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- 4. Dreaming Phase
- 5. Planning & Booking Phase
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- 7. Experience Phase & Spending
- 8. Demographics

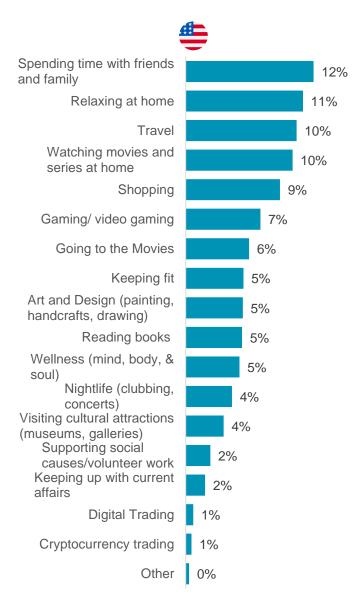
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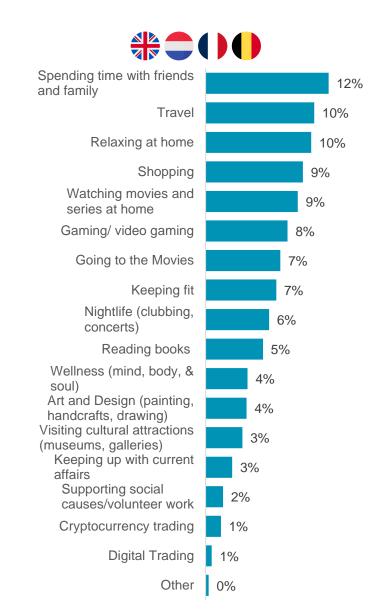


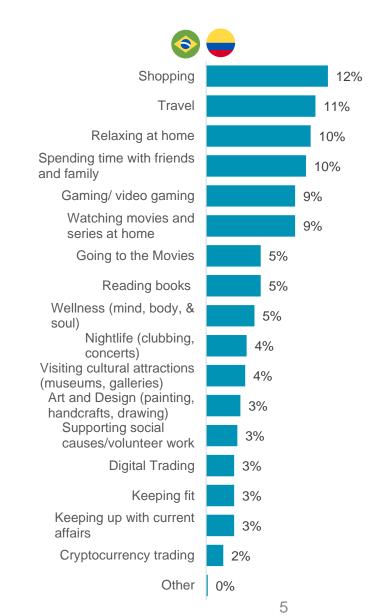


Gen Z Comparison of regions...

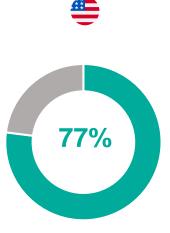
Hobbies and Interests – Gen Z



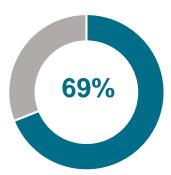




Top 2 Sustainability Values – Gen Z

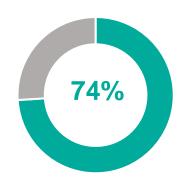


I care about the well-being of the locals in the destination I visit

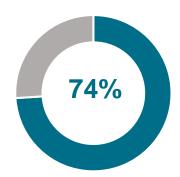


Too many tourists can cause damage to the destination's local communities

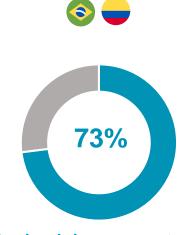




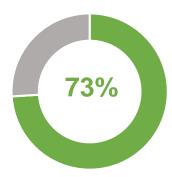
I care about the well-being of the locals in the destination I visit



Too many tourists can cause damage to the destination's local communities

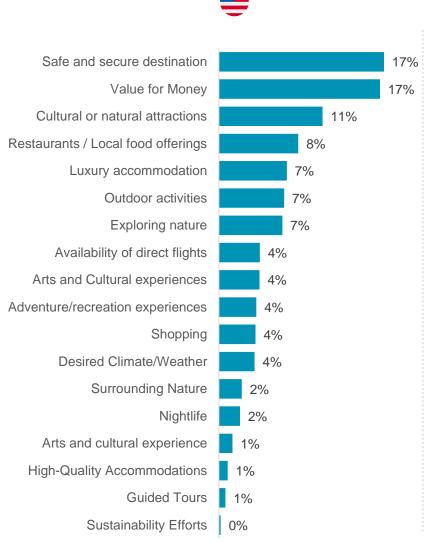


Tourism brings money to the destination's local communities

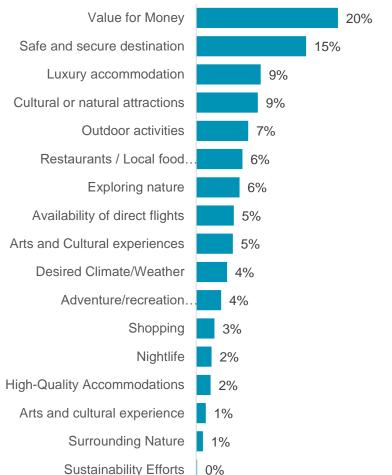


Traveling to other countries is essential to my personal development

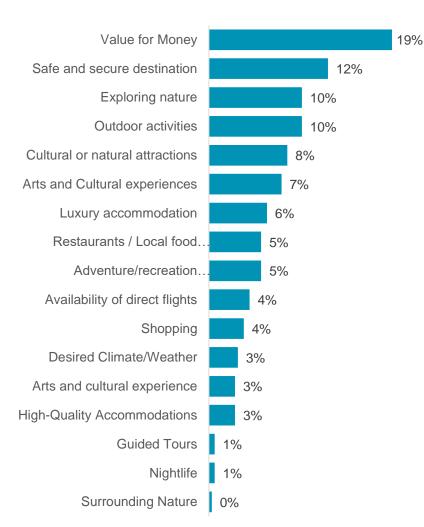
Destination Considerations – Gen Z











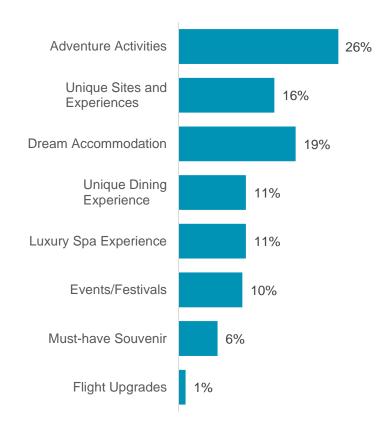
N: 1,083, USA N: 764, Europe N: 174, Latam N: 145

Travel Spend Splurges – Gen Z











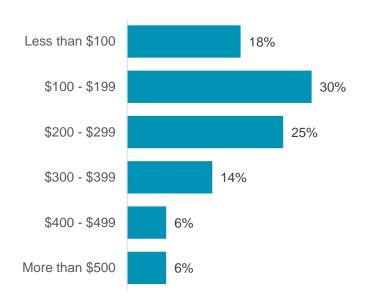


Flight Upgrades

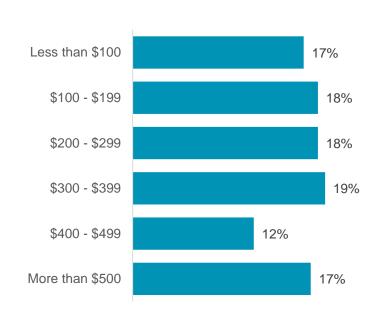
Spending Budget Per Day — Gen Z









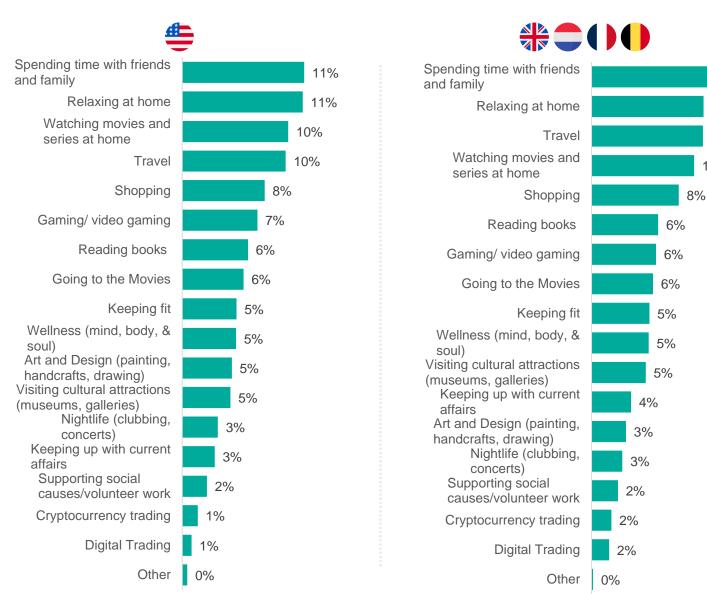


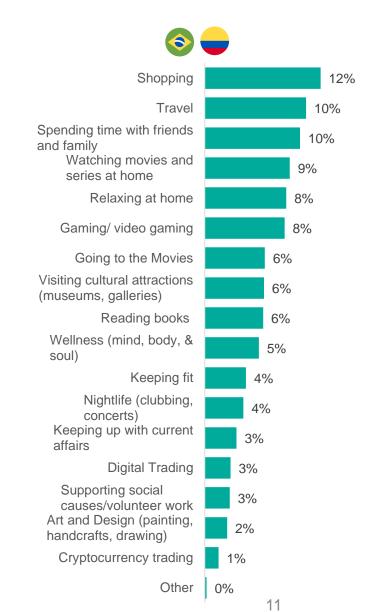
MILLENNIALS

Comparison of regions...



Hobbies and Interests – *Millennials*





11%

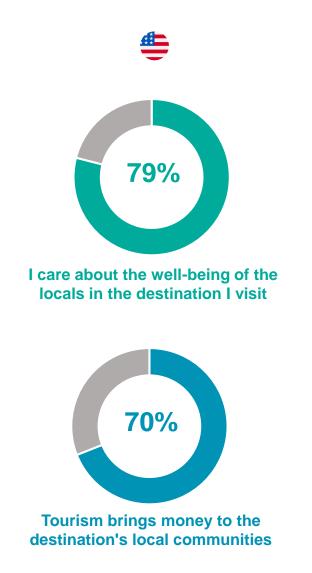
11%

10%

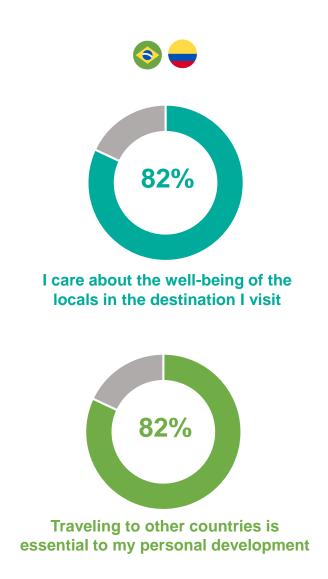
10%

N: 1,432, USA N: 996, Europe N: 204, Latam N: 232

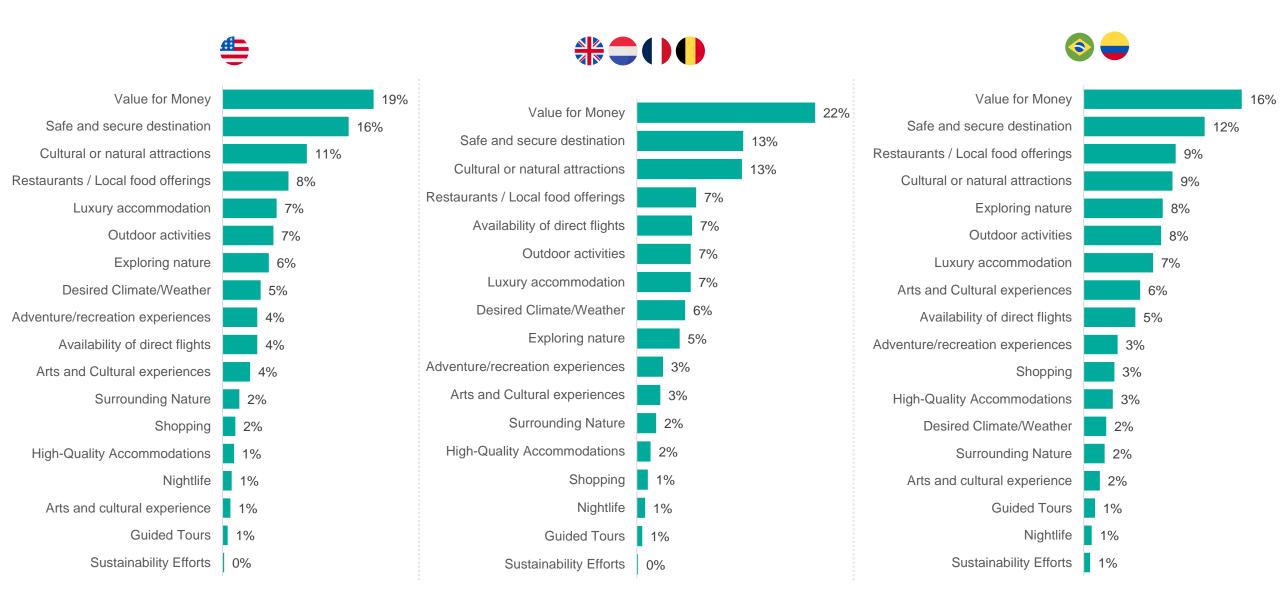
Top 2 Sustainability Values— Millennials







Destination Considerations – Millennials



13

Travel Spend Splurges – Millennials





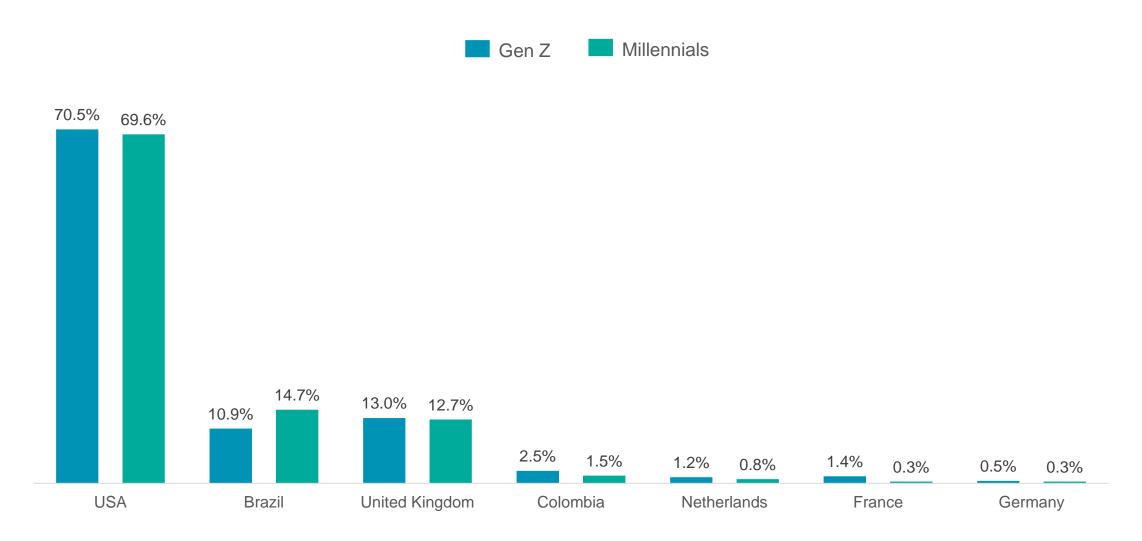


Spending Budget Per Day – Millennials

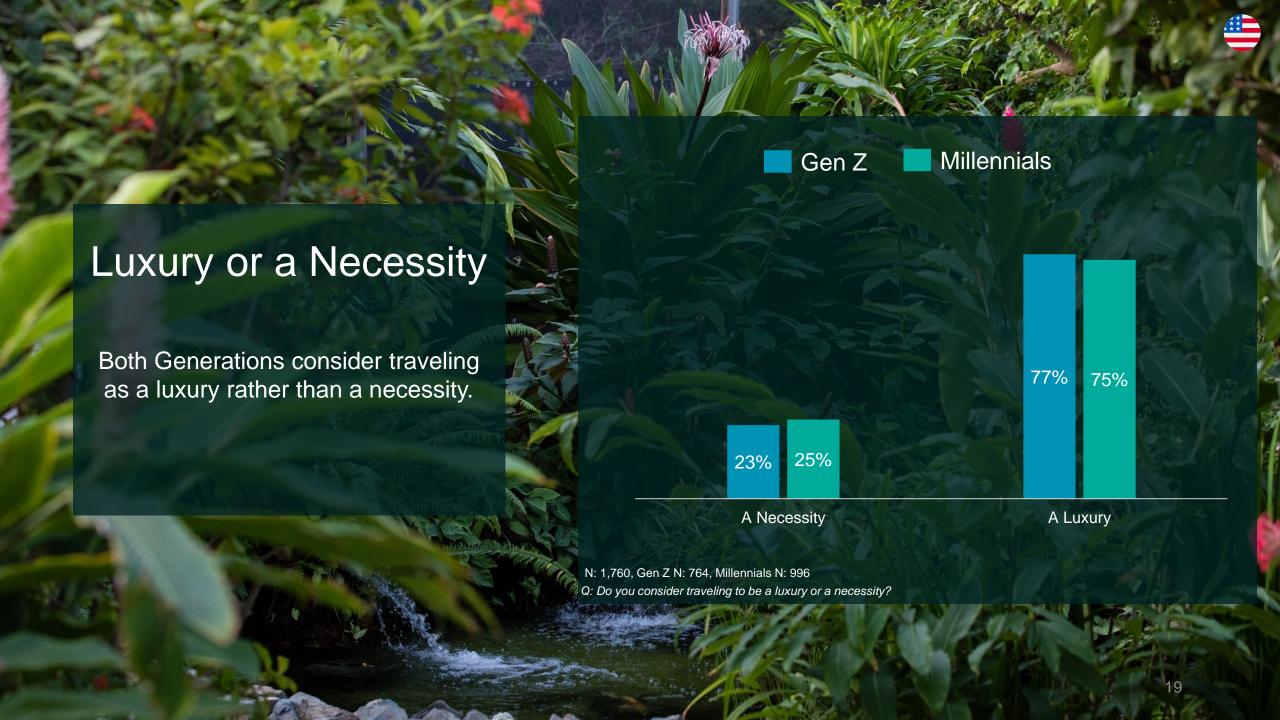




Country of Residents

















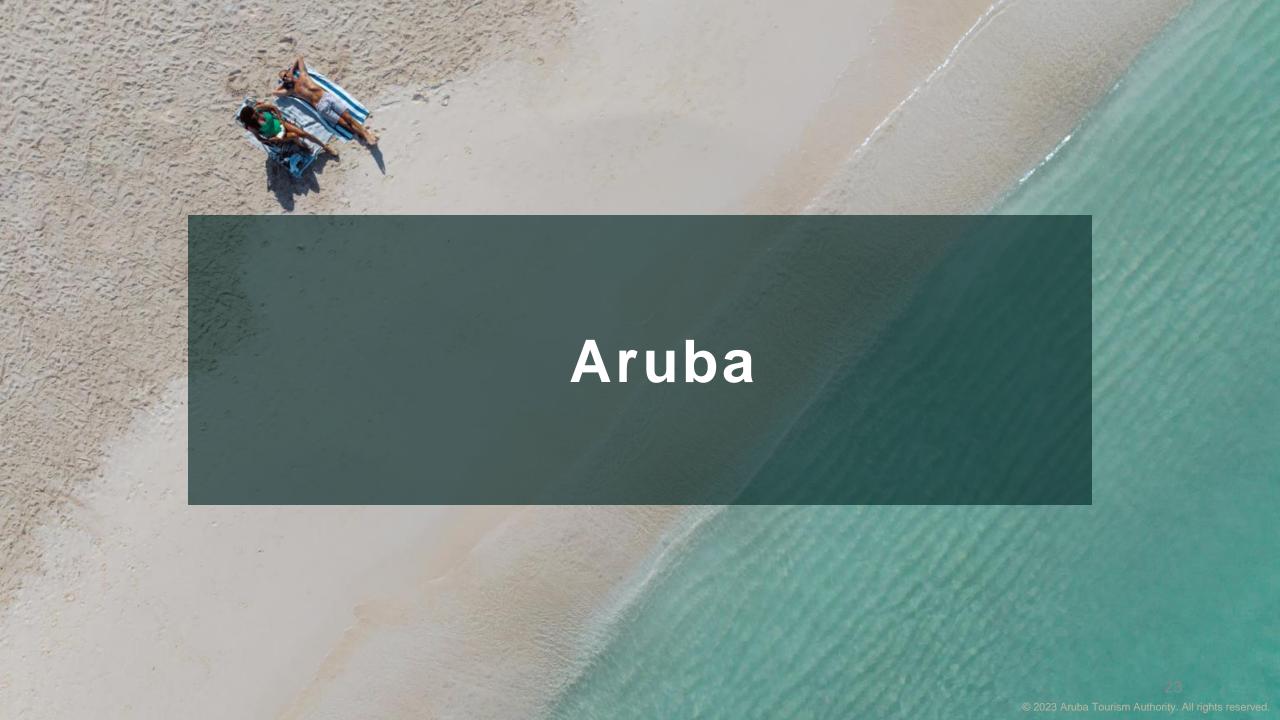
21© 2023 Aruba Tourism Authority. All rights reserved.







