

Canada

2023

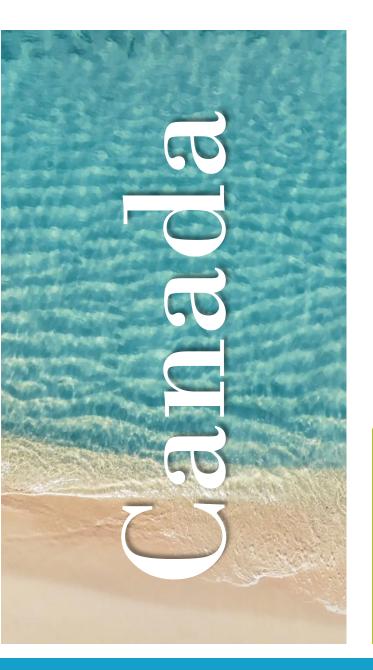
Aruba Tourism Authority
Strategy, Planning, and Research Unit
April, 2024



Disclaimer

In compiling the information contained on, and accessed through, this report the ARUBA TOURISM AUTHORITY ("A.T.A.") has used its best endeavors to ensure that the Information is correct and current at the time of publication but takes no responsibility for any error, omission or defect herein or any updates to the data after date of publication. The information herein can be used by others without limitations and will be at the user's sole risk and ARUBA TOURISM AUTHORITY shall have no liability whatsoever with respect to such use or reliance. "A.T.A." is pleased to respond to inquiries by telephone, e-mail or other forms of communication. The above disclaimer also applies to statistical data and other information provided by "A.T.A." in response to such inquiries.

One happy island + ARUBA.COM





ARRIVALS GROWTH 2023 (%)

63,254

21% (COMPARED TO 2019) 53%
(COMPARED TO 2022)

NIGHTS

667,005

45%

63%

(COMPARED TO 2019)

(COMPARED TO 2022)



• 5% in 2023

- 41% Hotels
- 16.8 % Timeshare
- 42.2 % Others (Vacation Rental)

MARKET OVERVIEW

MARKET SHARE OF TOTAL VISITATION

AVERAGE LENGTH OF STAY

• 10.5 nights

FIRST TIMERS AND REPEATERS

- 56% of all visitors are first-timers, while 44% are repeaters.
- Canada shows the same trend as total with regards to first-timers (55%) and repeaters (43.2%).

SEASONALITY

 Peak months: December, January and March, with lower arrivals in June.

AGE GROUP

Canada most significant share in the age group is between 50 - 59 (21.5%).



5,271

2023

4,351

2019

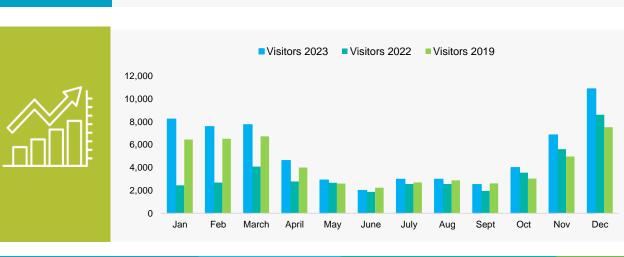




Table 1 - Total Canada Arrivals

Table 2 - Total Canada Nights

Table 3 - Total Canada Average Length of Stay (ALOS)

| Arrivals | 2019 | 2022 | 2023 |
|-----------|--------|--------|--------|
| January | 6,443 | 2,444 | 8,233 |
| February | 6,518 | 2,678 | 7,567 |
| March | 6,719 | 4,078 | 7,739 |
| April | 3,997 | 2,788 | 4,607 |
| May | 2,599 | 2,675 | 2,914 |
| June | 2,243 | 1,873 | 2,005 |
| July | 2,692 | 2,561 | 2,980 |
| August | 2,879 | 2,555 | 2,976 |
| September | 2,611 | 1,965 | 2,516 |
| October | 3,034 | 3,544 | 3,998 |
| November | 4,965 | 5,609 | 6,847 |
| December | 7,515 | 8,602 | 10,872 |
| Total | 52,215 | 41,372 | 63,254 |

