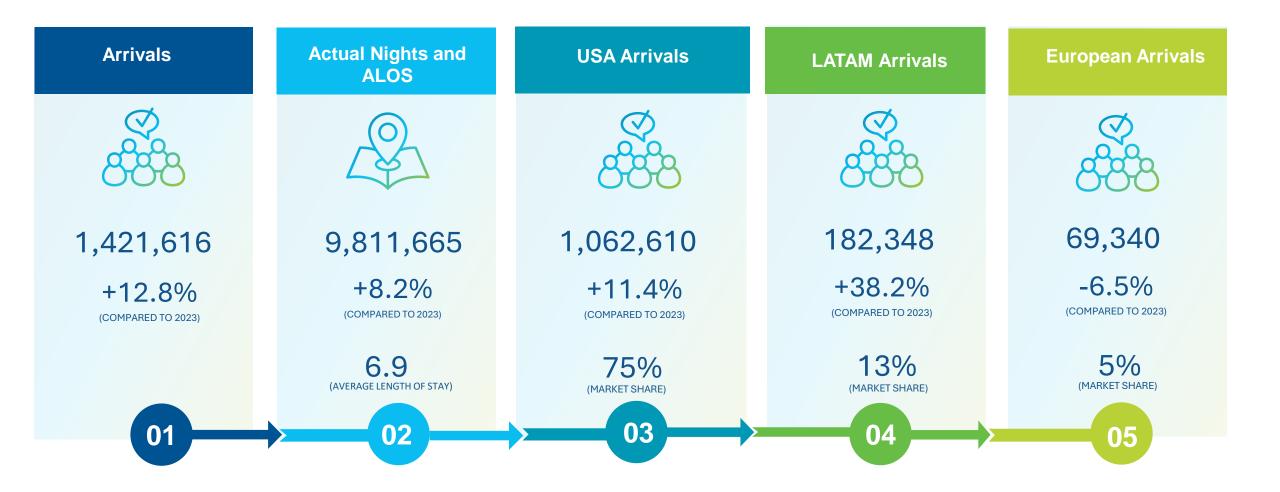
## Visitors 2019- 2024





## Arrivals 2024

Overview





Total

#### MONTHLY OVERVIEW OF NIGHTS 2024 Corrected

954,828

788,301

962,064

898,264

**9,811,665** 

8.2% GROWTH

	Jan	Feb	March	April	Мау	June	July	August	Sept	Oct	Nov	Dec
United States	647,597	632,757	702,849	582,771	526,917	601,835	601,557	579,135	429,002	479,231	462,176	643,251
Canada	109,686	90,325	75,153	46,743	22,864	19,673	29,568	30,076	23,787	40,855	60,295	99,042
Venezuela	2,930	2,332	3,577	2,133	2,525	2,913	3,505	5,974	4,119	2,413	3,615	9,424
Colombia	38,466	22,010	33,862	23,609	31,556	51,081	38,676	36,239	27,742	31,391	28,417	56,337
Brazil	10,162	6,511	6,203	7,427	6,884	7,466	12,884	7,029	8,181	5,933	11,774	16,206
Argentina	26,185	18,273	20,129	16,334	13,436	20,331	29,811	19,924	19,808	17,870	16,015	22,035
Peru	6,557	10,782	9,396	6,860	8,474	6,322	11,450	10,308	7,633	10,233	7,469	12,586
Ecuador	2,513	3,982	3,952	5,056	4,948	2,832	4,554	5,918	3,871	3,966	4,719	3,401
Surinam	2,587	2,150	3,271	2,810	3,069	2,332	2,411	3,320	5,667	3,949	2,781	3,638
Chile	10,162	9,586	7,997	9,043	6,825	13,498	9,269	8,005	11,017	6,304	6,511	7,737
Mexico	1,450	1,670	4,444	3,337	6,179	3,476	6,087	4,876	2,786	2,240	1,985	2,534
Rest of South America	5,741	5,797	6,381	8,706	6,292	8,596	10,140	11,866	8,715	6,601	6,892	8,762
Netherlands	55,508	48,875	36,939	40,812	36,122	32,740	48,655	45,481	41,468	46,604	39,375	45,566
Belgium	1,837	3,368	2,125	1,855	1,507	1,785	1,183	628	1,443	1,691	1,676	1,460
Germany	3,831	3,825	5,230	2,663	3,476	1,773	3,073	5,506	3,656	4,648	4,722	3,993
Austria	1,206	604	481	297	462	183	360	456	255	439	283	577
Swiss	1,366	2,041	1,494	1,623	1,041	676	1,876	1,044	1,150	1,464	1,826	1,668
Portugal	319	437	176	351	296	301	352	539	572	342	554	708
Spain	2,400	1,134	1,596	1,132	960	1,875	2,354	3,451	1,974	1,678	1,862	3,116
Italy	3,007	3,186	1,429	1,836	1,549	2,937	3,310	15,891	4,457	3,099	3,291	4,285
United Kingdom	5,385	6,120	6,548	4,796	5,785	5,110	5,101	7,794	7,691	4,722	3,873	4,575
Denmark	348	82	697	217	224	81	419	282	226	287	371	469
Finland	198	598	284	85	51	131	66	19	121	201	213	360
Norway	980	590	955	205	181	800	566	214	331	301	465	1,207
Sweden	1,181	1,332	955	563	282	468	403	271	197	1,014	848	1,411
Rest of Europe	6,177	4,775	3,350	3,224	3,348	2,963	3,049	3,900	3,425	4,159	4,304	5,035
Rest of the World	14,285	15,122	15,355	13,813	17,228	15,811	22,152	19,461	13,873	19,629	17,410	19,764

712,481

852,831

827,607

633,167

701,264

693,722 979,147

807,989



### MONTHLY OVERVIEW OF NIGHTS 2023 Corrected

9,071,151

ARRIVALS

**13.5%** GROWTH

	Jan	Feb	March	April	Мау	June	July	August	Sept	Oct	Nov	Dec
United States	594,867	544,399	572,401	563,764	478,793	522,954	580,033	512,061	424,331	462,077	509,214	646,789
Canada	102,531	77,933	64,823	38,529	24,189	16,991	27,618	24,862	22,279	36,498	65,253	109,412
Venezuela	2,059	832	1,260	1,490	1,932	2,271	3,804	6,642	3,833	2,131	2,012	8,788
Colombia	24,118	17,710	21,840	23,582	21,528	43,428	39,115	30,648	23,828	30,688	30,180	63,948
Brazil	6,398	5,191	4,098	5,958	5,809	7,167	11,506	6,253	10,387	6,054	7,241	11,078
Argentina	16,525	12,282	11,069	11,985	12,388	11,666	19,044	17,149	17,159	13,532	12,398	13,263
Peru	2,074	3,153	2,980	2,515	3,317	2,263	4,991	3,777	3,988	3,569	3,906	10,520
Ecuador	1,218	2,428	3,551	2,748	2,312	1,900	3,059	4,269	4,390	4,270	4,497	3,364
Surinam	2,865	2,408	3,401	7,026	2,822	2,797	3,372	6,054	6,912	3,917	3,922	5,296
Chile	4,981	7,465	4,054	3,878	3,481	6,200	6,849	5,918	6,711	4,649	4,431	7,065
Mexico	738	1,110	1,328	1,826	1,713	1,152	2,030	2,500	1,966	1,622	1,471	2,048
Rest of South America	4,501	3,852	3,875	4,636	4,169	5,775	6,535	6,398	7,363	5,777	5,371	6,819
Netherlands	56,135	53,724	40,250	42,304	36,559	33,774	56,890	48,466	43,066	46,145	51,794	51,844
Belgium	3,383	2,161	1,657	2,321	1,573	1,332	2,206	2,010	1,647	2,387	1,785	2,033
Germany	5,258	3,343	5,540	4,161	3,492	3,310	3,177	3,906	4,439	4,491	4,962	4,382
Austria	665	765	719	418	387	170	733	416	584	614	610	1,074
Swiss	1,643	1,195	1,546	1,861	1,362	768	1,356	973	1,138	1,541	1,550	1,499
Portugal	309	282	418	225	234	189	966	490	423	223	225	347
Spain	2,219	1,111	1,274	1,378	810	1,493	1,700	2,400	1,728	951	1,584	2,647
Italy	3,796	2,610	1,652	1,610	2,136	3,560	4,916	14,887	5,230	3,604	2,845	4,766
United Kingdom	2,765	2,323	3,624	4,804	4,440	5,544	6,554	10,868	8,293	6,130	5,683	4,249
Denmark	544	516	162	352	168	203	346	342	183	510	642	190
Finland	567	520	183	173	218	93	65	112	175	207	489	617
Norway	1,264	1,265	814	345	374	895	1,368	191	377	544	884	1,265
Sweden	8,730	8,753	778	500	291	437	546	210	327	1,537	1,339	2,302
Rest of Europe	7,585	6,268	4,703	3,511	3,201	3,472	3,479	3,819	3,407	4,304	4,859	5,328
Rest of the World <b>Total</b>	13,265 <b>871,003</b>	12,610 <b>776,209</b>	13,914 <b>771,914</b>	15,264 <b>747,164</b>	15,776 <b>633,474</b>	15,147 <b>694,951</b>	22,780 <b>815,038</b>	18,679 <b>734,300</b>	16,241 <b>620,405</b>	18,445 <b>666,417</b>	16,764 <b>745,911</b>	23,432 <b>994,365</b>

## SNAPSHOT YTD DEC 2024/2023

HOW MANY ARRIVALS?	HOW MANY CRUISE TOURISM?	HOW LONG DID THEY STAY?	WHAT DID THEY SPEND?** Central Bank Aruba (Q1 and Q2 2024)	**Tourism Credits: In the new presentation of the Balance of Payments, the Central Bank of Aruba reclassified maintenance fee arising from Timeshare arrangement from "Other Services" to "Travel Services" (Tourism). With this reclassification it should be noted that the term Tourism
1,421,6116	897,274	9,811,665	Awg. 2,874.70 min	Receipts has changed to Tourism Credits in the new presentation of Balance of Payments. This
12.8%	<b>9.7%</b> Compared to 2023	8.2%	<b>19%</b> Q1 and Q2 2023: 2,413.40	reclassification resulted in an upward adjustment of the previously used term Tourism Receipts.

#### WHERE DID THEY STAY?



## ARRIVALS YTD DECEMBER 2024/2023





	2023		Growth	2024	% Growth	Marketsha	ire 2023 Mari	ketshare 2024
USA	953,800		108,810	1,062,610	11.4%		75.7%	74.7%
Canada	63,254		7,598	70,852	12.0%	5.0%	5.0%	
NA	1,017,054		116,408	1,133,462	11.4%		80.7%	79.7%
Venezuela	3,165		715	3,880	22.6%	0.3%	0.3%	
Colombia	52,665		12,907	65,572	24.5%	4.2%	4.6%	
Brazil	14,002		3,357	17,359	24.0%	1.1%	1.2%	
Argentina	18,866		8,550	27,416	45.3%	1.5%	1.9%	
Chile	8,433		5,754	14,187	68.2%	0.7%	1.0%	
Ecuador	7,668		3,582	11,250	46.7%	0.6%	0.8%	
Peru	7,453		12,345	19,798	165.6%	0.6%	1.4%	
Paraguay	1,194		81	1,275	6.8%	0.1%	0.1%	
Uruguay	1,981		1,866	3,847	94.2%	0.2%	0.3%	
Mexico	3,308		457	3,765	13.8%	0.3%	0.3%	
Others	13,202		797	13,999	6.0%	1.0%	1.0%	
SA	131,937		50,411	182,348	38.2%	10.5%	12.8%	
Netherlands	38,809	-3,096		35,713	-8.0%	3.1%	2.5%	
UK	6,985		505	7,490	7.2%	0.6%	0.5%	
Germany	5,600	-1,042		4,558	-18.6%	0.4%	0.3%	
Italy	6,669	-186		6,483	-2.8%	0.5%	0.5%	
Sweden	2,174	-1,272		902	-58.5%	0.2%	0.1%	
Belgium	1,927	-358		1,569	-18.6%	0.2%	0.1%	
Austria	699	-117		582	-16.7%	0.1%	0.0%	
Switzerland	1,825		211	2,036	11.6%	0.1%	0.1%	
Others	9,509		498	10,007	5.2%	0.8%	0.7%	
Europe	74,197	-4,857		69,340	-6.5%	5.9%	4.9%	
ROW	37,214	-748		36,466	-2.0%	3.0%	2.6%	
Total	1,260,402		1 <mark>61,214</mark>	1,421,616	12.8%			