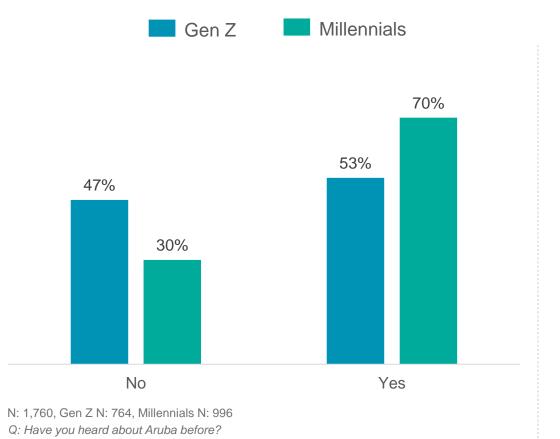
N: 1,760, Gen Z N: 764, Millennials N: 996

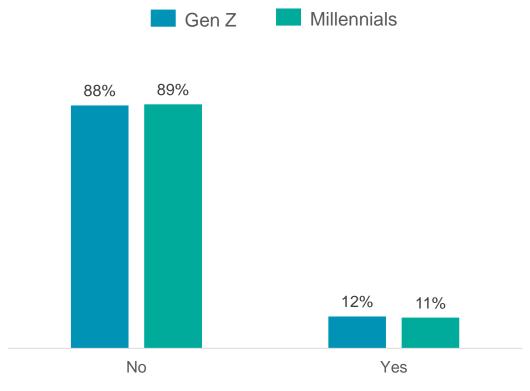




Heard about Aruba

Traveled to Aruba before





N: 1,106, Gen Z N: 406, Millennials N: 700

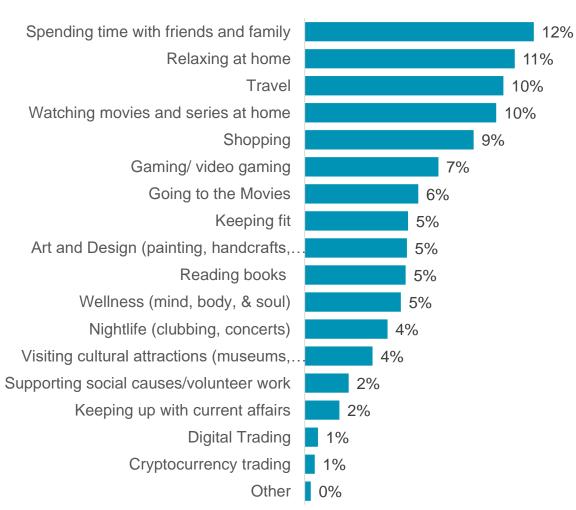
Q: Have you traveled to Aruba before?



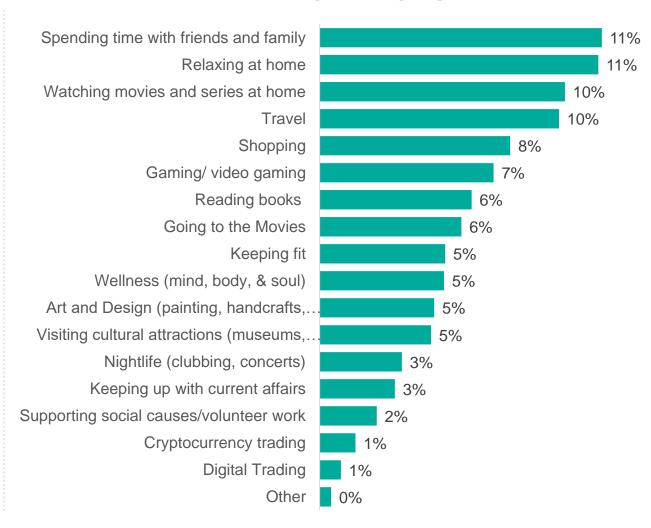
Hobbies and Interests



Gen Z

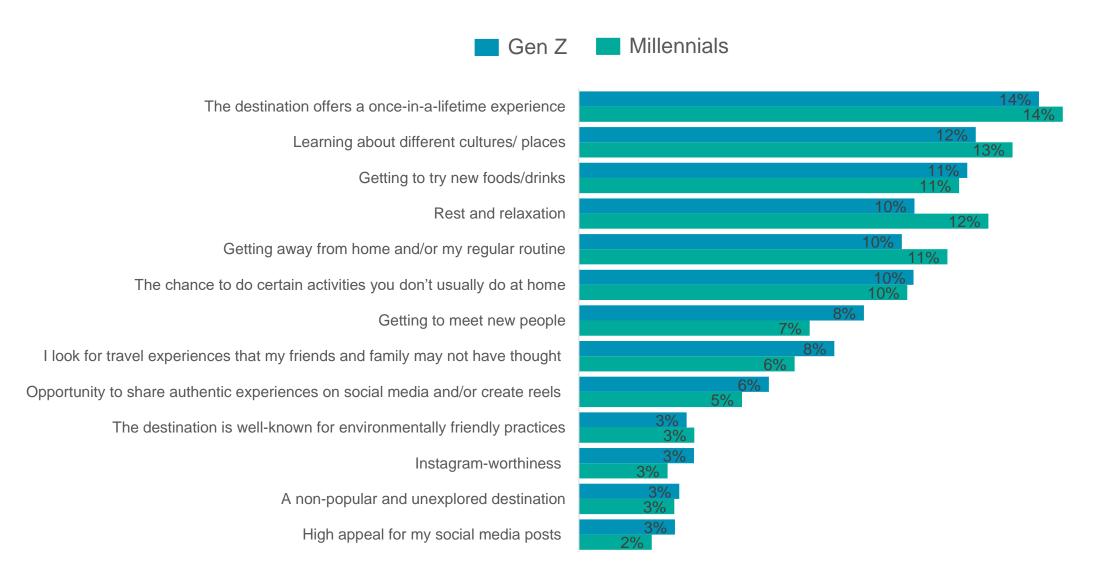


Millennials



Destination Bucket List Criteria

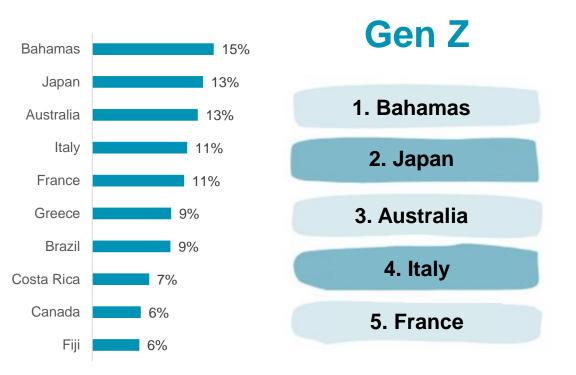


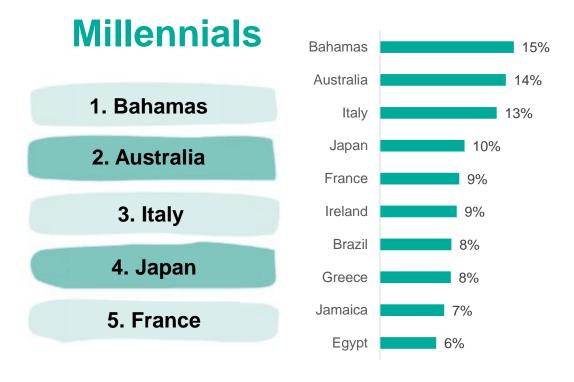




Top Bucket List Destinations

Bahamas is the top bucket destination for Gen Z and Millennials Americans, while Japan is second for Gen Z and Australia is the second for Millennials.