| Nights | 2019 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 64,498 | 39,346 | 110,367 |
| February | 61,377 | 31,959 | 86,695 |
| March | 56,848 | 39,560 | 67,379 |
| April | 31,211 | 24,194 | 41,087 |
| May | 20,598 | 22,583 | 25,586 |
| June | 17,690 | 15,630 | 18,070 |
| July | 23,216 | 24,168 | 28,056 |
| August | 23,390 | 21,253 | 28,656 |
| September | 21,796 | 17,071 | 24,779 |
| October | 24,320 | 33,769 | 44,199 |
| November | 43,495 | 53,066 | 75,683 |
| December | 70,248 | 87,609 | 116,448 |
| Total | 458,687 | 410,208 | 667,005 |

| ALOS | 2019 | 2022 | 2023 |
|--------------|------|------|------|
| January | 10.0 | 16.1 | 13.4 |
| February | 9.4 | 11.9 | 11.5 |
| March | 8.5 | 9.7 | 8.7 |
| April | 7.8 | 8.7 | 8.9 |
| May | 7.9 | 8.4 | 8.8 |
| June | 7.9 | 8.3 | 9.0 |
| July | 8.6 | 9.4 | 9.4 |
| August | 8.1 | 8.3 | 9.6 |
| September | 8.3 | 8.7 | 9.8 |
| October | 8.0 | 9.5 | 11.1 |
| November | 8.8 | 9.5 | 11.1 |
| December | 9.3 | 10.2 | 10.7 |
| Average ALOS | 8.8 | 9.9 | 10.5 |

Table 4 - Canada Arrivals by Season

| | 2019 | 2022 | 2023 | Change 2023 vs. 2022 |
|---------------------|--------|--------|--------|-------------------------|
| Jan | 6,443 | 2,444 | 8,233 | 236.9% |
| Feb | 6,518 | 2,678 | 7,567 | 182.6% |
| Mar | 6,719 | 4,078 | 7,739 | 89.8% |
| Apr | 3,997 | 2,788 | 4,607 | 65.2% |
| Total Winter | 23,677 | 11,988 | 28,146 | 134.8% |
| May | 2,599 | 2,675 | 2,914 | 8.9% |
| Jun | 2,243 | 1,873 | 2,005 | 7.0% |
| Jul | 2,692 | 2,561 | 2,980 | 16.4% |
| Aug | 2,879 | 2,555 | 2,976 | 16.5% |
| Total Summer | 10,413 | 9,664 | 10,875 | 12.5% |
| Sep | 2,611 | 1,965 | 2,516 | 28.0% |
| Oct | 3,034 | 3,544 | 3,998 | 12.8% |
| Nov | 4,965 | 5,609 | 6,847 | 22.1% |
| Dec | 7,515 | 8,602 | 10,872 | 26.4% |
| Total Fall | 18,125 | 19,720 | 24,233 | 22.9% |
| Total Canada | 52,215 | 41,372 | 63,254 | 52.9% |



Table 5 - Canada Arrivals by Frequency

| | 2019 | 2022 | 2023 | Share 2023 | Change 2023 vs. 2022 |
|-------------|--------|--------|--------|-------------------|-------------------------|
| 1 visit | 21,606 | 22,436 | 34,779 | 55.0% | 55.0% |
| 2-5- visit | 10,122 | 12,266 | 17,966 | 28.4% | 46.5% |
| 6-9 visit | 2,658 | 2,746 | 4,185 | 6.6% | 52.4% |
| 10-14 visit | 1356 | 1,728 | 2,302 | 3.6% | 33.2% |
| 15-19 visit | 640 | 702 | 1,021 | 1.6% | 45.4% |
| 20+ visit | 1181 | 1,296 | 1,852 | 2.9% | 42.9% |
| Repeaters | 15,957 | 18,738 | 27,326 | 43.2% | 45.8% |
| Total | 37,563 | 41,174 | 62,105 | 100% | 52.9% |