W/O Ven.	1,257,237	160	1,417,736	12.8%

## ARRIVALS USA YTD DECEMBER 2024/2023



	2023		Growth		2024	% Growth	Marketshare 2023	Marketshare 2024
New York	186,974		24,183		211,157	12.9%	19.6%	19.9%
Massachusetts	119,774		6,412		126,186	5.4%	12.6%	11.9%
New Jersey	115,556		18,913		134,469	16.4%	12.1%	12.7%
Pennsylvania	55,936		6,322		62,258	11.3%	5.9%	5.9%
Illinois	26,166	-30			26,136	-0.1%	2.7%	2.5%
Connecticut	34,819		4,654		39,473	13.4%	3.7%	3.7%
Florida	52,160		4,240		56,400	8.1%	5.5%	5.3%
Ohio	26,925		3,153		30,078	11.7%	2.8%	2.8%
Maryland	29,611		4,553		34,164	15.4%	3.1%	3.2%
Michigan	18,520	-380			18,140	-2.1%	1.9%	1.7%
Virginia	26,544		3,677		30,221	13.9%	2.8%	2.8%
Georgia	23,298		388		23,686	1.7%	2.4%	2.2%
North Carolina	27,654		3,086		30,740	11.2%	2.9%	2.9%
Texas	28,967		2,704		31,671	9.3%	3.0%	3.0%
California	18,154		1,585		19,739	8.7%	1.9%	1.9%
Other	162,742		25,350		188,092	15.6%	17.1%	17.7%
Total	953,800			108,810	1,062,610	11.4%		



**9,811,665** 

8.2% GROWTH

	2023		Growth	2024	% Growth	ALOS 2023	ALOS 2024
USA	6,411,683		477,395	6,889,078	7.4%	6.7	6.5
Canada	610,918		37,149	648,067	6.1%	9.7	9.1
NA	7,022,601		514,544	7,537,145	7.3%	6.9	6.6
Venezuela	37,054		8,406	45,460	22.7%	11.7	11.7
Colombia	370,613		48,773	419,386	13.2%	7.0	6.4
Brazil	87,140		19,520	106,660	22.4%	6.2	6.1
Argentina	168,460		71,691	240,151	42.6%	8.9	8.8
Chile	65,682		40,272	105,954	61.3%	7.8	7.5
Ecuador	38,006		11,706	49,712	30.8%	5.0	4.4
Peru	47,053		61,017	108,070	129.7%	6.3	5.5
Paraguay	7,795		451	8,246	5.8%	6.5	6.5
Uruguay	15,291		14,511	29,802	94.9%	7.7	7.7
Mexico	19,504		21,560	41,064	110.5%	5.9	10.9
Others	92,777		1,649	94,426	1.8%	7.0	6.7
SA	949,375		299,556	1,248,931	31.6%	7.2	6.8
Netherlands	560,951	-42,806		518,145	-7.6%	14.5	14.5
UK	65,277		2,223	67,500	3.4%	9.3	9.0
Germany	50,461	-4,065		46,396	-8.1%	9.0	10.2
Italy	51,612	-3,335		48,277	-6.5%	7.7	7.4
Sweden	25,750	-16,825		8,925	-65.3%	11.8	9.9
Belgium	24,495	-3,937		20,558	-16.1%	12.7	13.1
Austria	7,155	-1,552		5,603	-21.7%	10.2	9.6
Switzerland	16,432		837	17,269	5.1%	9.0	8.5
Others	95,553	-5,646		89,907	-5.9%	10.0	9.0
Europe	897,686	-75,106		822,580	-8.4%	12.1	11.9
ROW	201,489		1,520	203,009	0.8%	5.4	5.6
Total	9,071,151		740,514	9,811,665	8.2%	7.2	6.9

## ACCOMMODATIONS YTD DECEMBER 2024/2023



12.8%

#### ARRIVALS BY ACCOMMODATION

	2023	Growth	2024	% Growth	Marketshare 2023	Marketshare 2024
EP	339,721	28,622	368,343	8.4%	27.0%	25.9%
All Inclusive	219,402	8,196	227,598	3.7%	17.4%	16.0%
Timeshare	339,069	18,327	357,396	5.4%	26.9%	25.1%
Others	362,210	106,069	468,279	29.3%	28.7%	32.9%
Total	1,260,402	1 <mark>61,214</mark>	1,421,616	12.8%		

#### NIGHTS BY ACCOMMODATION

	2023	Growth	2024 %	% Growth	Marketshare 2023	Marketshare 2024
EP	1,936,901	116,401	2,053,302	6.0%	21.4%	20.9%
All Inclusive	1,345,427	10,183	1,355,610	0.8%	14.8%	13.8%
Timeshare	2,730,730	70,748	2,801,478	2.6%	30.1%	28.6%
Others	3,058,093	543,182	3,601,275	17.8%	33.7%	36.7%
Total	9,071,151	740,51	4 <b>9,811,665</b>	8.2%		

Note: The European Plan, sometimes abbreviated as EP in hotel listings, indicates that the quoted rate is strictly for lodging and does not include any meals.



**1,421,616** ARRIVALS



	2023		Growth		2024	% Growth
0 - 11	84,474		15,947		100,421	18.9%
12-19	85,415		16,518		101,933	19.3%
20 - 29	151,542		23,463		175,005	15.5%
30 - 39	199,717		26,195		225,912	13.1%
40 - 49	207,351		28,256		235,607	13.6%
50 - 59	240,977		18,505		259,482	7.7%
60 - 69	190,806		20,377		211,183	10.7%
70 +	100,051		11,989		112,040	12.0%
Not Stated	69	-36			33	-52.2%
Total	1,260,402			<mark>1</mark> 61,214	1,421,616	12.8%



## GENERATIONS YTD DECEMBER 2024/2023





	2023		Growth	2024	% Growth	Marketshare 2023	Marketshare 2024
Gen A	66,616		12,373	78,989	18.6%	5.3%	5.6%
Gen Z	183,468		34,243	217,711	18.7%	14.6%	15.3%
Millennials	315,149		40,766	355,915	12.9%	25.0%	25.0%
Gen X	334,539		37,686	372,225	11.3%	26.5%	26.2%
Baby Boomers	324,909		31,035	355,944	9.6%	25.8%	25.0%
Silent Generations	35,652		5,147	40,799	14.4%	2.8%	2.9%
Age not specified	69	-36		33	-52.2%	0.0%	0.0%
Total	1,260,402		1 <mark>61,214</mark>	1,421,616	12.8%		

### PURPOSE OF VISIT YTD DECEMBER 2024/2023



#### **12.8%** GROWTH

#### PURPOSE OF VISIT 2024

	2024	Market share 2024	2023	Market share 2023	% Growth
Sun, Sand, Sea	1,207,411	84.9%	1,034,948	82.1%	16.7%
Business	23,918	1.7%	22,935	1.8%	4.3%
Conference	6,618	0.5%	7,971	0.6%	-17.0%
Honeymoon	35,559	2.5%	38,611	3.1%	-7.9%
Diving	3,677	0.3%	4,331	0.3%	-15.1%
Incentive	9,695	0.7%	11,176	0.9%	-13.3%
Meeting	7,045	0.5%	8,592	0.7%	-18.0%
Not specified	94,047	6.6%	93,692	7.4%	0.4%
Shopping	7,092	0.5%	8,419	0.7%	-15.8%
Wedding	26,554	1.9%	29,727	2.4%	-10.7%
Total	1,421,616	100.0%	1,260,402	100.0%	12.8%

#### CONVINCING REASONS FOR VISIT 2024

Reasons for Choice	2024	Market Share
Adventure activities	61,715	4%
Direct flights	56,309	4%
Ease /comfort	97,121	7%
Familiarity	127,511	9%
Family-friendly destination	371,124	26%
Not specified	13,081	1%
Other	170,427	12%
Outside hurricane belt	48,106	3%
Points redemption	22,653	2%
Reliable weather	188,248	13%
Word of mouth	238,784	17%
(blank)	26,537	2%
Total	1,421,616	100%

## CARRIERS YTD DECEMBER 2024/2023



12.8% GROWTH

	2023		Growth	2024	% Growth	Marketshare 2023	Marketshare 2024
JETBLUE	298,258		49,192	347,450	16.5%	23.7%	24.4%
AMERICAN AIRLINES	271,791	-3,026		268,765	-1.1%	21.6%	18.9%
UNITED AIRLINES	163,916		26,940	190,856	16.4%	13.0%	13.4%
DELTA AIRLINE	143,328		18,693	162,021	13.0%	11.4%	11.4%
SOUTHWEST AIRLINES	58,363		6,602	64,965	11.3%	4.6%	4.6%
AVIANCA	57,566		7,199	64,765	12.5%	4.6%	4.6%
COPA AIRLINES	47,927		14,783	62,710	30.8%	3.8%	4.4%
WESTJET AIRLINES	21,926		11,494	33,420	52.4%	1.7%	2.4%
WINGO	22,813		8,522	31,335	37.4%	1.8%	2.2%
KLM ROYAL DUTCH	33,512	-2,943		30,569	-8.8%	2.7%	2.2%
SPIRIT AIRLINES	22,077		7,397	29,474	33.5%	1.8%	2.1%
LATAM AIRLINES / PERU	1,855		21,720	23,575	1170.9%	0.1%	1.7%
DIVI DIVI AIR	19,816	-893		18,923	-4.5%	1.6%	1.3%
AIR CANADA	16,240	-979		15,261	-6.0%	1.3%	1.1%
SUNWING AIRLINES	14,903	-2,075		12,828	-13.9%	1.2%	0.9%
TUI FLY NL	15,323	-2,592		12,731	-16.9%	1.2%	0.9%
EZAIR	12,119	-445		11,674	-3.7%	1.0%	0.8%
PRIVATE	10,848	-1,139		9,709	-10.5%	0.9%	0.7%
SURINAM AIRWAYS	6,500	-515		5,985	-7.9%	0.5%	0.4%
WINAIR	2,722		2,987	5,709	109.7%	0.2%	0.4%
BRITISH AIRWAYS	4,949		129	5,078	2.6%	0.4%	0.4%
CHARTER	3,734		624	4,358	16.7%	0.3%	0.3%
SUN COUNTRY AIRLINES	2,765		646	3,411	23.4%	0.2%	0.2%
ARAJET	1,229		803	2,032	65.3%	0.1%	0.1%
SKY HIGH AVIATION	1,006		35	1,041	3.5%	0.1%	0.1%
GOL	0		943	943	-	0.0%	0.1%
Others	4,916	-2,888		2,028	-58.7%	0.4%	0.1%
Total	1,260,402		16	1,214 <b>1,421,616</b>	12.8%		