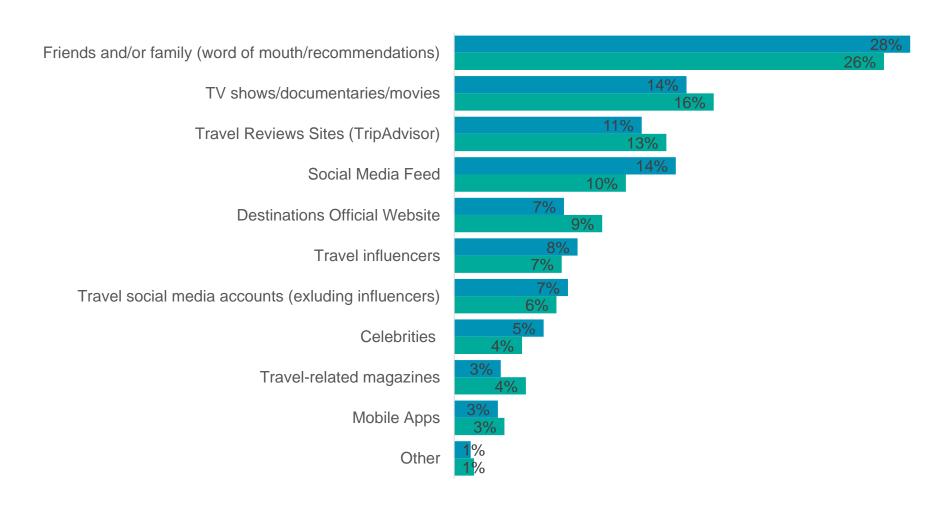




Travel Inspiration Source

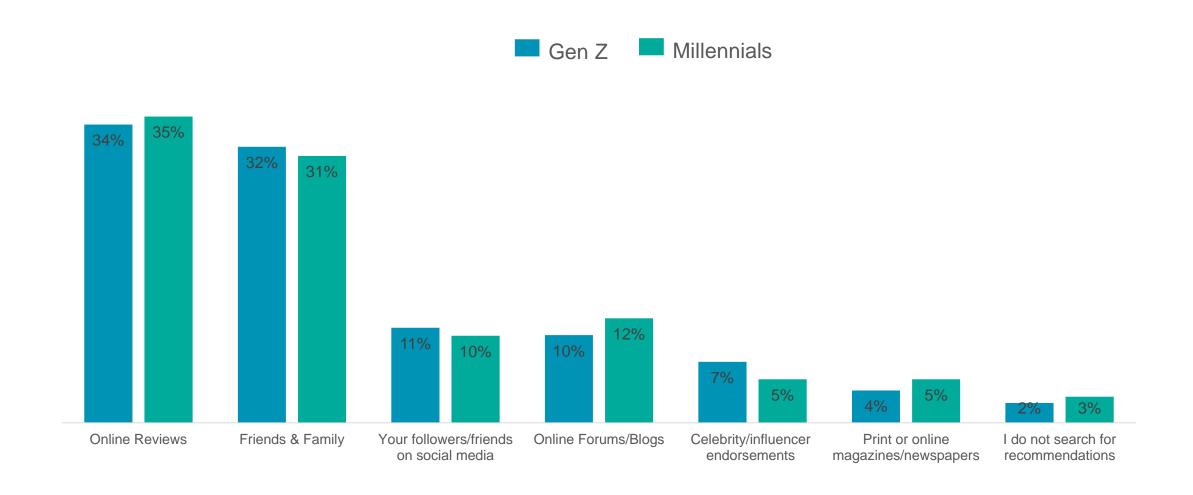






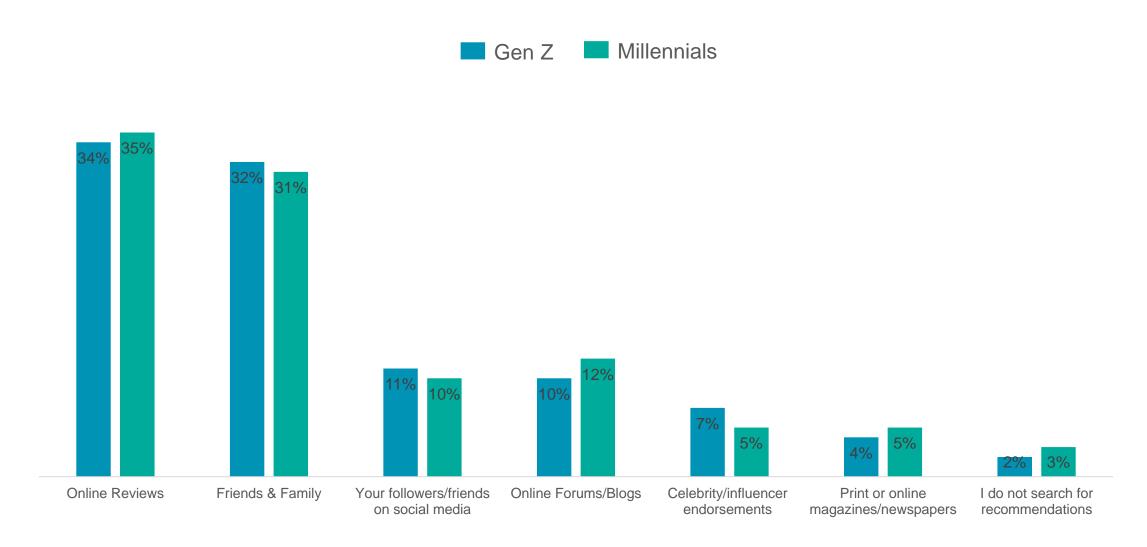


Most Used Method of Product/Service Recommendation





Most Used Method of Product/Service Recommendation



Social Media Apps used for Travel Inspiration



Gen Z

40% TikTok

32% Instagram

8% Pinterest

6% Facebook

6% None

4% Twitter

3% Snapchat



Millennials

32% Instagram

30% Facebook

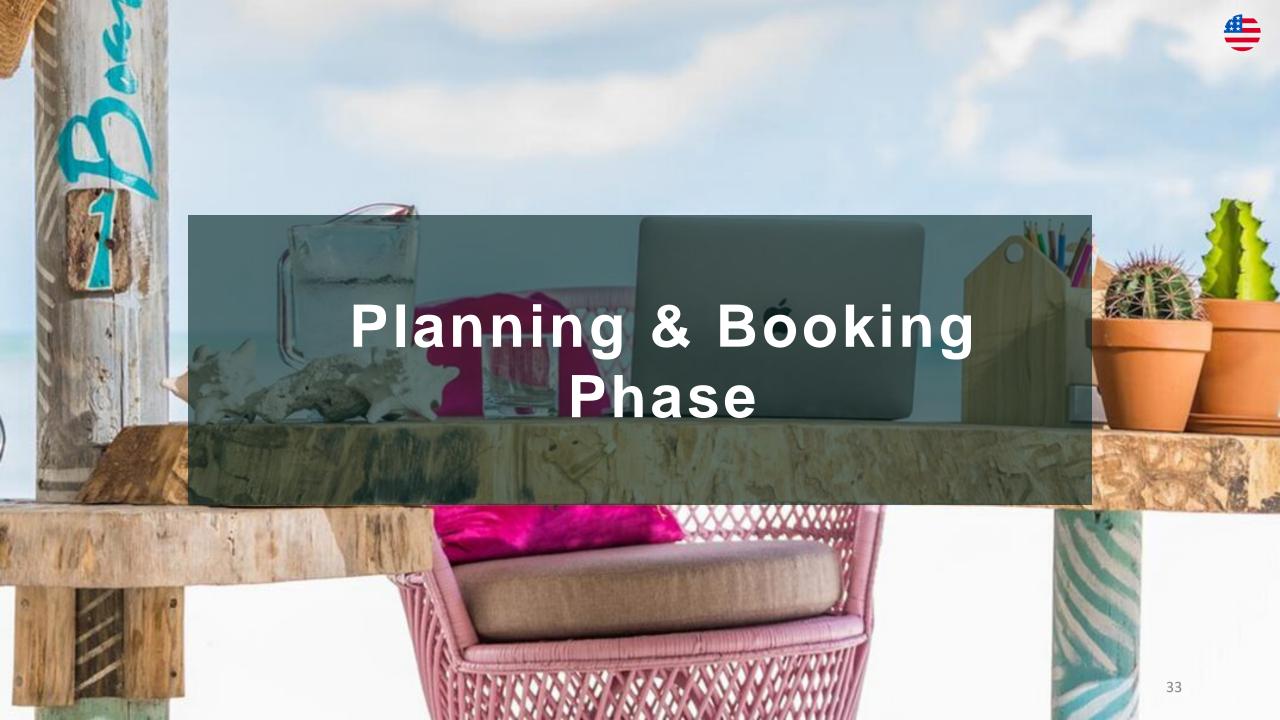
14% TikTok

10% None

5% Pinterest

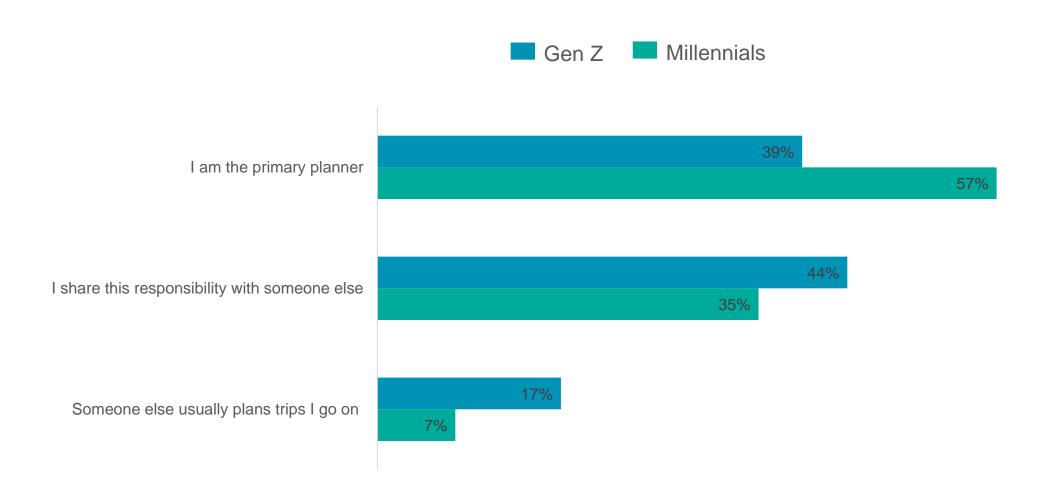
4% Twitter

2% Snapchat



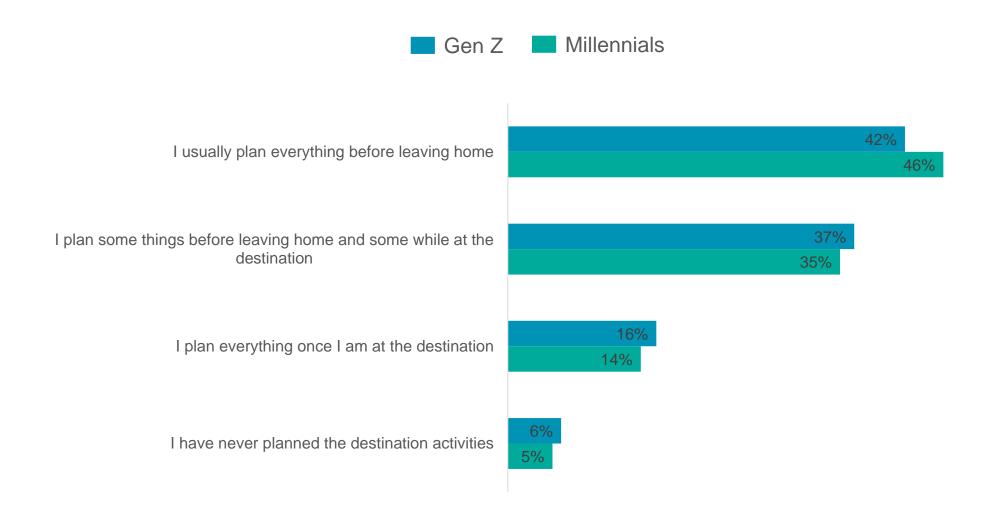


Planning Responsibility

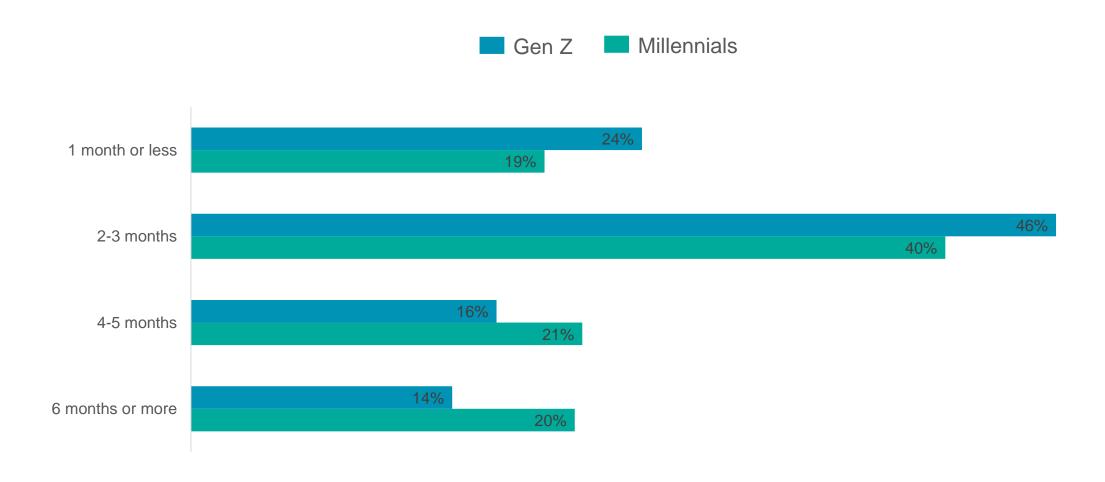




Destination Activities Planning Timing

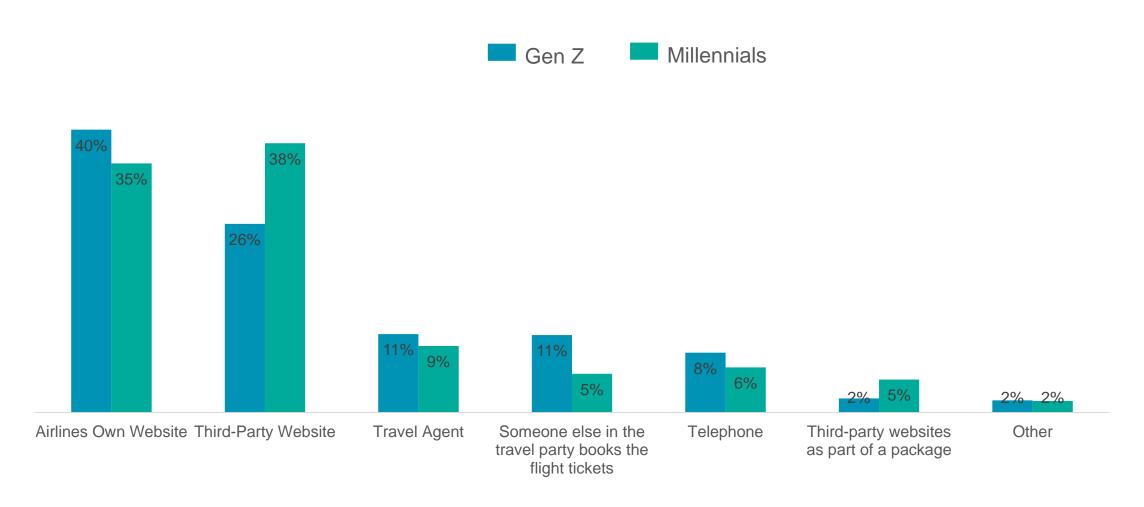


Flight Ticket Purchase Timing



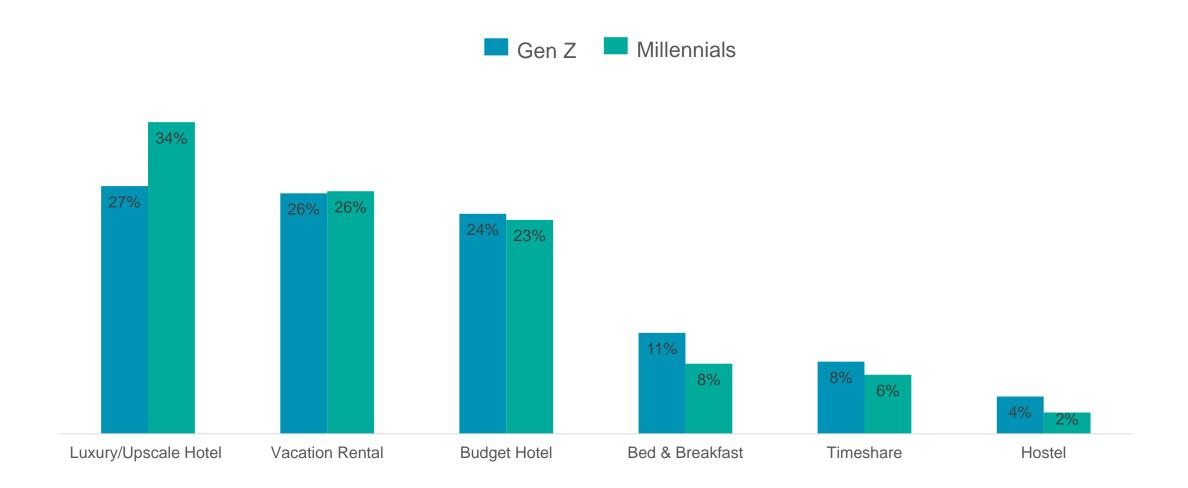


Preferred Flight Booking Platform



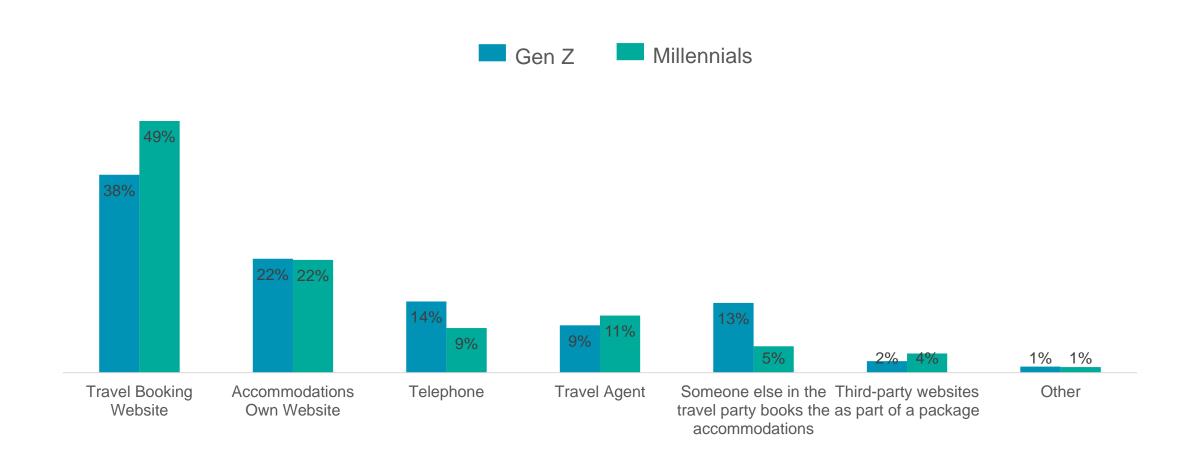


Preferred Type of Accommodation





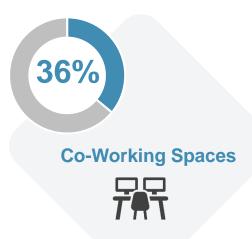
Preferred Accommodation Booking Platform





Hotel Technology – Gen Z







Voice-Activated Hotel
Room Assistant



Customer Service Robot





Mobile Hotel Room Key





In-Room Streaming Service

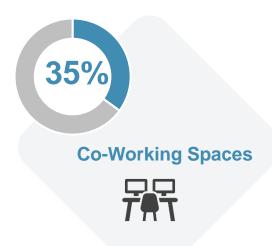






Hotel Technology – Millennials







Voice-Activated Hotel
Room Assistant



Customer Service Robot







In-Room Streaming Service



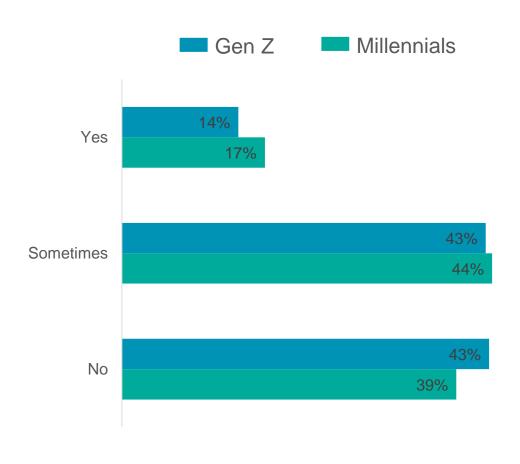


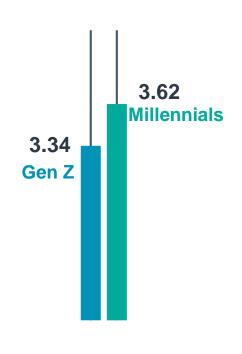






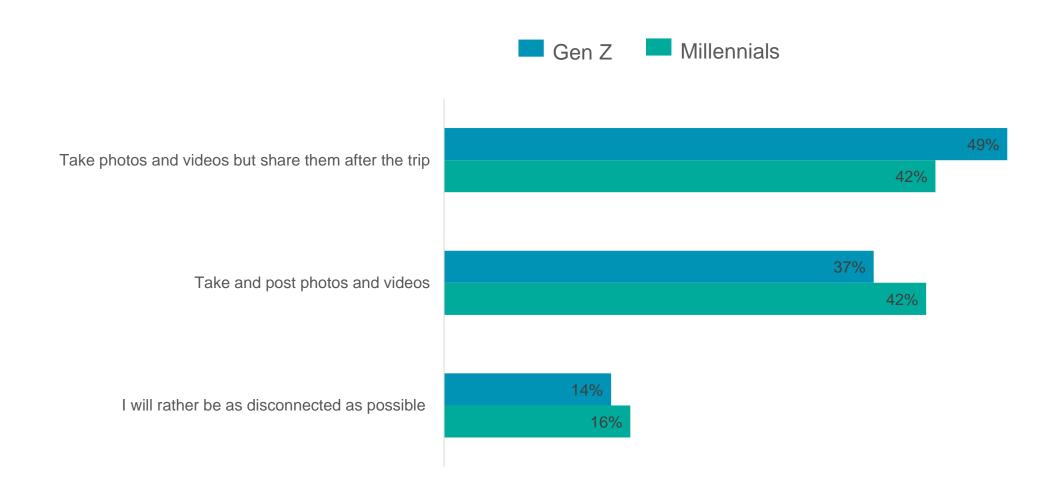
Online Reviews







Social Media Travel Behavior

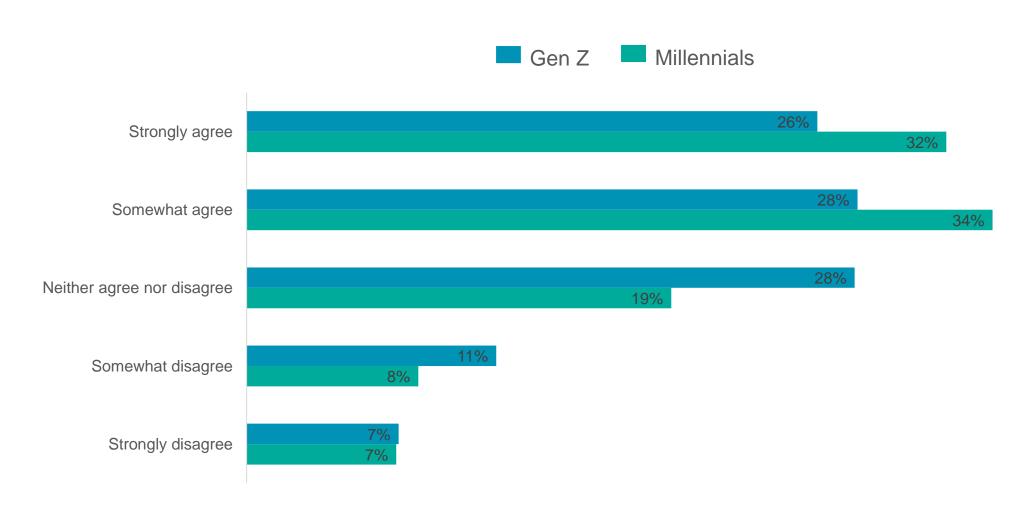




Spending Priority

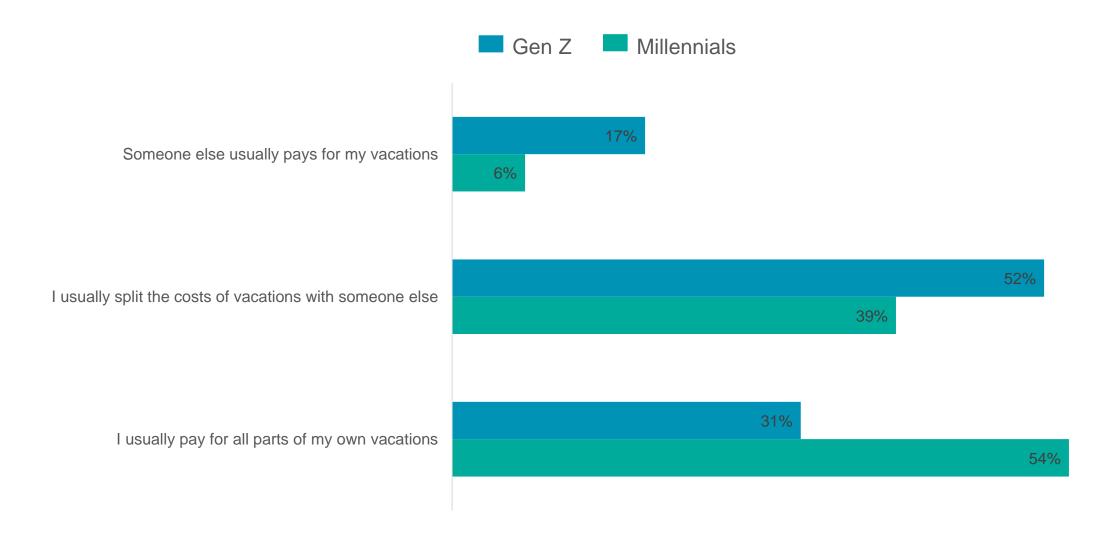


"I rather spend money on experiences than physical goods while traveling."



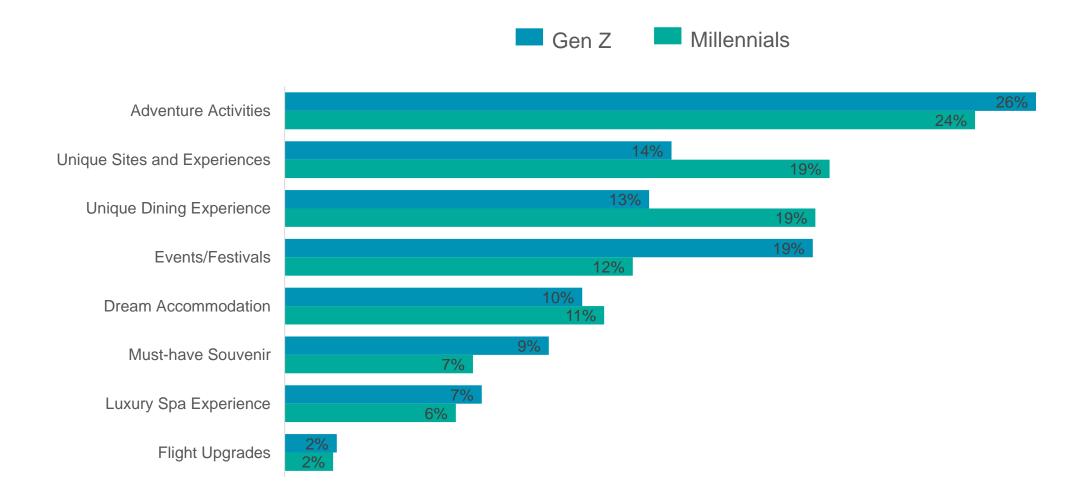






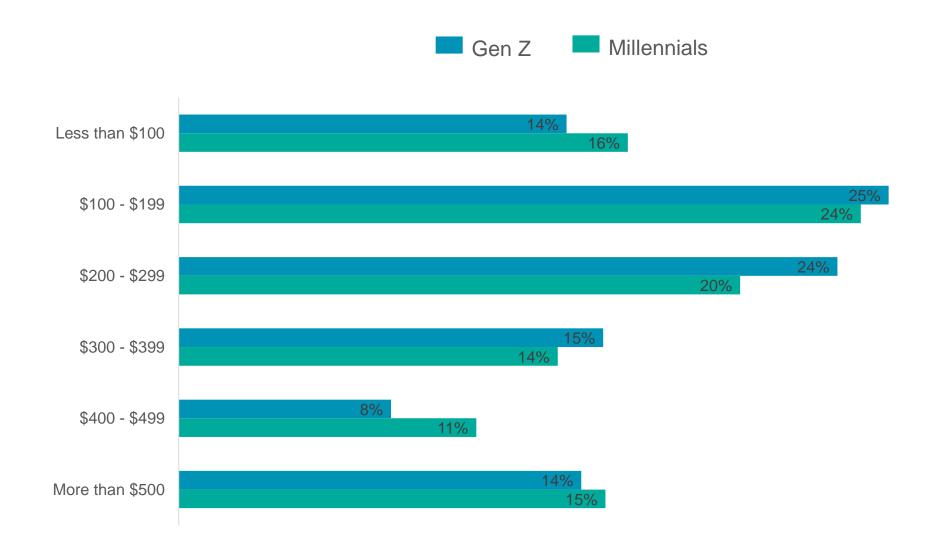


Travel Spend Splurges





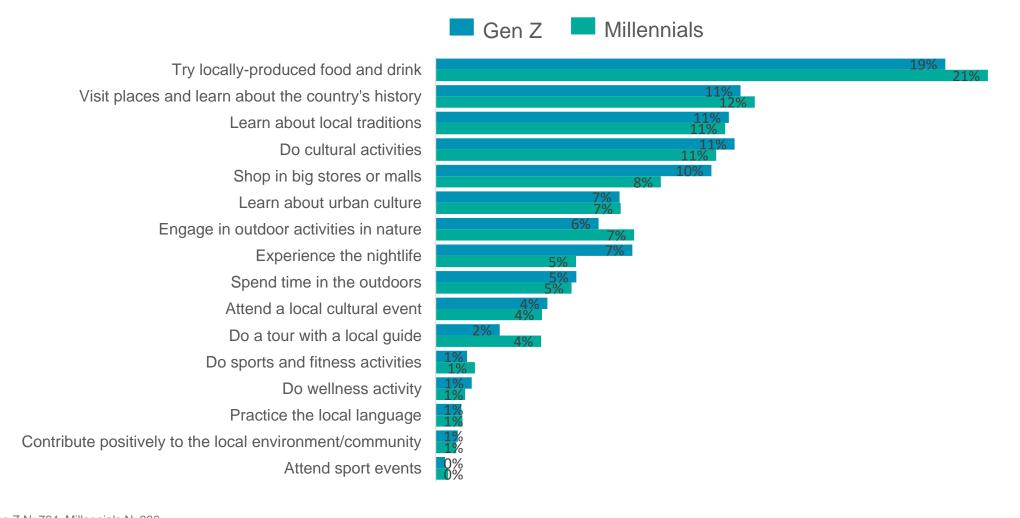




Destination Activities



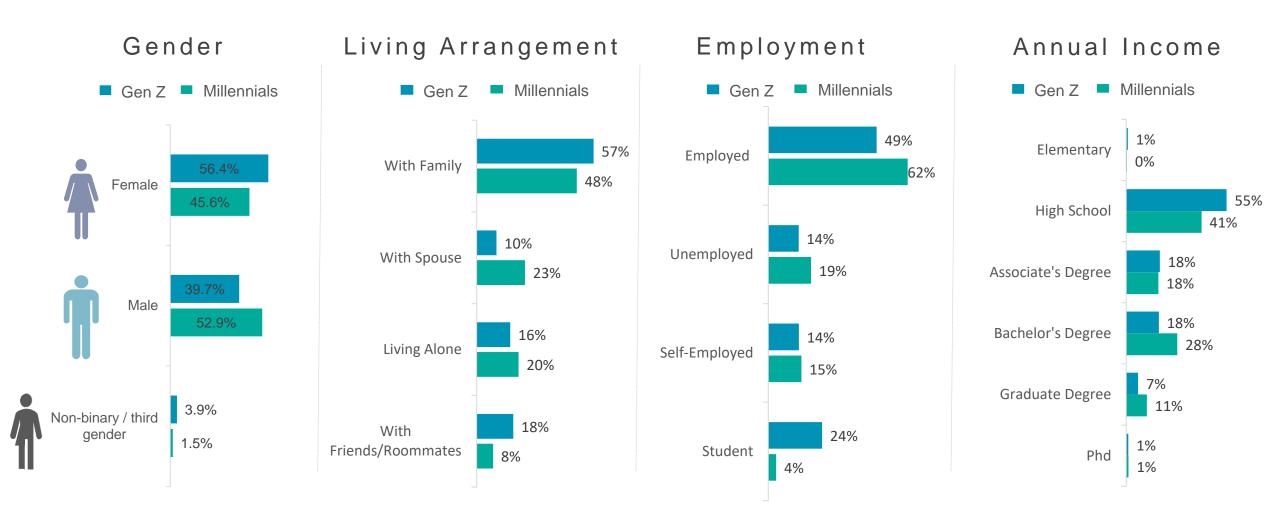
Gen Z Top 3: Try Local F&B – Visit and Learn about the Country's history – Do Cultural Activities – Learn about Local Tradition Millennials Top 3: Try Local F&B – Visit and Learn about the Country's history – Learn about Local Traditions