Not specified not included

Table 6 – Canada Arrivals by Accommodation



| | | Total V | isitors | | | | Visit | ors from Can | nada 2023 | | | % share of CDN versus total staying at the accommodation | |
|-------------------------------|-----------|-----------|-----------|---------|--------|--------|--------|--------------|-----------|--------|-------------------------|----------------------------------------------------------|-------|
| | 2023 | 2022 | 2019 | Change | 2023 | Share | 2022 | Share | 2019 | Share | Change 2023 vs. 2022 | 2023 | 2022 |
| Total hotels | 559,095 | 502,100 | 574,580 | 11.4% | 25,944 | 41.0% | 19,176 | 46.4% | 27,134 | 52.0% | 35.3% | 4.6% | 3.8% |
| Aruba Marriott Resort | 38,716 | 37,239 | 79,914 | 4.0% | 616 | 1.0% | 456 | 1.1% | 1,450 | 2.8% | 35.1% | 1.6% | 1.2% |
| Barcelo Aruba | 39,676 | 38,710 | 40,082 | 2.5% | 1,176 | 1.9% | 761 | 1.8% | 1,193 | 2.3% | 54.5% | 3.0% | 2.0% |
| Embassy Suites by Hilton | 11,645 | 0 | 0 | #DIV/0! | 538 | 0.9% | 0 | 0.0% | 0 | 0.0% | 0 | 4.6% | 0 |
| Hilton | 47,030 | 43,990 | 42,039 | 6.9% | 1,012 | 1.6% | 715 | 1.7% | 1,351 | 2.6% | 41.5% | 2.2% | 1.6% |
| Holiday Inn | 55,652 | 49,035 | 66,558 | 13.5% | 1,723 | 2.7% | 1,130 | 2.7% | 2,159 | 4.1% | 52.5% | 3.1% | 2.3% |
| Hyatt Place | 8,053 | 6,078 | 299 | 32.5% | 311 | 0.5% | 132 | 0.3% | 8 | 0.0% | 135.6% | 3.9% | 2.2% |
| Hyatt Regency | 47,100 | 43,745 | 45,617 | 7.7% | 1,234 | 2.0% | 925 | 2.2% | 955 | 1.8% | 33.4% | 2.6% | 2.1% |
| Renaissance Aruba | 46,156 | 41,185 | 56,463 | 12.1% | 1,495 | 2.4% | 941 | 2.3% | 1,383 | 2.6% | 58.9% | 3.2% | 2.3% |
| Ritz Carlton | 37,898 | 31,180 | 38,244 | 21.5% | 938 | 1.5% | 725 | 1.8% | 849 | 1.6% | 29.4% | 2.5% | 2.3% |
| RIU Antillas / Westin | 41,836 | 40,430 | 33,524 | 3.5% | 4,875 | 7.7% | 3,755 | 9.1% | 4,107 | 7.9% | 29.8% | 11.7% | 9.3% |
| RIU Palace x AUA Grand | 78,820 | 68,359 | 75,180 | 15.3% | 8,507 | 13.4% | 6,926 | 16.7% | 9,729 | 18.6% | 22.8% | 10.8% | 10.1% |
| Westin | 99 | 108 | 2 | -8.3% | 4 | 0.0% | 4 | 0.0% | 0 | 0.0% | 0.0% | 4.0% | 3.7% |
| Amsterdam Manor | 7,076 | 4,817 | 7,688 | 46.9% | 272 | 0.4% | 128 | 0.3% | 245 | 0.5% | 112.5% | 3.8% | 2.7% |
| Brickell Bay | 4,086 | 6,166 | 6,512 | -33.7% | 257 | 0.4% | 191 | 0.5% | 306 | 0.6% | 34.6% | 6.3% | 3.1% |
| Bucuti Tara Beach | 9,985 | 9,592 | 9,652 | 4.1% | 302 | 0.5% | 265 | 0.6% | 273 | 0.5% | 14.0% | 3.0% | 2.8% |
| Victoria City Hotel | 645 | 142 | 544 | 354.2% | 30 | 0.0% | 5 | 0.0% | 6 | 0.0% | 500.0% | 4.7% | 3.5% |
| Courtyard by Marriott | 10,559 | 11,433 | 322 | -7.6% | 574 | 0.9% | 286 | 0.7% | 14 | 0.0% | 100.7% | 5.4% | 2.5% |
| Divi Aruba All Incl. Beach | 35,484 | 33,423 | 25,948 | 6.2% | 743 | 1.2% | 538 | 1.3% | 795 | 1.5% | 38.1% | 2.1% | 1.6% |
| Dorado Eagle Beach | 816 | 679 | 501 | 20.2% | 37 | 0.1% | 22 | 0.1% | 12 | 0.0% | 68.2% | 4.5% | 3.2% |
| Manchebo | 6,883 | 6,546 | 6,578 | 5.1% | 131 | 0.2% | 159 | 0.4% | 102 | 0.2% | -17.6% | 1.9% | 2.4% |
| Talk of the Town | 4,063 | 4,043 | 5,340 | 0.5% | 124 | 0.2% | 71 | 0.2% | 150 | 0.3% | 74.6% | 3.1% | 1.8% |
| Tamarijn Aruba | 23,487 | 21,833 | 23,572 | 7.6% | 837 | 1.3% | 921 | 2.2% | 1,678 | 3.2% | -9.1% | 3.6% | 4.2% |
| The Mill | 1,951 | 2,149 | 6,354 | -9.2% | 85 | 0.1% | 42 | 0.1% | 184 | 0.4% | 102.4% | 4.4% | 2.0% |
| Tierra Del Sol | 1,379 | 1,218 | 3,647 | 13.2% | 123 | 0.2% | 78 | 0.2% | 185 | 0.4% | 57.7% | 8.9% | 6.4% |
| Timeshare | 339,069 | 323,846 | 300,109 | 4.7% | 10,636 | 16.8% | 7,898 | 19.1% | 9,355 | 17.9% | 34.7% | 3.1% | 2.4% |
| Apartments/Guest House | 160,277 | 97,228 | 61,463 | 64.8% | 11,357 | 18.0% | 4,783 | 11.6% | 3,765 | 7.2% | 137.4% | 7.1% | 4.9% |
| Private Home | 197,141 | 173,235 | 182,517 | 13.8% | 14,909 | 23.6% | 9,193 | 22.2% | 11,956 | 22.9% | 62.2% | 7.6% | 5.3% |
| Other | 4820 | 4588 | 275 | 5.1% | 408 | 0.6% | 322 | 0.8% | 5 | 0.0% | 26.7% | 8.5% | 7.0% |
| Total | 1,260,402 | 1,100,997 | 1,118,944 | 14.5% | 63,254 | 100.0% | 41,372 | 100.0% | 52,215 | 100.0% | 52.9% | 5.0% | 3.8% |