## CARRIERS YTD DECEMBER 2024/2023



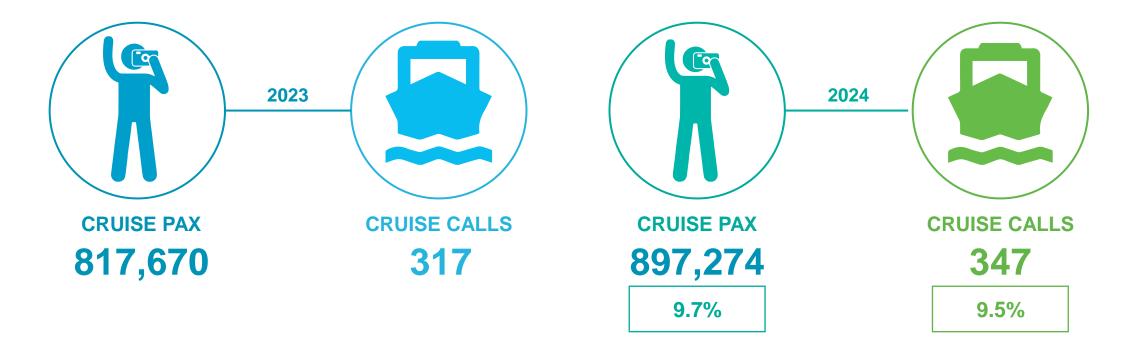
City	APO Code	2024	Mkt Share	2023	Mkt Share	24 vs 23
JFK NY	JFK	231,086	16.3%	217,997	17.3%	6.0%
Boston	BOS	162,994	11.5%	147,669	11.7%	10.4%
Newark	EWR	160,919	11.3%	123,554	9.8%	30.2%
Miami	MIA	105,138	7.4%	99,977	7.9%	5.2%
Charlotte	CLT	96,640	6.8%	104,023	8.3%	-7.1%
Atlanta	ATL	76,622	5.4%	64,310	5.1%	19.1%
Bogota	BOG	72,092	5.1%	69,817	5.5%	3.3%
Panama City	PTY	62,800	4.4%	47,989	3.8%	30.9%
Toronto	YYZ	61,560	4.3%	53,143	4.2%	15.8%
Philadelphia	PHL	54,655	3.8%	54,405	4.3%	0.5%
Orlando	MCO	47,656	3.4%	47,190	3.7%	1.0%
G.Bush DC	IAD	43,683	3.1%	28,941	2.3%	50.9%
Amsterdam	AMS	43,235	3.0%	48,274	3.8%	-10.4%
Curacao	CUR	36,714	2.6%	39,961	3.2%	-8.1%
Fort Lauderdale	FLL	30,097	2.1%	22,862	1.8%	31.6%
Lima, Peru	LIM	23,575	1.7%	1,875	0.1%	1157.3%
Chicago	ORD	19,321	1.4%	17,383	1.4%	11.1%
Medellin	MDE	17,750	1.2%	8,060	0.6%	120.2%
Baltimore	BWI	17,448	1.2%	11,238	0.9%	55.3%
Houston International	IAH	9,726	0.7%	9,502	0.8%	2.4%
Cali, Alfonso Bonilla Aragon	CLO	6,433	0.5%	2,792	0.2%	130.4%
Sint Maarten	SXM	5716	0.4%	2,710	0.2%	110.9%
Dallas Fort Worth Int Airport	DFW	5,486	0.4%	5,665	0.4%	-3.2%
Johan A. Pengel Int Airport, Suriname	PBM	5,450	0.4%	5,523	0.4%	-1.3%
Gatwick Airport , UK	LGW	5,079	0.4%	4,839	0.4%	5.0%
-	Others	19,741	1.4%	20,703	1.6%	-4.6%
Total		1,421,616	100.0%	1,260,402	100.0%	12.8%

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## CRUISE YTD DECEMBER 2024/2023



## ABSOLUTE GROWTH PAX **YTD DECEMBER** 79,604 9.7%

#### ABSOLUTE GROWTH CALLS YTD DECEMBER



## DECEMBER RESULT 2024



## ARRIVALS DECEMBER 2024/2023

Total

128,240 ARRIVALS

1.10

-0.8%

	2023		Growth	2024	% Growth	Marketshare 20	)23 Market	share 2024
USA	92,315	-580		91,735	-0.6%		71.4%	71.5%
Canada	10,872	-894		9,978	-8.2%	8.4%	7.8%	
NA	103,187	-1,47 <mark>4</mark>		101,713	-1.4%		79.8%	79.3%
Venezuela	641	-10		631	-1.6%	0.5%	0.5%	
Colombia	7,221	-496		6,725	-6.9%	5.6%	5.2%	
Brazil	1,637		858	2,495	52.4%	1.3%	1.9%	
Argentina	1,360		1,032	2,392	75.9%	1.1%	1.9%	
Chile	863		143	1,006	16.6%	0.7%	0.8%	
Ecuador	661	-46		615	-7.0%	0.5%	0.5%	
Peru	1,706		327	2,033	19.2%	1.3%	1.6%	
Paraguay	109		34	143	31.2%	0.1%	0.1%	
Uruguay	129		92	221	71.3%	0.1%	0.2%	
Mexico	335	-18		317	-5.4%	0.3%	0.2%	
Others	1,309	-3		1,306	-0.2%	1.0%	1.0%	
SA	15,971		1,913	17,884	12.0%	12.4%	13.9%	
Netherlands	3,242	-327		2,915	-10.1%	2.5%	2.3%	
UK	459		10	469	2.2%	0.4%	0.4%	
Germany	501	-102		399	-20.4%	0.4%	0.3%	
Italy	505	-33		472	-6.5%	0.4%	0.4%	
Sweden	192	-75		117	-39.1%	0.1%	0.1%	
Belgium	136	-32		104	-23.5%	0.1%	0.1%	
Austria	66	-34		32	-51.5%	0.1%	0.0%	
Switzerland	158		7	165	4.4%	0.1%	0.1%	
Others	997		102	1,099	10.2%	0.8%	0.9%	
Europe	6,256	-484		5,772	-7.7%	4.8%	4.5%	
ROW	3,889	-1,018		2,871	-26.2%	3.0%	2.2%	

-0.8%

128,240

W/O Ven. 128,662 -1,053	127,609 -0.8%
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**129,303** -1,063



**91,735** ARRIVALS

	/
Contraction of the	0.6%
Contraction of the local division of the loc	
	GROWTH

	2023		Growth		2024	% Growth	Marketshare 2023	Marketshare 2024
New York	17,291		39		17,330	0.2%	18.7%	18.9%
Massachusetts	11,442		171		11,613	1.5%	12.4%	12.7%
New Jersey	10,714	-592			10,122	-5.5%	11.6%	11.0%
Pennsylvania	5,059		73		5,132	1.4%	5.5%	5.6%
Illinois	4,102	-543			3,559	-13.2%	4.4%	3.9%
Connecticut	2,650	-88			2,562	-3.3%	2.9%	2.8%
Florida	5,152	-585			4,567	-11.4%	5.6%	5.0%
Ohio	2,741	-180 📕			2,561	-6.6%	3.0%	2.8%
Maryland	2,697		175		2,872	6.5%	2.9%	3.1%
Michigan	2,292	-160 📕			2,132	-7.0%	2.5%	2.3%
Virginia	2,891	-62			2,829	-2.1%	3.1%	3.1%
Georgia	2,248	-89			2,159	-4.0%	2.4%	2.4%
North Carolina	2,881	-84			2,797	-2.9%	3.1%	3.0%
Texas	2,468		213		2,681	8.6%	2.7%	2.9%
California	1,840	-187 📕			1,653	-10.2%	2.0%	1.8%
Other	15,847			1,319	17,166	8.3%	17.2%	18.7%
Total	92,315	-580			91,735	-0.6%		



**979,147** NIGHTS -1.5% GROWTH

	2023	Gro	wth	2024	% Growth	ALOS 2023	ALOS 2024
USA	646,789	-3,538	ĺ	643,251	-0.5%	7.0	7.0
Canada	109,412	-10,370		99,042	-9.5%	10.1	9.9
NA	756,201	-13,908		742,293	-1.8%	7.3	7.3
Venezuela	8,788		636	9,424	7.2%	13.7	14.9
Colombia	63,948	-7,611		56,337	-11.9%	8.9	8.4
Brazil	11,078		5,128	16,206	46.3%	6.8	6.5
Argentina	13,263		8,772	22,035	66.1%	9.8	9.2
Chile	7,065		672	7,737	9.5%	8.2	7.7
Ecuador	3,364		37	3,401	1.1%	5.1	5.5
Peru	10,520		2,066	12,586	19.6%	6.2	6.2
Paraguay	764		203	967	26.6%	7.0	6.8
Uruguay	941		956	1,897	101.6%	7.3	8.6
Mexico	2,048		486	2,534	23.7%	6.1	8.0
Others	10,410	-874		9,536	-8.4%	8.0	7.3
SA	132,189		10,471	142,660	7.9%	8.3	8.0
Netherlands	51,844	-6,278		45,566	-12.1%	16.0	15.6
UK	4,249		326	4,575	7.7%	9.3	9.8
Germany	4,382	-389		3,993	-8.9%	8.7	10.0
Italy	4,766	-481		4,285	-10.1%	9.4	9.1
Sweden	2,302	-891		1,411	-38.7%	12.0	12.1
Belgium	2,033	-573		1,460	-28.2%	14.9	14.0
Austria	1,074	-497		577	-46.3%	16.3	18.0
Switzerland	1,499		169	1,668	11.3%	9.5	10.1
Others	10,527		526	11,053	5.0%	10.6	10.1
Europe	82,676	-8,088		74,588	-9.8%	13.2	12.9
ROW	23,299	-3,693		19,606	-15.9%	6.0	6.8
Total	994,365	-15,218		979,147	-1.5%	7.7	7.6



## ACCOMMODATIONS DECEMBER 2024/2023





#### ARRIVALS BY ACCOMMODATION

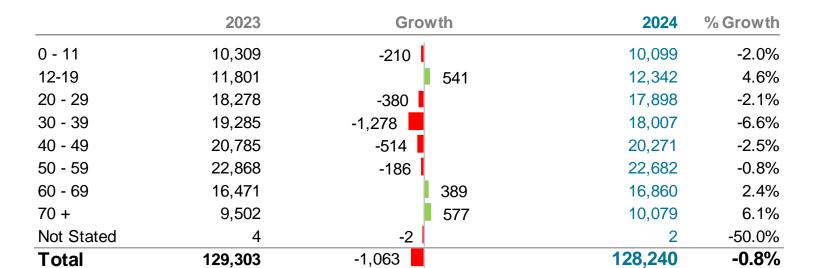
	2023	Growth		2024	% Growth	Marketshare 2023	Marketshare 2024
EP	32,709	-932		31,777	-2.8%	25.3%	24.8%
All Inclusive	19,097	-1,250		17,847	-6.5%	14.8%	13.9%
Timeshare	32,470	-2,047		30,423	-6.3%	25.1%	23.7%
Others	45,027		3,166	48,193	7.0%	34.8%	37.6%
Total	129,303	-1,063		128,240	-0.8%		

#### NIGHTS BY ACCOMMODATION

	2023	Grov	vth	2024	% Growth	Marketshare 2023	Marketshare 2024
EP	192,570	-3,831		188,739	-2.0%	19.4%	19.3%
All Inclusive	120,550	-8,520		112,030	-7.1%	12.1%	11.4%
Timeshare	274,124	-16,63 <mark>1</mark>		257,493	-6.1%	27.6%	26.3%
Others	407,121		13,764	420,885	3.4%	40.9%	43.0%
Total	994,365	-15,218		979,147	-1.5%		

Note: The European Plan, sometimes abbreviated as EP in hotel listings, indicates that the quoted rate is strictly for lodging and does not include any meals.





-0.8%

GROWTH

128,240 ARRIVALS



## GENERATIONS DECEMBER 2024/2023





	2023	Growth		2024	% Growth	Marketshare 2023	Marketshare 2024
Gen A	8,083	-238		7,845	-2.9%	6.3%	6.1%
Gen Z	24,934		599	25,533	2.4%	19.3%	19.9%
Millennials	30,812	-1,945		28,867	-6.3%	23.8%	22.5%
Gen X	33,410			32,977	-1.3%	25.8%	25.7%
Baby Boomers	28,316		547	28,863	1.9%	21.9%	22.5%
Silent Generations	3,744		409	4,153	10.9%	2.9%	3.2%
Age not specified	4	-2		2	-50.0%	0.0%	0.0%
Total	129,303	-1,063		128,240	-0.8%		



## PURPOSE OF VISIT DECEMBER 2024/2023





#### PURPOSE OF VISIT DEC 2024

	2024	Market share 2024	2023	Market share 2023	% Growth
Sun, Sand, Sea	121,450	94.7%	112,820	87.3%	7.6%
Business	1,339	1.0%	1,307	1.0%	2.4%
Conference	5	0.0%	325	0.3%	-98.5%
Honeymoon	944	0.7%	2,715	2.1%	-65.2%
Diving	0	0.0%	498	0.4%	-100.0%
Incentive	57	0.0%	727	0.6%	-92.2%
Meeting	7	0.0%	670	0.5%	-99.0%
Not specified	3,418	2.7%	8,072	6.2%	-57.7%
Shopping	21	0.0%	809	0.6%	-97.4%
Wedding	999	0.8%	1,360	1.1%	-26.5%
Total	128,240	100.0%	129,303	100.0%	-0.8%

#### CONVINCING REASONS FOR VISIT DEC 2024

Reasons for Choice	Dec 2024	Market Share		
Adventure activities	6,691	5%		
Direct flights	6,522	5%		
Ease/comfort	10,249	8%		
Familiarity	12,949	10%		
Family friendly destination	36,364	28%		
Not specified	438	0%		
Other	15,490	12%		
Outside hurricane belt	2,092	2%		
Points redemption	2,948	2%		
Reliable weather	18,698	15%		
Word of mouth	14,502	11%		
(blank)	1,297	1%		
Total	128,240	100%		