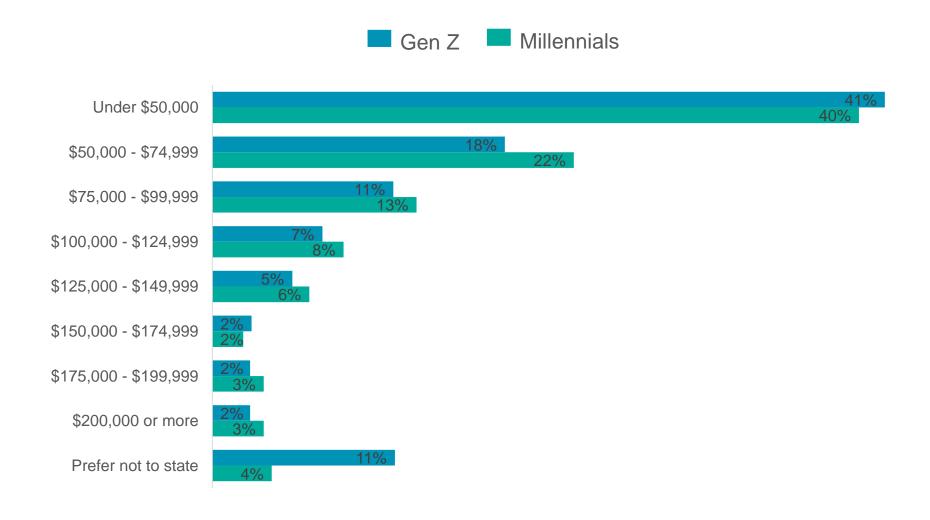
Demographics





Annual Income in USD

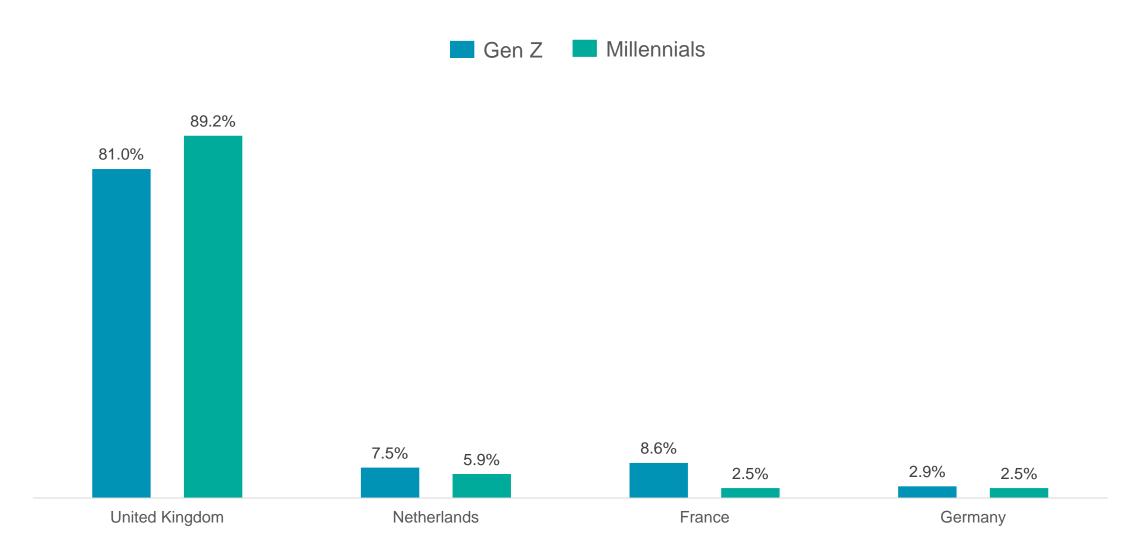




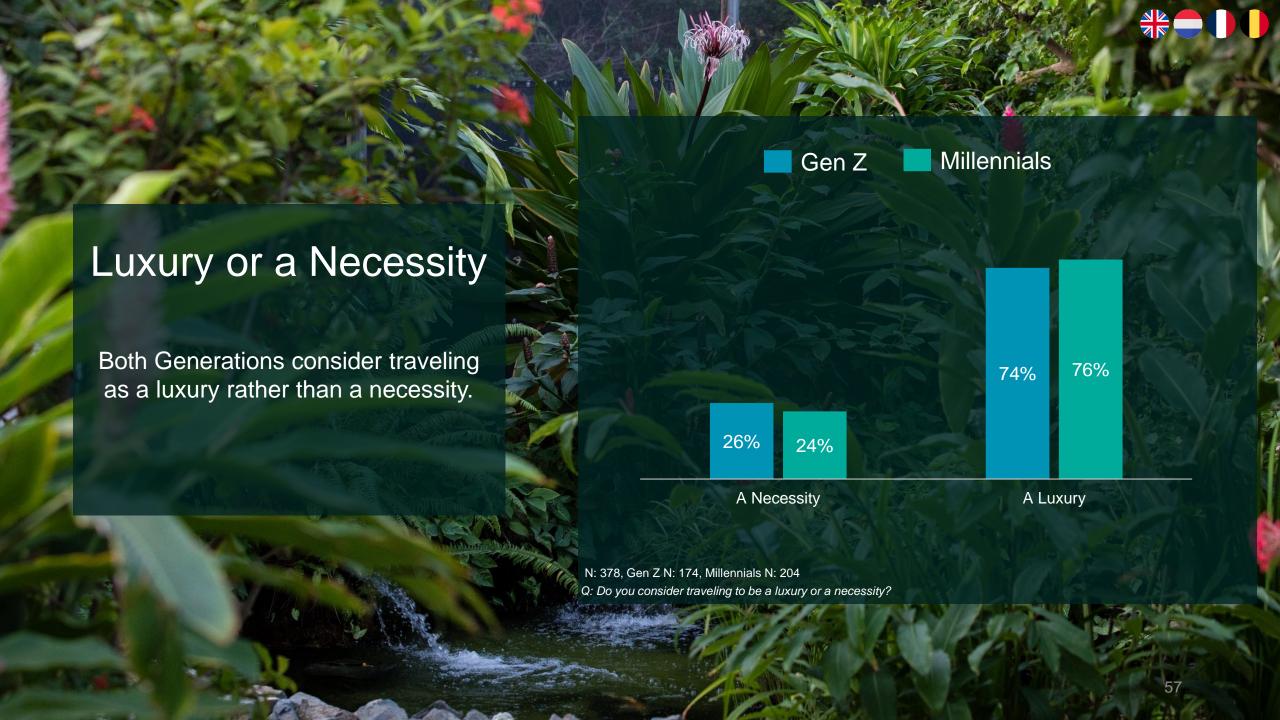




Country







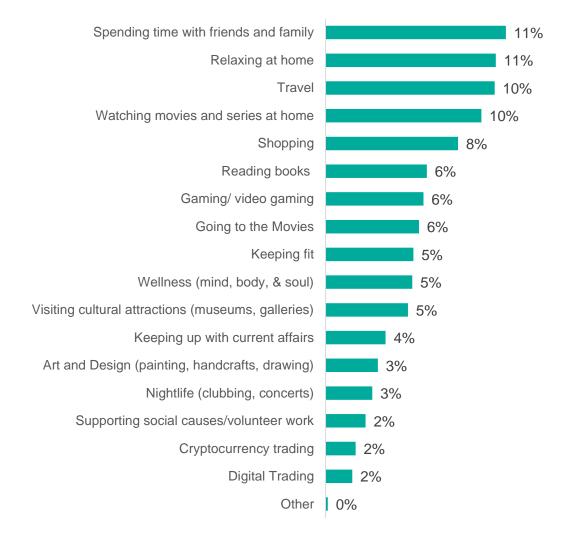
Hobbies and Interests



Gen Z



Millennials



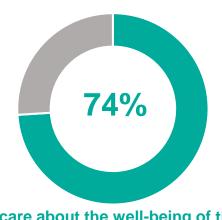


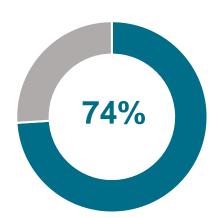




View on Tourism Impact – Gen Z

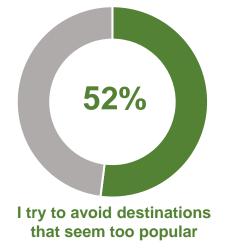


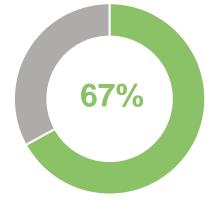




I care about the well-being of the locals in the destination I visit

Too many tourists can cause damage to the destination's local communities





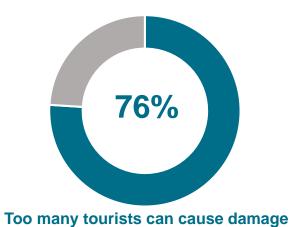
Traveling to other countries is essential to my personal development



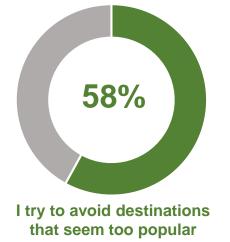
View on tourism Impact – Millennials

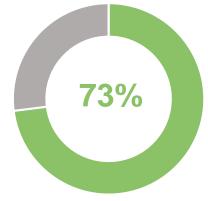




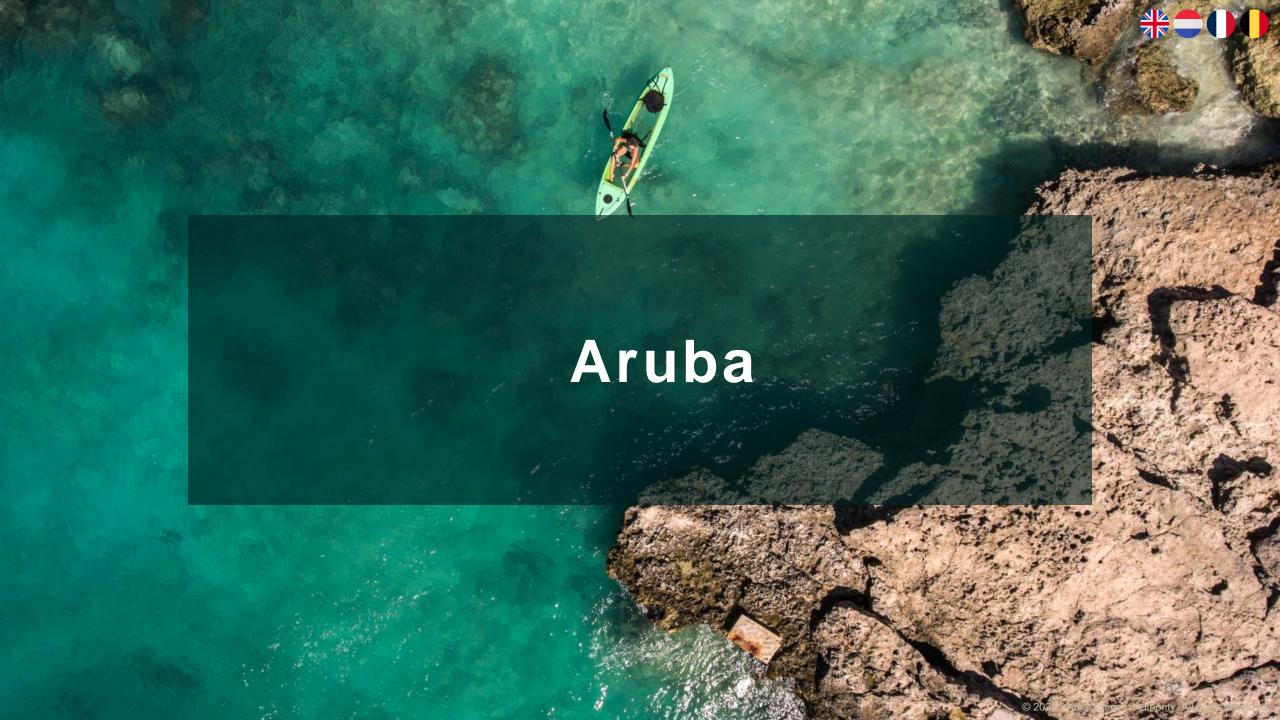


to the destination's local communities





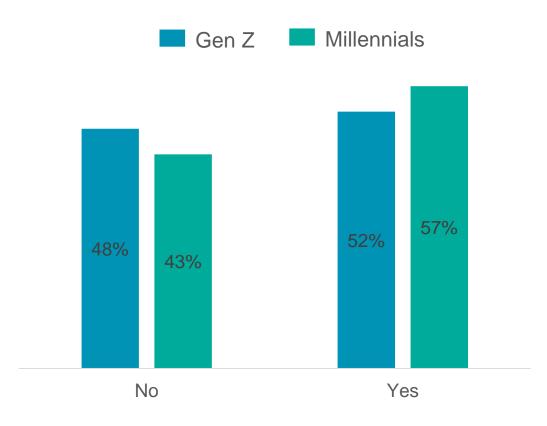
Traveling to other countries is essential to my personal development



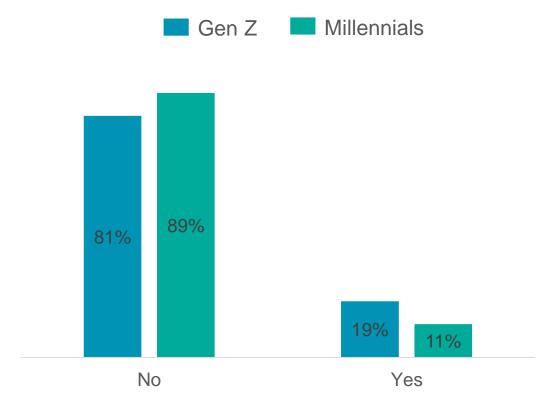


Heard about Aruba

Traveled to Aruba before



N: 378, Gen Z N: 174, Millennials N: 204 Q: Have you heard about Aruba before?



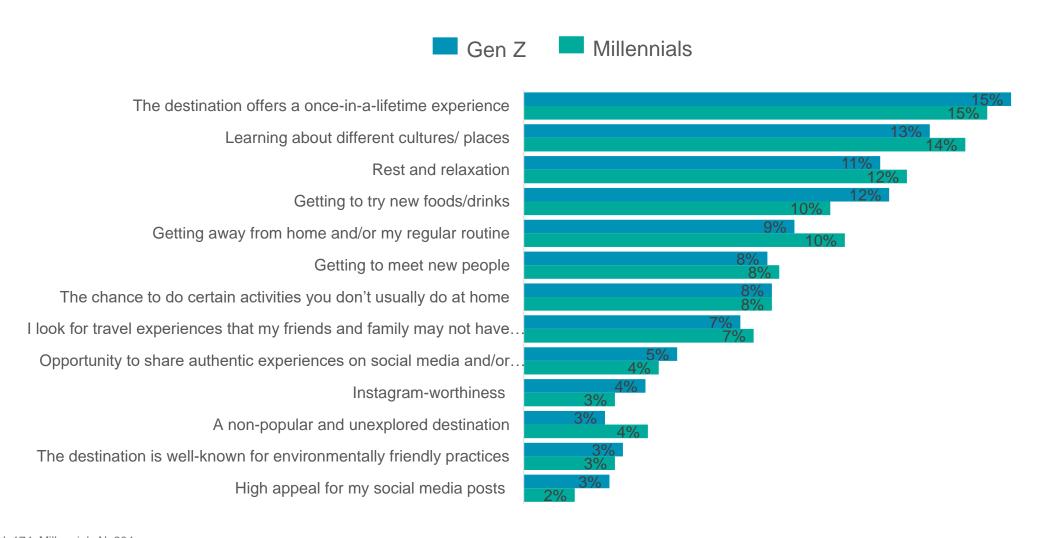
N: 206, Gen Z N: 90, Millennials N: 13 (answered "yes" have heard about Aruba before) Q: Have you traveled to Aruba before?





Destination Bucket List Criteria

Gen Z Top 3: *Unique/Unusual experience*, learning about different cultures, and trying *new food and drinks*. Millennials Top 3: *Unique/Unusual experience*, learning about *different cultures*, and relaxing.





23%

13%

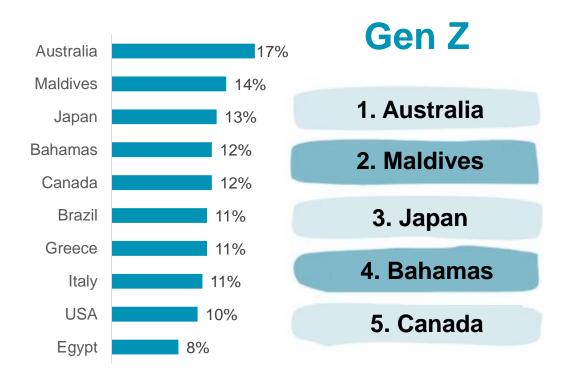
13%

13%

12%

Top Bucket List Destinations

European Millennials have two Caribbean islands Barbados and Bahamas, within their top 5 bucket list destinations.

