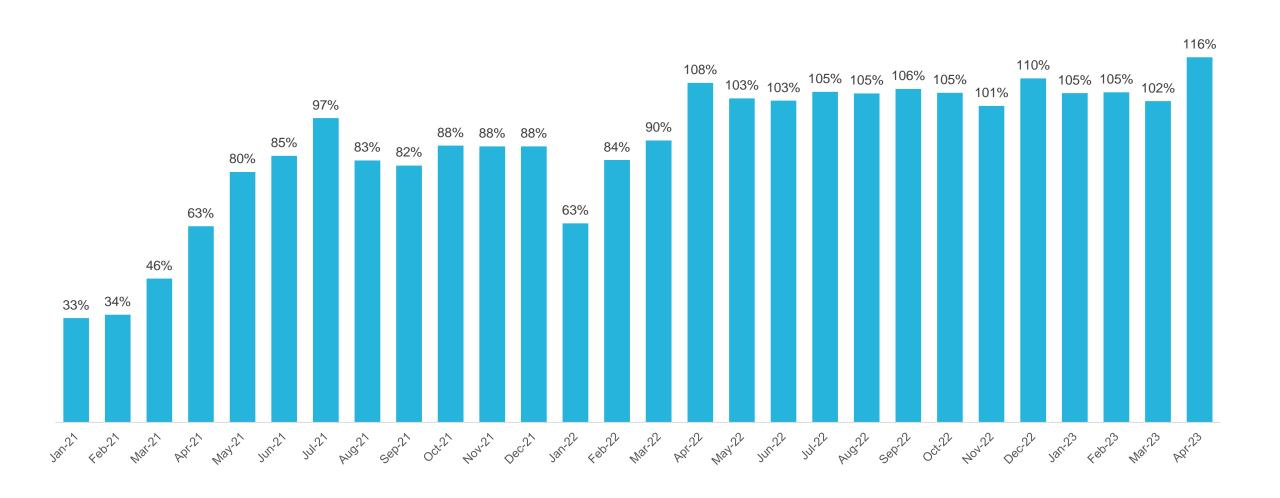


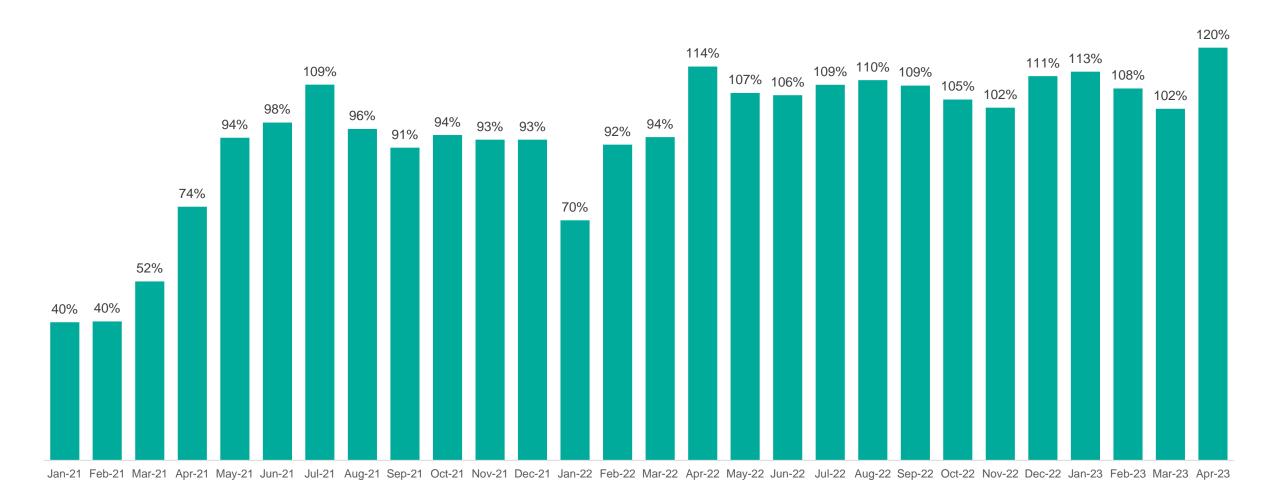
→ STAY-OVER VISITOR ARRIVALS RECOVERY VS 2019

% MONTHLY RECOVERY TOTAL



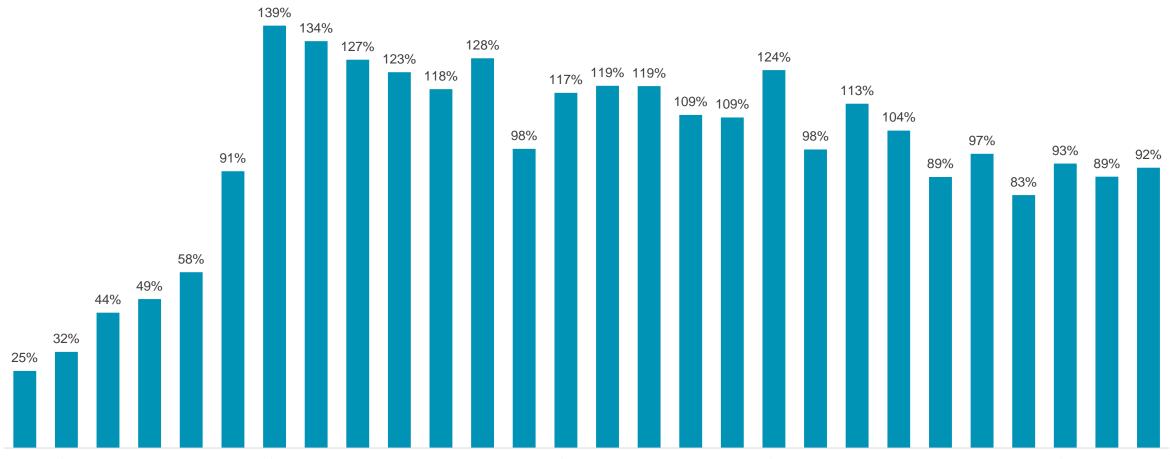
→ STAY-OVER VISITOR ARRIVALS RECOVERY VS 2019

% MONTHLY RECOVERY USA



+ STAY-OVER VISITOR ARRIVALS RECOVERY VS 2019

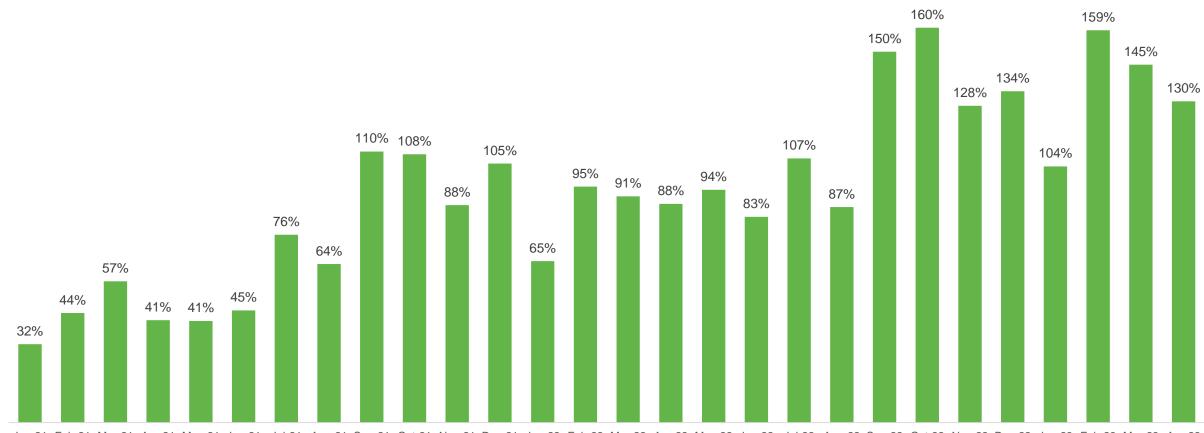
% MONTHLY RECOVERY HOLLAND



Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 Jan-22 Feb-22 Mar-22 Apr-22 Jun-22 Jul-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23

+ STAY-OVER VISITOR ARRIVALS RECOVERY VS 2019

% MONTHLY RECOVERY COLOMBIA



Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jul-21 Jul-21 Sep-21 Oct-21 Nov-21 Dec-21 Jan-22 Feb-22 Mar-22 Apr-22 Jul-22 Jul-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 Apr-23 Dec-24 Dec-25 Jul-25 Jul-26 Dec-26 Jul-27 Ju



SNAPSHOT YTD APR 2023/2022



HOW MANY ARRIVALS?

415,648

23.9%



HOW MANY CRUISE TOURISM?

425,620

16.2%

Compared to 2019



HOW LONG
DID THEY STAY?

3,067,511

21.8%



WHAT DID THEY SPEND?**
Central Bank Aruba (2022)

Awg. 4,410.6 min

38%

2021: 3,187.1

**Tourism Credits: In the new presentation of the Balance of Payments, the Central Bank of Aruba reclassified maintenance fee arising from Timeshare arrangement from "Other Services" to "Travel Services" (Tourism). With this reclassification it should be noted that the term Tourism Receipts has changed to Tourism Credits in the new presentation of Balance of Payments. This reclassification resulted in an upward adjustment of the previously used term Tourism Receipts.

WHERE DID THEY STAY?

EP EP

733,677

26.0%

ALL INCLUSIVE



384,414

30.9%

TIMESHARE



944,003

NIGHTS

10.1%

OTHERS



1,005,417

NIGHTS

28.1%

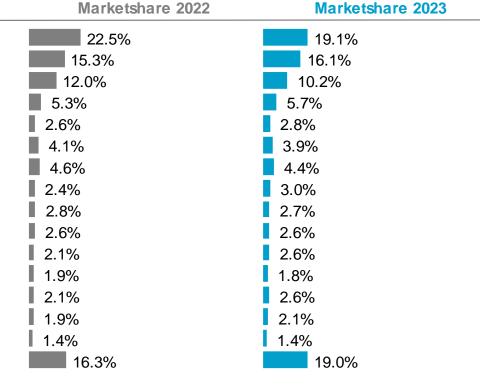
415,648
ARRIVALS

23.9% GROWTH

	2022		Growth		2023	% Growth
USA	270,061		50,307	7	320,368	18.6%
Canada	11,988		15,649		27,637	130.5%
NA	282,049		65	,956	348,005	23.4%
Venezuela	484		49		533	10.1%
Colombia	8,103		4,552		12,655	56.2%
Brazil	2,167		1,310		3,477	60.5%
Argentina	3,002		2,745		5,747	91.4%
Chile	1,517		1,127		2,644	74.3%
Ecuador	814		845		1,659	103.8%
Peru	917		558		1,475	60.9%
Paraguay	563	-198			365	-35.2%
Uruguay	428		39		467	9.1%
Mexico	389		453		842	116.5%
Others	2,526		1,043		3,569	41.3%
SA	20,910		12,523		33,433	59.9%
Netherlands	17,063	-3,553			13,510	-20.8%
UK	1,115		395		1,510	35.4%
Germany	1,505		699		2,204	46.4%
Italy	961		80		1,041	8.3%
Sweden	378		1,145		1,523	302.9%
Belgium	805	-97			708	-12.0%
Austria	200		39		239	19.5%
Switzerland	523		120		643	22.9%
Others	2,831		652		3,483	23.0%
Europe	25,381	-520			24,861	-2.0%
ROW	7,022		2,327		9,349	33.1%
Total	335,362		8	0,286	415,648	23.9%
W/O Ven.	334,878		8	30.237	415,115	24.0%

Marketshare 20	022 M ar	Marketshare 2023				
	80.5%	77.1%				
3.6%	6.6%					
	84.1%	8 3.7%				
0.1%	0.1%					
2.4%	3.0%					
0.6%	0.8%					
0.9%	1.4%					
0.5%	0.6%					
0.2%	0.4%					
0.3%	0.4%					
0.2%	0.1%					
0.1%	0.1%					
0.1%	0.2%					
0.8%	0.9%					
6.2%	8.0%					
5.1%	3.3%					
0.3%	0.4%					
0.4%	0.5%					
0.3%	0.3%					
0.1%	0.4%					
0.2%	0.2%					
0.1%	0.1%					
0.2%	0.2%					
0.8%	0.8%					
7.6%	6.0%					
2.1%	2.2%					





21.8% GROWTH

ARRIVALS

	2022		Growth	2023	% Growth	ALOS 2022	ALOS 2023
USA	1,891,870		346,715	2,238,585	18.3%	7.0	7.0
Canada	135,059		141,002	276,061	104.4%	11.3	10.0
NA	2,026,929		487,717	2,514,646	24.1%	7.2	7.2
Venezuela	6,165	-1,289		4,876	-20.9%	12.7	9.1
Colombia	58,400		23,813	82,213	40.8%	7.2	6.5
Brazil	13,472		7,828	21,300	58.1%	6.2	6.1
Argentina	28,936		22,457	51,393	77.6%	9.6	8.9
Chile	12,554		7,862	20,416	62.6%	8.3	7.7
Ecuador	4,809		4,174	8,983	86.8%	5.9	5.4
Peru	6,786		3,708	10,494	54.6%	7.4	7.1
Paraguay	4,148	-1,562		2,586	-37.7%	7.4	7.1
Uruguay	3,413		228	3,641	6.7%	8.0	7.8
Mexico	2,807		2,057	4,864	73.3%	7.2	5.8
Others	17,732		5,249	22,981	29.6%	7.0	6.4
SA	159,222		74,525	233,747	46.8%	7.6	7.0
Netherlands	200,856	-40,293		160,563	-20.1%	11.8	11.9
UK	10,417		2,968	13,385	28.5%	9.3	8.9
Germany	17,592	-160		17,432	-0.9%	11.7	7.9
Italy	9,695	-181		9,514	-1.9%	10.1	9.1
Sweden	4,494		13,909	18,403	309.5%	11.9	12.1
Belgium	9,046	-987		8,059	-10.9%	11.2	11.4
Austria	2,214		218	2,432	9.8%	11.1	10.2
Switzerland	5,651		549	6,200	9.7%	10.8	9.6
Others	31,848		2,440	34,288	7.7%	11.2	9.8
Europe	291,813	-21,537		270,276	-7.4%	11.5	10.9
ROW	39,793		9,049	48,842	22.7%	5.7	5.2
Total	2,517,757		549,754	3,067,511	21.8%	7.5	7.4

ARRIVALS BY ACCOMMODATION

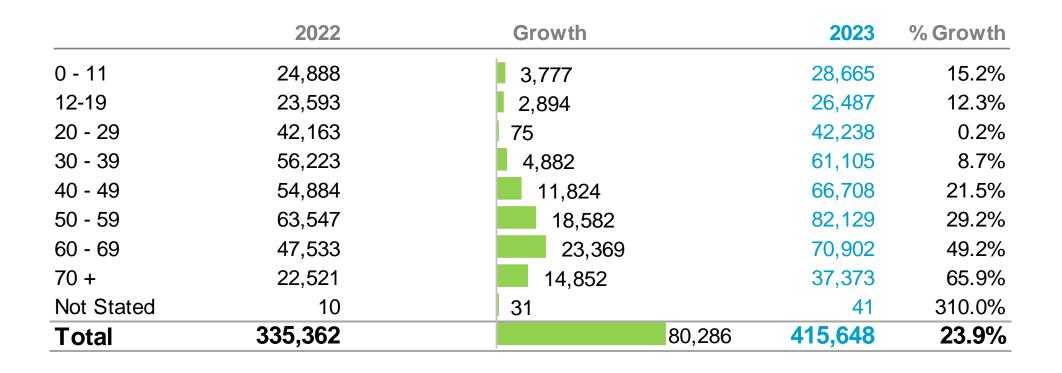
	2022	Growth		2023	% Growth	Marketshare 2022	Marketshare 2023
EP	88,598	26,018		114,616	29.4%	26.4%	27.6%
All Inclusive	58,302	13,974		72,276	24.0%	17.4%	17.4%
Timeshare	99,491	10,226		109,717	10.3%	29.7%	26.4%
Others	88,971	30,068		119,039	33.8%	26.5%	28.6%
Total	335,362		80,286	415,648	23.9%		

NIGHTS BY ACCOMMODATION



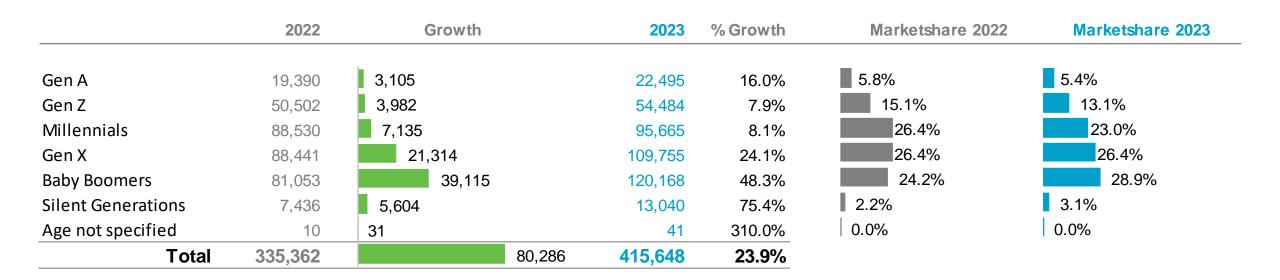
Note: The European Plan, sometimes abbreviated as EP in hotel listings, indicates that the quoted rate is strictly for lodging and does not include any meals.