## CARRIERS DECEMBER 2024/2023



-0.8%

	2023	Gro	wth	2024	% Growth	Marketshare 2023	Marketshare 2024
JETBLUE	28,482	-2,487		25,995	-8.7%	22.0%	20.3%
AMERICAN AIRLINES	24,054	-904		23,150	-3.8%	18.6%	18.1%
UNITED AIRLINES	16,994		2,097	19,091	12.3%	13.1%	14.9%
DELTA AIRLINES	15,561	-152		15,409	-1.0%	12.0%	12.0%
AVIANCA	5,349		262	5,611	4.9%	4.1%	4.4%
WESTJET AIRLINES	3,763		1,066	4,829	28.3%	2.9%	3.8%
COPA AIRLINES	4,977	-238		4,739	-4.8%	3.8%	3.7%
SOUTHWEST AIRLINES	4,339		24	4,363	0.6%	3.4%	3.4%
WINGO	3,131		203	3,334	6.5%	2.4%	2.6%
LATAM AIRLINES / PERU	1,855		1,332	3,187	71.8%	1.4%	2.5%
KLM ROYAL DUTCH	2,695		262	2,957	9.7%	2.1%	2.3%
AIR CANADA	3,347	-571		2,776	-17.1%	2.6%	2.2%
SPIRIT AIRLINES	3,766	-1,687		2,079	-44.8%	2.9%	1.6%
CHARTER	352		1,269	1,621	360.5%	0.3%	1.3%
DIVI DIVI AIR	1,645	-31		1,614	-1.9%	1.3%	1.3%
SUNWING AIRLINES	2,103	-797		1,306	-37.9%	1.6%	1.0%
PRIVATE	1,708	-406		1,302	-23.8%	1.3%	1.0%
EZAIR	1,127	-138		989	-12.2%	0.9%	0.8%
GOL	0		943	943	-	0.0%	0.7%
TUI FLY NL	1,147	-501		646	-43.7%	0.9%	0.5%
WINAIR	456		142	598	31.1%	0.4%	0.5%
SURINAM AIRWAYS	665	-112		553	-16.8%	0.5%	0.4%
SUN COUNTRY AIRLINES	509		14	523	2.8%	0.4%	0.4%
BRITISH AIRWAYS	330	-40		290	-12.1%	0.3%	0.2%
ARAJET	183		29	212	15.8%	0.1%	0.2%
SKY HIGH AVIATION	158	-96		62	-60.8%	0.1%	0.0%
OTHERS	607	-546		61	-90.0%	0.5%	0.0%
Total	129,303	-1,063		128,240	-0.8%		

CARRIERS DECEMBER 2024/2023



-0.8%

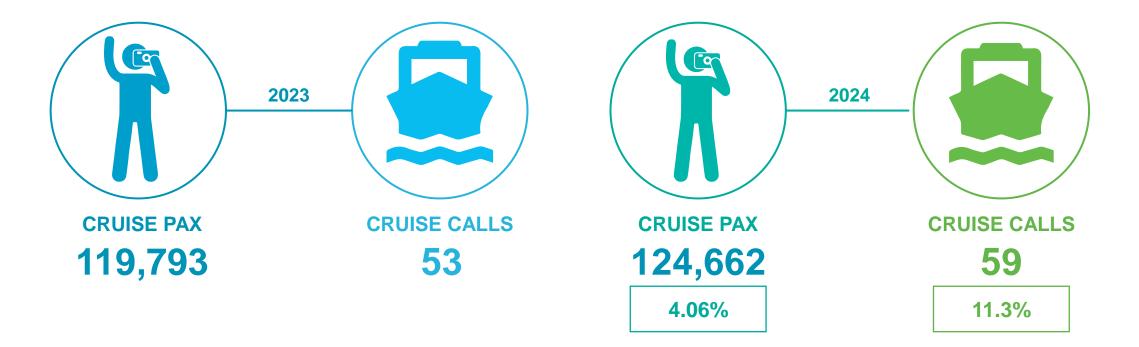
City	APO Code	2024	Mkt Share	2023	Mkt Share	24 vs 23
JFK NY	JFK	16,986	13.2%	17,832	13.8%	-4.7%
Boston	BOS	15,526	12.1%	14,209	11.0%	9.3%
Newark	EWR	12,601	9.8%	14,035	10.9%	-10.2%
Toronto	YYZ	8,911	6.9%	9,249	7.2%	-3.7%
Miami	MIA	8,857	6.9%	8,183	6.3%	8.2%
Atlanta	ATL	7,339	5.7%	7,976	6.2%	-8.0%
Charlotte	CLT	7,112	5.5%	8,186	6.3%	-13.1%
Bogota	BOG	6,254	4.9%	6,707	5.2%	-6.8%
Philadelphia	PHL	5,792	4.5%	5,508	4.3%	5.2%
G.Bush DC	IAD	4,818	3.8%	2,775	2.1%	73.6%
Panama City	PTY	4,747	3.7%	4,993	3.9%	-4.9%
Orlando	MCO	3,705	2.9%	3,681	2.8%	0.7%
Curacao	CUR	3,618	2.8%	4,536	3.5%	-20.2%
Amsterdam	AMS	3,603	2.8%	3,894	3.0%	-7.5%
Chicago	ORD	3,493	2.7%	4,322	3.3%	-19.2%
Lima, Peru	LIM	3,187	2.5%	1,870	1.4%	70.4%
Fort Lauderdale	FLL	2,148	1.7%	3,863	3.0%	-44.4%
Medellin	MDE	1,885	1.5%	745	0.6%	153.0%
Minneapolis St. Paul Inter Airp	MSP	1,259	1.0%	509	0.4%	147.3%
Sao Paolo	GRU	943	0.7%	0	0.0%	_
Houston International	IAH	912	0.7%	727	0.6%	25.4%
Cali, Alfonso Bonilla Aragon	CLO	814	0.6%	1,109	0.9%	-26.6%
Baltimore	BWI	658	0.5%	663	0.5%	-0.8%
Dallas Fort Worth Int Airport	DFW	636	0.5%	773	0.6%	-17.7%
Sint Maarten	SXM	601	0.5%	463	0.4%	29.8%
	Others	1,835	1.4%	2,495	1.9%	-26.5%
Total		128,240	100.0%	129,303	100.0%	-0.8%

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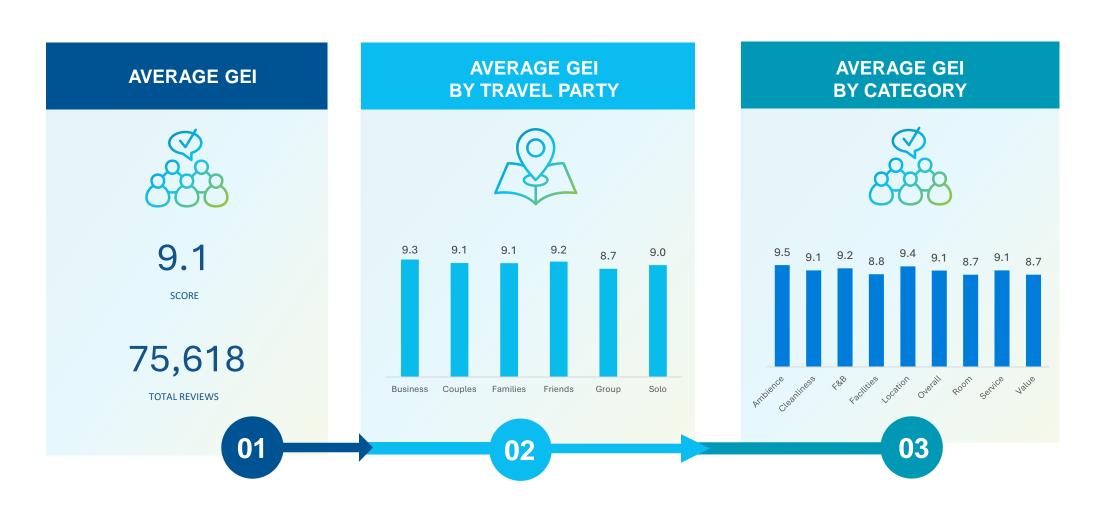




Aruba Tourism Authority



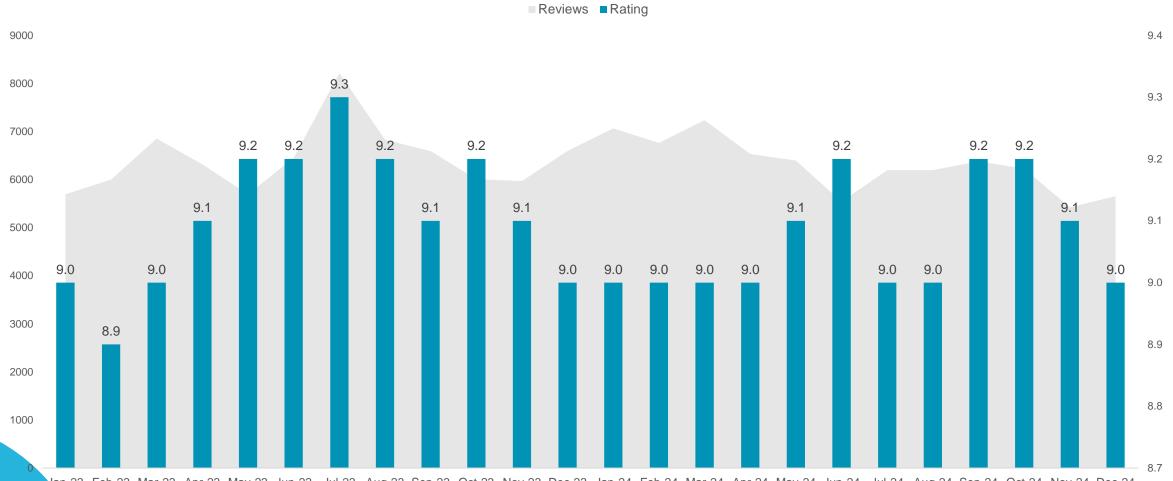






## GUEST EXPERIENCE INDEX (GEI)

#### Reviews and Ratings



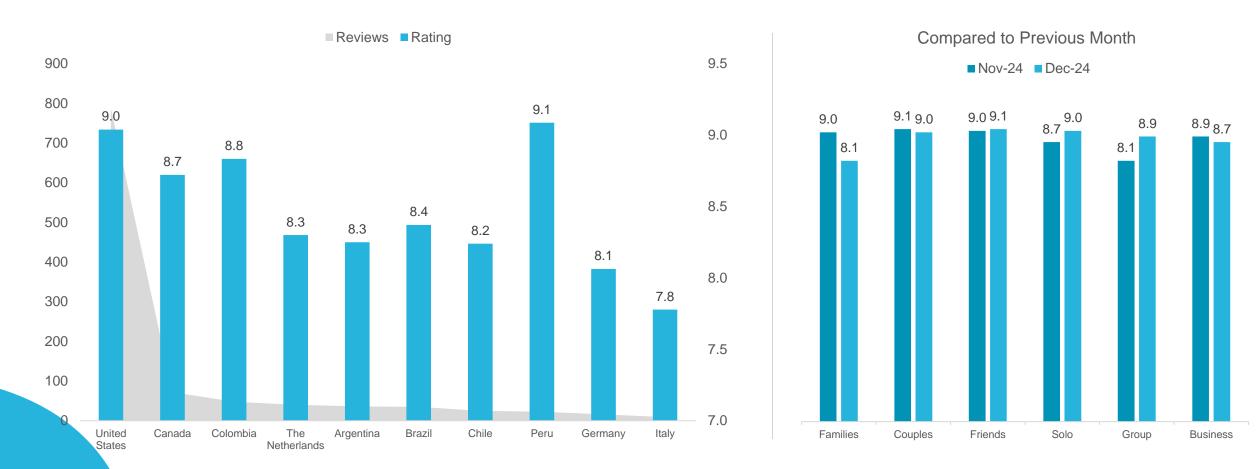
an-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23 Dec-23 Jan-24 Feb-24 Mar-24 Apr-24 May-24 Jun-24 Jul-24 Aug-24 Sep-24 Oct-24 Nov-24 Dec-24



## GEI DECEMBER 2024

MARKETS

#### TRAVEL PARTY





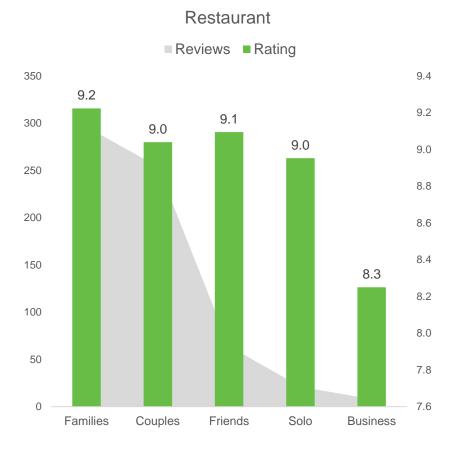
## GEI DECEMBER 2024



Reviews Rating



## RESTAURANT GEI DECEMBER 2024 🎇



Restaurant Reviews Rating 1,600 9.6 9.5 1,400 9.4 9.3 9.3 1,200 9.2 9.2 9.2 9.2 1,000 800 9.0 8.9 8.8 8.8 600 8.8 400 8.6 200 0 8.4 Service Overall Ambience Cleanliness Facilities Room F&B Value Location



# VACATIONS RENTALS





### INTRODUCTION

In 2023, A.T.A. started working with Lighthouse, formerly Transparent Insights. Lighthouse tracks short-term rentals at the property level through their dashboard.