Table 7 - Total Canada Arrivals by Provinces

| Provinces | 2023 | Share | 2022 | Share | 2019 | Share | Change 2023 vs. 2022 |
|-------------------|--------|--------|--------|--------|--------|--------|----------------------|
| Ontario | 48,257 | 76.3% | 31,956 | 77.2% | 38,378 | 73.5% | 51.0% |
| Quebec | 6,551 | 10.4% | 4,854 | 11.7% | 6,192 | 11.9% | 35.0% |
| Alberta | 2,486 | 3.9% | 1,386 | 3.4% | 1,773 | 3.4% | 79.4% |
| British Columbia | 2,186 | 3.5% | 1,397 | 3.4% | 1,668 | 3.2% | 56.5% |
| Manitoba | 803 | 1.3% | 368 | 0.9% | 471 | 0.9% | 118.2% |
| Nova Scotia | 767 | 1.2% | 399 | 1.0% | 541 | 1.0% | 92.2% |
| New Brunswick | 734 | 1.2% | 367 | 0.9% | 557 | 1.1% | 100.0% |
| Saskatchewan | 374 | 0.6% | 275 | 0.7% | 353 | 0.7% | 36.0% |
| New Foundland | 327 | 0.5% | 170 | 0.4% | 182 | 0.3% | 92.4% |
| Prince Edwards Is | 223 | 0.4% | 54 | 0.1% | 123 | 0.2% | 313.0% |
| Unk | 546 | 0.9% | 146 | 0.4% | 1,977 | 3.8% | 274.0% |
| Total | 63,254 | 100.0% | 41,372 | 100.0% | 52,215 | 100.0% | 52.9% |