415,648
VISITORS

23.9% GROWTH



415,648 VISITORS

23.9% GROWTH

	2022		Growth	2023	% Growth	Marketshare 2022	Marketshare 2023
JETBLUE	103,389	-7,645	1	95,744	-7.4%	30.8%	23.0%
AMERICAN AIRLINES	66,254		27,741	93,995	41.9%	19.8%	22.6%
DELTA AIRLINE	39,963		17,354	57,317	43.4%	11.9%	13.8%
JNITED AIRLINES	47,304		864	48,168	1.8%	14.1%	11.6%
SOUTHWEST AIRLINES	14,558		4,731	19,289	32.5%	4.3%	4.6%
AVIANCA	8,424		6,961	15,385	82.6%	2.5%	3.7%
KLM ROYAL DUTCH	14,949	-1,971		12,978	-13.2%	4.5%	3.1%
COPA AIRLINE	8,683		4,159	12,842	47.9%	2.6%	3.1%
AIR CANADA	944		8,186	9,130	867.2%	0.3%	2.2%
WESTJET AIRLINES	4,285		4,435	8,720	103.5%	1.3%	2.1%
SUNWING AIRLINES	2,700		3,924	6,624	145.3%	0.8%	1.6%
DIVI DIVI AIR	4,109		1,336	5,445	32.5%	1.2%	1.3%
ΓUI NL / ARKEFLIGHT	6,966	-1,710		5,256	-24.5%	2.1%	1.3%
AERO REPUBLICA/ WINGO	2,219		2,951	5,170	133.0%	0.7%	1.2%
SPIRIT AIRLINES	2,091		2,296	4,387	109.8%	0.6%	1.1%
Z AIR	1,577		1,727	3,304	109.5%	0.5%	0.8%
PRIVATE	1,227		1,159	2,386	94.5%	0.4%	0.6%
SUN COUNTRY	2,124		131	2,255	6.2%	0.6%	0.5%
SURINAM AIRWAYS	1,258		369	1,627	29.3%	0.4%	0.4%
CHARTER	665		790	1,455	118.8%	0.2%	0.4%
SUNCLASS AIRLINES	0		1,158	1,158	-	0.0%	0.3%
JETAIR CARIBBEAN	0		789	789	-	0.0%	0.2%
BRITISH AIRWAYS	0		411	411	-	0.0%	0.1%
WINAIR	683	-334		349	-48.9%	0.2%	0.1%
ARAJET	0		347	347	-	0.0%	0.1%
EASTERN AIRLINES	0		329	329	-	0.0%	0.1%
Others	990	-202		788	-20.4%	0.3%	0.2%
Total	335,362			80,286 415,648	23.9%		

APRIL RESULT 2023

NORTH AMERICA



91,544

SOUTH AMERICA



9,514

EUROPE



5,631 5.1% **OTHERS**



2,654 2.4%

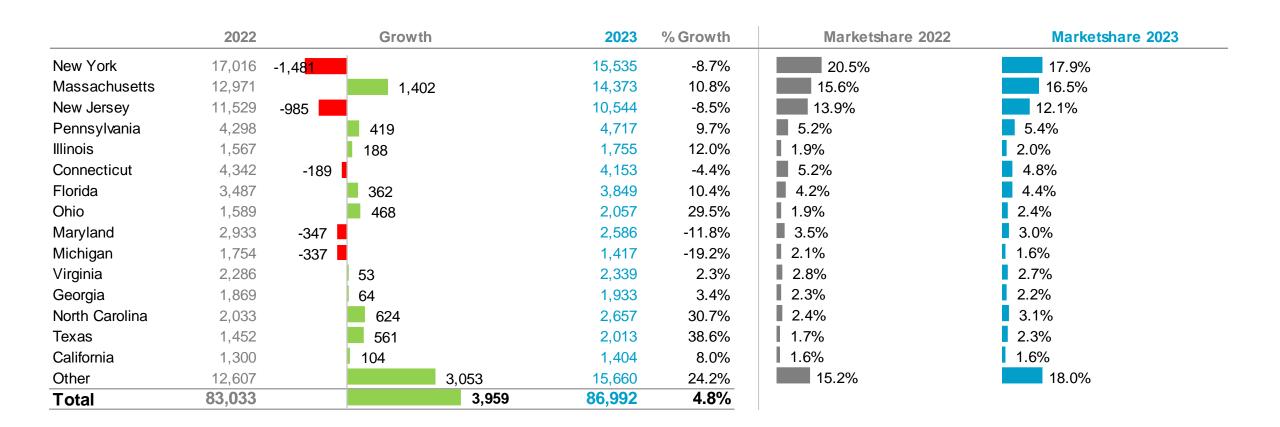
TOTAL ARRIVALS

109,343

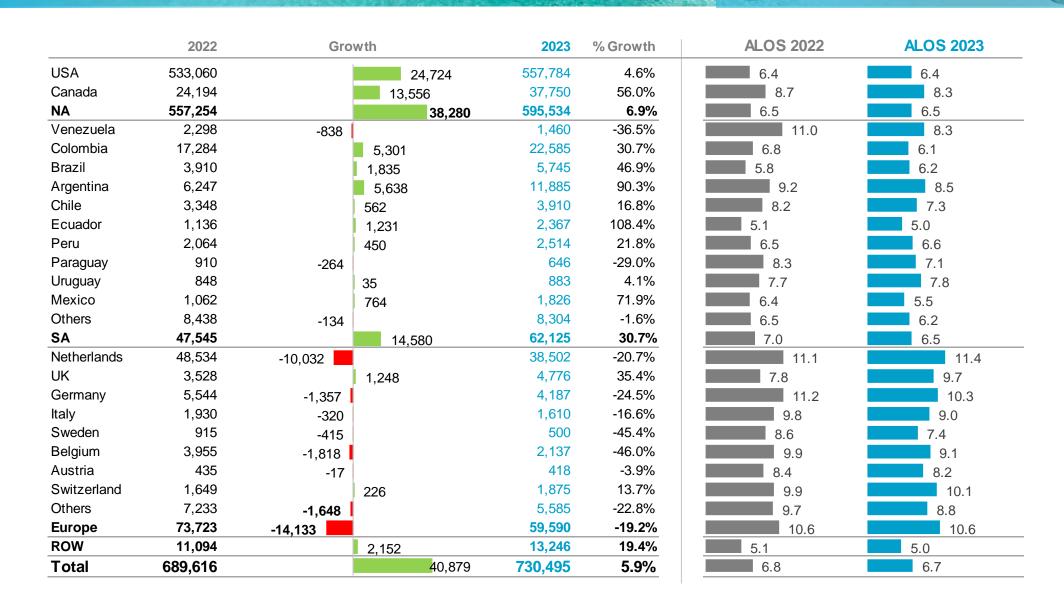
7.5% GROWTH

W/O Ven.	101,487			7,680	109,167	7.6%
Total	101,696			7,647	109,343	7.5%
ROW	2,159		495		2,654	22.9%
Europe	6,972	-1,341			5,631	-19.2%
Others	744	-106			638	-14.2%
Switzerland	167		18		185	10.8%
Austria	52	-1			51	-1.9%
Belgium	400	-166			234	-41.5%
Sweden	106	-38			68	-35.8%
Italy	197	-19			178	-9.6%
Germany	496	-88	[408	-17.7%
JK	450		43		493	9.6%
Netherlands	4,360	-984			3,376	-22.6%
SA	6,744		2,770		9,514	41.1%
Others	1,304		41		1,345	3.1%
Mexico	165		169		334	102.4%
Jruguay	110		3		113	2.7%
Paraguay	109	-18			91	-16.5%
Peru	316		63		379	19.9%
Ecuador	222		247		469	111.3%
Chile	410		126		536	30.7%
Argentina	681		724		1,405	106.3%
Brazil	676		258		934	38.2%
Colombia	2,542		1,190		3,732	46.8%
Venezuela	209	-33		.,	176	-15.8%
NA	85,821			5,723	91,544	6.7%
Canada	2,788		1,764		4,552	63.3%
USA	83,033		3,959	 g	86,992	4.8%
	2022		Growth		2023	% Growth

Marketshare 2022	Marketshare 2023
81.6%	79.6%
2.7%	4.2%
84.4%	8 3.7%
0.2%	0.2%
2.5%	3.4%
0.7%	0.9%
0.7%	1.3%
0.4%	0.5%
0.2%	0.4%
0.3%	0.3%
0.1%	0.1%
0.1%	0.1%
0.2%	0.3%
1.3%	1.2%
6.6%	8.7%
4.3%	3.1%
0.4%	0.5%
0.5%	0.4%
0.2%	0.2%
0.1%	0.1%
0.4%	0.2%
0.1%	0.0%
0.2%	0.2%
0.7%	0.6%
6.9%	5.1%
2.1%	2.4%







7.5% GROWTH

ARRIVALS BY ACCOMMODATION

	2022	Growth	% Growth	
EP	28,244	2,170	30,414	7.7%
All Inclusive	19,917	14	19,931	0.1%
Timeshare	30,780	639	31,419	2.1%
Others	22,755	4,824	27,579	21.2%
Total	101,696	7,647	109,343	7.5%



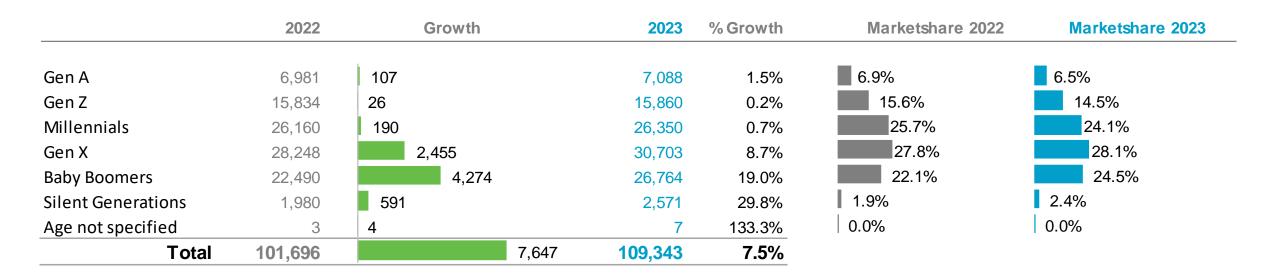
NIGHTS BY ACCOMMODATION

	2022	Growth	2023	% Growth	Marketshare 2022	Marketshare 2023
EP	157,346	12,717	170,063	8.1%	22.8%	23.3%
All Inclusive	118,312	242	118,554	0.2%	17.2%	16.2%
Timeshare	233,108	2,443	235,551	1.0%	33.8%	32.2%
Others	180,850	25,477	206,327	14.1%	26.2%	28.2%
Total	689,616	40,879	730,495	5.9%		

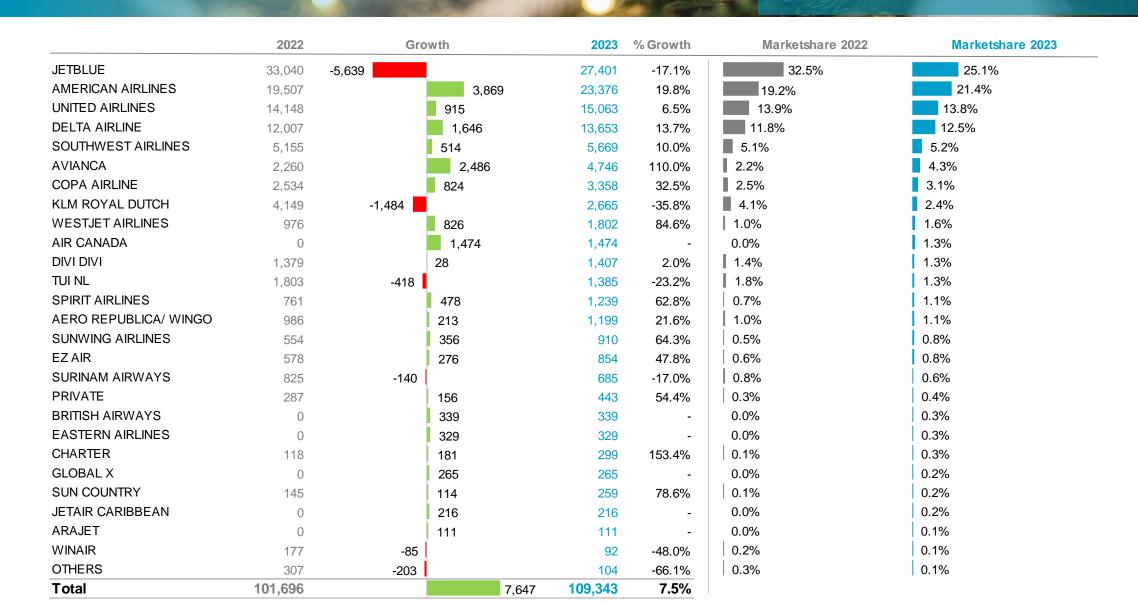
Note: The European Plan, sometimes abbreviated as EP in hotel listings, indicates that the quoted rate is strictly for lodging and does not include any meals.

	2022		Growth		2023	% Growth
0 - 11	9,329		73		9,402	0.8%
12-19	8,691		218		8,909	2.5%
20 - 29	10,443	-421			10,022	-4.0%
30 - 39	16,598		239		16,837	1.4%
40 - 49	18,755		1,258		20,013	6.7%
50 - 59	18,626		2,008		20,634	10.8%
60 - 69	13,112		2,604		15,716	19.9%
70 +	6,139		1,664		7,803	27.1%
Not Stated	3		4		7	133.3%
Total	101,696			7,647	109,343	7.5%

7.5% GROWTH



7.6% GROWTH





SNAPSHOT YTD APR 2023/2019



HOW MANY ARRIVALS?

415,648

7.1%



HOW MANY CRUISE TOURISM?

425,620

15.4%

Compared to 2019



HOW LONG DID THEY STAY?

3,067,511

5.7%



WHAT DID THEY SPEND?** **Central Bank Aruba (2022)**

Awg. 4,410.6 min

118%

2019: 3,741.5

**Tourism Credits: In the new presentation of the Balance of Payments, the Central Bank of Aruba reclassified maintenance fee arising from Timeshare arrangement from "Other Services" to "Travel Services" (Tourism). With this reclassification it should be noted that the term Tourism Receipts has changed to Tourism Credits in the new presentation of Balance of Payments. This reclassification resulted in an upward adjustment of the previously used term Tourism Receipts.

WHERE DID THEY STAY?