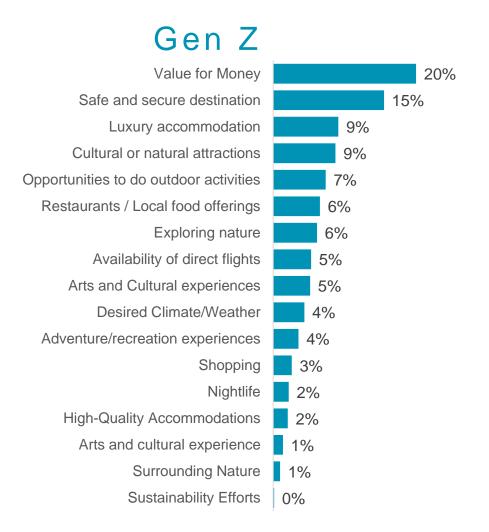




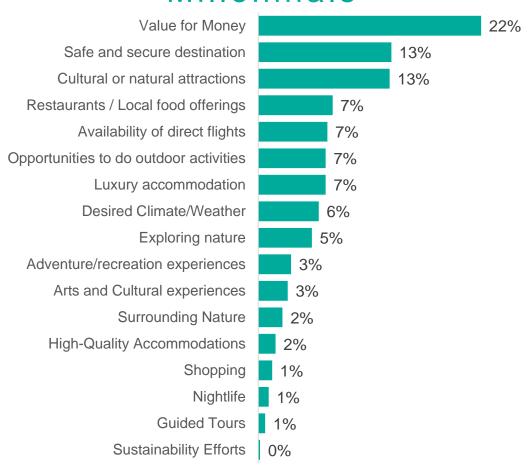
Top 3 Destination Considerations



Gen Z Top 3: Value for Money – Safety and Security – Luxury Accommodation – Cultural or Natural Attraction Millennials Top 3: Value for Money – Safety and Security – Cultural or Natural Attraction



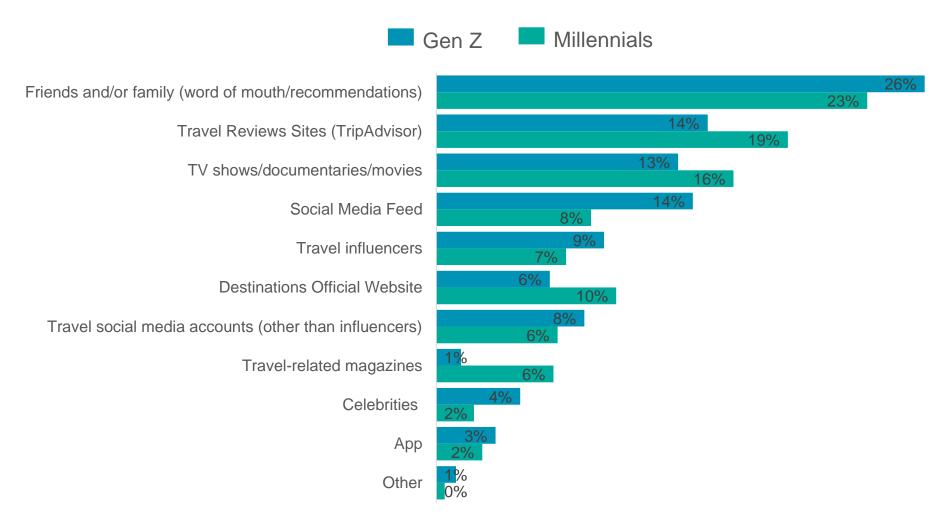
Millennials





Travel Inspiration Source

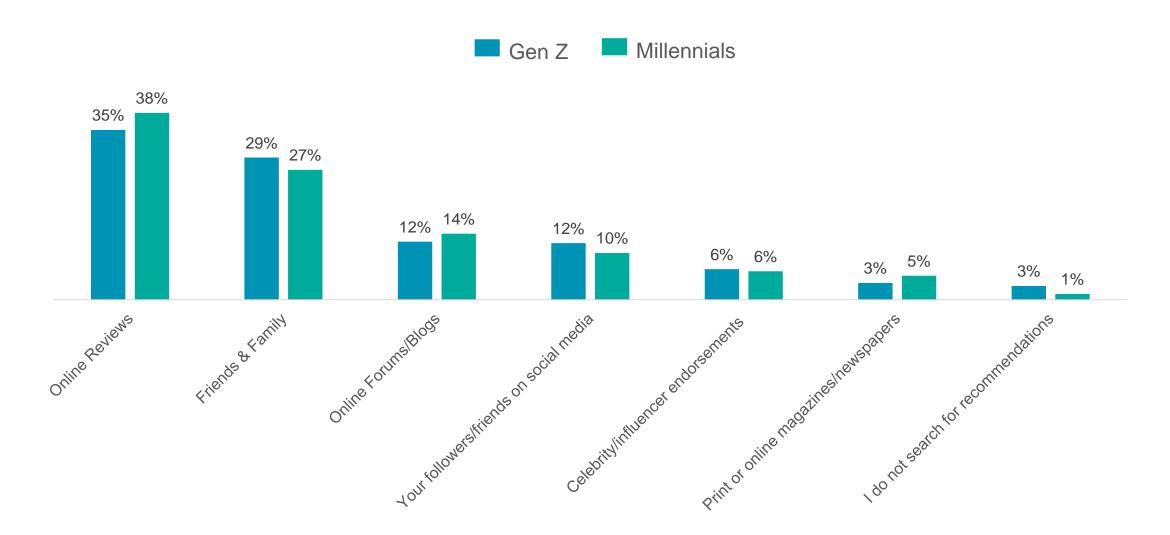
Gen Z Top 2: Friends & Family – Travel Review Sites – Social Media Feed Millennials Top 2: Friends & Family – Travel Review Sites – Tv Shows/Documentaries/Movies



N: 378, Gen Z N: 174, Millennials N: 204



Most Used Method of Product/Service Recommendation





Social Media Apps used for Travel Inspiration

Gen Z

43% TikTok

30% Instagram

7% Twitter

6% Snapchat

4% Facebook

4% Pinterest

3% None



Millennials

41% Instagram

24% Facebook

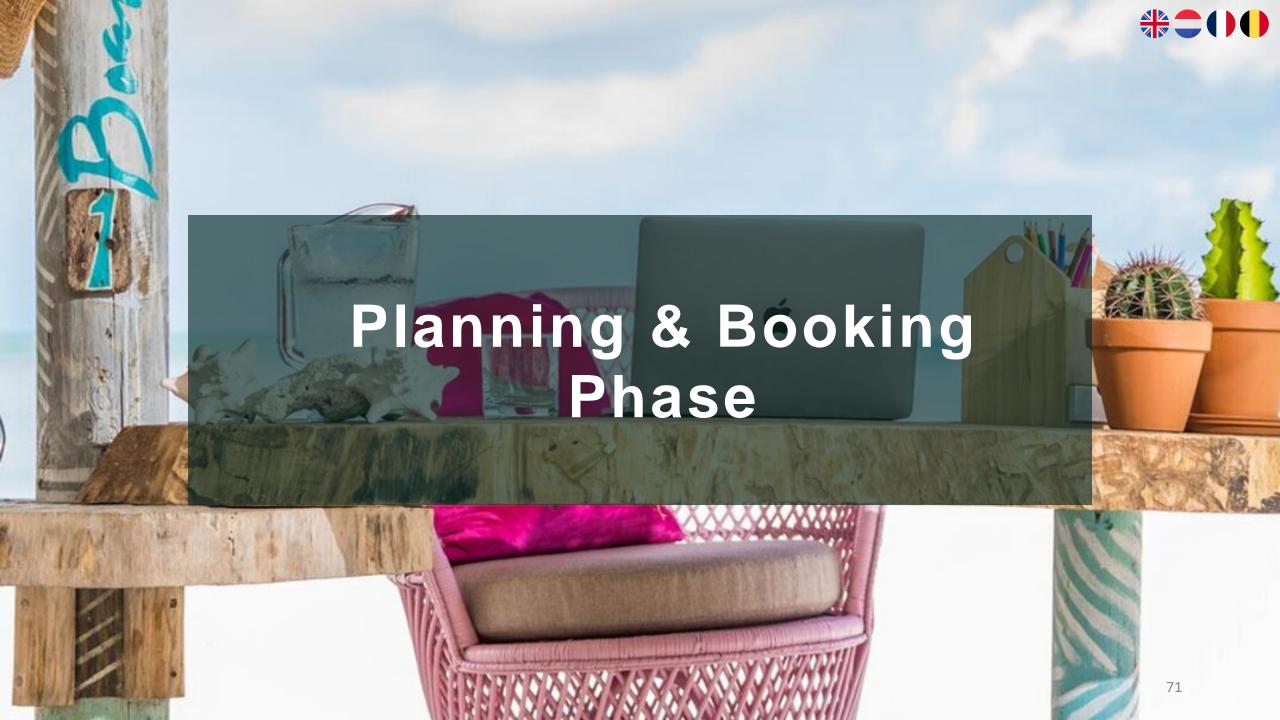
15% TikTok

8% None

4% Twitter

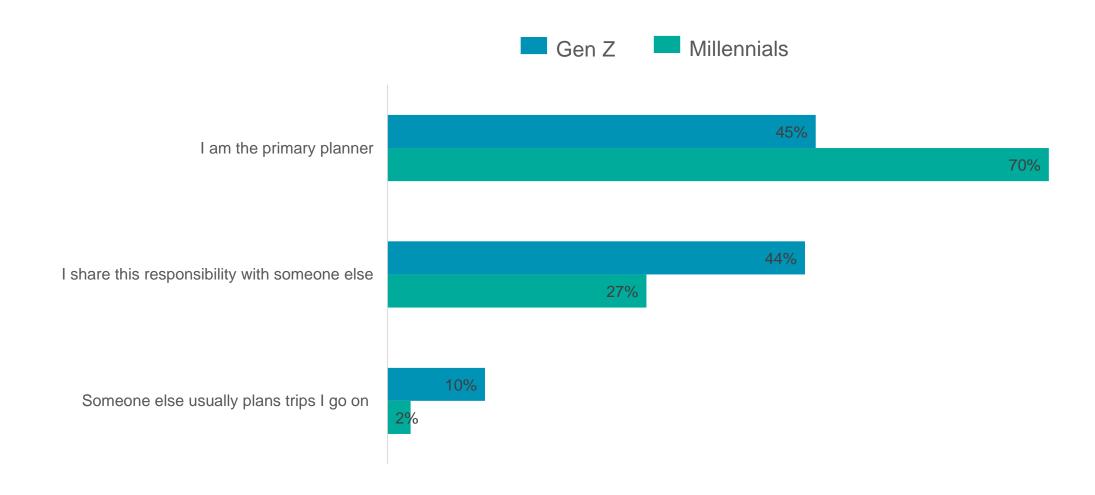
4% Pinterest

1% Snapchat



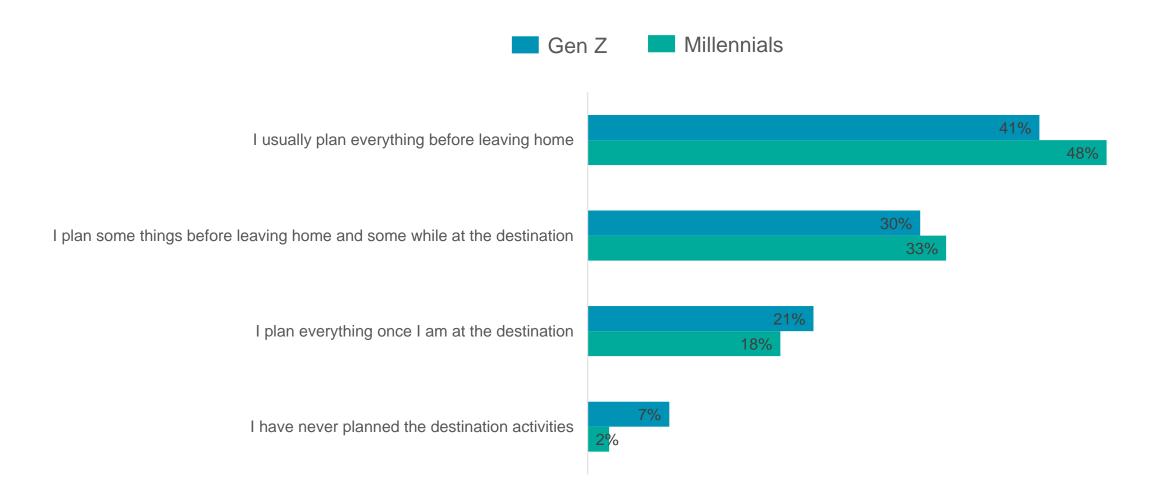


Planning Responsibility



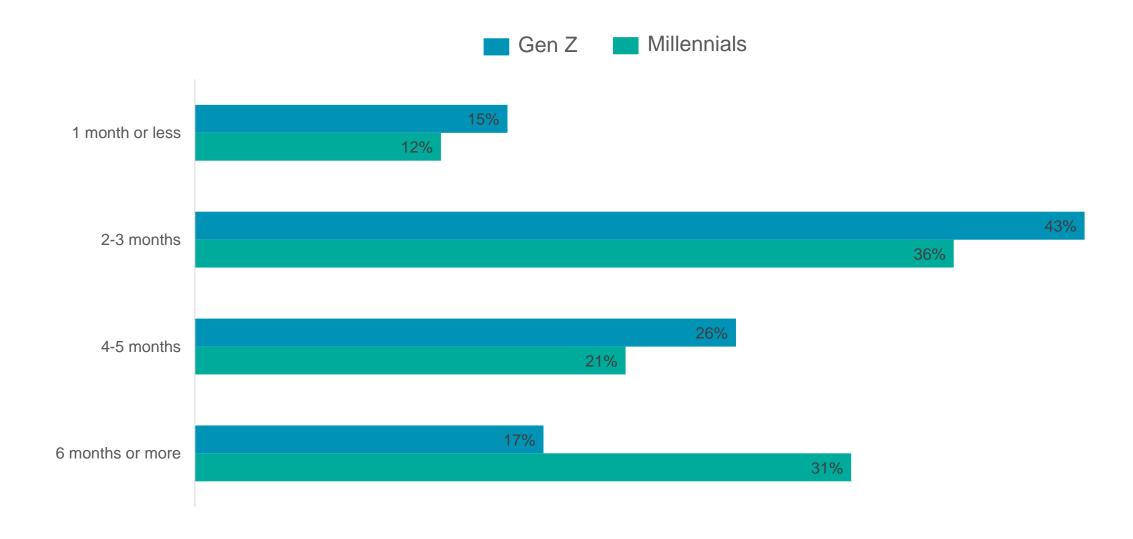


Destination Activities Planning Timing



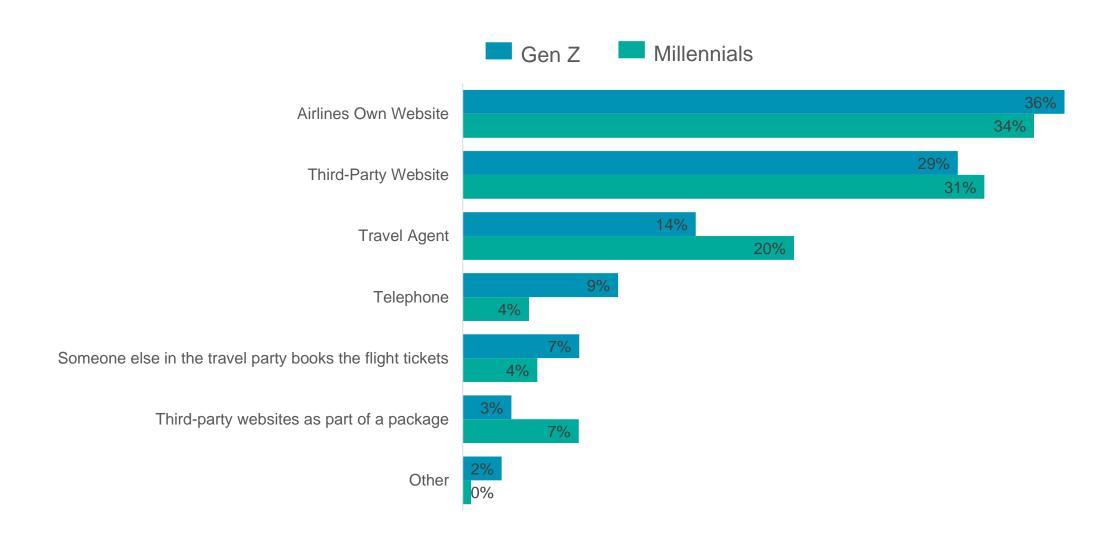


Flight Ticket Purchase Timing



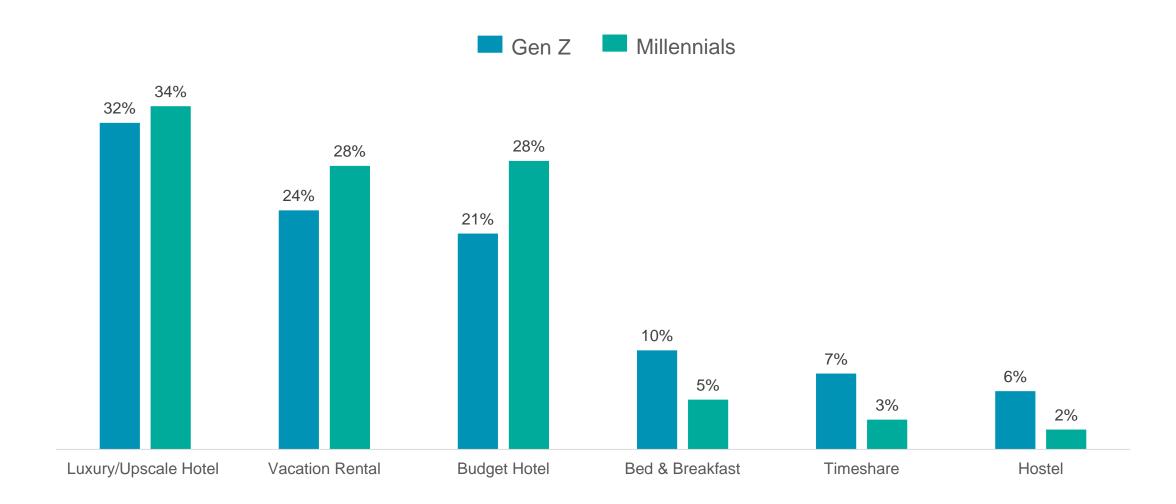


Preferred Flight Booking Platform



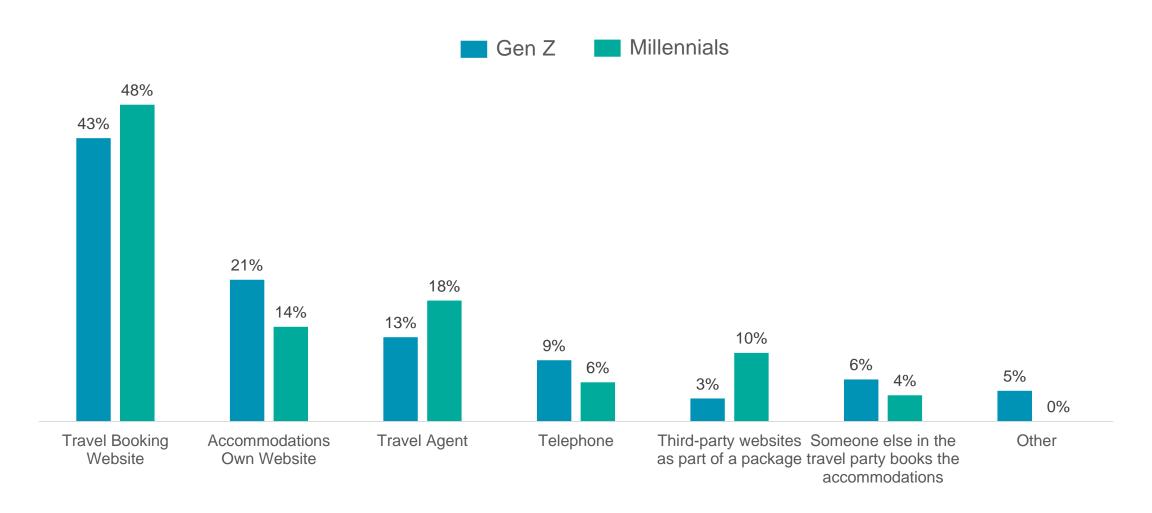


Preferred Type of Accommodation





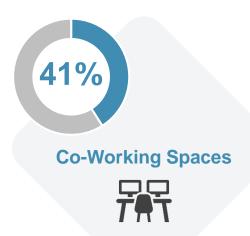
Preferred Accommodation Booking Platform