Table 8 - Total Canada Arrivals by Purpose of Visit

| | All Visitors | | | | | | | Canada Visitors | | | |
|--------------|--------------|--------|-----------|--------|--------|--------|--------|-----------------|--------|--------|-------------------------|
| | 2023 | Share | 2022 | Share | 2023 | Share | 2022 | Share | 2019 | Share | Change 2023 vs. 2022 |
| San Sand Sea | 1,034,948 | 88.7% | 922,315 | 88.3% | 56,153 | 93.1% | 37,139 | 92.6% | 34,890 | 87.0% | 51.2% |
| Business | 22,935 | 2.0% | 18,408 | 1.8% | 509 | 0.8% | 348 | 0.9% | 493 | 1.2% | 46.3% |
| Conference | 7,971 | 0.7% | 5,851 | 0.6% | 487 | 0.8% | 132 | 0.3% | 284 | 0.7% | 268.9% |
| Honeymoon | 38,611 | 3.3% | 42,304 | 4.1% | 1,323 | 2.2% | 1,266 | 3.2% | 889 | 2.2% | 4.5% |
| Diving | 4,331 | 0.4% | 3,799 | 0.4% | 177 | 0.3% | 125 | 0.3% | 275 | 0.7% | 41.6% |
| Incentive | 11,176 | 1.0% | 10,919 | 1.0% | 361 | 0.6% | 220 | 0.5% | 278 | 0.7% | 64.1% |
| Meeting | 8,592 | 0.7% | 6,114 | 0.6% | 196 | 0.3% | 99 | 0.2% | 311 | 0.8% | 98.0% |
| Shopping | 8,419 | 0.7% | 6,284 | 0.6% | 185 | 0.3% | 110 | 0.3% | 1,949 | 4.9% | 68.2% |
| Wedding | 29,727 | 2.5% | 27,957 | 2.7% | 939 | 1.6% | 662 | 1.7% | 742 | 1.8% | 41.8% |
| Total | 1,166,710 | 100.0% | 1,043,951 | 100.0% | 60,330 | 100.0% | 40,101 | 100.0% | 40,111 | 100.0% | 50.4% |

Table 9 – Canada visitors Age Group



| | | All Visitors | | | | | Canada Visitor | 'S | | Share of total | |
|-------------|-----------|--------------|-----------|--------|--------|--------|----------------|--------|-------------------------|----------------|------|
| | 2023 | Share | 2022 | Share | 2023 | Share | 2022 | Share | Change 2023 vs. 2022 | 2023 | 2022 |
| 0 - 11 yrs | 84,474 | 6.7% | 76,122 | 6.9% | 4,784 | 7.6% | 3,184 | 7.7% | 50.3% | 5.7% | 4.2% |
| 12 - 19 yrs | 85,415 | 6.8% | 79,085 | 7.2% | 4,084 | 6.5% | 2,907 | 7.0% | 40.5% | 4.8% | 3.7% |
| 20 - 29 yrs | 151,542 | 12.0% | 145,842 | 13.2% | 6,614 | 10.5% | 4,772 | 11.5% | 38.6% | 4.4% | 3.3% |
| 30 - 39 yrs | 199,717 | 15.8% | 185,005 | 16.8% | 8,435 | 13.3% | 5,551 | 13.4% | 52.0% | 4.2% | 3.0% |
| 40 - 49 yrs | 207,351 | 16.5% | 181,882 | 16.5% | 9,715 | 15.4% | 6,599 | 16.0% | 47.2% | 4.7% | 3.6% |
| 50 - 59 yrs | 240,977 | 19.1% | 207,737 | 18.9% | 13,572 | 21.5% | 9,083 | 22.0% | 49.4% | 5.6% | 4.4% |
| 60 - 69 yrs | 190,806 | 15.1% | 150,529 | 13.7% | 11,059 | 17.5% | 6,629 | 16.0% | 66.8% | 5.8% | 4.4% |
| >70 | 100,051 | 7.9% | 74,751 | 6.8% | 4,990 | 7.9% | 2,646 | 6.4% | 88.6% | 5.0% | 3.5% |
| Total | 1,260,333 | 100.0% | 1,100,953 | 100.0% | 63,253 | 100.0% | 41,371 | 100.0% | 52.9% | 5.0% | 3.8% |