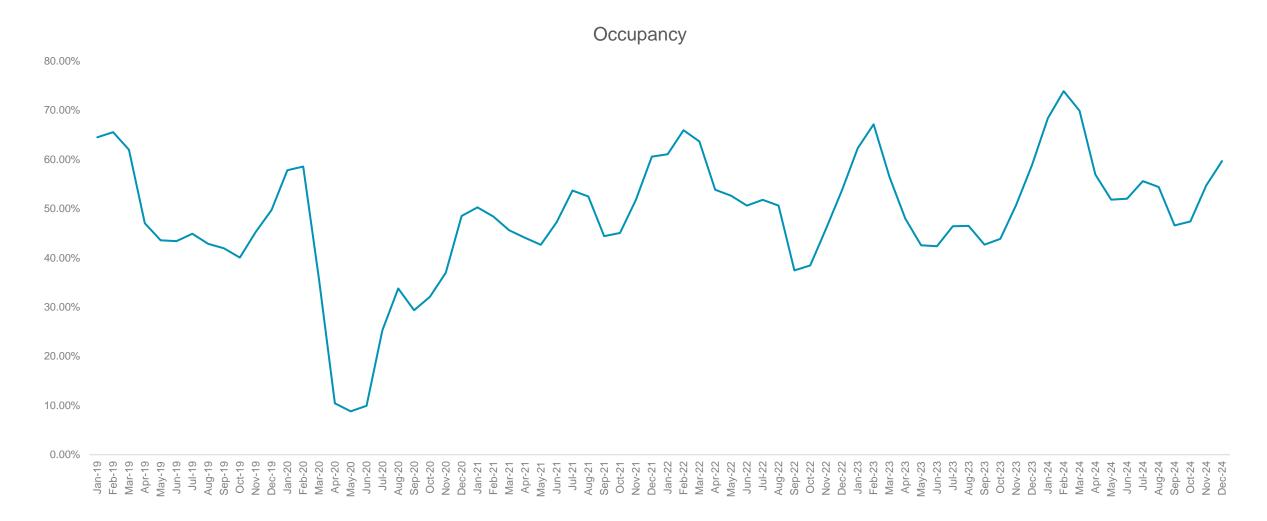
With Lighthouse, A.T.A. is able to do the following:

- Measure the economic impact of short-term rental, track (ADR) and occupancy and analyse the booking window.
- The above data points are also forward-looking making it possible to make demand and revenue predictions based on the current status of property calendars and advertised rates.
- Track visitors' origin and accommodation size.
- The dashboard also provides the ability to make a direct comparison with similar, contrasting, or competing markets to compare data on occupancy rates, ADR, and booking window.

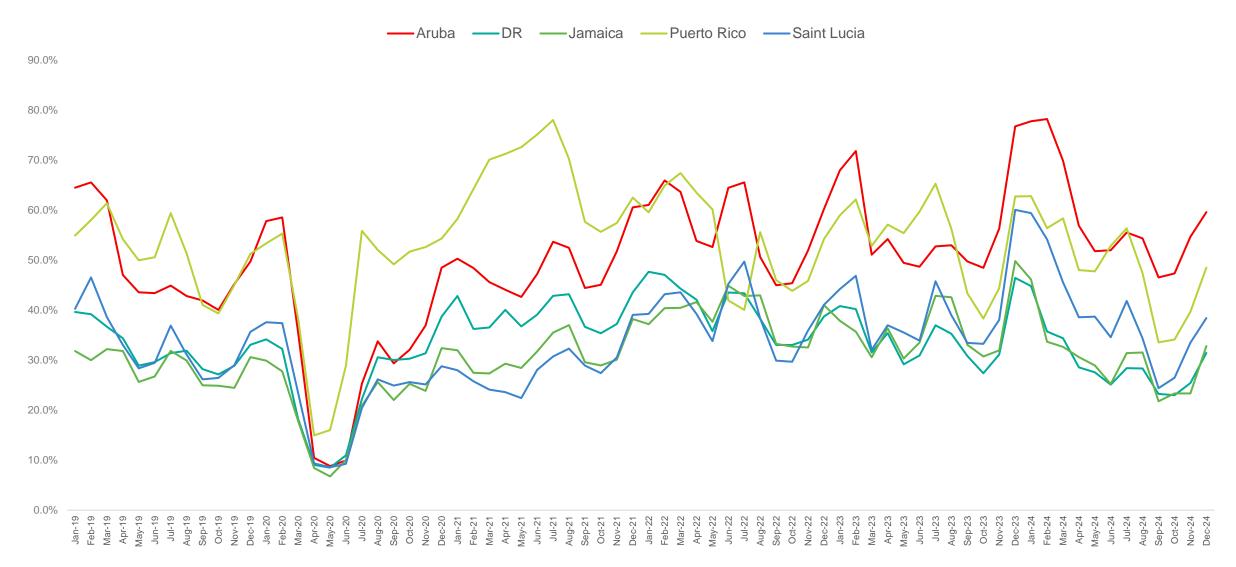


### **OCCUPANCY**

DEC 2023 Occupancy: 58.9% | DEC 2024 Occupancy: 59.7% AVERAGE 2023 Occupancy: 50.7% | AVERAGE 2024 Occupancy: 57.6%



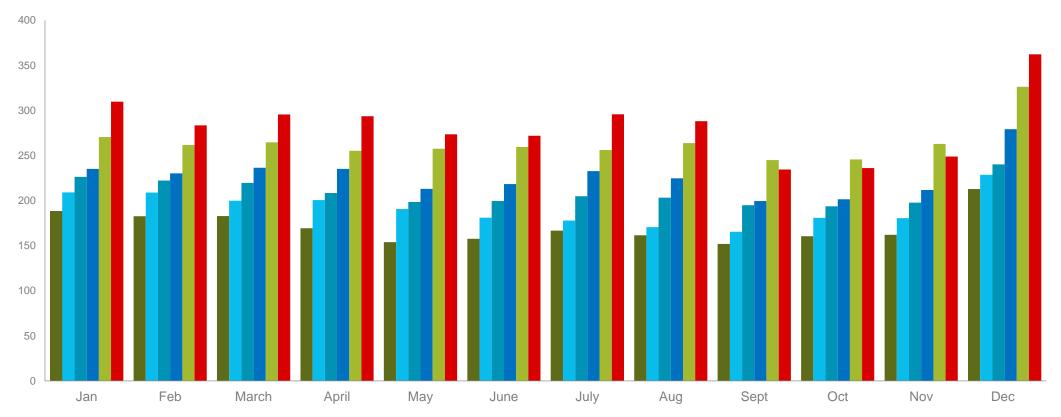
### **OCCUPANCY BENCHMARK**



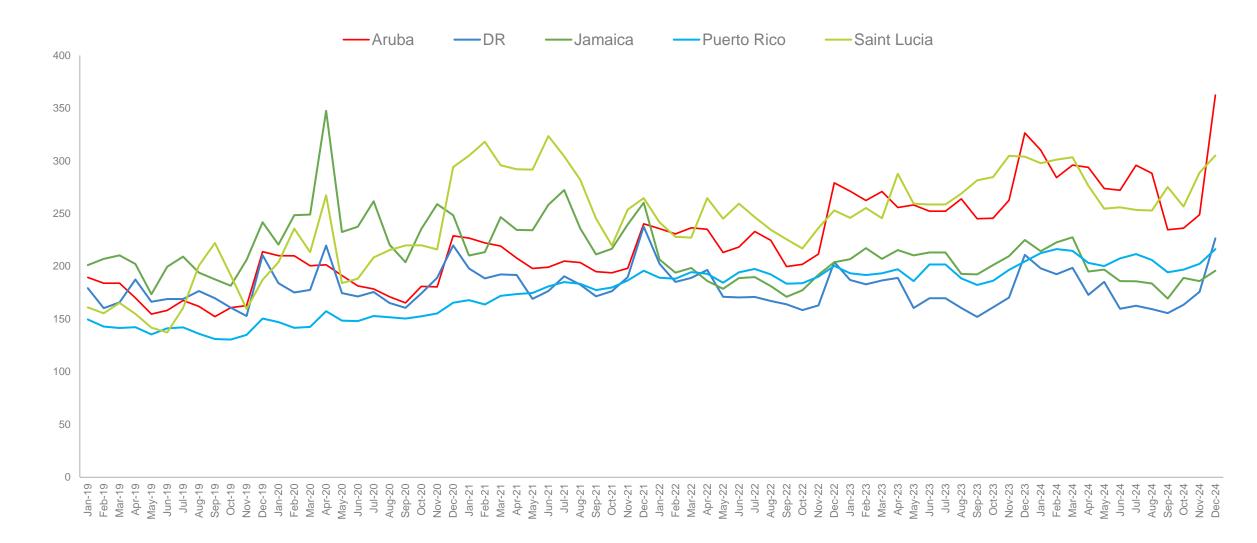
### **ADR**

DEC 2023 ADR: \$326 | DEC 2024 ADR: \$362 AVERAGE 2023: \$264 | AVERAGE 2024: \$283

■2019 ■2020 ■2021 ■2022 ■2023 ■2024



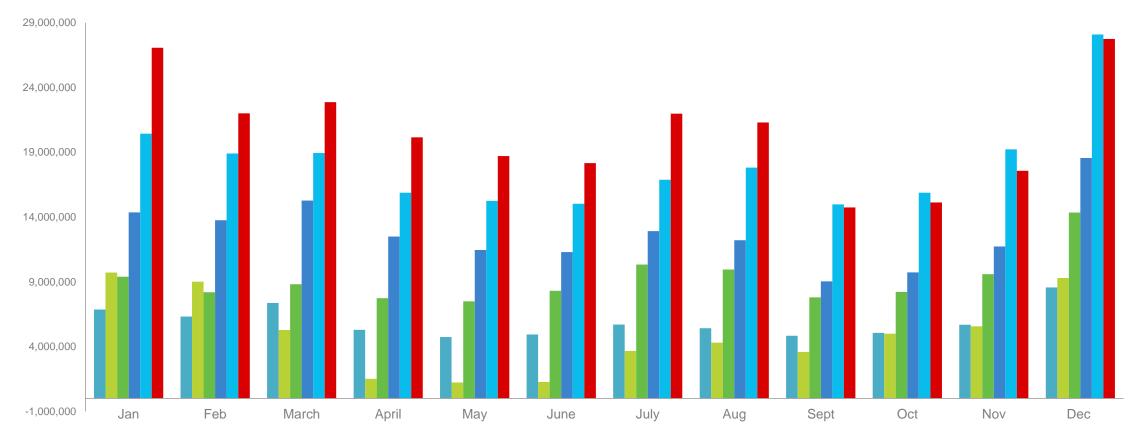
### ADR BENCHMARK



REVENUE

Total Revenue 2023: USD\$ 217,346,538 | Total Revenue 2024: USD\$ 247,469,852 DEC 2023: USD\$ 28,097,155 | DEC 2024 USD\$ 27,755,582

■2019 ■2020 ■2021 ■2022 ■2023 ■2024



## I D B S

# Aruba Tourism Authority Exit Survey Research

Q4 2024



Aruba Tourism Authority

## Background

In 2024, ATA restarted the face-to-face survey at the Airport. The airport exit survey measures the spending behavior of Aruba visitors. It is conducted face-to-face monthly with departing visitors.