Hotel Technology – Gen Z













Mobile Hotel Room Key





In-Room Streaming Service

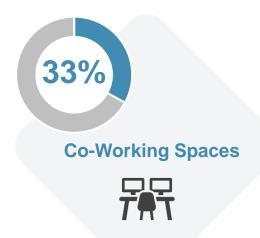




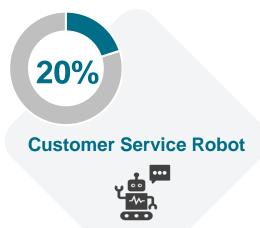


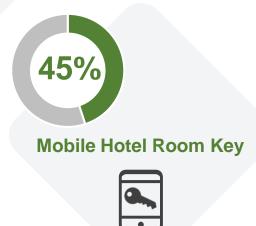


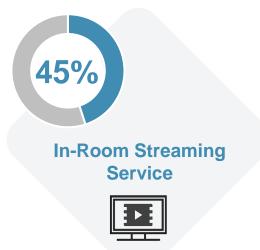
Hotel Technology - Millennials









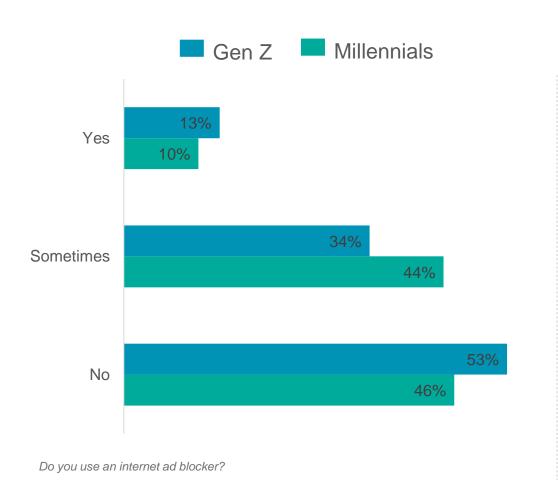


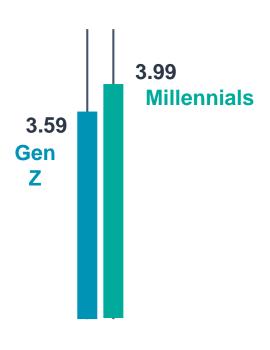




Internet Ad Blocker

Online Reviews

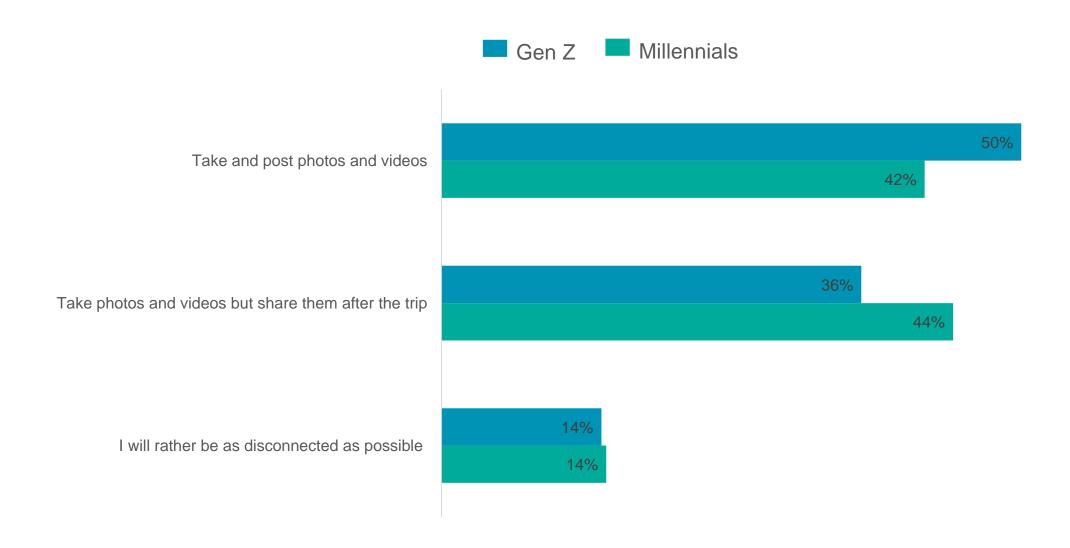




How likely are you to leave an online review for a product or service?



Social Media Travel Behavior

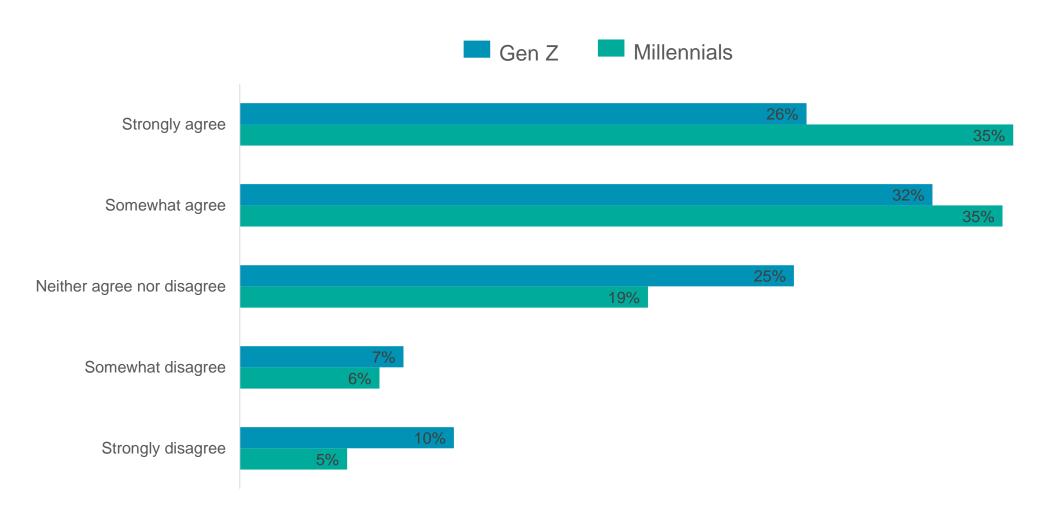






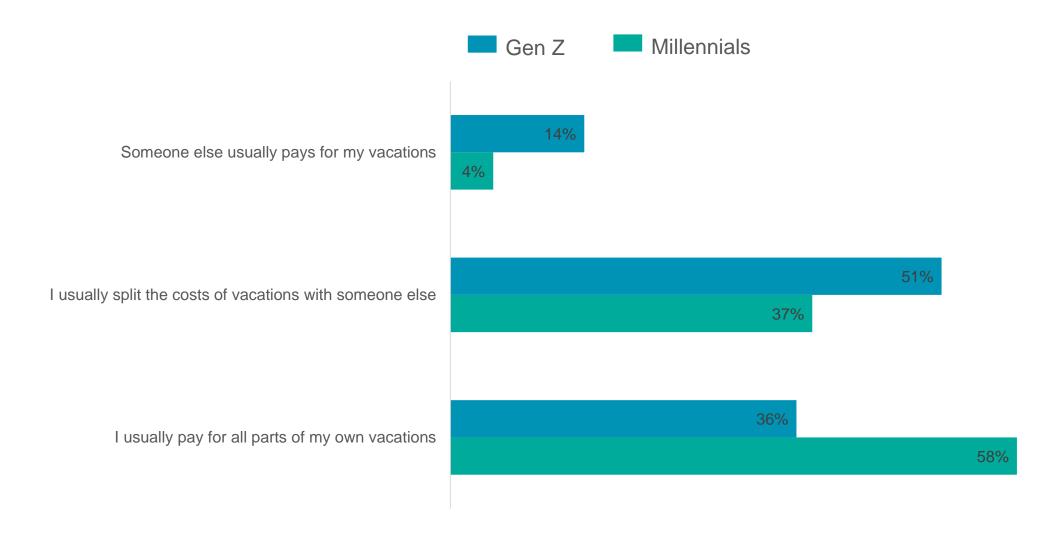
Spending Priority

"I rather spend money on experiences than physical goods while traveling."





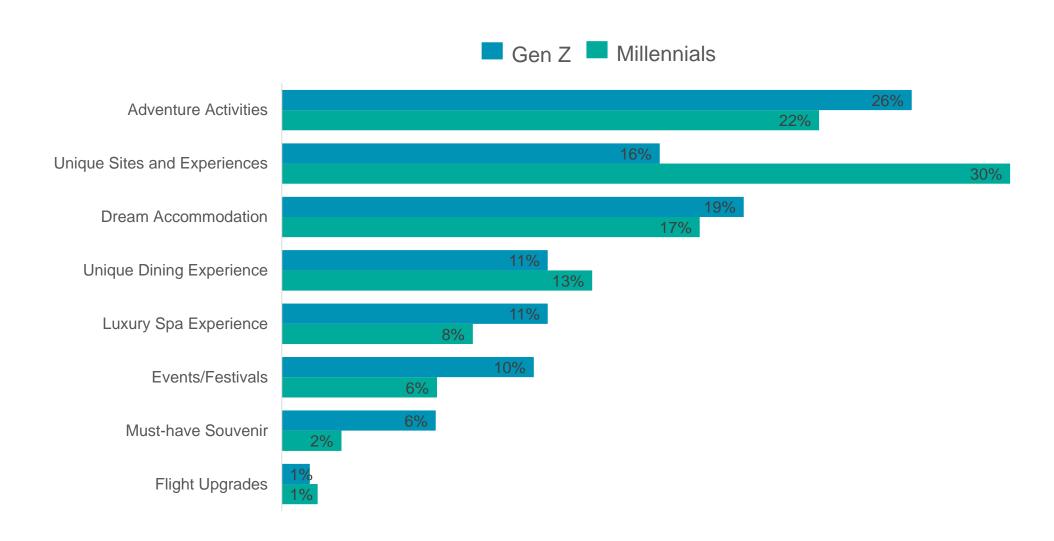
Spending Responsibility



N: 378, Gen Z N: 174, Millennials N: 204

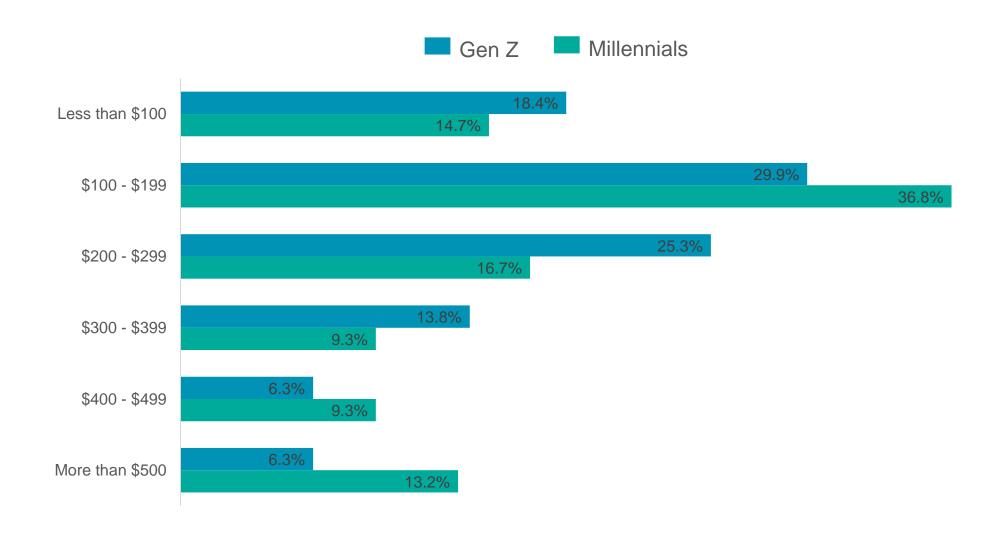


Travel Spend Splurges





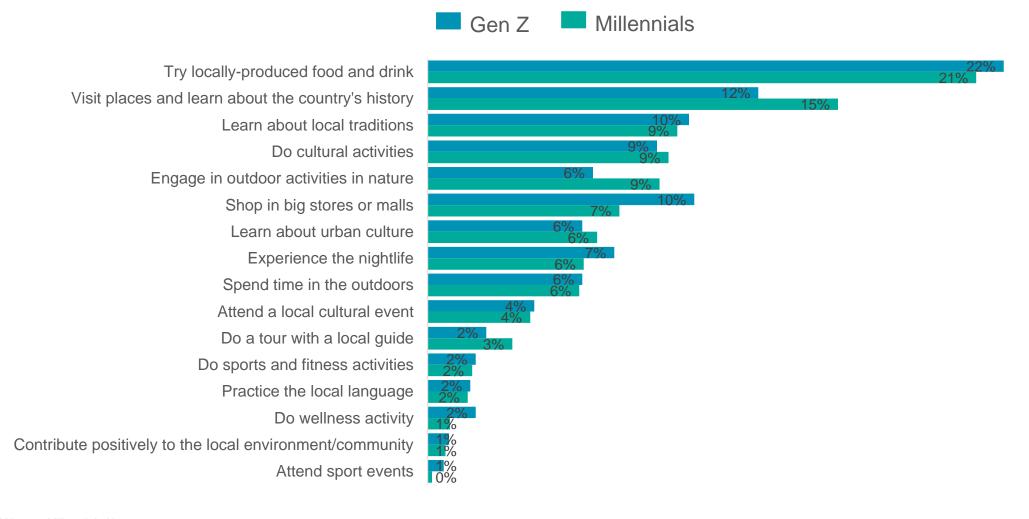
Spending Budget Per Day







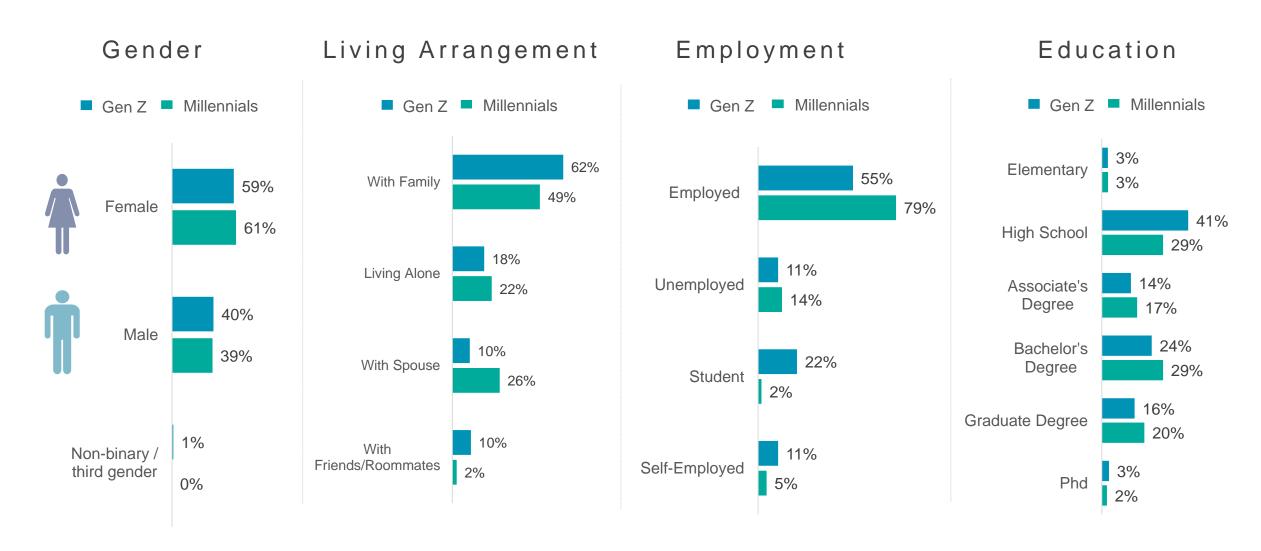
Gen Z Top 3: Try Local F&B – Visit and Learn about Country's history – Learn about Local Traditions – Shopping Millennials Top 3: Try Local F&B – Visit and Learn about Country's history – Learn about Local Traditions