Table 10 - Canada visitors by Carriers

| | 2023 | Share | 2022 | Share | 2019 | Share | Change 2023 vs. 2022 |
|-------------------|--------|--------|--------|--------|--------|--------|-------------------------|
| Westjet Airlines | 21,208 | 33.5% | 12,377 | 25.2% | 14,863 | 28.5% | 71.4% |
| Air Canada | 15,320 | 24.2% | 6,753 | 11.6% | 14,708 | 28.2% | 126.9% |
| Sunwing Airlines | 14,485 | 22.9% | 10,418 | 16.3% | 10,430 | 20.0% | 39.0% |
| United Airlines | 4,408 | 7.0% | 3,640 | 2.2% | 2,740 | 5.2% | 21.1% |
| American Airlines | 3,579 | 5.7% | 4,789 | 8.8% | 3,645 | 7.0% | -25.3% |
| Delta Airline | 819 | 1.3% | 864 | 2.1% | 2,119 | 4.1% | -5.2% |
| Jetblue | 656 | 1.0% | 913 | 2.2% | 705 | 1.4% | -28.1% |
| Divi Divi air | 583 | 0.9% | 249 | 0.6% | 124 | 0.2% | 134.1% |
| Private | 406 | 0.6% | 66 | 0.2% | 79 | 0.2% | 515.2% |
| Avianca | 400 | 0.6% | 235 | 0.6% | 147 | 0.3% | 70.2% |
| Spirit Airlines | 254 | 0.4% | 114 | 0.3% | 160 | 0.3% | 122.8% |
| Copa Airline | 228 | 0.4% | 132 | 0.3% | 384 | 0.7% | 72.7% |
| Charter | 221 | 0.3% | 300 | 0.7% | 1,088 | 2.1% | -26.3% |
| EZ AIR | 187 | 0.3% | 48 | 0.1% | 17 | 0.0% | 289.6% |
| Others | 500 | 0.8% | 474 | 1.1% | 1,006 | 1.9% | 5.5% |
| Total | 63,254 | 100.0% | 41,372 | 100.0% | 52,215 | 100.0% | 52.9% |



Table 11 - Canada visitors by Booking

| | 2023 | Share | 2022 | Share | 2019 | Share | Change 2023 vs. 2022 |
|----------------|--------|--------|--------|--------|--------|--------|-------------------------|
| Airline\ Hotel | 15,637 | 24.7% | 9,848 | 23.8% | 7,399 | 14.2% | 58.8% |
| Not Specified | 1,151 | 1.8% | 198 | 0.5% | 14,918 | 28.6% | 481.3% |
| Other\ Website | 29,899 | 47.3% | 19,182 | 46.4% | 15,936 | 30.5% | 55.9% |
| Travel Agent | 16,567 | 26.2% | 12,144 | 29.4% | 13,035 | 25.0% | 36.4% |
| (blank) | 0 | 0.0% | 0 | 0.0% | 927 | 1.8% | _ |
| Total | 63,254 | 100.0% | 41,372 | 100.0% | 52,215 | 100.0% | 52.9% |

Table 12 - Canada visitors by Source

| | 2023 | Share | 2022 | Share | 2019 | Share | Change 2023 vs. 2022 |
|--------------------|--------|--------|--------|--------|--------|--------|-------------------------|
| Article | 297 | 0.5% | 202 | 0.5% | 215 | 0.4% | 47.0% |
| Cruise | 833 | 1.3% | 368 | 0.9% | 511 | 1.0% | 126.4% |
| Direct Mail | 95 | 0.2% | 63 | 0.2% | 90 | 0.2% | 50.8% |
| Family and Friends | 35,017 | 55.4% | 23,384 | 56.5% | 17,051 | 33.2% | 49.7% |
| Internet | 9,216 | 14.6% | 5,640 | 13.6% | 6,572 | 12.8% | 63.4% |
| Media Ad | 740 | 1.2% | 502 | 1.2% | 1,154 | 2.3% | 47.4% |
| Not Specified | 1,150 | 1.8% | 199 | 0.5% | 14,599 | 28.5% | 477.9% |
| Other | 10,576 | 16.7% | 7,103 | 17.2% | 5,867 | 11.4% | 48.9% |
| Travel Agent | 4,361 | 6.9% | 2,969 | 7.2% | 4,277 | 8.3% | 46.9% |
| WWW.ARUBA.COM | 969 | 1.5% | 942 | 2.3% | 952 | 1.9% | 2.9% |
| (blank) | 0 | 0.0% | 0 | 0.0% | 927 | 1.8% | _ |
| Total | 63,254 | 100.0% | 41,372 | 100.0% | 51,288 | 100.0% | 52.9% |