733,677

-13.0%

ALL INCLUSIVE



384,414

5.5%

TIMESHARE



944,003

11.9%

OTHERS



1,005,417

18.0%

415,648
ARRIVALS

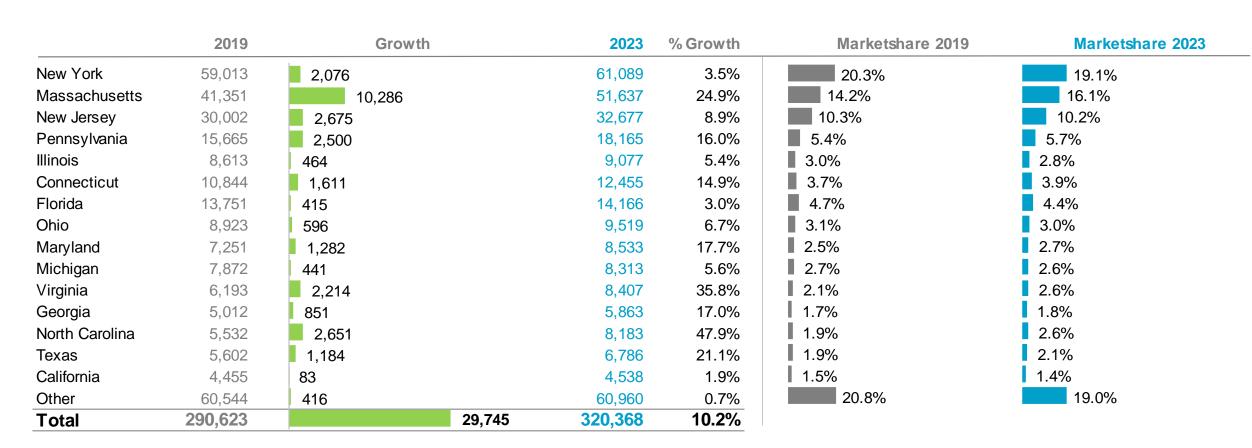
7.1% GROWTH

77.1%

83.7%

Marketshare 2023

	2019		Growth		2023	% Growth	Marketsh	are 2019	Mar
USA	290,623			29,745	320,368	10.2%		74.9%	
Canada	23,677		3,960	-,	27,637	16.7%	6.1%		6.6%
NA	314,300			3 3,705	348,005	10.7%		81.0%	
Venezuela	7,152	-6,619		•	533	-92.5%	1.8%		0.1%
Colombia	9,841	,	2,814		12,655	28.6%	2.5%		3.0%
Brazil	3,405		72		3,477	2.1%	0.9%		0.8%
Argentina	5,390		357		5,747	6.6%	1.4%		1.4%
Chile	3,593	-949			2,644	-26.4%	0.9%		0.6%
Ecuador	573		1,086		1,659	189.5%	0.1%		0.4%
Peru	1,585	-110			1,475	-6.9%	0.4%		0.4%
Paraguay	1,106	-741			365	-67.0%	0.3%		0.1%
Uruguay	741	-274			467	-37.0%	0.2%		0.1%
Mexico	518		324		842	62.5%	0.1%		0.2%
Others	3,024		545		3,569	18.0%	0.8%		0.9%
SA	36,928	-3,495			33,433	-9.5%	9.5%		8.0%
Netherlands	15,147	-1,637			13,510	-10.8%	3.9%		3.3%
UK	1,243		267		1,510	21.5%	0.3%		0.4%
Germany	2,169		35		2,204	1.6%	0.6%		0.5%
Italy	1,708	-667			1,041	-39.1%	0.4%		0.3%
Sweden	2,346	-823			1,523	-35.1%	0.6%		0.4%
Belgium	822	-114			708	-13.9%	0.2%		0.2%
Austria	296	-57			239	-19.3%	0.1%		0.1%
Switzerland	705	-62			643	-8.8%	0.2%		0.2%
Others	3,980	-497			3,483	-12.5%	1.0%		0.8%
Europe	28,416	-3,555			24,861	-12.5%	7.3%		6.0%
ROW	8,492		857		9,349	10.1%	2.2%		2.2%
Total	388,136			27,512	415,648	7.1%			
W/O Ven.	380,984			3 4.131	415,115	9.0%			



5.7% GROWTH

ARRIVALS

	2019		Growth	2023	% Growth	ALOS 2019	ALOS 2023
USA	2,013,090		225,495	2,238,585	11.2%	6.9	7.0
Canada	213,934		62,127	276,061	29.0%	9.0	10.0
NA	2,227,024		287,622	2,514,646	12.9%	7.1	7.2
Venezuela	77,637	-72,761		4,876	-93.7%	10.9	9.1
Colombia	80,653		1,560	82,213	1.9%	8.2	6.5
Brazil	21,497	-197		21,300	-0.9%	6.3	6.1
Argentina	49,144		2,249	51,393	4.6%	9.1	8.9
Chile	27,138	-6,722		20,416	-24.8%	7.6	7.7
Ecuador	4,034		4,949	8,983	122.7%	7.0	5.4
Peru	11,102	-608		10,494	-5.5%	7.0	7.1
Paraguay	7,289	-4,703		2,586	-64.5%	6.6	7.1
Uruguay	5,677	-2,036		3,641	-35.9%	7.7	7.8
Mexico	3,934		930	4,864	23.6%	7.6	5.8
Others	19,571		3,410	22,981	17.4%	6.5	6.4
SA	307,676	-73,929		233,747	-24.0%	8.3	7.0
Netherlands	190,043	-29,480		160,563	-15.5%	12.5	11.9
UK	10,562		2,823	13,385	26.7%	8.5	8.9
Germany	19,303	-1,871		17,432	-9.7%	8.9	7.9
Italy	14,979	-5,465		9,514	-36.5%	8.8	9.1
Sweden	28,264	-9,861		18,403	-34.9%	12.0	12.
Belgium	8,293	-234		8,059	-2.8%	10.1	11.4
Austria	2,532	-100		2,432	-3.9%	8.6	10.2
Switzerland	5,955		245	6,200	4.1%	8.4	9.6
Others	34,935	-647		34,288	-1.9%	8.8	9.8
Europe	314,866	-44,590		270,276	-14.2%	11.1	10.9
ROW	53,652	-4,810		48,842	-9.0%	6.3	5.2
Total	2,903,218		164,293	3,067,511	5.7%	7.5	7.4

415,648 ARRIVALS

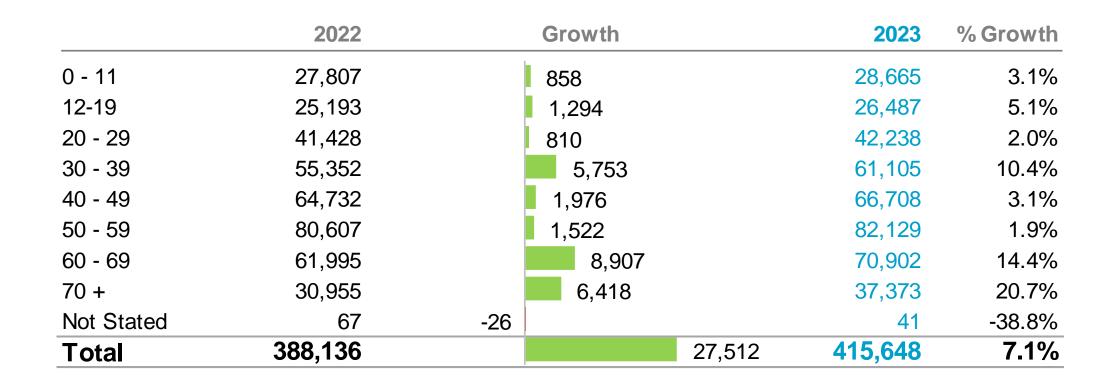
ARRIVALS BY ACCOMMODATION

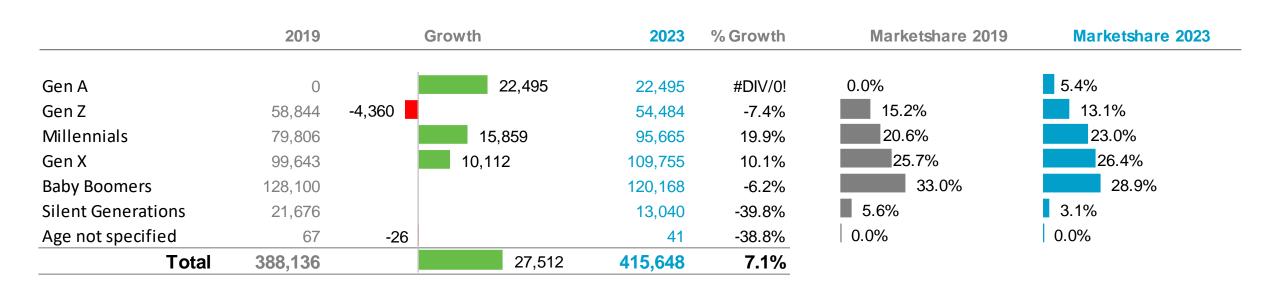
	2019 -17,1 <mark>47</mark>	Growth	2023	% Growth	Marketshare 2019 33.9%	Marketshare 2023 27.6%
EP	131,763	7,787	114,616	-13.0%	16.6%	17.4%
All Inclusive	64,489	11,559	72,276	12.1%	25.3%	26.4%
imeshare	98,158	25,313	109,717	11.8%	24.1%	28.6%
Others	93,726	27,512	119,039	27.0%	21.170	20.070
Total	388,136	21,012	415,648	7.1%		

NIGHTS BY ACCOMMODATION

	2019	Gro	wth	2023	% Growth	Marketshare 2019	Marketshare 2023
EP	786,346	-124,608		661,738	-15.8%	27.1%	21.6%
All Inclusive	421,310		35,043	456,353	8.3%	14.5%	14.9%
Timeshare	843,749		100,254	944,003	11.9%	29.1%	30.8%
Others	851,813		153,604	1,005,417	18.0%	29.3%	32.8%
Total	2,903,218		164,293	3,067,511	5.7%		

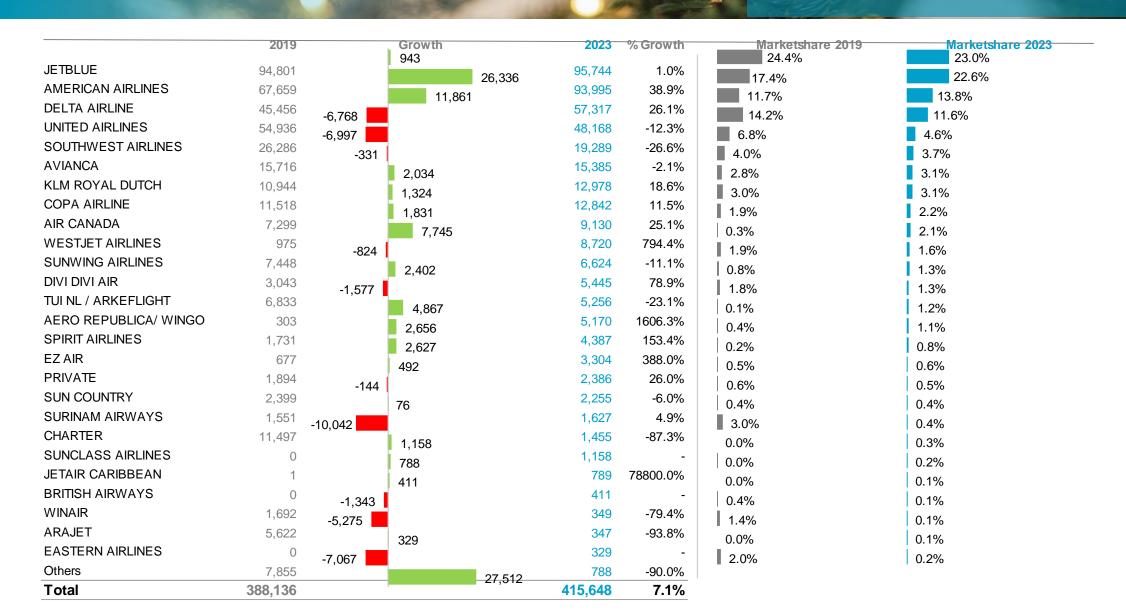
Note: The European Plan, sometimes abbreviated as EP in hotel listings, indicates that the quoted rate is strictly for lodging and does not include any meals.





415,648 VISITORS

7.1% GROWTH



APRIL RESULT 2023

NORTH AMERICA



91,544

SOUTH AMERICA



9,514

EUROPE



5,631 5.1% **OTHERS**



2,654 2.4%

TOTAL ARRIVALS

109,343

2010

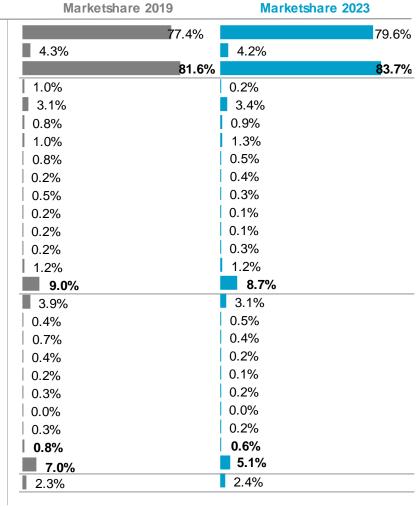
109,343 ARRIVALS 16.4% GROWTH

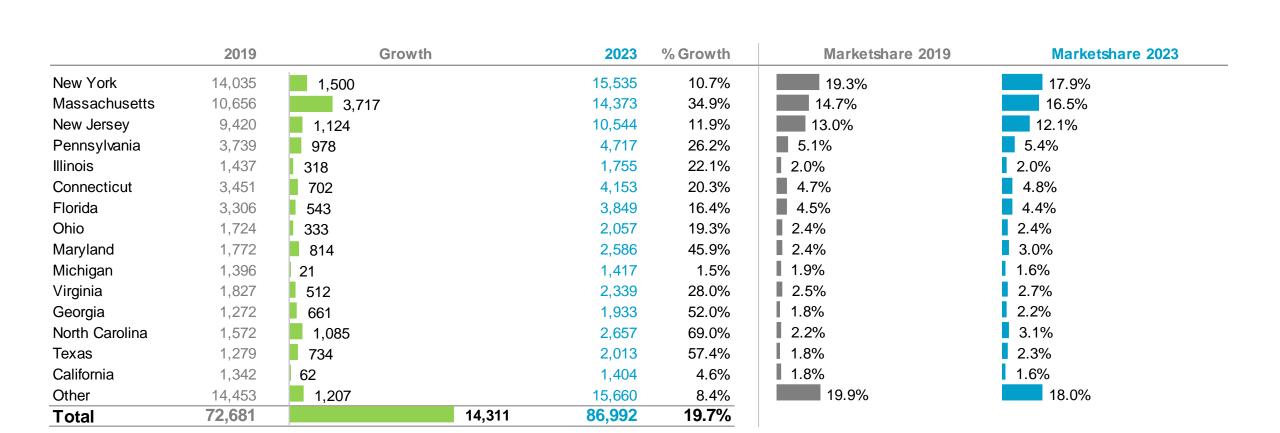
	2019		Growth		2023	% Growth
USA	72,681			14,311	86,992	19.7%
Canada	3,997		555		4,552	13.9%
NA	76,678			14,866	91,544	19.4%
Venezuela	940	-764		<u> </u>	176	-81.3%
Colombia	2,874		858		3,732	29.9%
Brazil	754		180		934	23.9%
Argentina	904		501		1,405	55.4%
Chile	705	-169			536	-24.0%
Ecuador	152		317		469	208.6%
Peru	467	-88			379	-18.8%
Paraguay	212	-121			91	-57.1%
Uruguay	217	-104			113	-47.9%
Mexico	173		161		334	93.1%
Others	1,095		250		1,345	22.8%
SA	8,493		1,021		9,514	12.0%
Netherlands	3,669	-293			3,376	-8.0%
UK	374		119		493	31.8%
Germany	653	-245			408	-37.5%
Italy	367	-189			178	-51.5%
Sweden	170	-102			68	-60.0%
Belgium	317	-83			234	-26.2%
Austria	45		6		51	13.3%
Switzerland	246	-61			185	-24.8%
Others	779	-141			638	-18.1%
Europe	6,620	-989			5,631	-14.9%
ROW	2,162		492		2,654	22.8%
Total	93,953			15,390	109,343	16.4%
W/O Ven.	93,013			16,154	109,167	17.4%

Growth

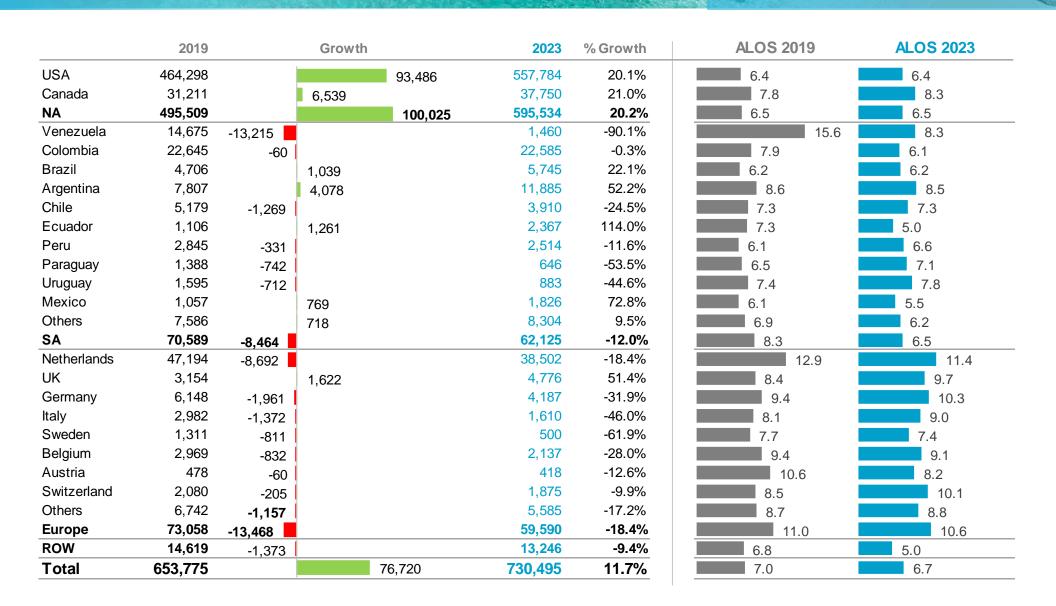
2023

% Growth





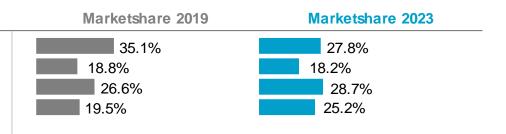




16.4% GROWTH

ARRIVALS BY ACCOMMODATION

	2019		Growth	2023	% Growth
EP	32,989	-2,575		30,414	-7.8%
All Inclusive	17,682		2,249	19,931	12.7%
Timeshare	24,999		6,420	31,419	25.7%
Others	18,283		9,296	27,579	50.8%
Total	93,953		15,390	109,343	16.4%



NIGHTS BY ACCOMMODATION

	2019		Growth	2023	% Growth	Marketshare 2019	Marketshare 2023
EP	190,064	-20,001		170,063	-10.5%	29.1%	23.3%
All Inclusive	108,138		10,416	118,554	9.6%	16.5%	16.2%
Timeshare	188,012		47,539	235,551	25.3%	28.8%	32.2%
Others	167,561		38,766	206,327	23.1%	25.6%	28.2%
Total	653,775		76,720	730,495	11.7%		

Note: The European Plan, sometimes abbreviated as EP in hotel listings, indicates that the quoted rate is strictly for lodging and does not include any meals.