The airport survey includes, among other things, the Net Promoter Score (NPS), which measures the likelihood of visitors recommending and returning to Aruba and their overall satisfaction. This, along with data on spending, first-time vs. repeat visitors, Travel group composition, Nights, Accommodation type, Accommodation satisfaction, and Household income, provides a comprehensive understanding of visitor behavior.

In this report, we focused on presenting the total results of first-time and first-time visitors with an HHI of \$150,000 or more. We can provide various data cuts. The spending results are presented more thoroughly.

We collected 3,301 surveys in total. The data was collected in Q4 2024, which started in October 2024.

The overrepresentation of U.S. visitors in the Q4 2024 survey resulted from the testing phase, during which we focused on refining and improving the study. As a result, we do not have sufficient Q4 data to draw conclusions about the LATAM and European markets. However, we can still provide insights based on the overall results.

# Methodology

The survey participants are selected using the Time-Location Sampling (TLS) method, where individuals are randomly chosen within specific time periods and locations to ensure representative data collection when a complete sampling frame is unavailable.

Data collectors are assigned a specific week, based on a predetermined schedule set by the AAA, during which they are permitted to gather data. During this designated week, all visitors have an equal chance of being selected for the study.

Using the sample size formula:  $n = \left(\frac{ZS}{F}\right)^2$ ,

At a 95% confidence level, with a standard deviation of 0.5 (commonly used in surveys) and a 5% margin of error, a sample size of 3,457 is required. Reducing the error margin to 2.5% increases the required sample size to 6,147 for the entire year. This figure is then adjusted based on the market share of different regions.

In 2024, the target sample size was modified to ensure more representation from smaller markets. This adjustment applied an error margin ranging from 2% to 15%, depending on the population size of each market. Smaller markets were assigned a higher error margin (15%), while larger markets had a lower error margin to maintain accuracy and balance in the survey results.

# Methodology

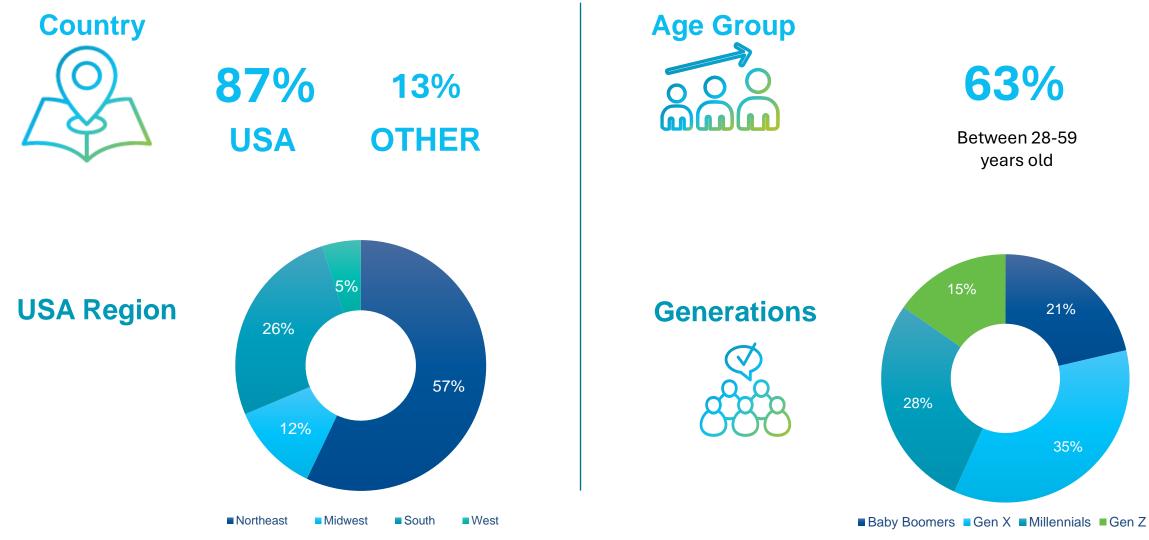
The collected data underwent a rigorous cleaning process, which included checking for missing or inconsistent responses, detecting and handling outliers, and standardizing open-ended inputs.

To analyze visitor spending patterns, the reported total trip expenditure was transformed into a per-person-per-day metric by dividing the total amount spent by the length of stay and size of the travel party.

For respondents who purchased a vacation package, an adjustment was made to exclude airfare costs, assuming airfare accounted for 30% of the total package price. The remaining 70% was proportionally redistributed between lodging and food & beverage, following the expenditure patterns of non-package visitors.

# Demographics

### **Demographics of Respondents**





# Key Take-aways

#### Preferences

### Visitors prioritize relaxation and cultural experiences

The highest agreement scores were for: "I like to experience local cuisine" ,"I am mostly concerned with relaxing when on vacation" "Local culture and local people are important to me in an experience". This suggests that most visitors to Aruba highly value relaxation, with a strong emphasis on enjoying local cuisine and immersing themselves in the island's culture. They value experiences that allow them to unwind while also engaging with local traditions and people.

### Visitors are open to new experiences but not necessarily new destinations

"I strive to experience something new on every vacation" scored fairly high. However, "I prefer to go somewhere different every time I vacation" received a more neutral response. This indicates that while visitors like trying new things, they may be open to returning to the same destination rather than always seeking a new place. This aligns well with Aruba's strong repeat visitor potential, as people enjoy discovering new aspects of the island rather than always seeking an entirely new place.

### Planning ahead is important to most visitors

"I plan my vacations far in advance" received strong agreement. "I like to look for last-minute deals" was more neutral. This suggests that Aruba attracts travelers who prefer to plan their trips in advance rather than relying on spontaneous deals.

#### **First Timers**

#### First Timers HHI 150K+

I like to experience local cuisine	4.42
l strive to experience something new on every vacation	4.23
Local culture and local people are important to me in an experience	4.20
I am mostly concerned with relaxing when on vacation	4.10
I plan my vacations far in advance	3.80
l prefer to go somewhere different every time l vacation	3.51
l'm not looking to sit around on a vacation	3.40
I prefer exclusive destinations	3.29
l prefer not to spend a lot on vacation	3.22
I like to look for last minute deals	3.06
l prefer to be sedentary on vacation	2.73
I prefer to be alone on vacation	2.19

4.36

4.21

I like to experience local cuisine	4.3
I am mostly concerned with relaxing when on vacation	4.21
Local culture and local people are important to me in an experience	4.10
l strive to experience something new on every vacation	3.98
I plan my vacations far in advance	3.88
l prefer to go somewhere different every time I vacation	3.23
I prefer exclusive destinations	3.23
l prefer not to spend a lot on vacation	3.23
I'm not looking to sit around on a vacation	3.20
l like to look for last minute deals	2.99
l prefer to be sedentary on vacation	2.84
I prefer to be alone on vacation	2.19

Total

n= 1581

Q: How much do you agree or disagree with each of the following? (1= Strongly disagree 2=Somewhat disagree 3=Neither agree nor disagree 4=Somewhat agree 5=Strongly agree) n =3031

I like to experience local cuisine	4.44
l strive to experience something new on every vacation	4.20
Local culture and local people are important to me in an experience	4.17
I am mostly concerned with relaxing when on vacation	4.07
I plan my vacations far in advance	3.81
l prefer to go somewhere different every time l vacation	3.49
I'm not looking to sit around on a vacation	3.30
I prefer exclusive destinations	3.27
l prefer not to spend a lot on vacation	3.07
I like to look for last minute deals	2.91
l prefer to be sedentary on vacation	2.61
l prefer to be alone on vacation	2.05



### **Overview of Spending**

#### **Average Party Size**



n =2658

### **Average Spending per trip**





Including visitors who indicated to have purchased a package (excluding airfare)

#### Average Package Spending per trip



\$3,888

Per Trip including airfare

n =966

### Average Spending per day





Per person per day

n =2655

n =3031

### **Vacation Package**

**Vacation Package** 

#### **Vacation Package Components**



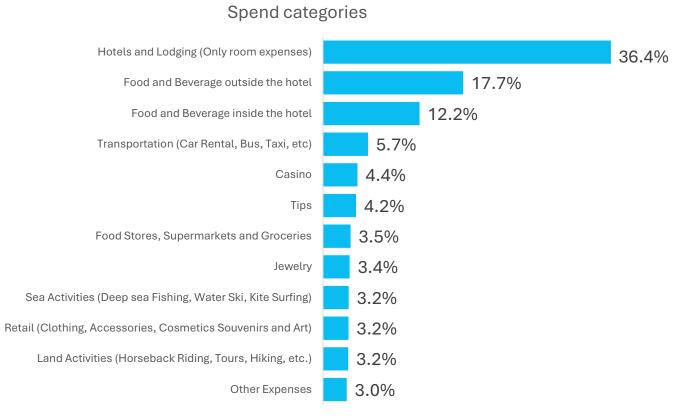
#### About 32% of respondents traveled with a vacation package.

Q: Did you purchase a vacation package? A packaged vacation means paying one price for a combination of 2 or more of lodging, travel to and from Aruba, or transport within Aruba n = 3031 total

The majority of visitors' package tours in Aruba include hotels and lodging (82%) and airfare (74%), while fewer visitors have food and beverage options (54% inside the hotel, 10% outside) or other components (7%).

Q: What components were part of your package tour? Please check all answers that apply n = 966

**Spending Categories** 



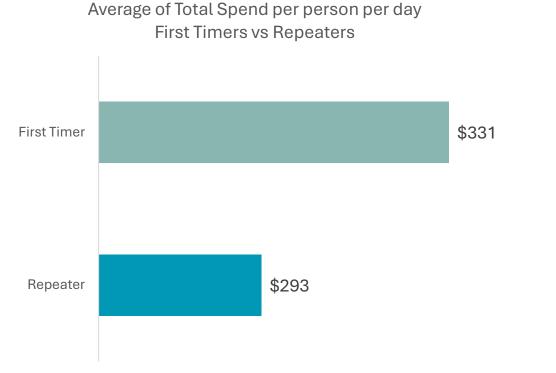
Percentage spend per person per day

Q: Please provide the total amount you or the immediate travelers in your party spent on the following items during your stay. n=1804

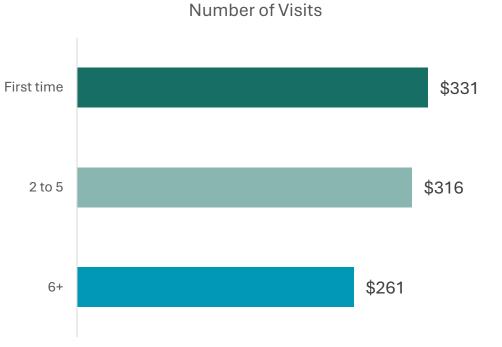
×.

First-timers spend the most, \$331 per day, compared to the average total, \$335, while frequent travelers reduce daily spending, likely benefiting from familiarity and cost-saving strategies.

#### **First Timers vs Repeaters**



Frequency by detail



Average of Total Spend per person per day

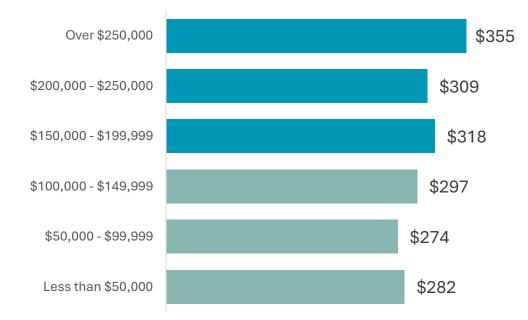
Q: How many nights did you stay in Aruba?

n= 1804 (897 First Timers and 698 Repeaters)

Affluent travelers with an HHI over \$250,000 spend \$355 per day, followed by those earning \$150,000- \$199,999, who spend an average of \$318.

#### Household Income

Average of Total Spend per person per day Household Income



Q: Can you please indicate your household income? Please check v one answer only n= 1316

Respondents staying at a Hotel/ Resort spend an average of \$387 per person per day.