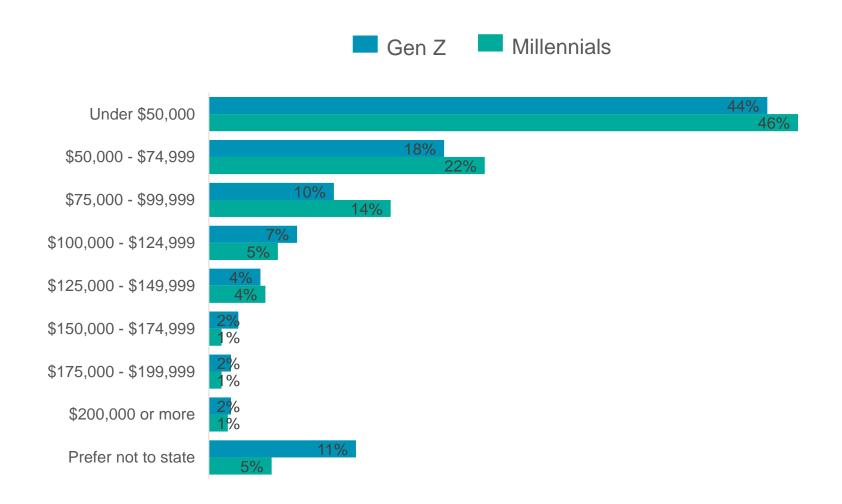


Demographics





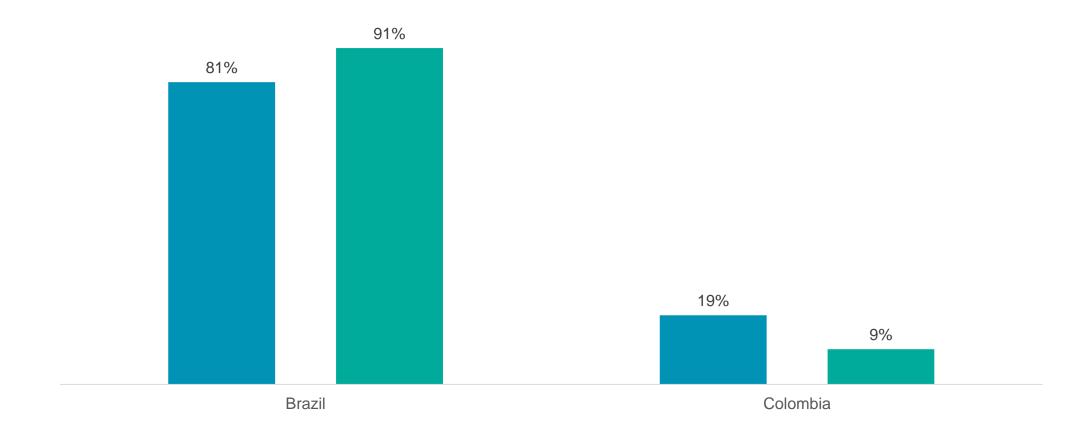
Annual Income in USD

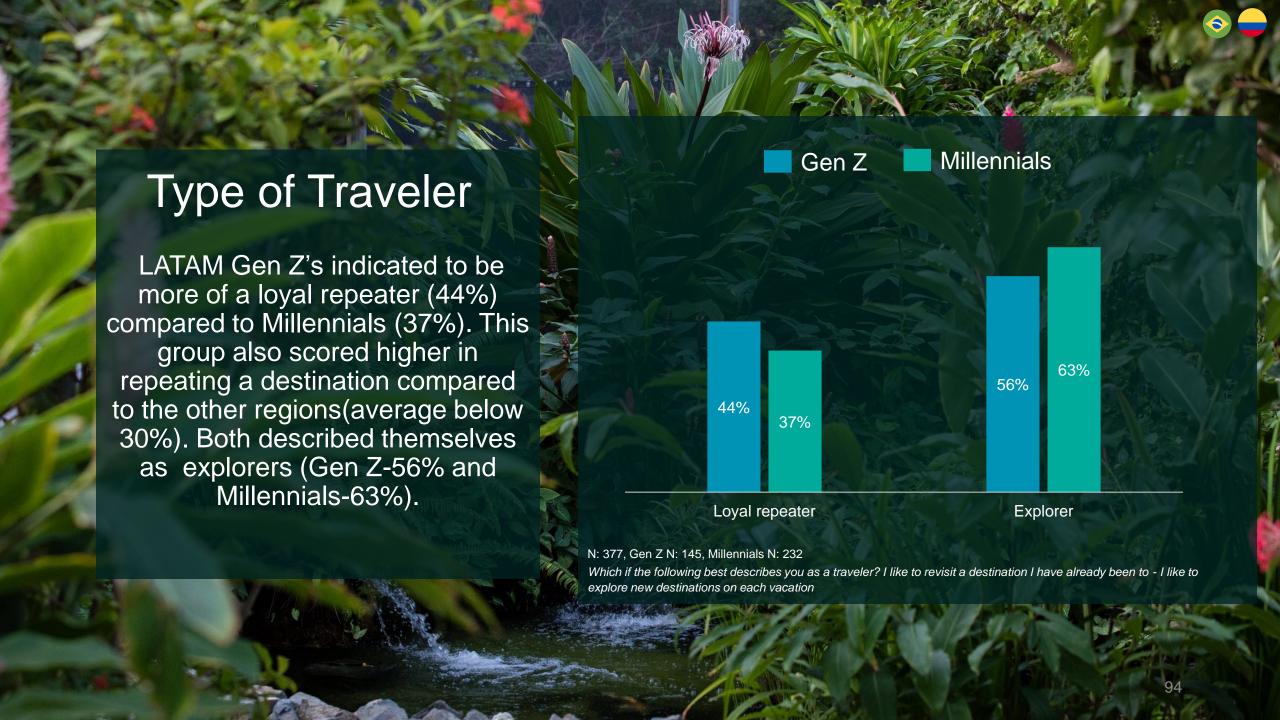






Country













View on Tourism Impact – Gen Z

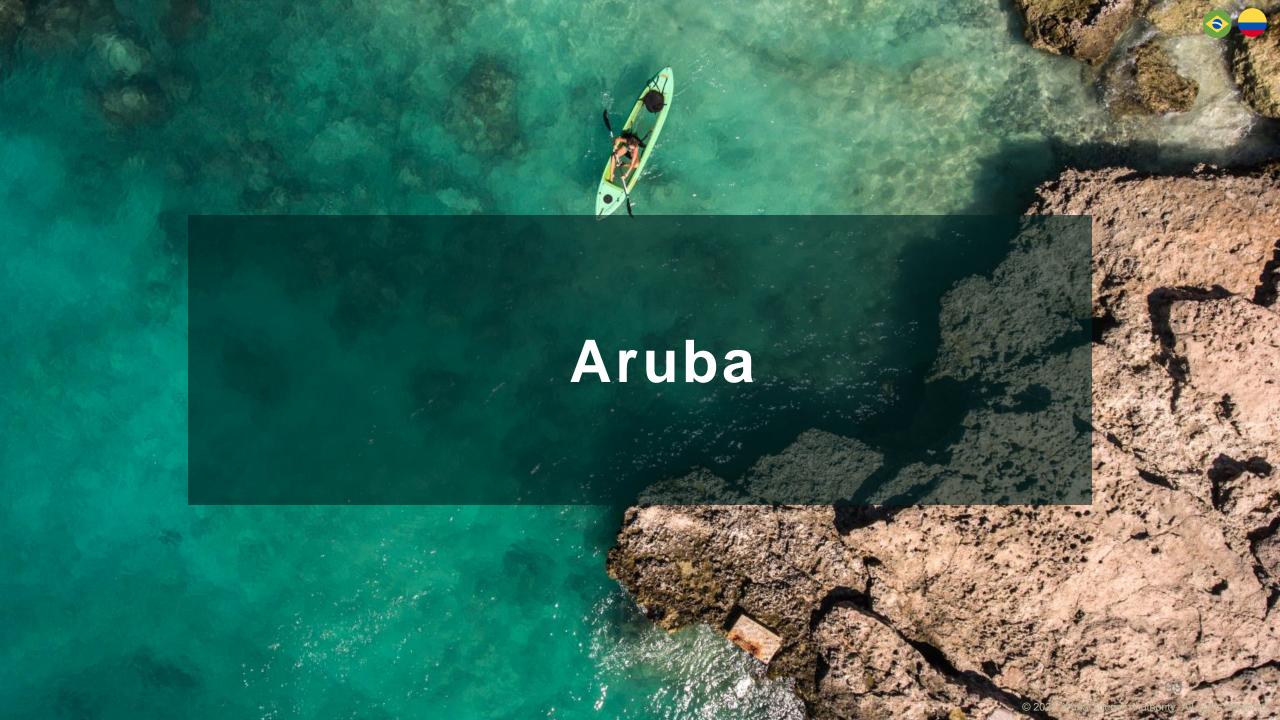


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View on Tourism Impact - Millennials

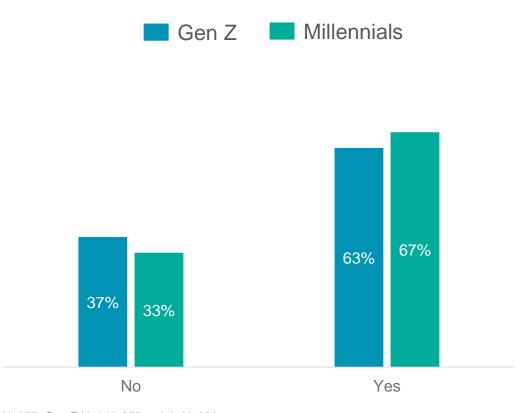


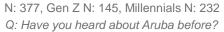


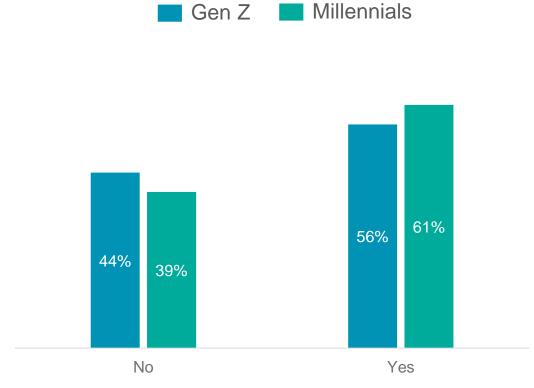


Heard about Aruba

Traveled to Aruba before







N: 247, Gen Z N: 91, Millennials N: 156 (answered "yes" have heard about Aruba before) Q: Have you traveled to Aruba before?



Hobbies and Interests



Gen Z



Millennials

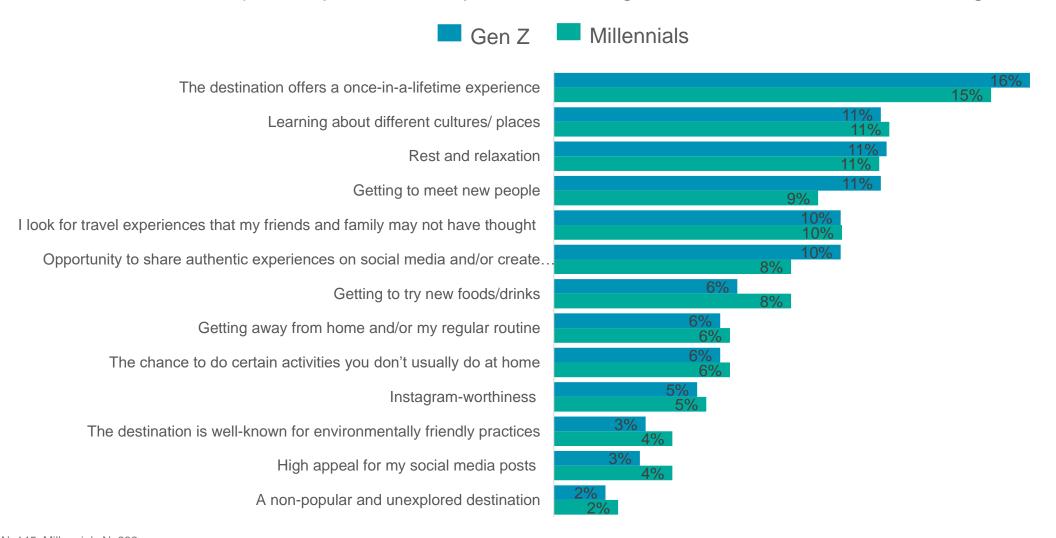






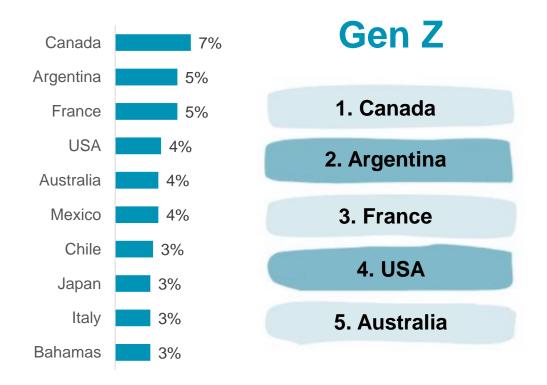
Gen Z Top 3: Unique/Unusual relaxing experience, learning about different cultures, and meeting new people.

Millennials Top 3: Unique/Unusual experience, learning about different cultures, and relaxing.

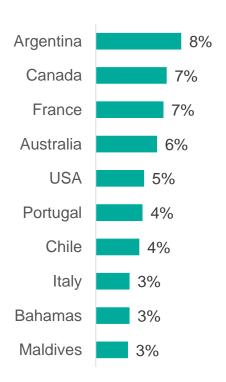




Top Bucket List Destinations



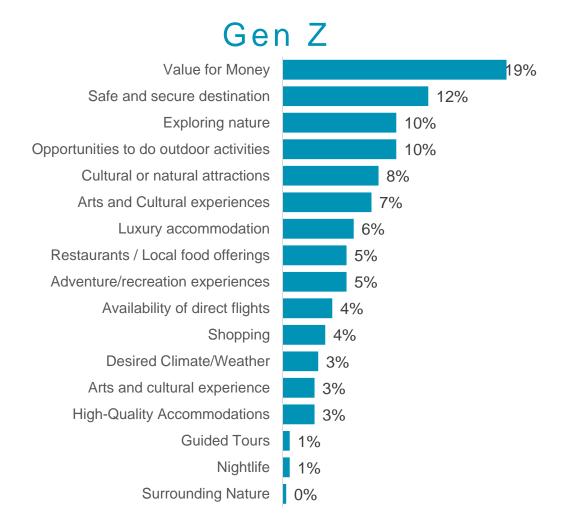




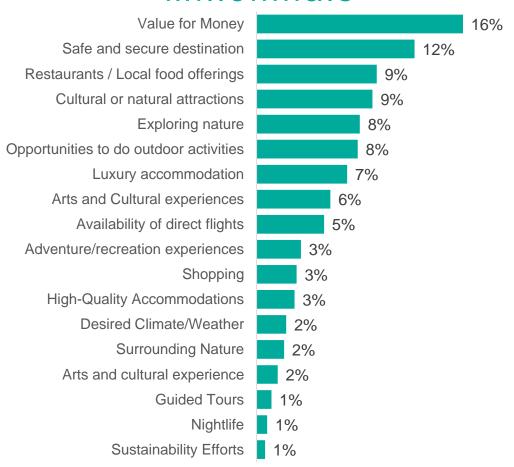




Gen Z Top 3: Value for Money – Safety and Security – Explorative Nature – Outdoor Activities Millennials Top 3: Value for Money – Safety and Security – Restaurant and Local Food



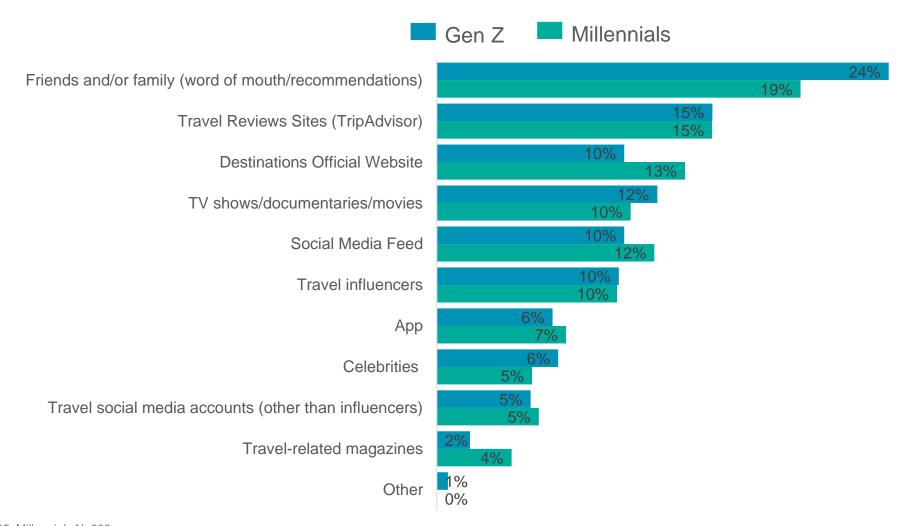
Millennials





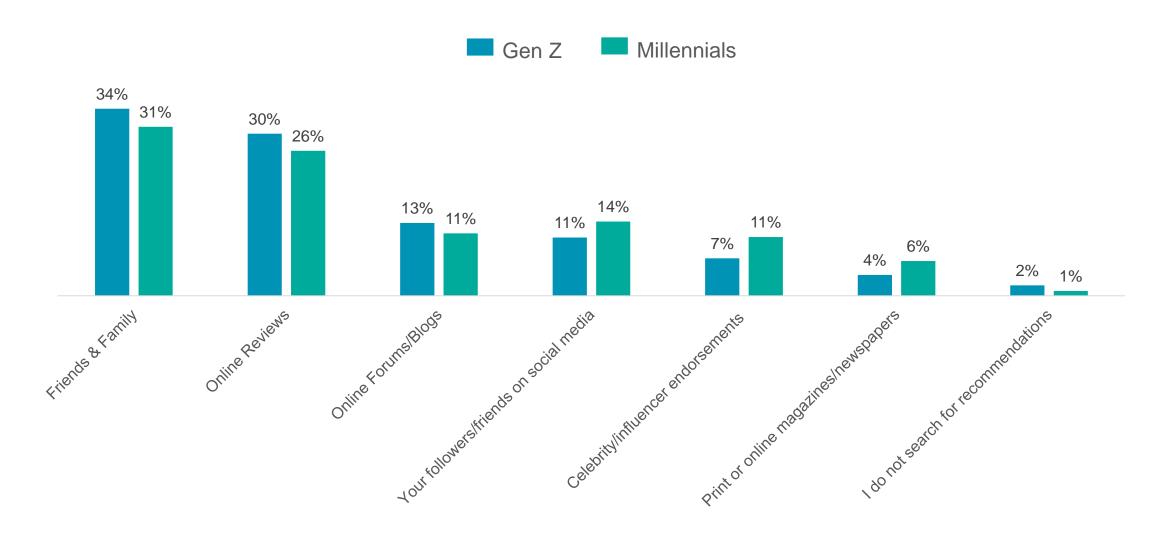
Travel Inspiration Source

Gen Z Top 2: Friends & Family – Travel Review Sites – Social Media Feed Millennials Top 2: Friends & Family – Travel Review Sites – Tv Shows/Documentaries/Movies





Most Used Method of Product/Service Recommendation





Social Media Apps Used for Travel Inspiration

Gen Z

65% Instagram

20% TikTok

8% Facebook

2% Pinterest

1% Twitter

1% None

1% Snapchat



Millennials

69% Instagram

13% Facebook

9% TikTok

3% Pinterest

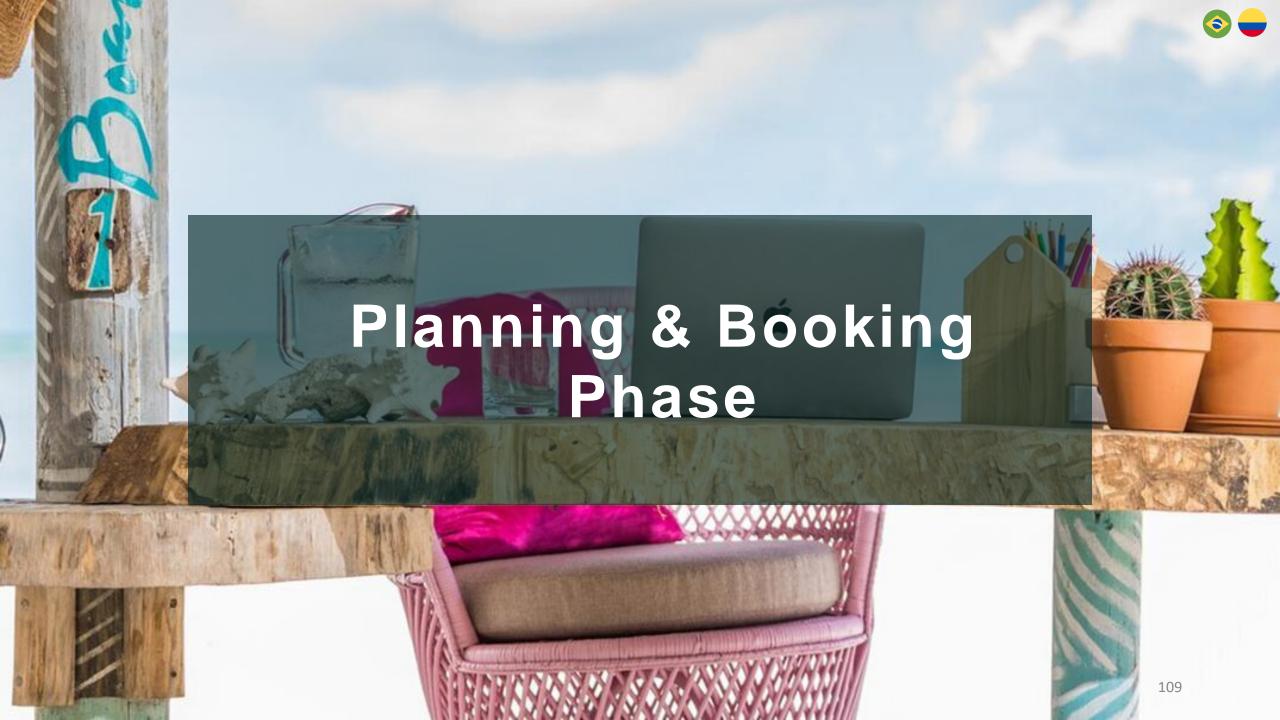
2% Twitter

1% None

1% Snapchat

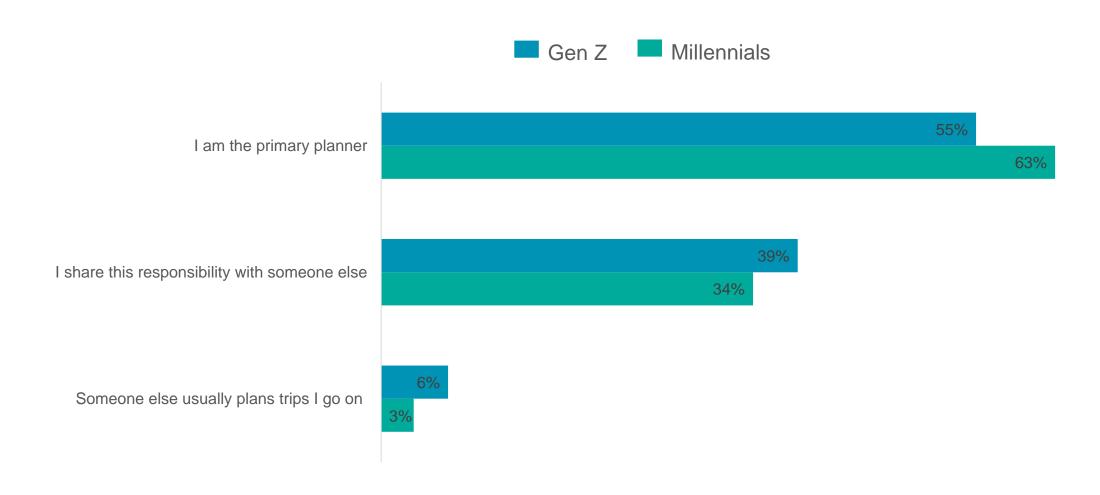
Note: 1% Other: Mostly Youtube

N: 377, Gen Z N: 145, Millennials N: 232





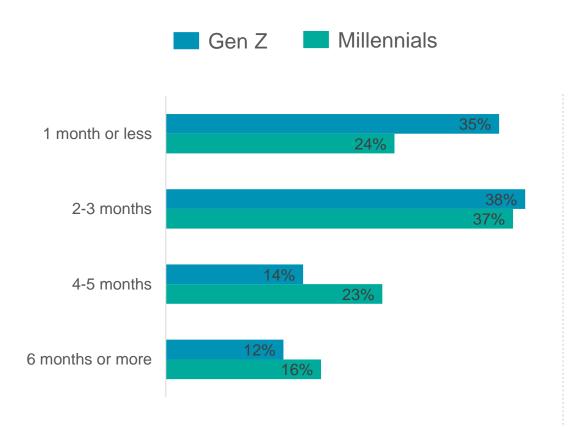
Planning Responsibility



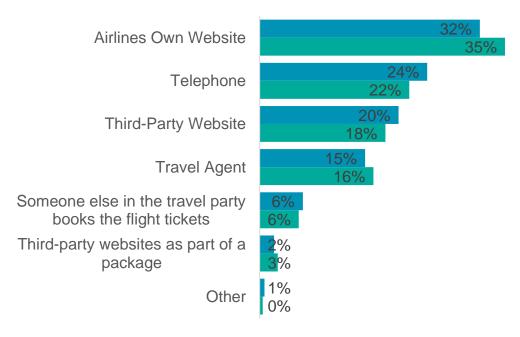


Flight Booking Timing

Flight Booking Platform







N: 377, Gen Z N: 145, Millennials N: 232

Q: How far in advance do you purchase your flight tickets for a vacation?