	2019	Growth	2023	% Growth
0 - 11	8,559	843	9,402	9.8%
12-19	7,665	1,244	8,909	16.2%
20 - 29	8,678	1,344	10,022	15.5%
30 - 39	14,147	2,690	16,837	19.0%
40 - 49	17,830	2,183	20,013	12.2%
50 - 59	18,448	2,186	20,634	11.8%
60 - 69	12,819	2,897	15,716	22.6%
70 +	5,802	2,001	7,803	34.5%
Not Stated	5	2	7	40.0%
Total	93,953	15,390	109,343	16.4%

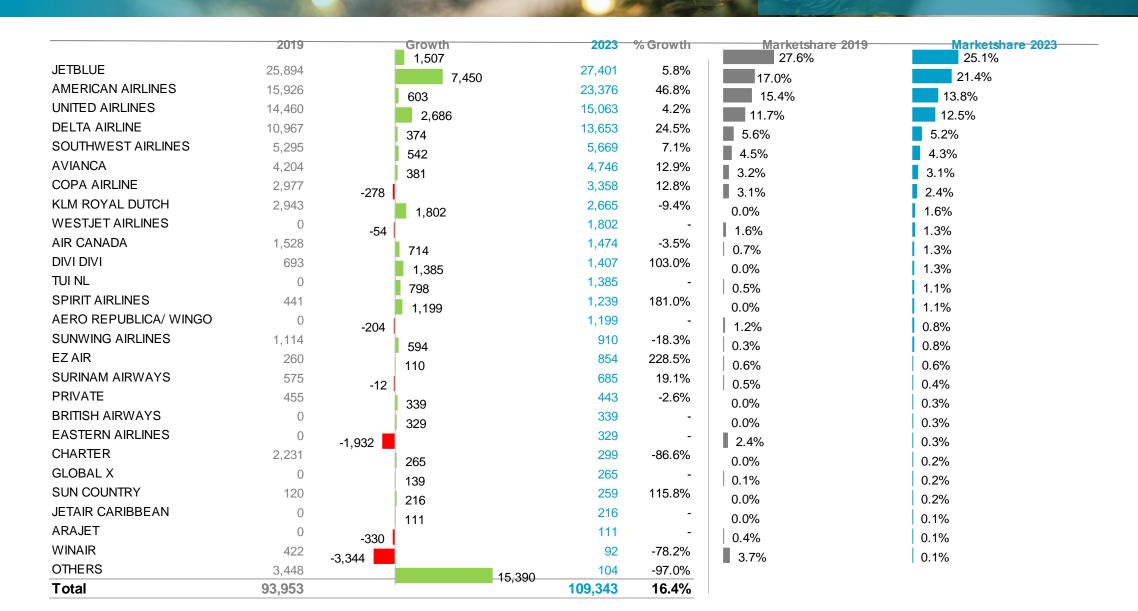
109,343
ARRIVALS

16.4% GROWTH

	2019	G	Growth	2023	% Growth	Marketshare 2019	Marketshare 2023
Gen A	0		7,088	7,088	#DIV/0!	0.0%	6.5%
Gen Z	16,955	-1,095		15,860	-6.5%	18.0%	14.5%
Millennials	19,084		7,266	26,350	38.1%	20.3%	24.1%
Gen X	26,579		4,124	30,703	15.5%	28.3%	28.1%
Baby Boomers	27,335			26,764	-2.1%	29.1%	24.5%
Silent Generations	3,995			2,571	-35.6%	4.3%	2.4%
Age not specified	5		2	7	40.0%	0.0%	0.0%
Total	93,953		15,390	109,343	16.4%		