#### **Spending by Accommodation**



Average of Total Spend per person per day

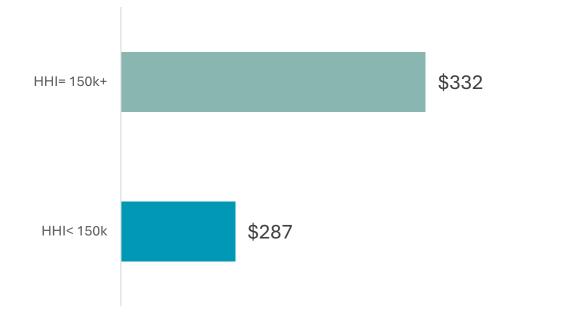
Q: What was the main type of accommodation used during your visit to Aruba? Please check V one answer only n= 1804

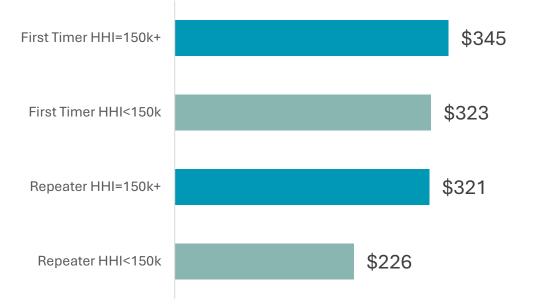
#### **Affluent vs Non-Affluent**

Average of Total Spend per person per day Household Income: HHI< 150k vs HHI = 150k+

#### Affluent vs Non-Affluent First Timers vs. Repeaters

Average of Total Spend per person per day First Timers vs Repeaters vs HHI<150k vs HHI=150k+





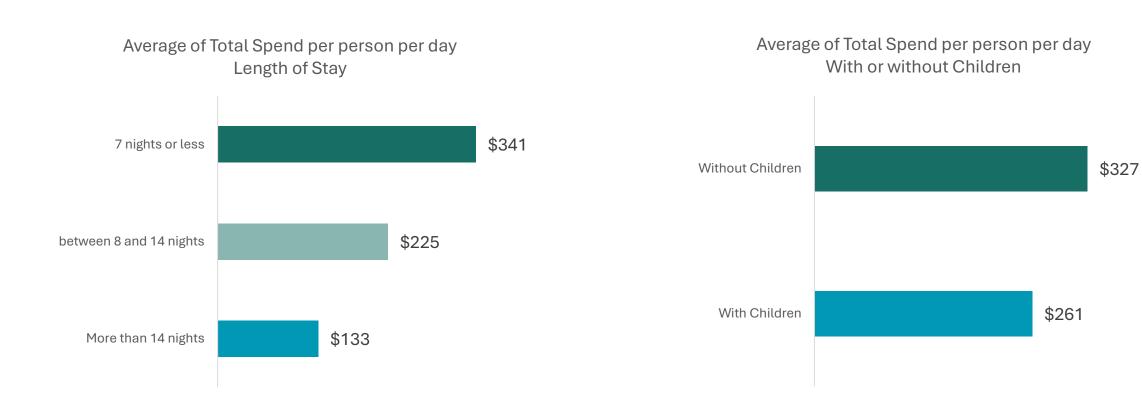
×.

3

#### **Length of Stay**

#### With or without Children

4



#### n= 1804

Younger generations (Gen Z and Millennials) spend significantly more per day in Aruba (\$312 and \$325, respectively) compared to Baby Boomers (\$297). However, Gen X travelers spend \$311 per day, which is closer to Millennials than Baby Boomers. This suggests that while younger travelers may prioritize higher-cost experiences, spending habits vary across age groups rather than following a strict generational divide.

#### Generations



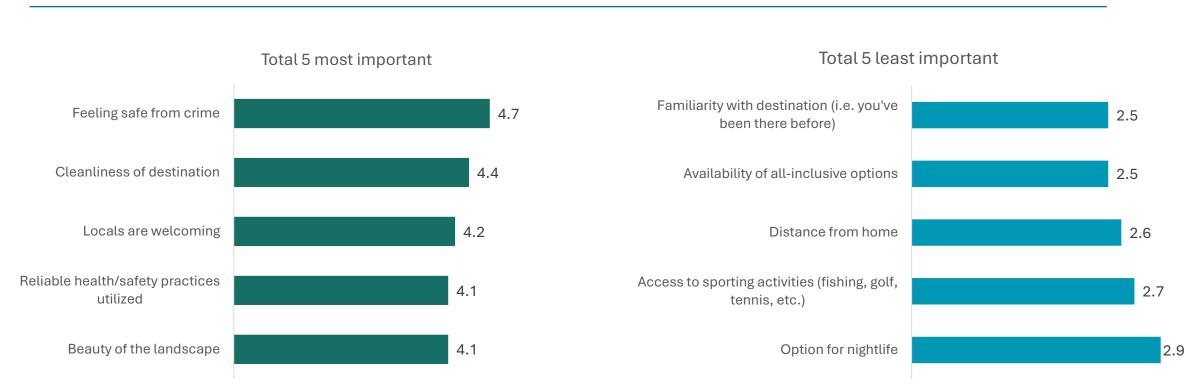
# While on-island....



### **Important Destination Features**

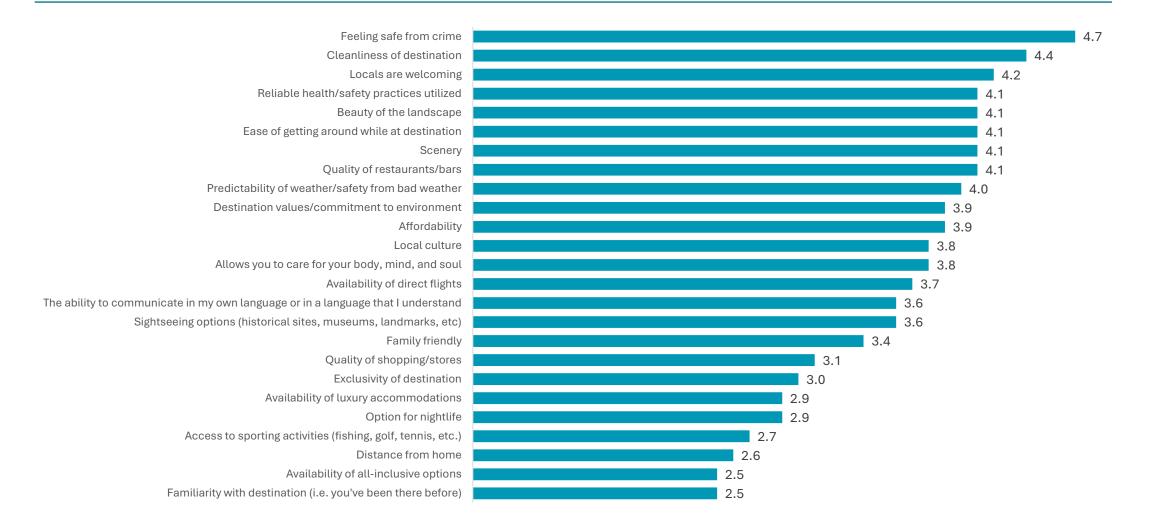
#### **Top 5 Most important**

#### **Top 5 Least important**



### **Important Destination Features**

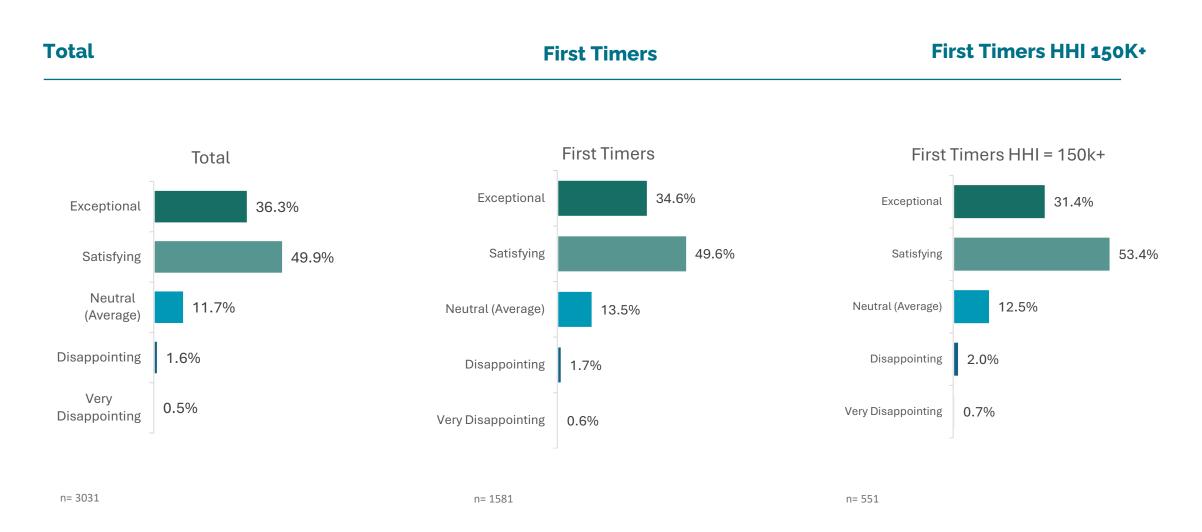
#### **Overview of all results**



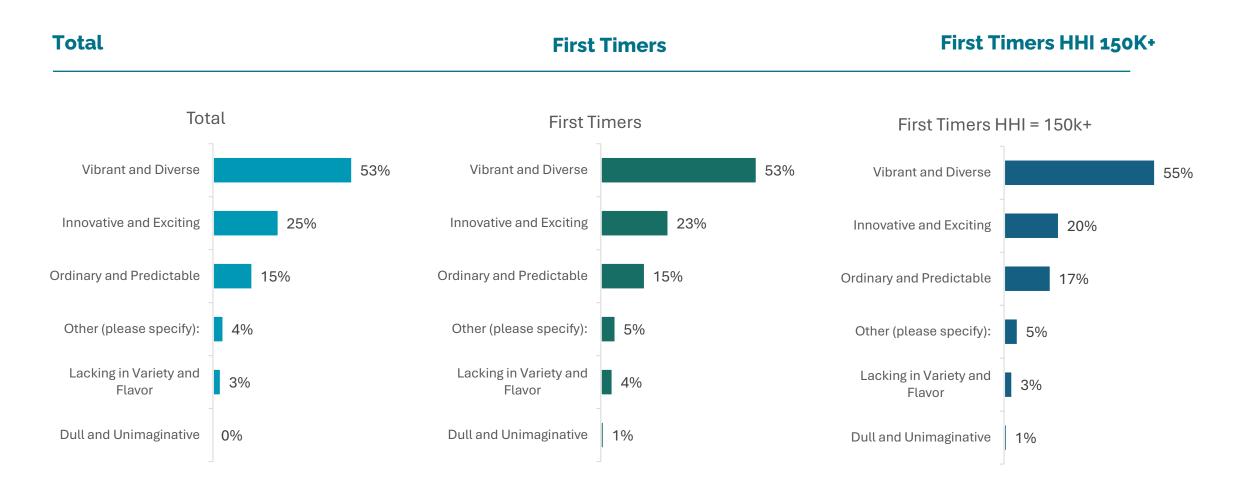
Q: How important are the following features when choosing a vacation destination? (Select one for each). Answer possibilities: not at all important, slightly, moderately, very and extremely important

n = 3031

### **Ranking Culinary Experience**



### **Description Culinary Experience**



n= 3031

### Cultural activities/attractions during trip

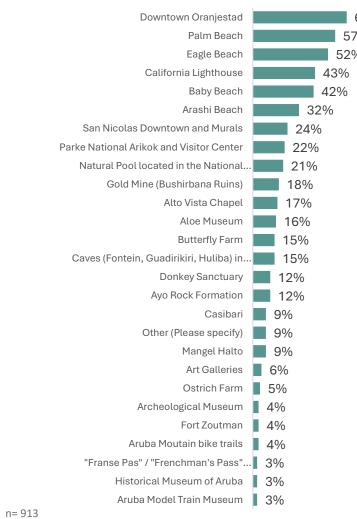
#### First Timers HHI 150K+

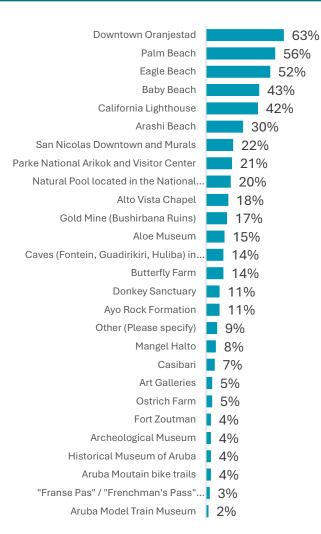
#### **First Timers**

#### Total

65%	Downtown Oranjestad	65%
7%	Palm Beach	61%
%	Eagle Beach	55%
	California Lighthouse	54%
	Baby Beach	50%
	Arashi Beach	36%
	Natural Pool located in the National	32%
	Parke National Arikok and Visitor Center	31%
	Gold Mine (Bushirbana Ruins)	24%
	San Nicolas Downtown and Murals	24%
	Caves (Fontein, Guadirikiri, Huliba) in	23%
	Alto Vista Chapel	20%
	Aloe Museum	17%
	Butterfly Farm	16%
	Ayo Rock Formation	14%
	Donkey Sanctuary	13%
	Mangel Halto	12%
	Other (Please specify)	9%
	Casibari	6%
	Ostrich Farm	5%
	Art Galleries	4%
Aruba Moutain bike trails		3%
Historical Museum of Aruba		3%
"Franse Pas" / "Frenchman's Pass"		2%
Fort Zoutman		1%
Archeological Museum		1%
	Aruba Model Train Museum	0%
	n= 351	

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Q: Which of the following cultural activities/attractions did you participate in/visit during your stay in Aruba?