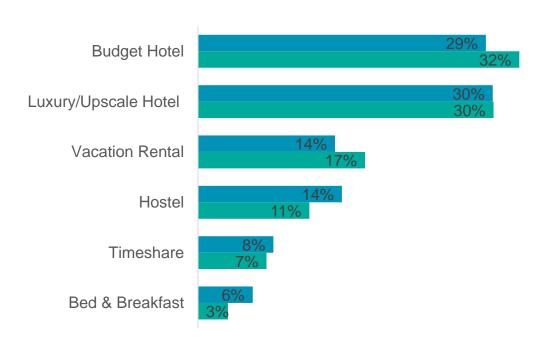
N: 377, Gen Z N: 145, Millennials N: 232 Q: How do you typically book your flight tickets?



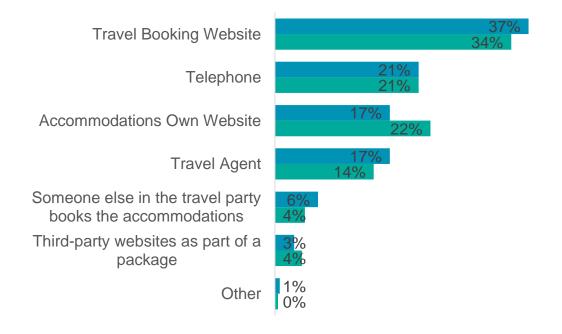
Type of Accommodation

Accommodation Booking **Platform**









N: 377, Gen Z N: 145, Millennials N: 232

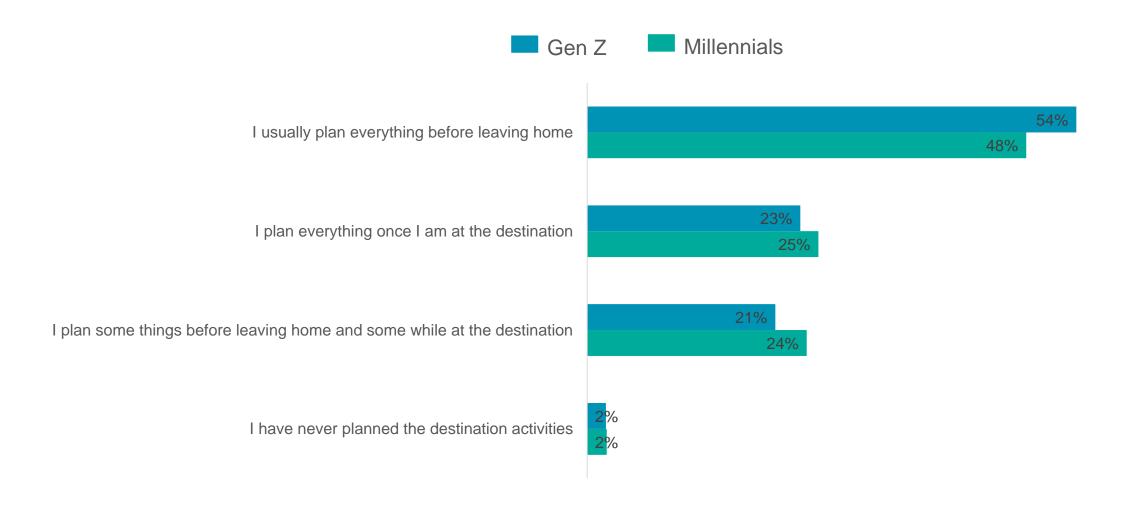
Q: What is your most preferred type of accommodation when traveling?

N: 377, Gen Z N: 145, Millennials N: 232

Q: How do you typically book your accommodations?



Destination Activities Planning Timing





Hotel Technology – Gen Z





Co-Working Spaces





Voice-Activated Hotel Room Assistant





Customer Service Robot





Mobile Hotel Room Key





In-Room Streaming Service

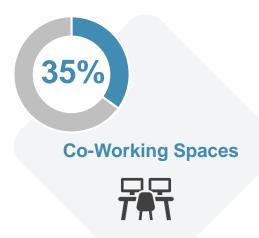


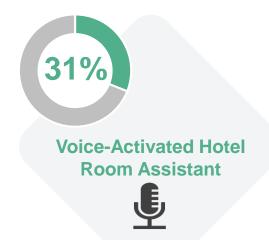


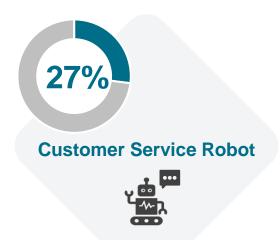




Hotel Technology - Millennials



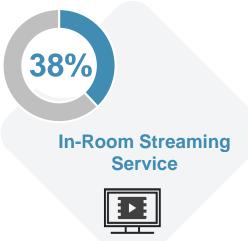






Mobile Hotel Room Key





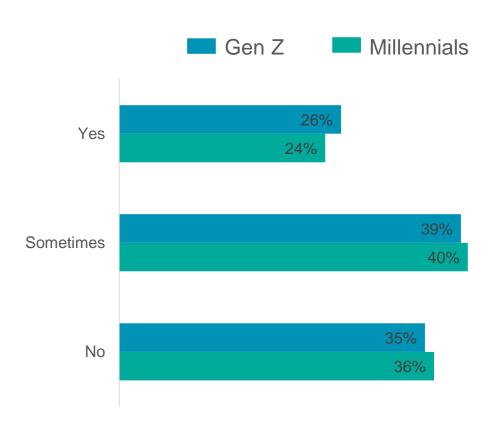




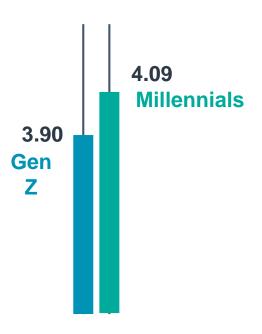


Internet Ad Blocker

Online Reviews



N: 377, Gen Z N: 145, Millennials N: 232 Q: Do you use an internet ad blocker?

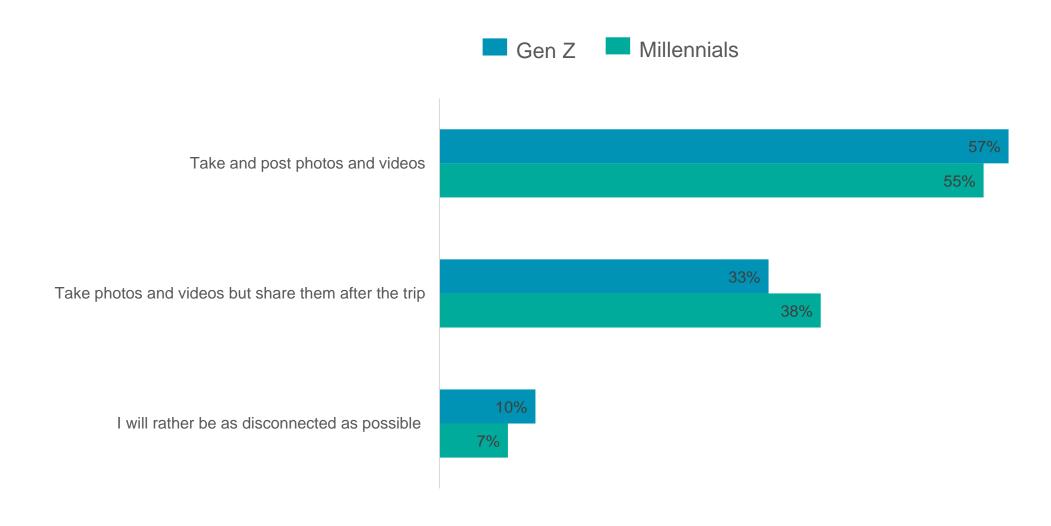


N: 377, Gen Z N: 145, Millennials N: 232

Q: How likely are you to leave an online review for a product or service?



Social Media Travel Behavior



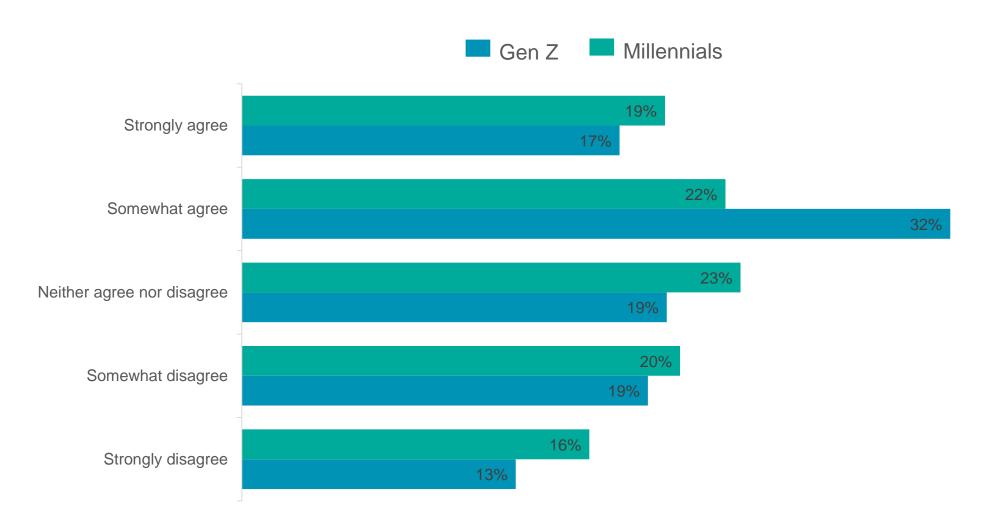
N: 377, Gen Z N: 145, Millennials N: 232





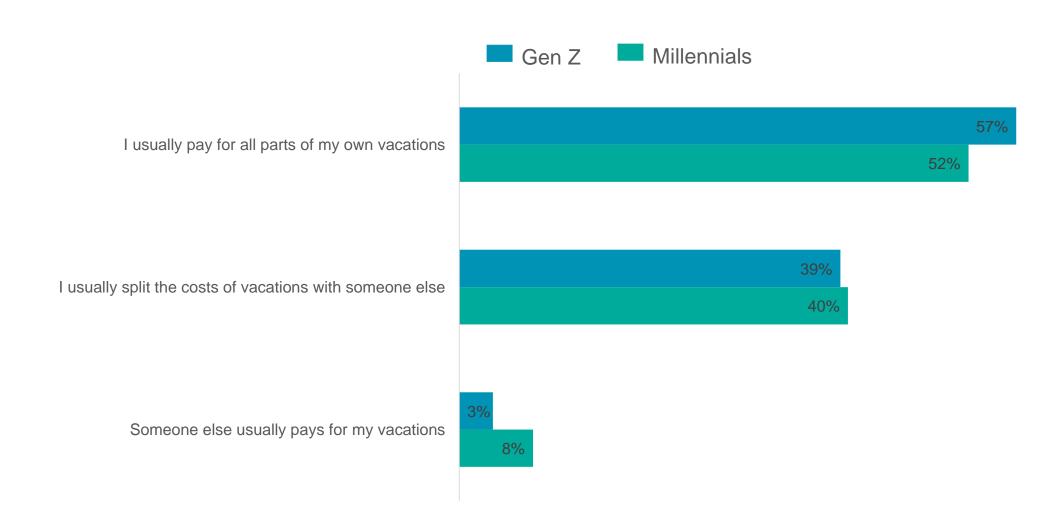
Spending Priority

"I rather spend money on experiences than physical goods while traveling."



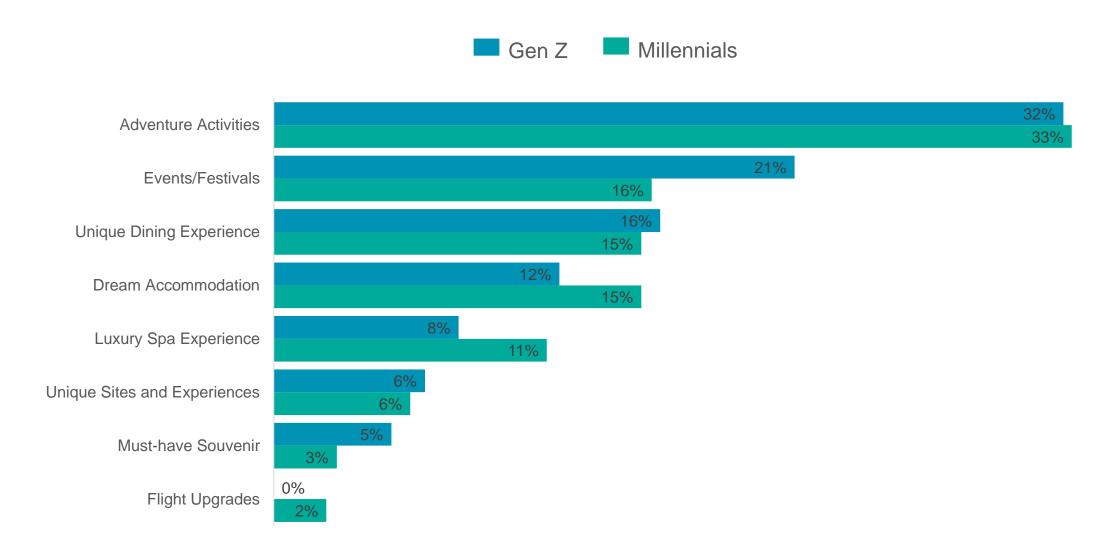


Spending Responsibility



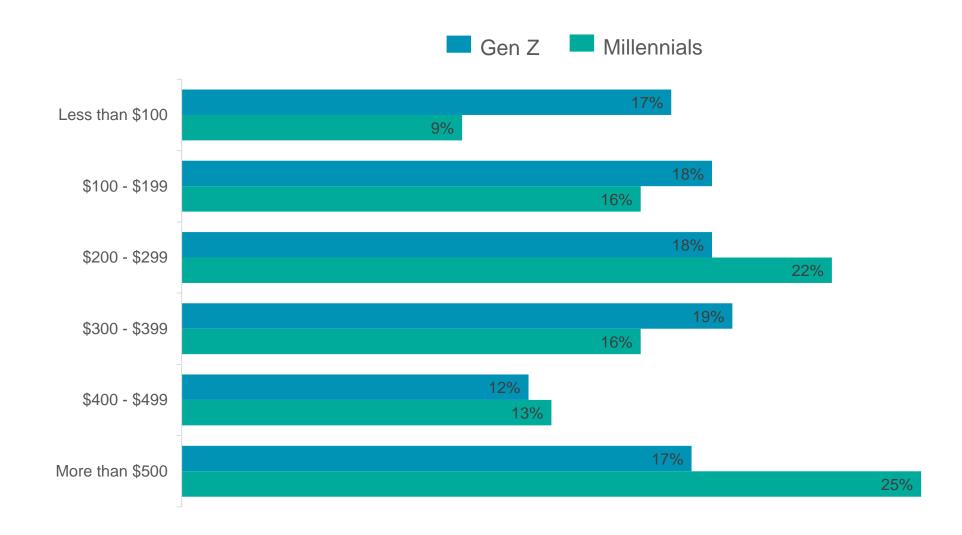


Travel Spend Splurges





Spending Budget Per Day

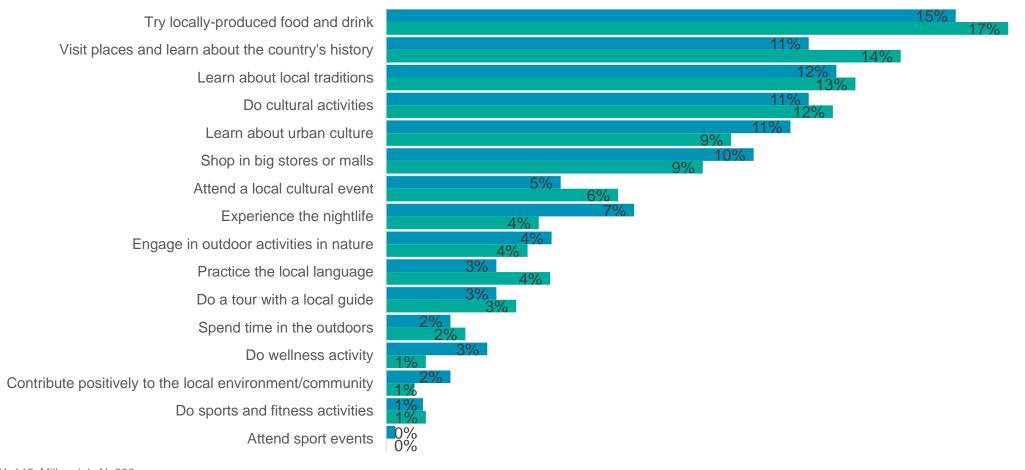


Destination Activities



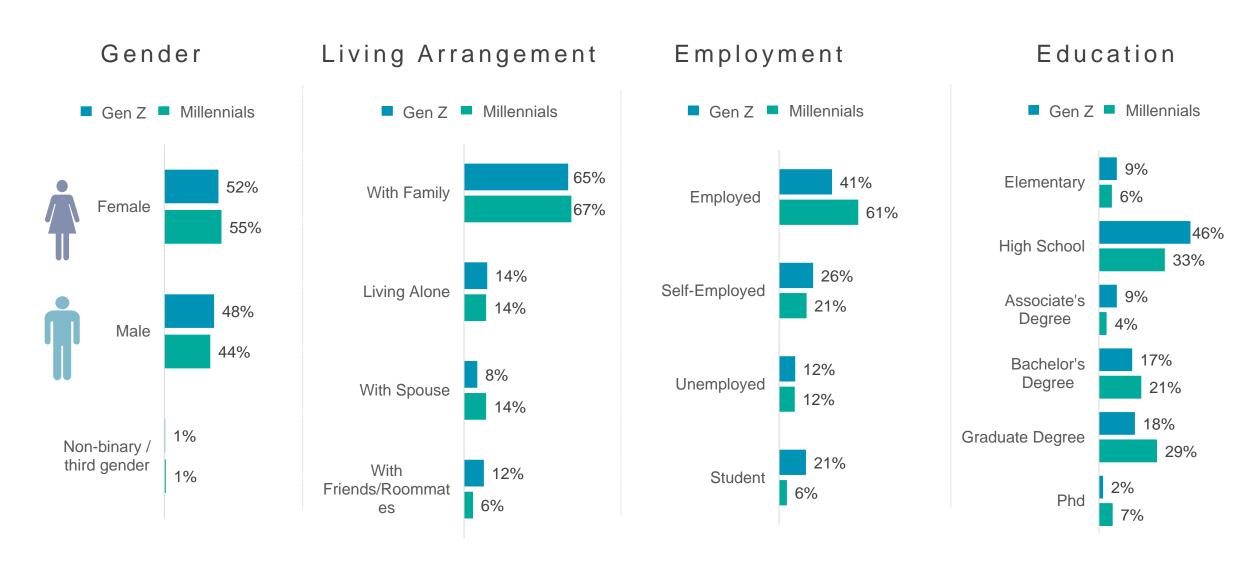
Gen Z Top 3: Try Local F&B – Learn about Local Traditions – Visit and Learn about the Country's history – Do Cultural Activities Millennials Top 3: Try Local F&B – Visit and Learn about the Country's history – Learn about Local Traditions







Demographics





Annual Income in USD