109,343
ARRIVALS

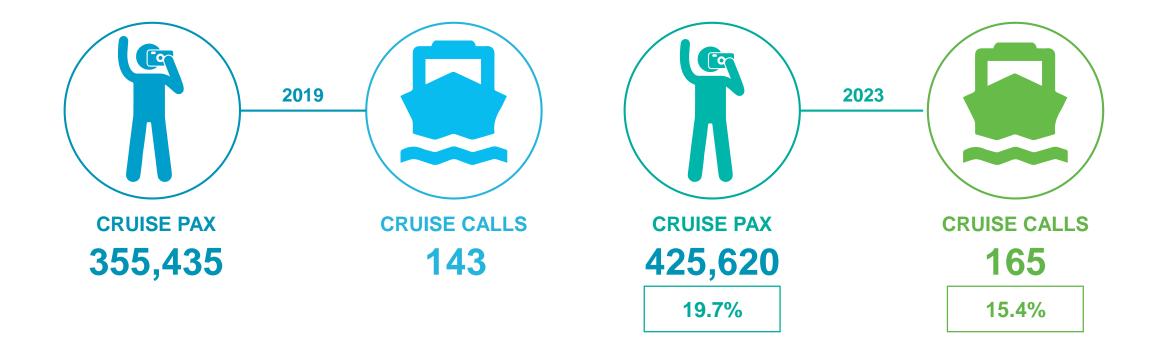
16.4% GROWTH







CRUISE YTD APRIL



ABSOLUTE GROWTH PAX YTD APRIL

70,18519.7%

ABSOLUTE GROWTH CALLS YTD APRIL

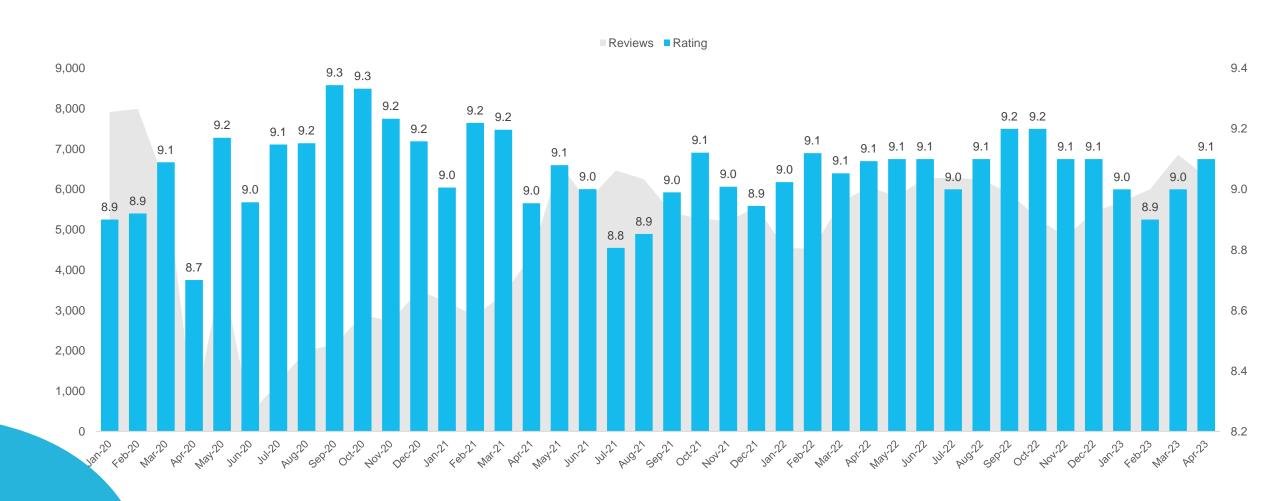
22 15.4%







GUEST EXPERIENCE INDEX (GEI) Reviews and Ratings

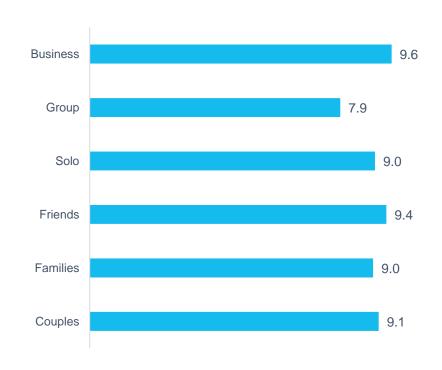




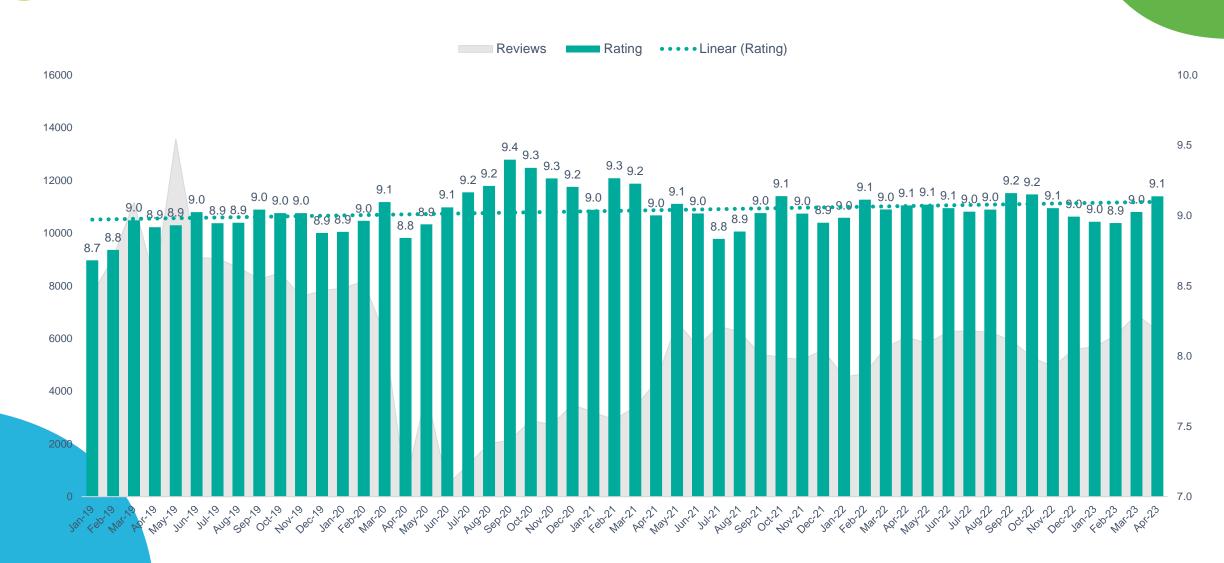
GEI April 2023



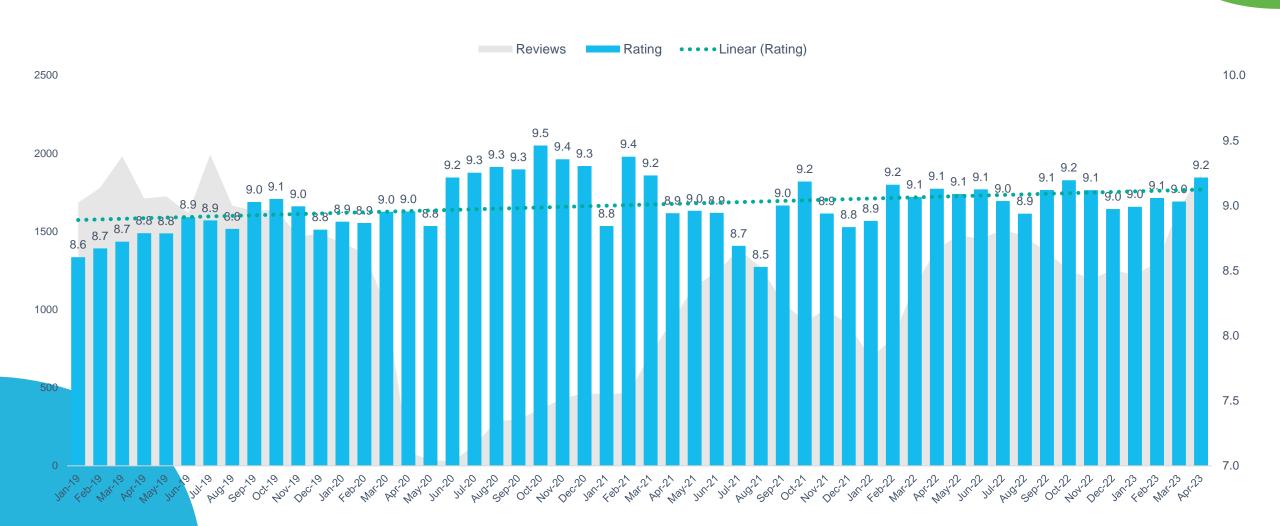
Travel Party



Overall



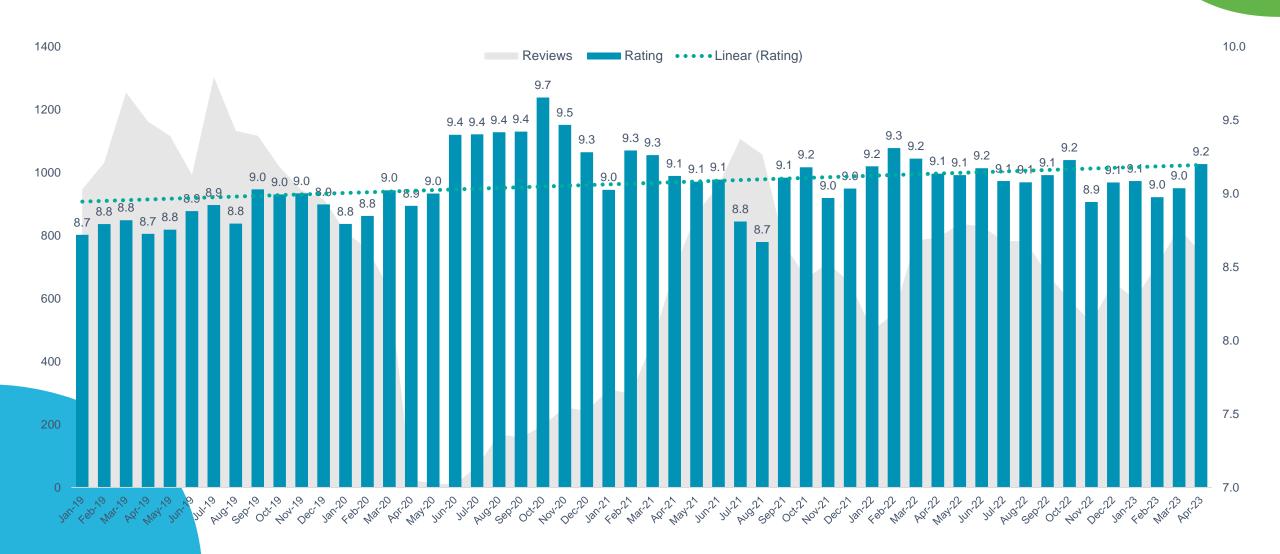




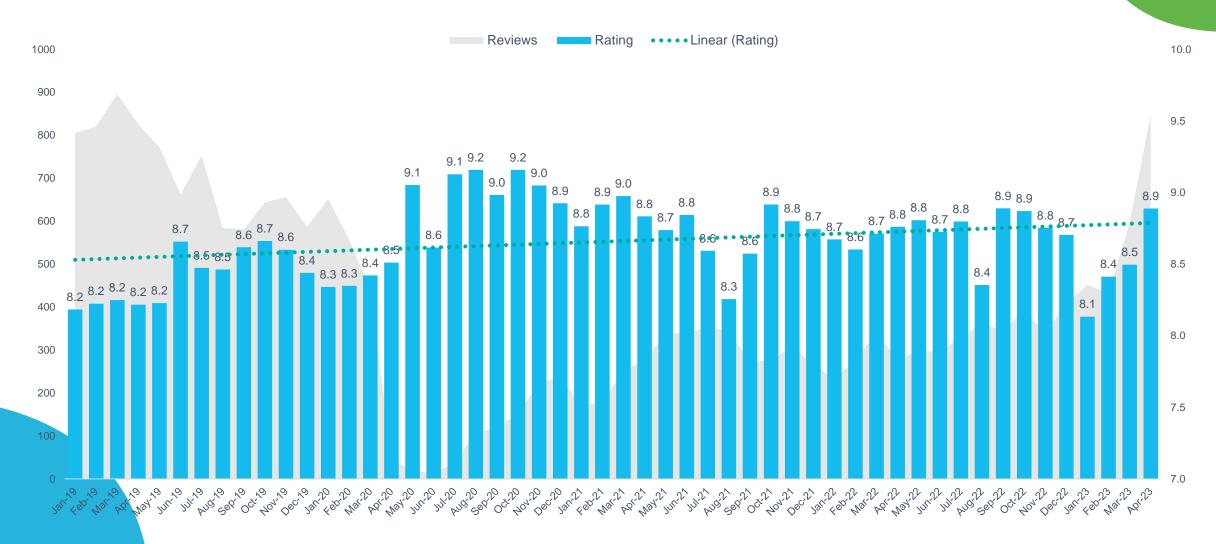


Cleanliness





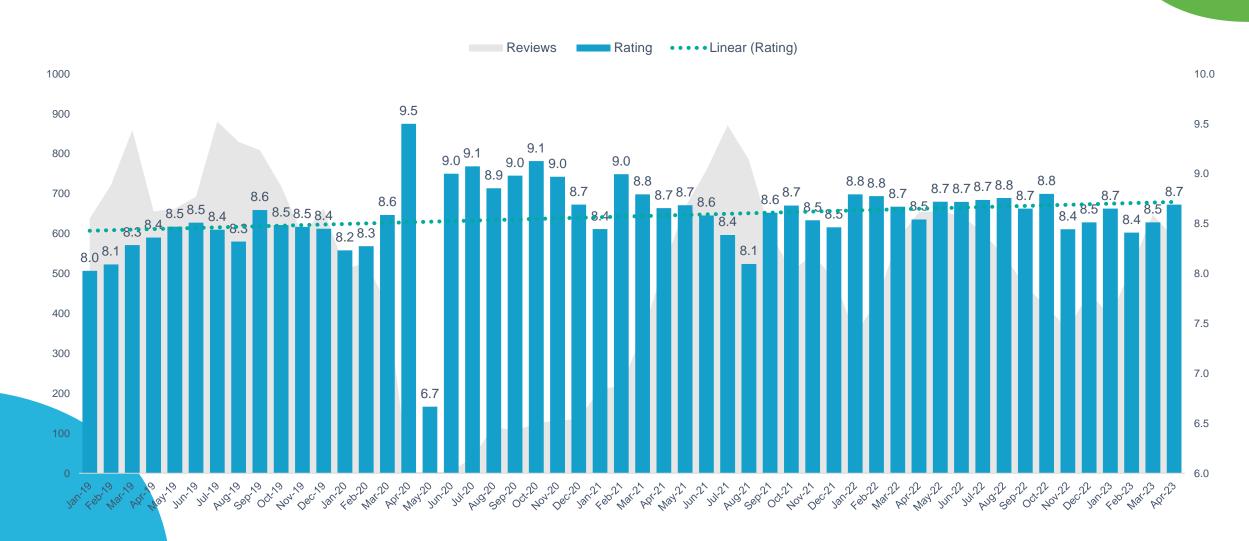






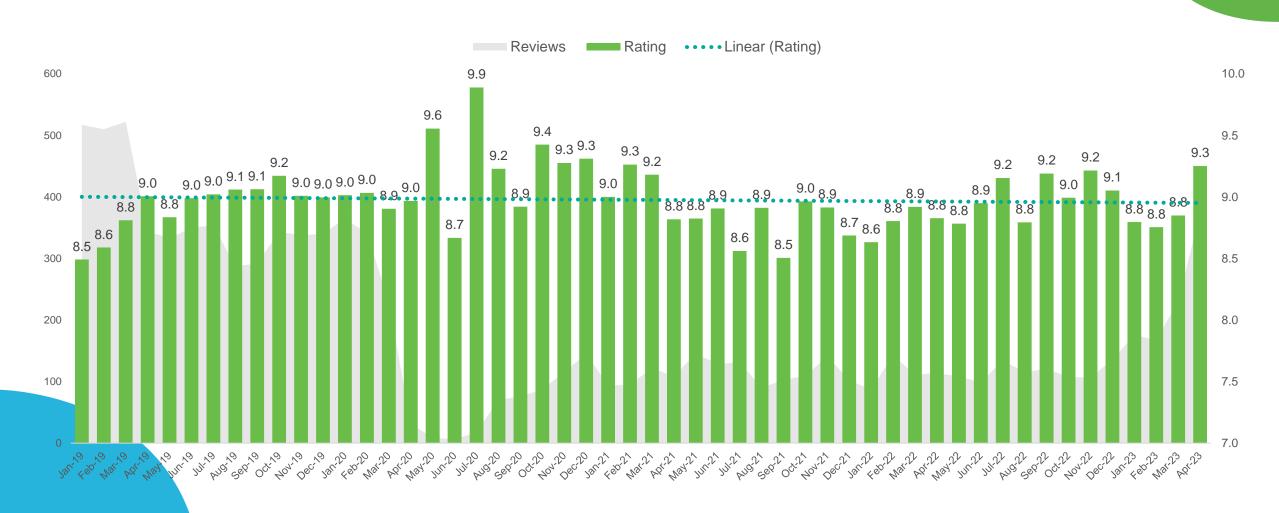
Facilities







Location Di







VACATIONS RENTALS

Transparent
an OTAINSIGHT company

INTRODUCTION

- In 2023, A.T.A. started working with Transparent Insights. Transparent tracks short-term rentals at the property level through their dashboard.
- With Transparent, A.T.A. is able to do the following:
 - Measure the economic impact of short-term rental, track (ADR) and occupancy and analyse the booking window.
 - The above data points are also forward-looking making it possible to make demand and revenue predictions based on the current status of property calendars and advertised rates.
 - Track visitors' origin and accommodation size.
 - The dashboard also provides the ability to make a direct comparison with similar, contrasting, or competing markets to compare data on occupancy rates, ADR, and booking window.



NUMBER OF PROPERTIES

AVAILABLE IN A SPECIFIC MONTH

	Jan	Feb	Mar	April
2019	2,985	2,937	2,947	2,969
2022	3,615	3,646	3,721	3,735
2023	4,560	4,560	4,651	4,671

OCCUPANCY

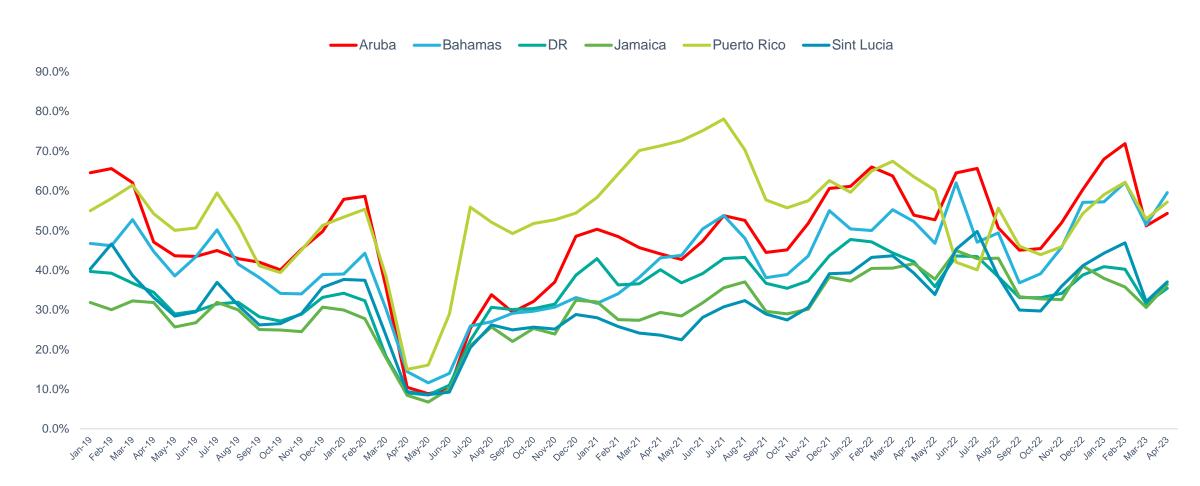
April 2023 Occupancy: 54.1% | April 2022 Occupancy: 53.8%



CARIBBEAN OCCUPANCY

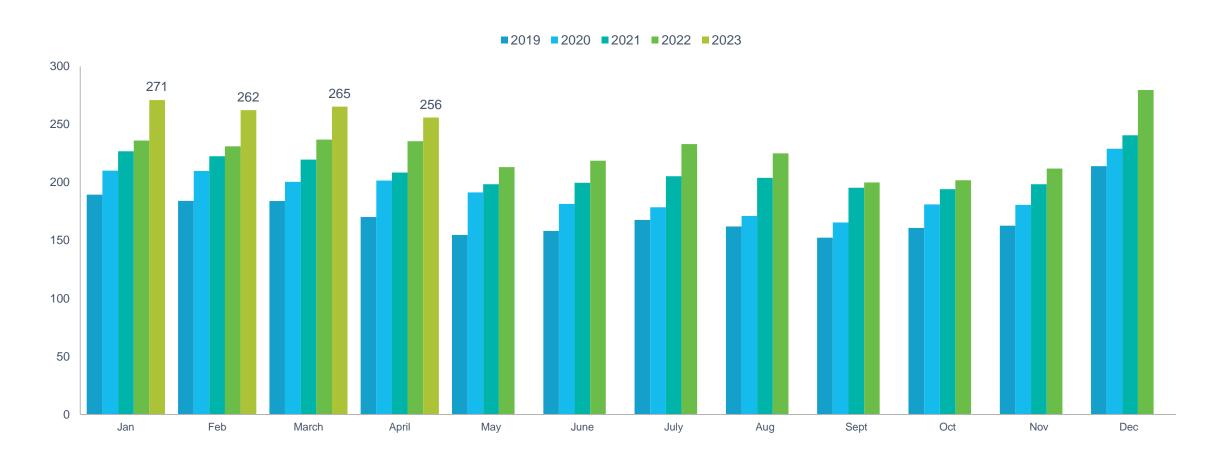
April

AUA: 54.1% | Bahamas: 59.5% | DR: 35.4% | Jamaica: 36.4% | PR: 57.1% | Sint Lucia: 37%



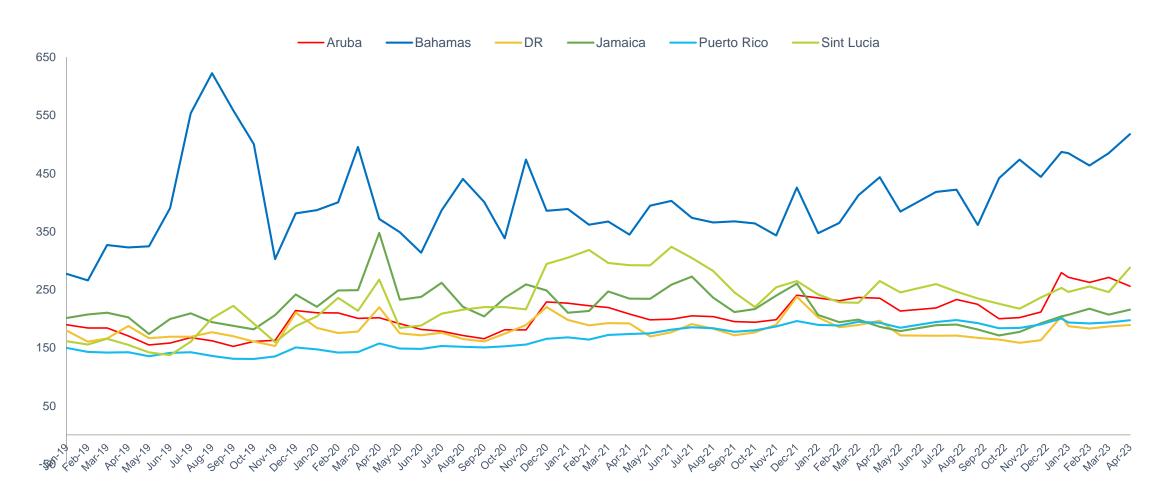
AVERAGE DAILY RATE (ADR)

April 2023 ADR: USD\$256 | April 2019 ADR: USD\$170



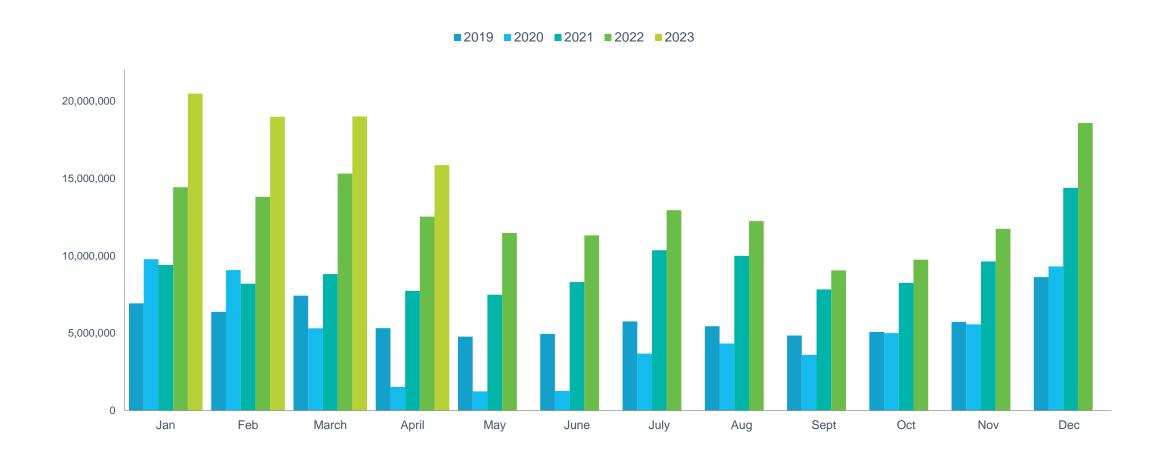
CARIBBEAN ADR

*April*AUA: USD\$256 | Bahamas: USD\$517 | DR: USD\$189 | Jamaica: USD\$215 | PR: USD\$197 | Sint Lucia: USD\$288



REVENUE

April 2023 Revenue: USD\$ 15,866,260 | April 2022 Revenue: USD\$ 12,536,276 YTD April Total Revenue 2023: USD\$ 74,360,863 (YTD April 2022: USD\$ 456,115,298)







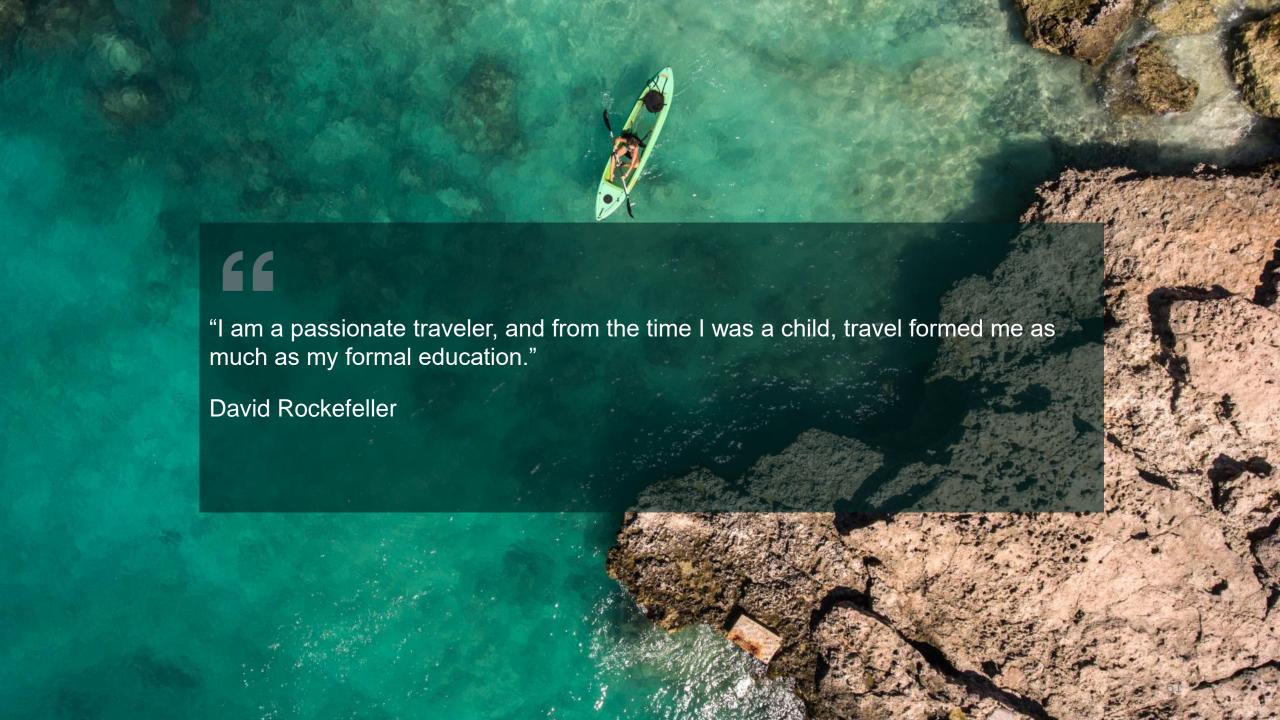




Table of Content

- 1. Type of Traveler
- 2. Values on Sustainability
- 3. Heard or Traveler to Aruba
- 4. Dreaming Phase
- 5. Planning & Booking Phase
- 6. Hotel Technology & Online Behavior
- 7. Experience Phase & Spending
- 8. Demographics