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Satisfaction, Likelihood to Re-Visit and to Recommend

# Key Take-aways

#### Satisfaction

Visitor satisfaction in Aruba is remarkably high, with repeat visitors being the most enthusiastic, very few detractors across all income levels, and strong promoter rates, reinforcing Aruba's appeal as a top travel destination. First-time visitors generally have a positive experience in Aruba, with a promoter rate (69%), but their relatively higher percentage of passives (27%) suggests room for improvement.

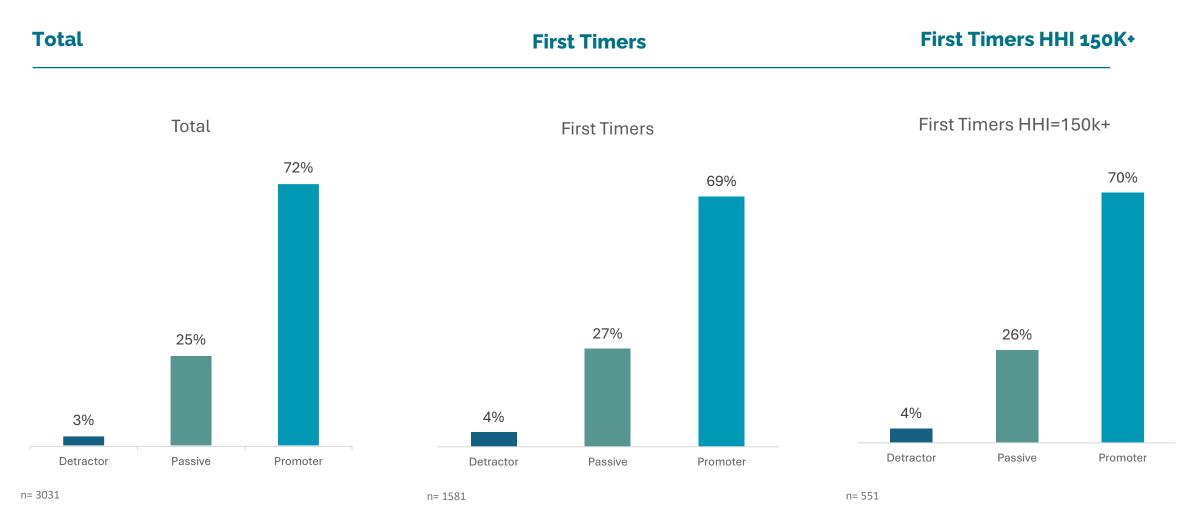
#### Likelihood to Re-Visit

First-timers with an HHI of \$150+ are more hesitant than the Total average and first-timers. This group has a lower promoter score of 52% and a higher percentage of detractors (29%), highlighting an opportunity to enhance their experience and encourage return visits.

#### Likelihood to recommend

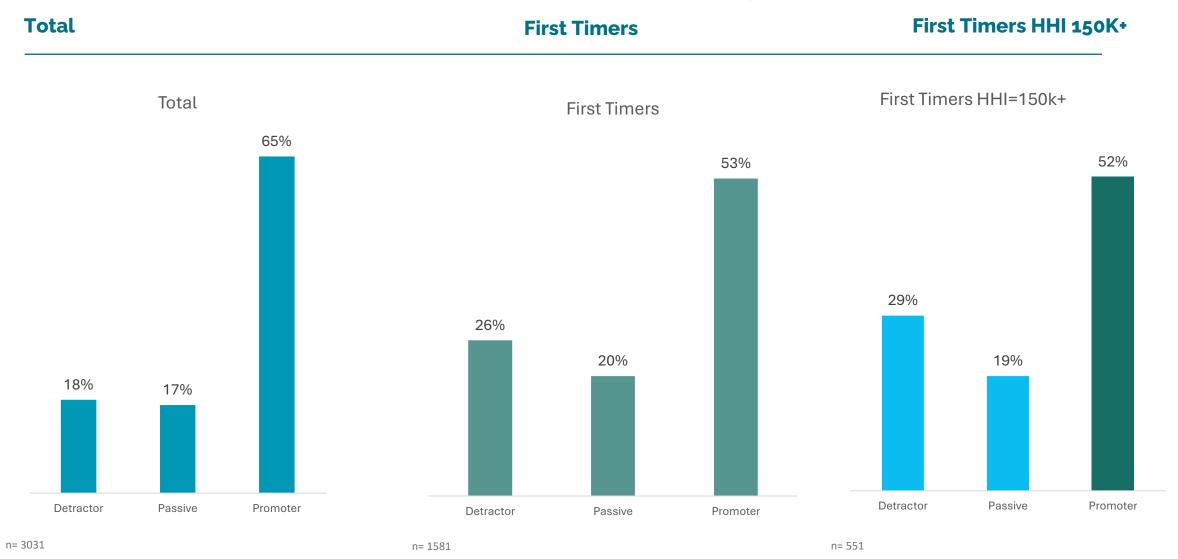
First-time high-income travelers are more hesitant, with up to 20% as passives.

### Satisfaction



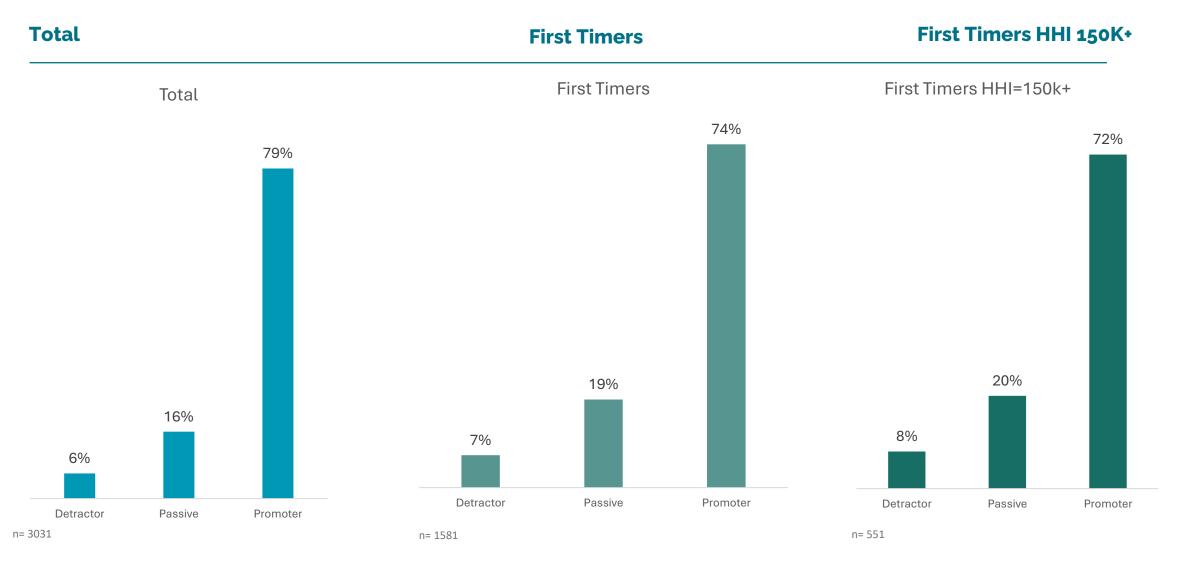
### Likelihood to visit in next 5 years

3



Q: How satisfied are you with your visit to Aruba? NPS

### Likelihood to recommend

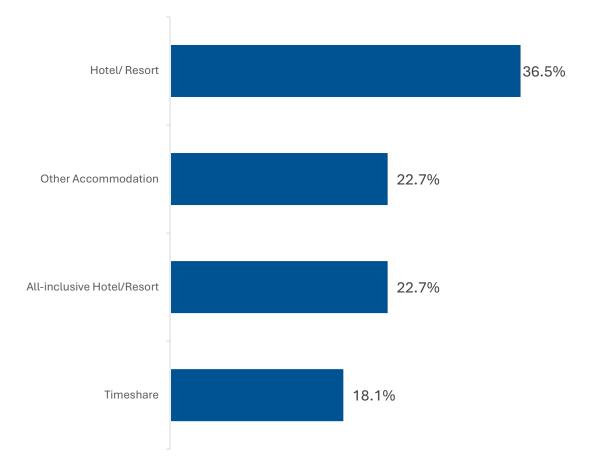


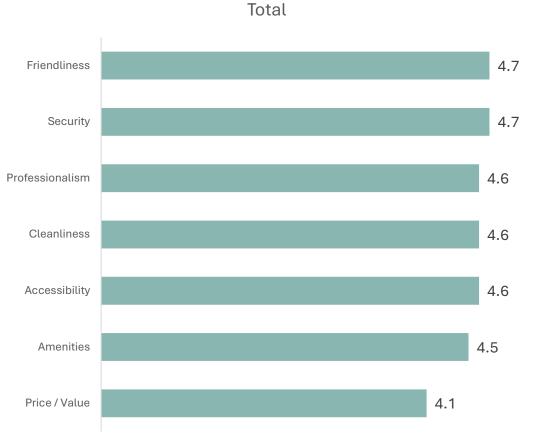
# Accommodation

### Accommodation

3

#### **Overall results**





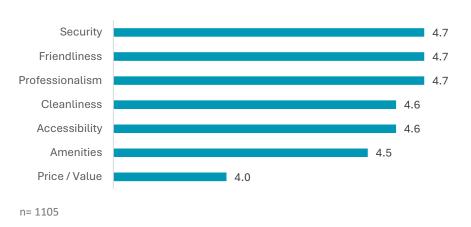
Rating

Q: What was the main type of accommodation used during your visit to Aruba? Please check  ${\tt V}$  one answer only n=3031

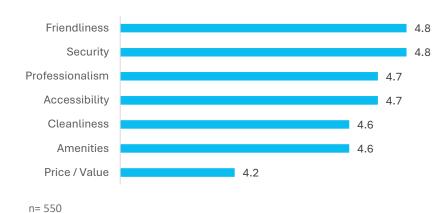
Q: Based on your experience, please rate how your accommodation performed in the following areas. Please rate their influence between 1 and 5 (1 = Extremely dissatisfied and 5 = Extremely satisfied)

### Accommodations

#### Rating per type of accommodation

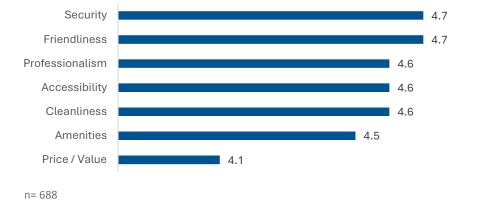


Timeshare

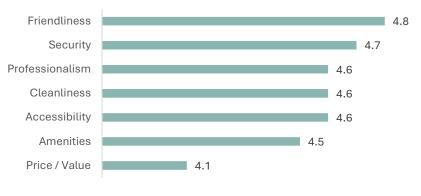


Hotel/ Resort

#### All-inclusive Hotel/Resort







n= 688

Q: Based on your experience, please rate how your accommodation performed in the following areas:

# MASHA DANKI Thank You

For any questions related to the report and/or additional information requests please contact Melanie Evans Kelly, Manager Strategy, Research, and Planning at m.kelly@aruba.com

Visit our website www.ata.aw



Aruba Tourism Authority

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