American Express

2022 Global Travel Trends Report

As travel continues to recover, this report looks at the motivations and considerations of travelers in Australia, Canada, Mexico, Japan, India, the UK and the US as well as trends shaping the future of travel. 70% of respondents state they are interested in cultural immersion and taking a tour on future trips

81%

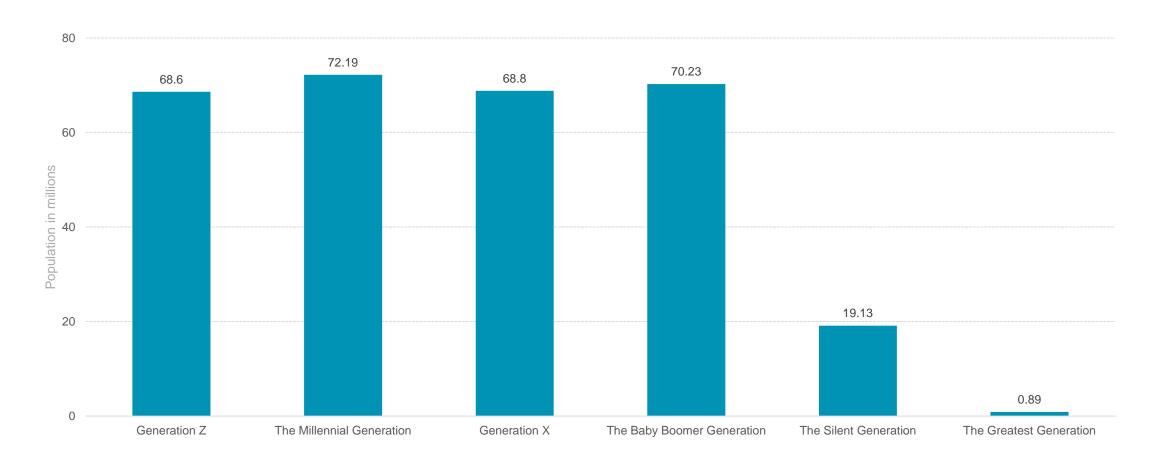
of respondents agree they want to travel to destinations where they can immerse themselves into the local culture¹ 81%

of respondents agree they want the money they spend while traveling to go back to the local community¹ 62%

of respondents agree they want to be more thoughtful about where and how they travel¹

US Population by Generation 2021

Millennials were the largest generation group in the U.S. in 2021, with an estimated population of 72.19 million. Born between 1981 and 1996, Millennials surpassed Baby Boomers as the biggest group and will remain a significant part of the population for many years.



Definitions

Millennials and Gen Z are born between 1981 and 2015.

Together they make up more than two-thirds of the global population.

They constitute a significant percentage of the world's consumers today, which means they have a massive buying power.

Understanding and gaining more knowledge on these two generations will benefit ATA in strengthening marketing communications.

It is a well-known trend that Millennials prefer experience over material things, and Gen Z's are following in the same direction.



35% 8% 28% 29% High Rise Low Rise Timeshare Other

What do we know about Gen Z?

- 1 Arrivals: 91,706
- 2 8% Market Share
- 3 ALOS 6.8
- 4 June July December
 Main months of travel

Source: ATA 2022

What do we know about Millennials?

Arrivals: 196,609

18% Market Share

ALOS 6.3

June – May – August – December Main months of travel

Source: ATA 2022



37% 12% 19% 32%

High Rise Low Rise Timeshare Other



Methodology

ATA conducted a market analysis survey on Generation Z and Millennials to understand both generations' desires, needs, and wants for a vacation destination.

An online survey was created and deployed using Qualtrics online services between December 22, 2022 – January 12, 2023.

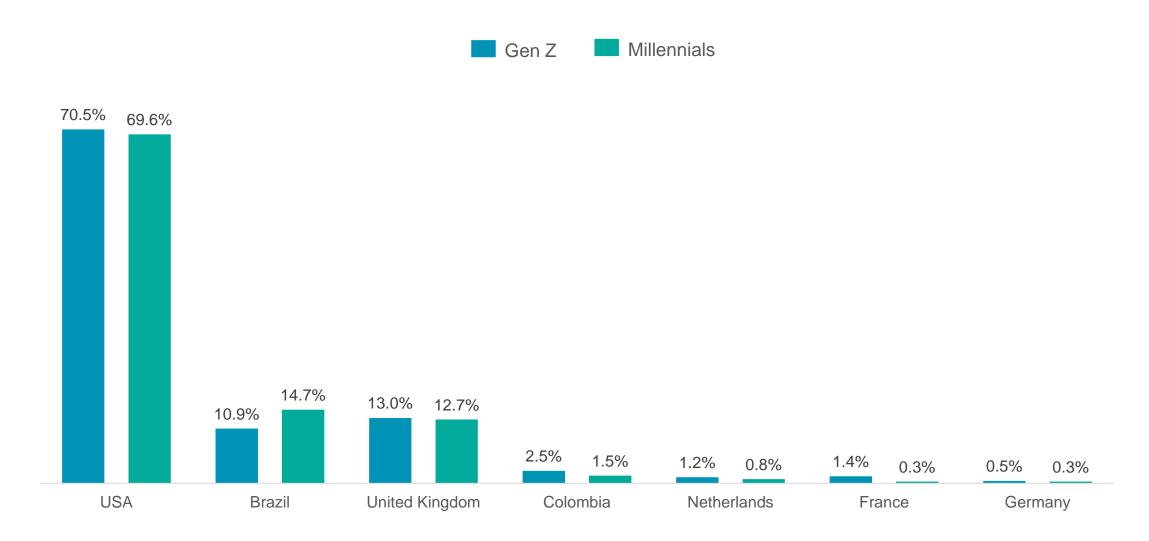
3,407 responses were collected before the data cleaning, with an end total of 2,515 (N) responses after data cleaning.

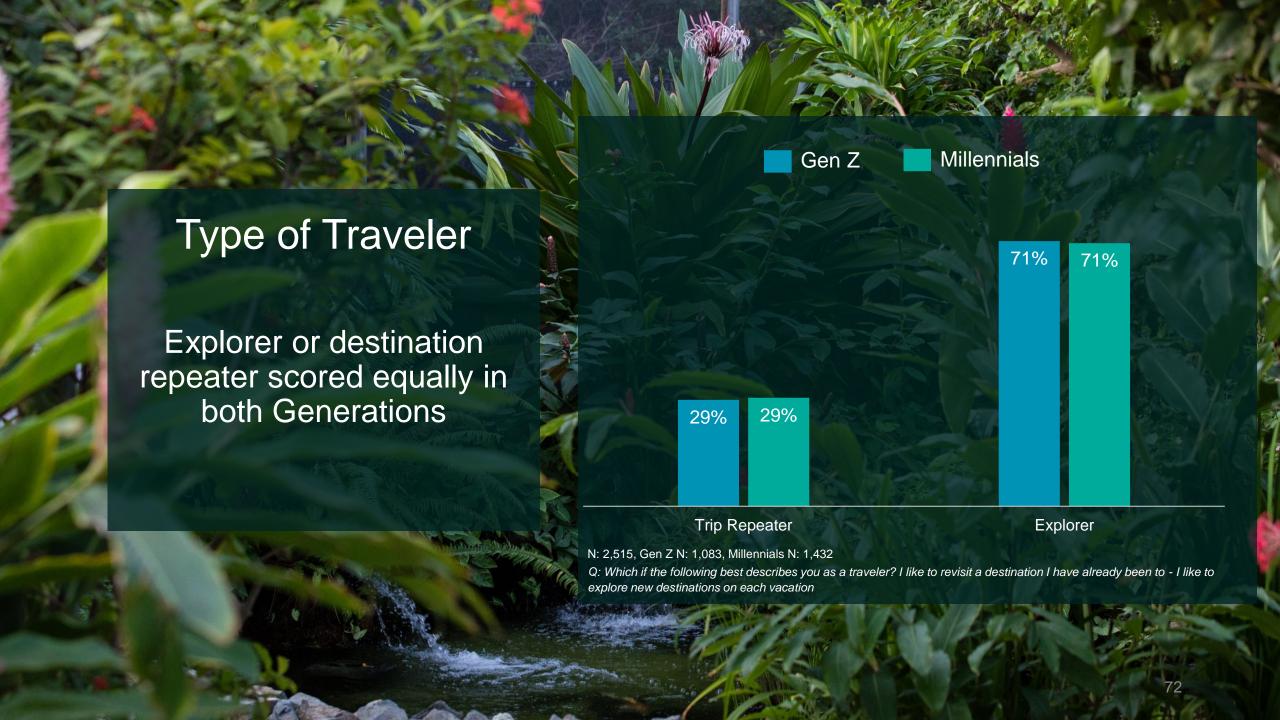
Qualifying criteria:

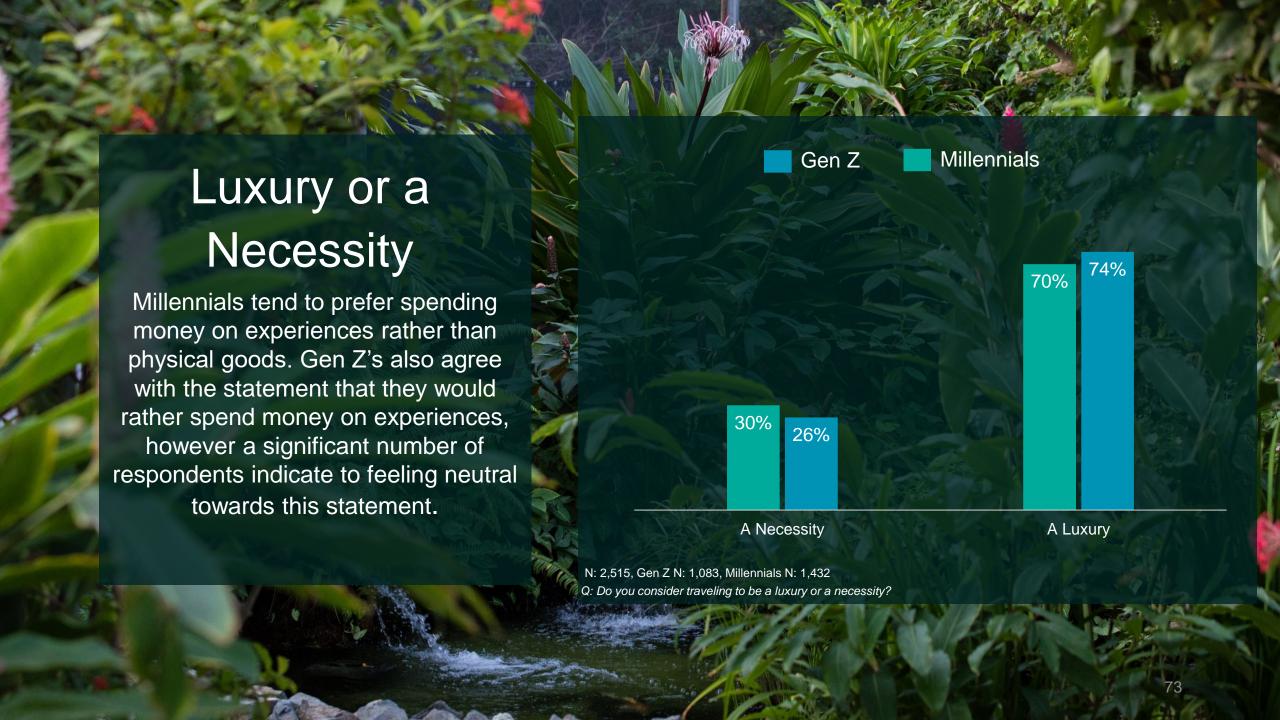
- Between the age of 18 and 41.
- Reside in one of the following countries: the United States, Colombia, Brazil, the United Kingdom, the Netherlands, France, and Germany.

Screening question: "Have you traveled in the last 24 months, or will you travel in the upcoming 12 months?"

Country of Residents









View on Tourism Impact – Gen Z



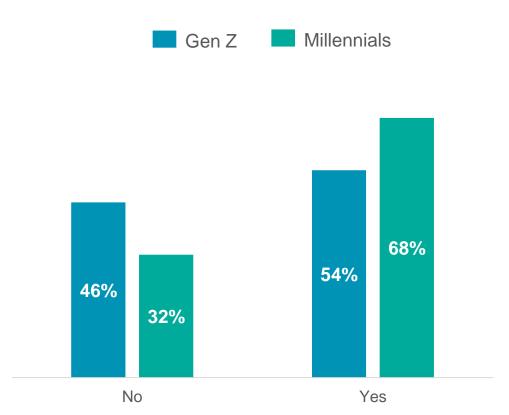
View on Tourism Impact – Millennials



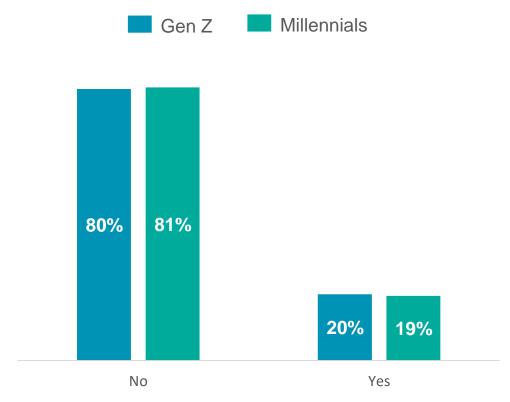
Heard about Aruba

Traveled to Aruba before

54% of Gen Z and 68% of the Millennial respondents have heard about Aruba. Of those that heard about Aruba, around 80% have yet to visit Aruba, which is applicable for both generations.



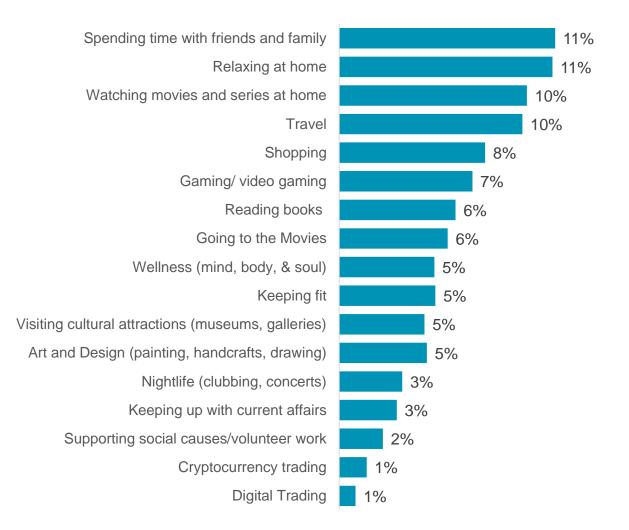
N: 2,515, Gen Z N: 1,083, Millennials N: 1,432 Q: Have you heard about Aruba before?



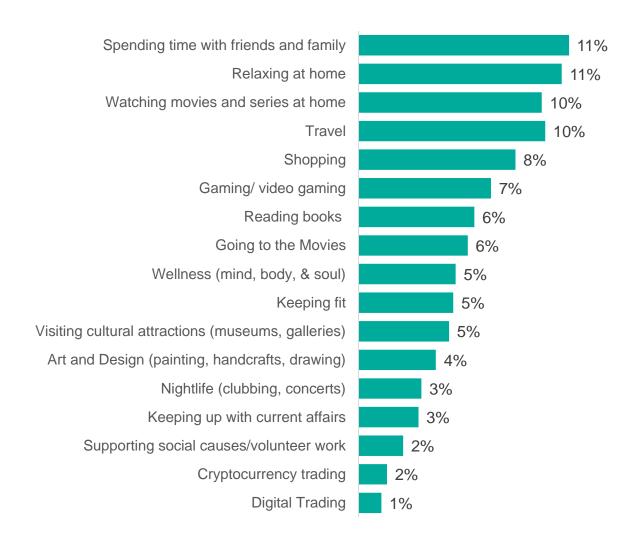
N: 1,559, Gen Z N: 587, Millennials N: 972 (answered "yes" have heard about Aruba before) Q: Have you traveled to Aruba before?

Hobbies and Interests

Gen Z



Millennials



Destination Bucket List Criteria – Gen Z

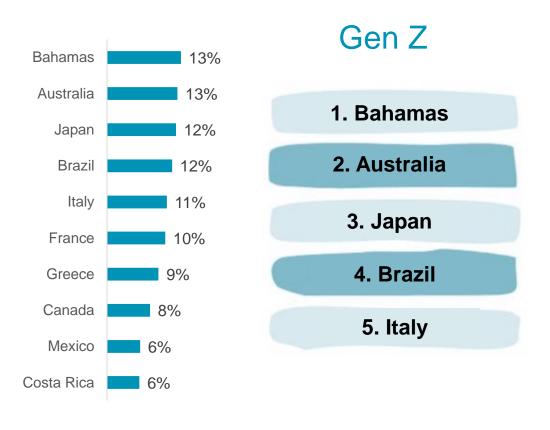
	Once-in-a- lifetime experience	Learning about different culture	Getting to try new foods/drinks	Rest and relaxation	The chance to do certain activities you don't usually do at home	home and/or	Getting to meet new people	I look for travel experiences that my friends and family may not have thought	experiences on social	Instagram- worthiness	known for	media posts	uneyplored
ALL	14%	12%	11%	10%	9%	9%	9%	8%	6%	4%	3%	3%	3%
USA	14%	12%	11%	10%	10%	10%	8%	8%	6%	3%	3%	3%	3%
Europe	15%	13%	12%	11%	8%	9%	8%	7%	5%	4%	3%	3%	3%_
Latam	16%	11%	6%	11%	6%	6%	11%	10%	10%	_5%_	3%	3%	2%

Destination Bucket List Criteria – Millennials

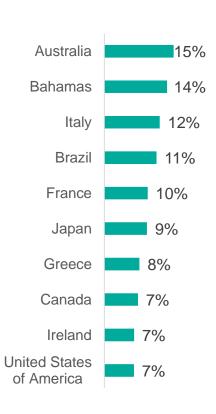
	once-in-a- lifetime experience	Learning about different culture	Getting to try new foods/drinks	Rest and relaxation	The chance to do certain activities you don't usually do at home	Getting away from home and/or my regular routine	Getting to meet new people	I look for travel experiences that my friends and family may not have thought	experiences on social	Instagram- worthiness	known for	High appeal for my social media posts	A non- popular and unexplored destination
ALL	14%	13%	11%	12%	9%	10%	7%	6%	5%	3%	3%	2%	3%
USA	14%	13%	11%	12%	10%	11%	7%	6%	5%	3%	3%	2%	3%
Europe	15%	14%	10%	12%	8%	10%	8%	7%	4%	_3%_	3%	3%	4%
Latam	15%	11%	8%	11%	6%	6%	9%	10%	5%	5%	4%	4%	2%

Top Bucket List Destinations

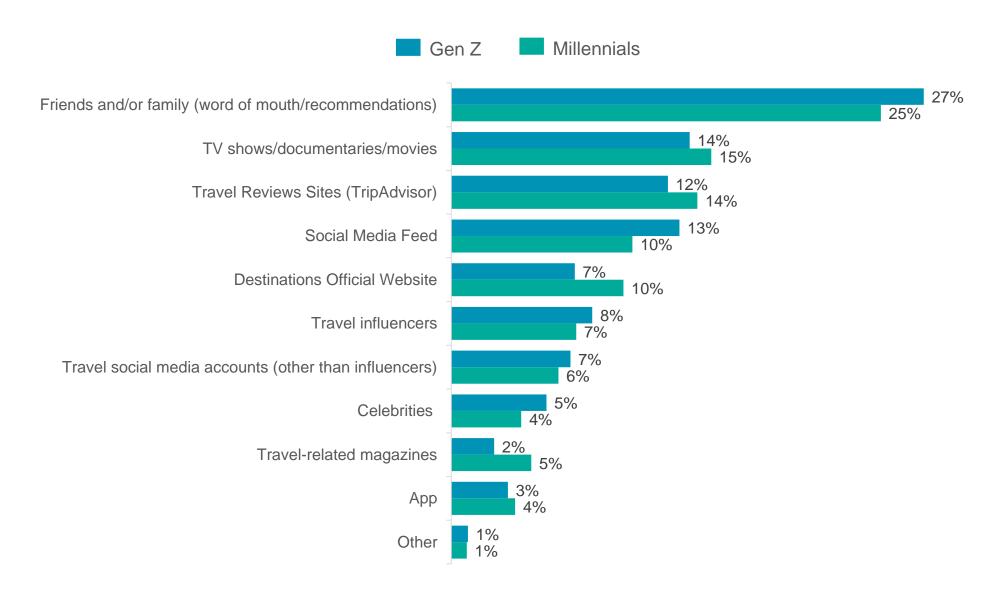
Bahamas and Australia are the two top destinations for both Gen Z and Millennials, while Japan is the third for Gen Z and Italy is the third for Millennials.





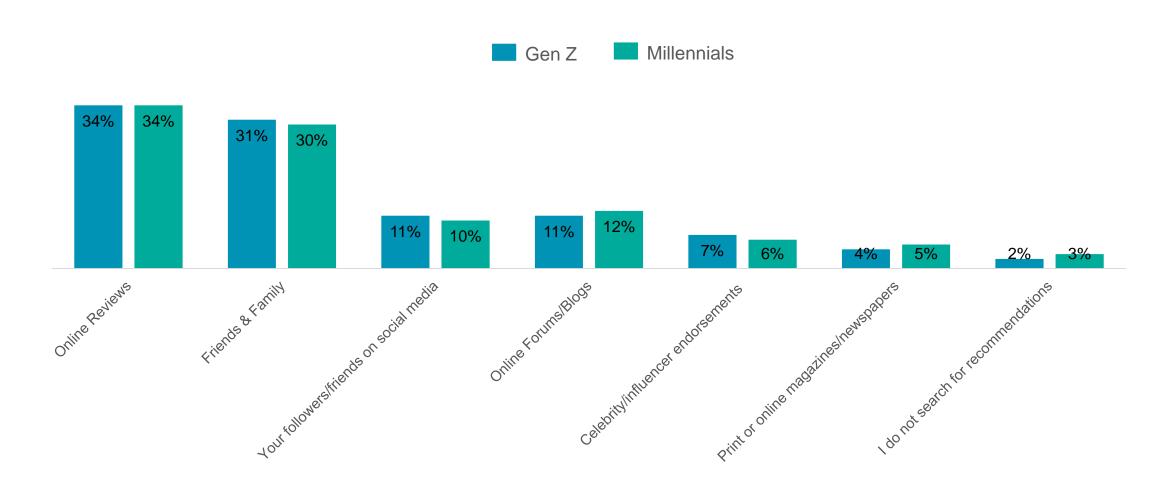


Travel Inspiration Source



Most Used Method of Product/ Service Recommendation

The preferred product and service recommendations method is online reviews and friends & family for both generations.



83

Social Media Apps used for Travel Inspiration

Gen Z

38% TikTok

36% Instagram

7% Pinterest

6% Facebook

5% None

4% Twitter

4% Snapchat



Millennials

40% Instagram

26% Facebook

13% TikTok

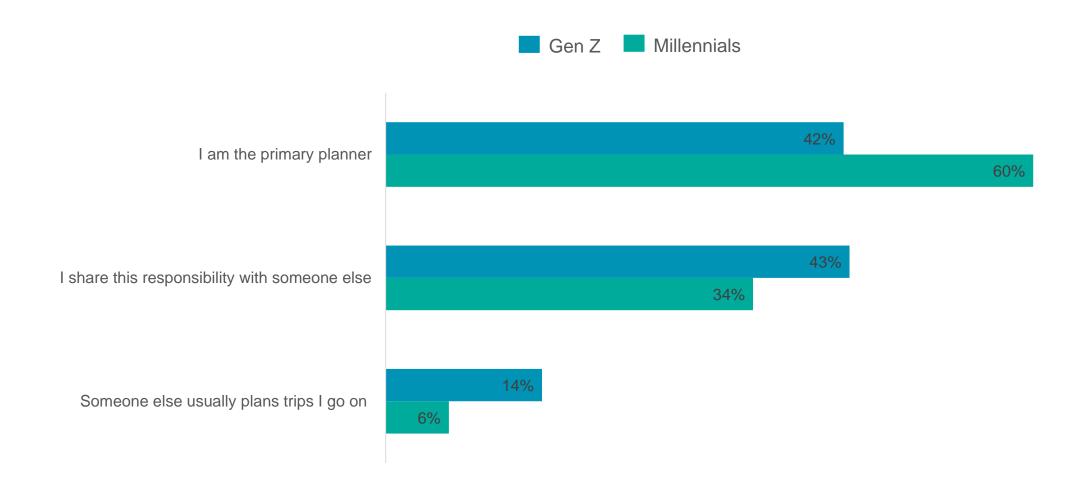
9% None

4% Pinterest

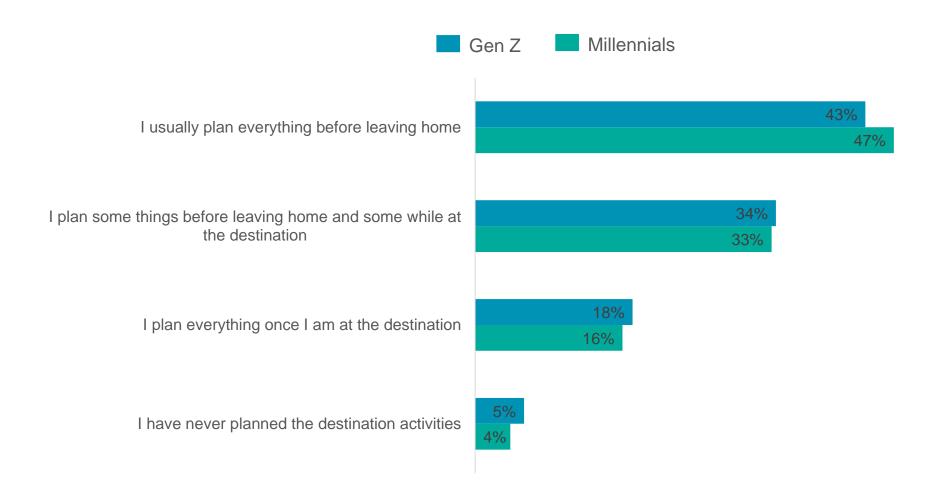
4% Twitter

2% Snapchat

Planning Responsibility



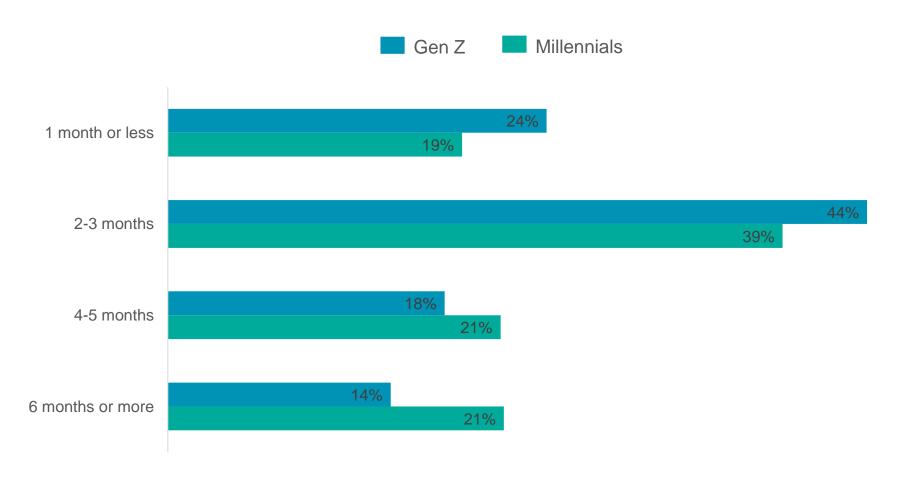
Destination Activities Planning Timing



86

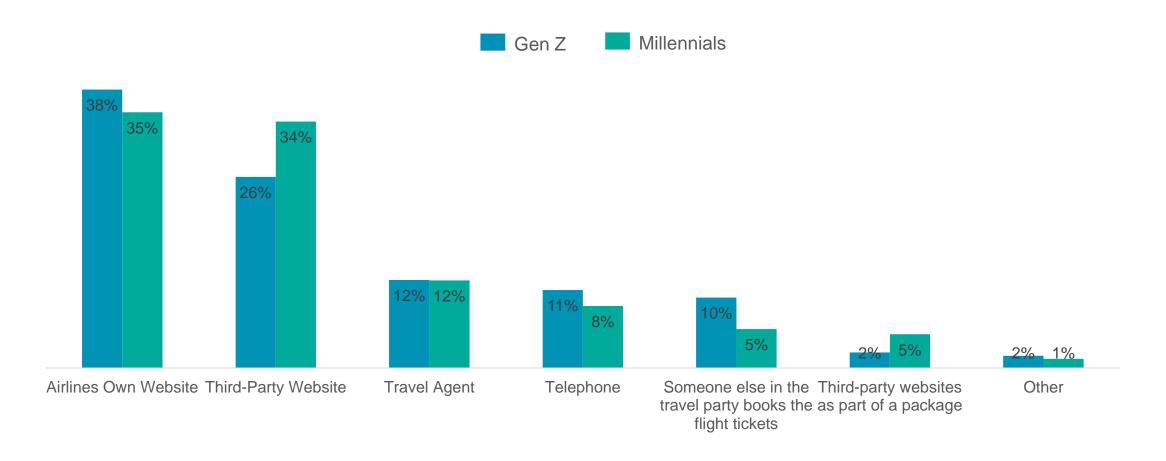
Flight Ticket Purchase Timing

Both generations indicated they would purchase flight tickets about 2-3 months in advance (highest score). However, 24% of Gen Z tend to be more spontaneous in booking their travel by purchasing their flight tickets closer to the travel date than Millennials (19%), who prefer to buy their flight tickets less than one month in advance.



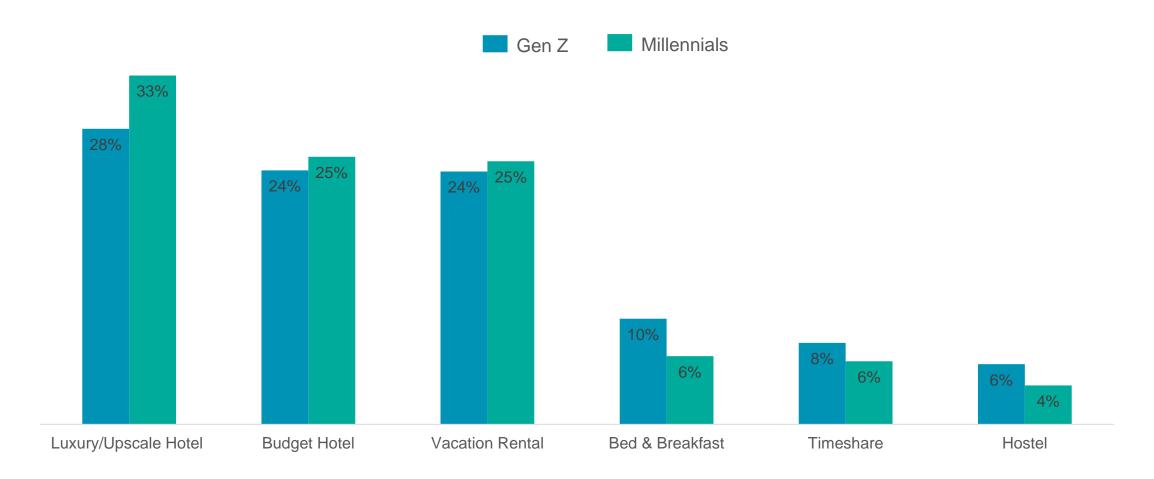
Preferred Flight booking platform

38% of Gen Z and 35% of Millennials preferred to book directly on the airline's website. 34% of the Millennials also chose to book their flights on a third-party website.



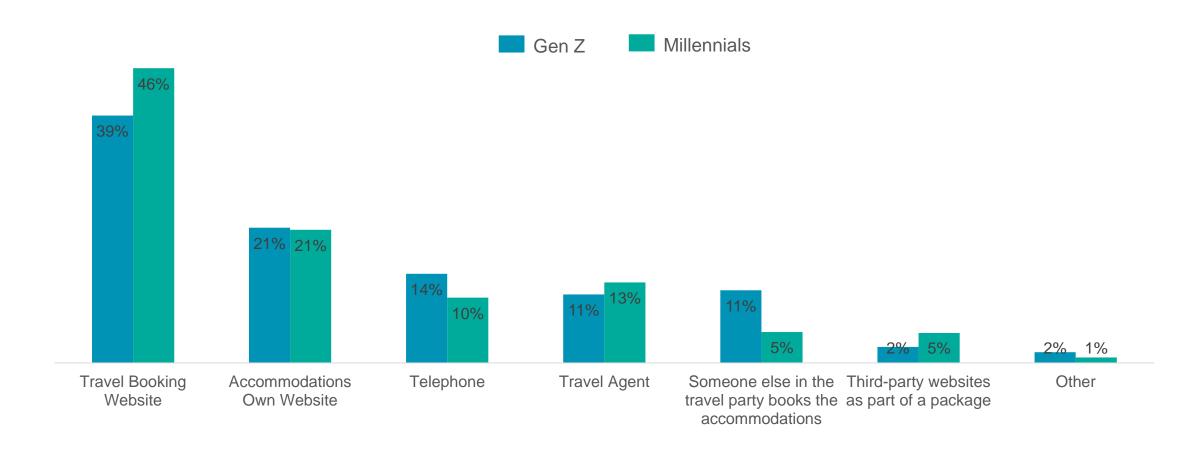
Preferred Type of Accommodation

33% of the Millennials and 28% of Gen Z prefer luxury /upscale hotels. At the same time, 24% of Gen Z indicated they favored a budget hotel and vacation rental, and 25% of the Millennials preferred a budget hotel and vacation rental.



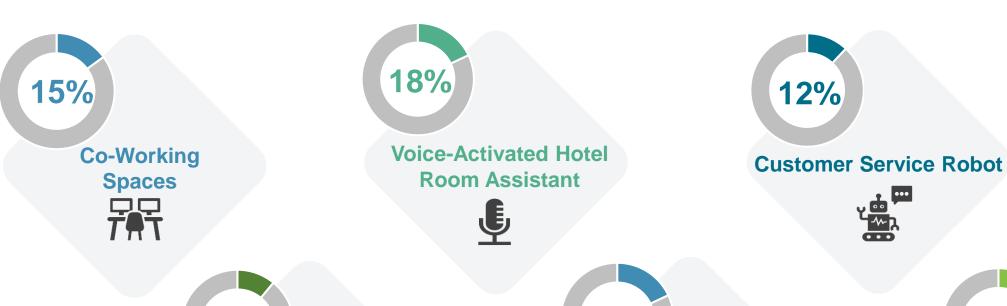
Preferred Accommodation Booking Platform

46% of the Millennials tend to book their accommodations via a travel booking website, and 39% of Gen Z indicated the same. However, 21% of both generations preferred to book directly via the accommodations' website.

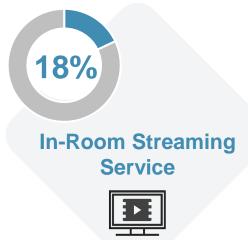


Hotel Technology – Gen Z

Free Wi-Fi is ranked highly by both generations. However, Gen Z respondents indicate that Voice-Activated Hotel Room Assistants would enhance their hotel experience. In-Room Streaming Services are a bit less compared to Millennial respondents.



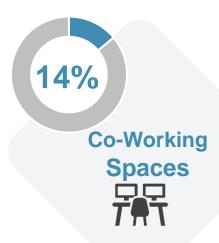




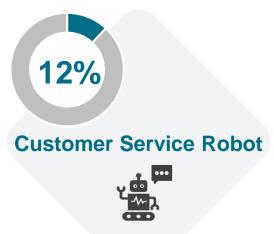


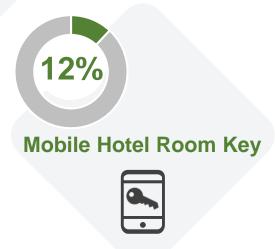
Hotel Technology – Millennials

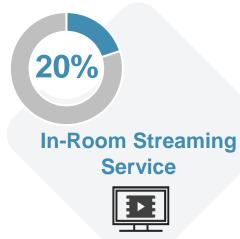
Free Wi-Fi is ranked highly by both generations. However, millennials prefer in-room streaming services compared to Gen Z respondents.





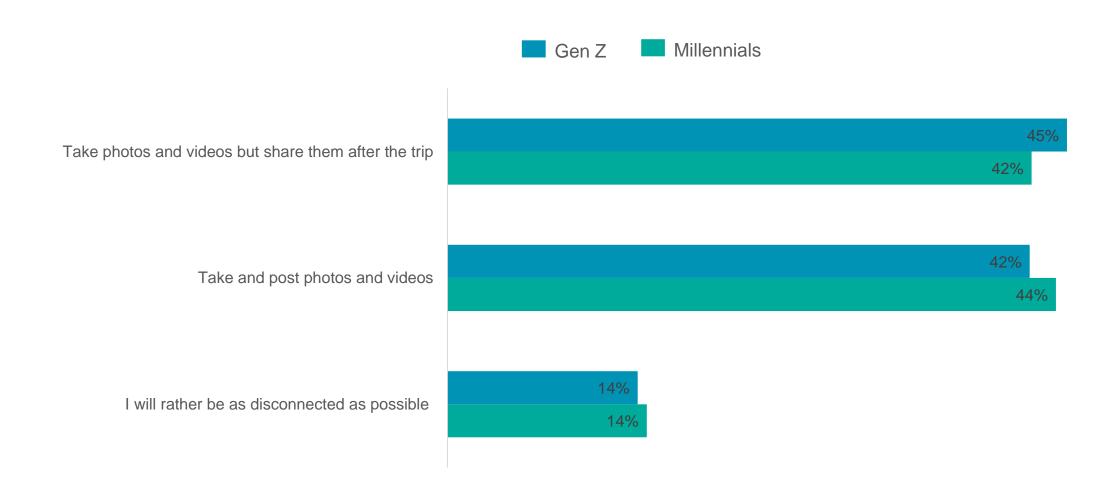






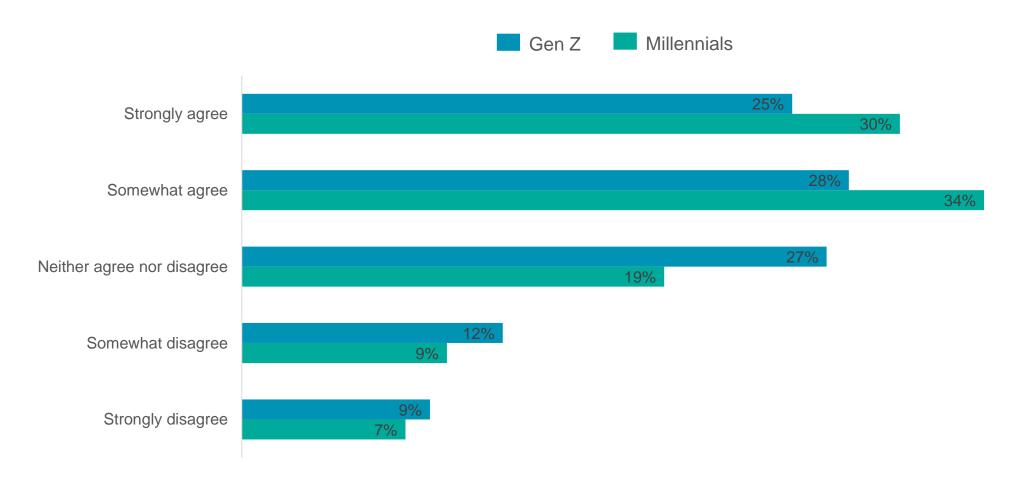


Social Media Travel Behavior



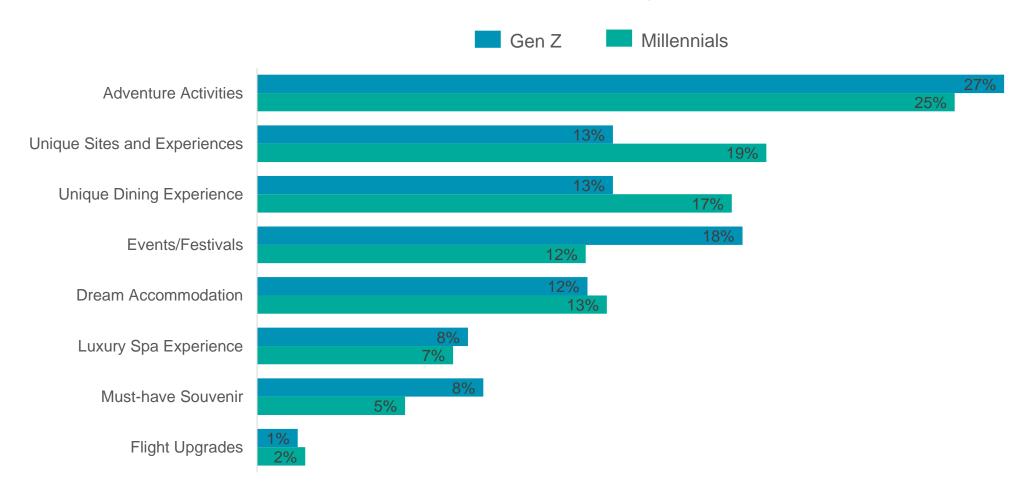
Spending Priority

64% of Millennials (strongly and somewhat) agree that they would rather spend more money on experiences than physical goods compared to 53% of Gen Z. Noteworthy: 27% of Gen Z indicated feeling neutral towards this statement.



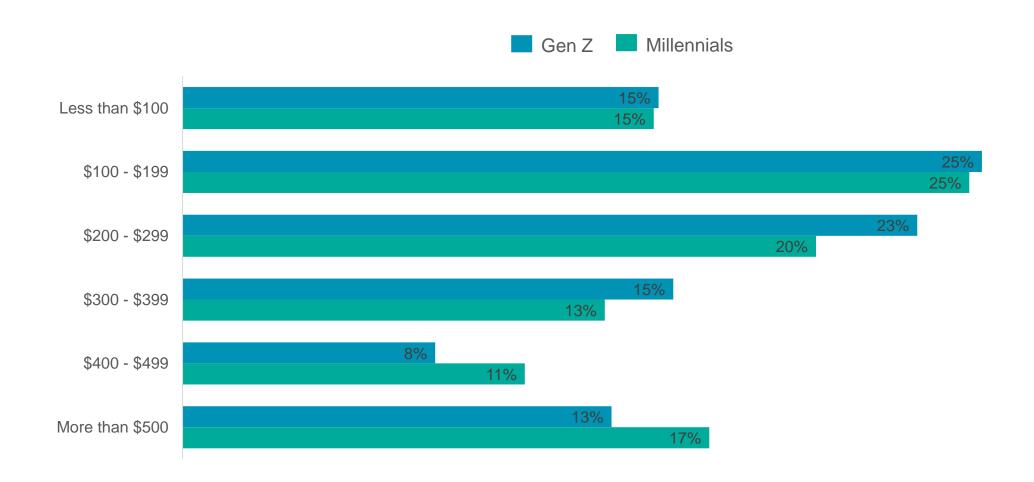
Travel Spend Splurges

Both Generations are likelier to splurge on Adventure Activities (highest scores). However, 36% of the Millennials are more likely to splurge on Unique Sites and Experiences and Unique Dining Experiences than 26% of Gen Z. Noteworthy: 18% of Gen Z is more likely to want to splurge on Events and Festivals.



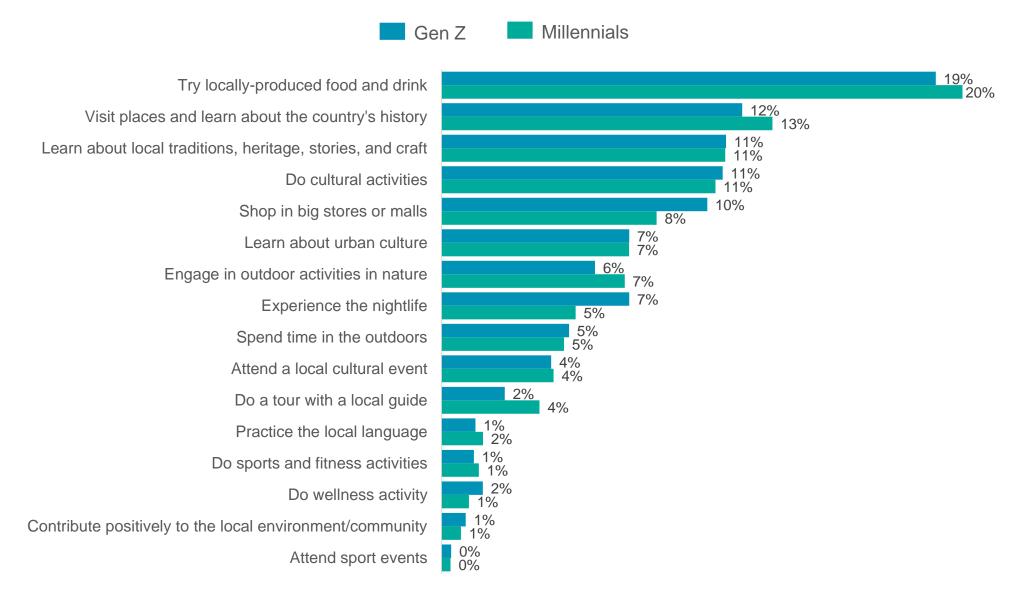
Spending Budget Per Day

Millennial respondents indicated having a higher per-day spending budget compared to Gen Z.

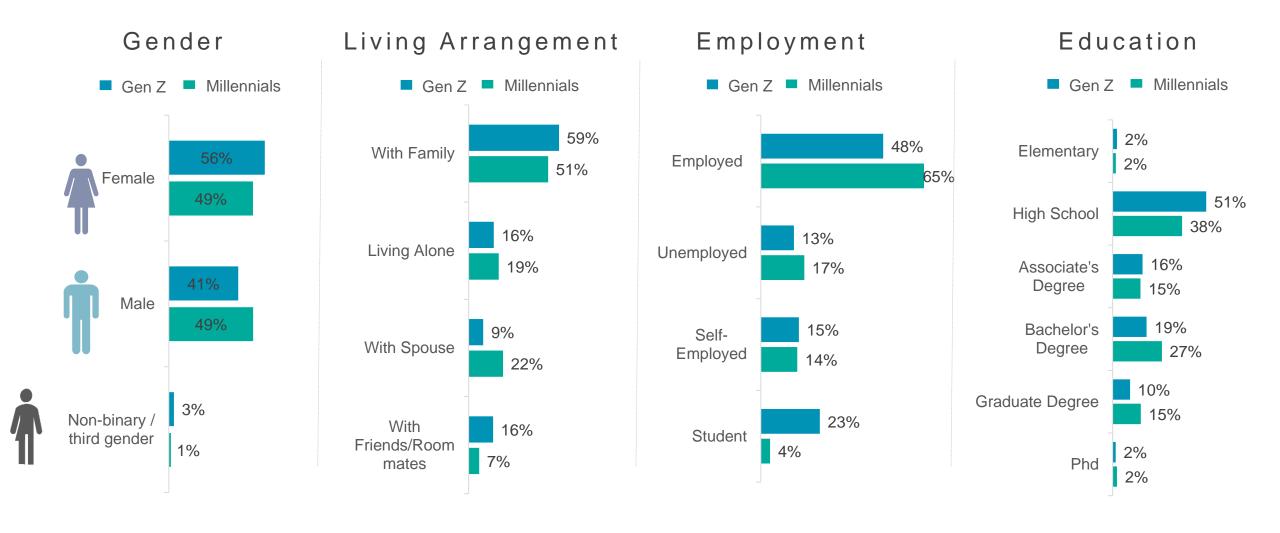


96

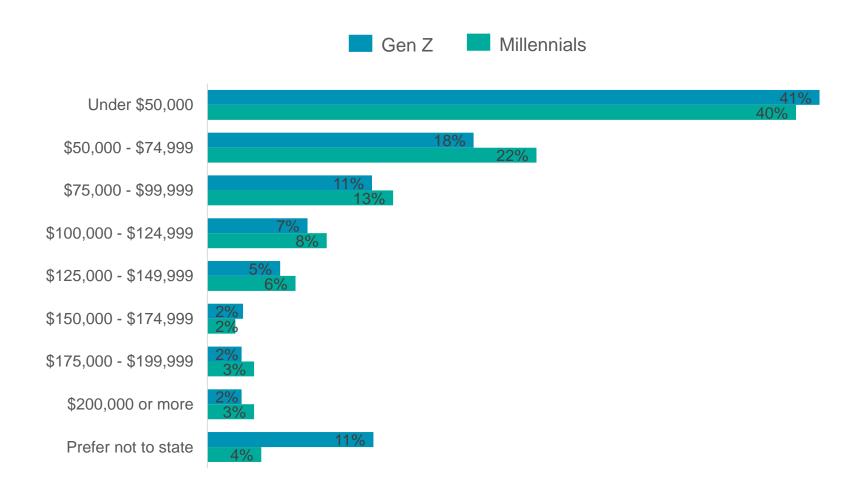
Destination Activities



Demographics



Annual Income in USD





For any questions related to the report and/or additional information requests please contact Melanie Evans Kelly, Manager Strategy, Research, and Planning at m.kelly@aruba.com

Or

Visit our website www.arubainsight.com

